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ABSTRACT

The survey is the fifth in a series covering the salaries of engineering technicians, conducted biennially since 1969. The format for salary presentations is maturity curves in which salary is plotted as a function of years of experience, accompanied by the data tables from which the curves were plotted. The survey covers three groups of personnel under the general category of engineering technicians: (1) graduates of two-year college-level programs leading to an associate degree in technology, (2) non-graduates qualified to perform the same kind of work on the basis of equivalent education and experiences, and (3) graduates of four-year bachelor of technology programs. The first two groups are distinguished between in some of the data tables. Bachelor of technology graduates are called "technologists" and are reported separately. The survey does not attempt to establish salary standards for any industry or employee group; the curves simply show what various sectors of employment were paying as of August 1975. A three-part questionnaire was used (facsimile appended) on which respondents indicated the number of individuals in appropriate boxes of a salary-versus-experience matrix, and the report is based on returns submitted by 630 different establishments employing 61,537 technicians. (Author/AJ)

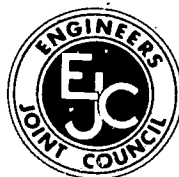
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SALARIES OF ENGINEERING TECHNICIANS AND TECHNOLOGISTS

1975

DETAILED INDUSTRY REPORT



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§

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| John D. Alden..... | Executive Secretary |
| Adrianne Marshal..... | Survey Assistant |

ACKNOWLEDGMENTS

This study was conducted by Adrienne Marshal and other members of the Engineering Manpower Commission staff under the direction of John D. Alden. The text of this report was typed by Jerry Dooley.

The computer program used for developing the salary curves was originally written by Richard C. Fremon of Bell Telephone Laboratories, who is chairman of the EMC Surveys Committee. Mr. Fremon also contributed general guidance and consultation at all stages of the survey.

We are particularly grateful to the salary administrators of the organizations listed in the Appendix, who provided the source data on which these curves are based. Without their cooperation we would be unable to conduct our biennial salary surveys.

NOTE TO EMPLOYERS AND SALARY ADMINISTRATORS

The Engineering Manpower Commission is always interested in improving its survey coverage. If your company would like to participate in future surveys, please write to the Engineering Manpower Commission, 345 East 47th Street, New York, New York, 10017 and ask to be put on our surveys list. We welcome your comments and suggestions for improving our survey and salary reports.

John D. Alden
Executive Secretary
Engineering Manpower Commission

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SALARIES OF ENGINEERING TECHNICIANS AND TECHNOLOGISTS

INTRODUCTION

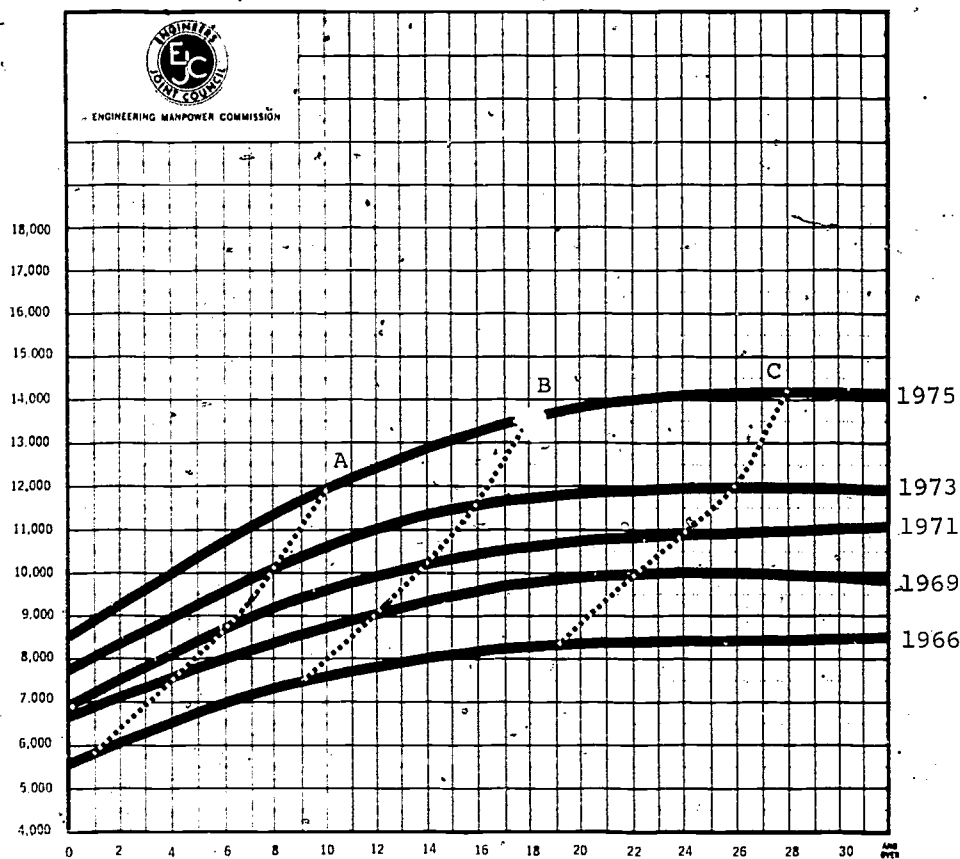
This survey is the fifth in a series covering the salaries of engineering technicians. The first survey was conducted on an experimental basis in 1966 as a result of widespread interest in the way engineering technicians were being utilized in industry and other areas of employment. Because the Engineering Manpower Commission had previously established a pattern of surveying engineers' salaries biennially on the even-numbered years, it was decided to conduct the technicians' salary survey regularly in the intervening years. This necessitated a three-year interval between the 1966 and 1969 surveys. Since then technicians' salaries have been surveyed every two years.

The basic format for our salary presentations is maturity curves in which salary is plotted as a function of years of experience. The survey covers three groups of personnel under the general category of engineering technicians--graduates of two-year college level programs leading to an associate degree in technology, non-graduates qualified to perform the same kind of work on the basis of equivalent education and experience, and graduates of four-year bachelor of technology programs. In order to distinguish between these groups in the data tables, the term "technician" is used for the two-year graduates and their non-graduate counterparts, and the heading "All Technicians" refers to these two groups combined. Bachelor of technology graduates are called "technologists" and are not included in the "All Technicians" curves and data tables, but are reported separately in all cases. In the case of technical school graduates, experience is measured preferably as years since graduation with either the two-year associate degree or the four-year bachelor of technology degree, as appropriate. Non-graduates and some graduates have to be reported on the basis of age, as we have found that this is often the only variable for which data are readily available. Ideally, years of working experience would be preferable, but many employers have indicated their inability to report years of experience obtained by their technicians in previous jobs, or to determine accurately whether prior experience should or should not be counted toward employment as a technician. In order to compare experience as measured by age with that measured by years

FIGURE 1

Median Salaries of Associate Degree and Non-Graduate Engineering Technicians 1966-1975

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*



| | Years Since Graduation | | | | | | | Consumer Price |
|--------------------------|------------------------|------|-------|-------|-------|-------|-------|----------------|
| | 0 | 4 | 8 | 10 | 16 | 22 | 28 | Index |
| Median (\$) 1975 | 8500 | 9950 | 11300 | 11900 | 13300 | 14000 | 14150 | 160.3* |
| % Increase 1973-75 | 10.4 | 11.8 | 12.4 | 13.3 | 15.2 | 17.2 | 17.9 | 20.4 |
| Median (\$) 1973 | 7700 | 8900 | 10050 | 10500 | 11550 | 11950 | 12000 | 133.1 |
| % Increase 1971-73 | 11.6 | 7.9 | 8.1 | 8.2 | 9.9 | 9.6 | 9.1 | 9.7 |
| Median (\$) 1971 | 6900 | 8250 | 9300 | 9700 | 10500 | 10900 | 11000 | 121.3 |
| % Increase 1969-71 | 2.2 | 8.6 | 12.6 | 10.9 | 9.4 | 9.3 | 10.0 | 10.5 |
| Median (\$) 1969 | 6750 | 7600 | 8350 | 8750 | 9600 | 10000 | 10000 | 109.8 |
| Total % Increase 1969-75 | 25.9 | 30.9 | 35.3 | 36.0 | 38.5 | 40.0 | 41.5 | 46.0 |

*Average for first 10 months of 1975

Note: The 1966 curve is based on raw data and applies to technicians in industry only. See page 13 for explanation of curve smoothing routine used for computing salary data since 1969. Comparisons between curves should be made with caution because of variations in survey methodology and coverage over the years. Data for the 1966 survey were collected between December 1965 and January 1966. Data for the 1969 report were gathered in October and November 1969. Data for 1971, 1973, and 1975 were collected in July and August of those years.

since graduation, we have assumed age 20 as equivalent to graduation from a two-year associate degree curriculum, and 22 as the equivalent age for bachelor's degree graduates.

The Engineering Manpower Commission does not attempt to establish salary standards for any industry or employee group. The curves presented in this report simply show what various sectors of employment were paying as of August 1975 when the survey was made. Users are cautioned to read carefully the paragraph on limitations inherent in this kind of salary data. When used with judgment under conditions where the data can reasonably be expected to apply, these curves should be of definite value to personnel managers, educators, and individual engineering technicians alike. We present this report as a service to these people and to the engineering community at large.

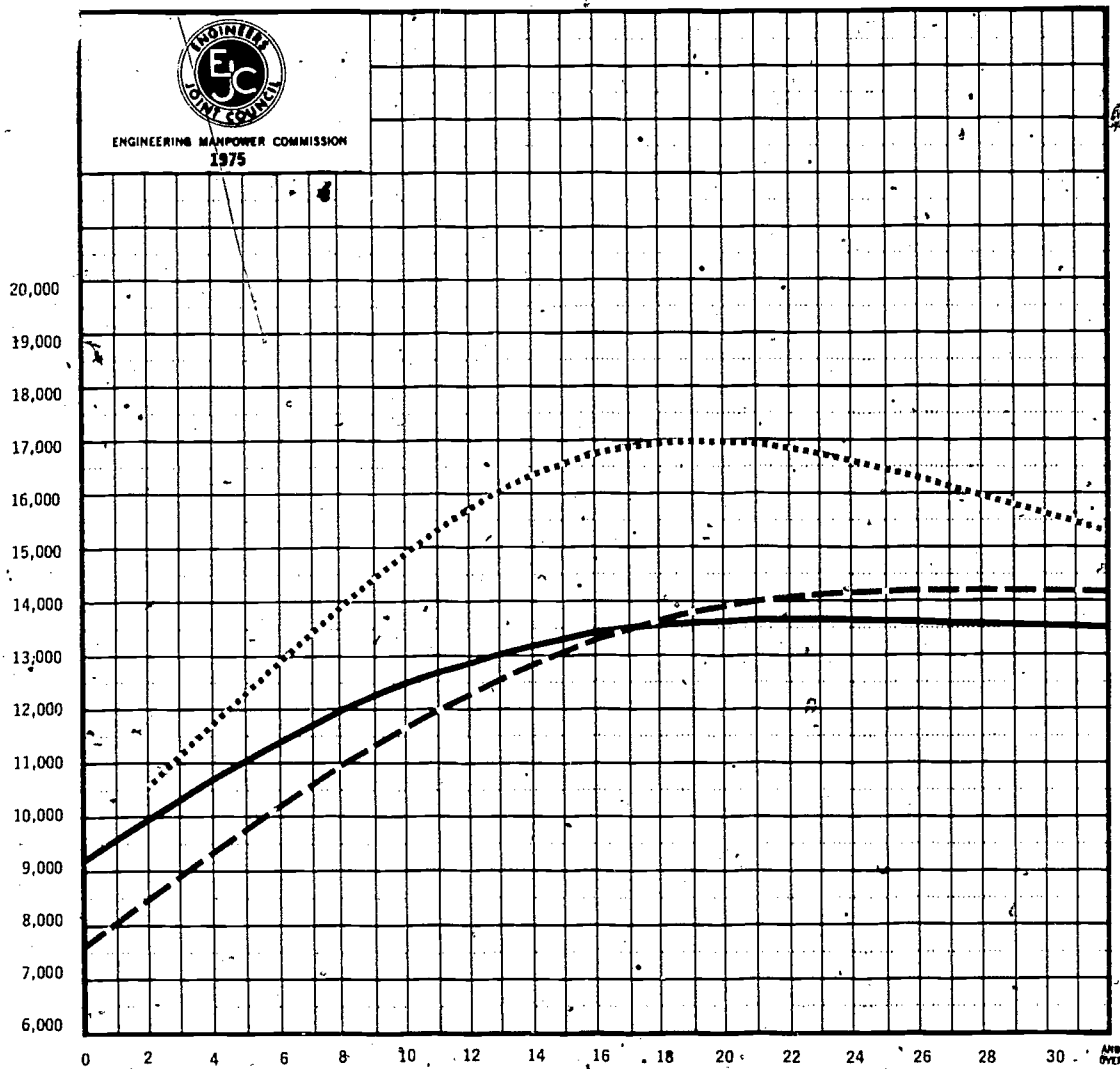
HIGHLIGHTS OF THE SURVEY

Engineering technicians during the last two years have received average annual salary increases ranging from 5.2 percent for those just out of school to 8.9 percent for those with 35 or more years since graduation, according to the EMC surveys. Figure 1 shows how median curves for associate degree and non-graduate technicians have risen since our initial survey in 1966.. (Because of the different age scale used for bachelor's degree graduates, it is not feasible to include them in these median curves.) The relatively small increases between 1969 and 1971 reflect the aerospace and defense cut-backs, and other conditions that caused a decrease in the demand for engineers and technicians in 1970 and 1971. Starting salaries for new graduates were most noticeably affected, as indicated by the very small difference between the 1969 and 1971 curves within a few years after graduation.

Despite the beginning of economic recovery in 1973, that median salary curve rose only moderately. The 1975 curve seems to reflect the recovery of 1974 rather than the recession of 1975, as salaries for technicians increased substantially, especially at the higher levels of experience. It is impossible to predict trends for future years on the basis of the data available to date. In addition to external factors such as the economic situation, survey coverage varies and minor improvements are made in our survey methodology from one year to another. However, the curves of Figure 1 provide a rough general guide.

FIGURE 2
Median Salaries of Engineering
Technicians by Level of Formal
Education
All Survey Respondents, 1975

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*



LEGEND

Bachelor's Degree
Associate Degree ———
No Degree - - - - -

The table under Figure 1 shows how median salaries have changed in comparison to the consumer price index. In general, technician salary scales seem to have lagged behind the increasing CPI, especially at the starting level and during periods of recession. However, it should be noted that the salaries of actual people tend to increase along the curves because of experience at the same time as the curves themselves rise over the years. This is illustrated by the dotted lines on Figure 1 which represent the salary paths of three hypothetical median technicians, as follows:

| Individual | Years of Experience as of 1975 | Percent Increase | | | | |
|------------|--------------------------------|------------------|---------|---------|---------|---------|
| | | 1966-69 | 1969-71 | 1971-73 | 1973-75 | 1966-75 |
| A | 10 | 28.9 | 19.7 | 14.2 | 18.4 | 108.8 |
| B | 18 | 20.8 | 13.9 | 12.7 | 17.7 | 82.6 |
| C | 28 | 17.0 | 10.0 | 9.1 | 17.9 | 65.5 |

The 1975 survey results show that graduate technicians start out at substantially higher salaries than non-graduates, but the advantage is reduced and ultimately slightly reversed with increasing experience. The median annual salary for graduate technicians in 1975 started at \$9,200 with less than a year of experience, increased steadily to \$13,000 twelve years after graduation, then rose gradually to a maximum of \$13,700. Non-graduate technician median salaries in 1975 started at \$7,700 and rose to a peak of \$14,200 at about 28 years of experience.

Four-year bachelor's degree technologists are reported as a separate category in the EMC surveys. Median starting salaries for this group in 1975 began at \$10,400, 13 percent higher than the median for two-year graduates and 35 percent more than for non-graduates. The trend of EMC surveys to date indicates that the differential enjoyed by bachelor's degree technicians will continue to persist as this group becomes more numerous and its members grow in experience.

Figure 2 shows the median salary curves for the three categories of technicians plotted on a single graph. These may be compared with the detailed smooth curves found in the body of the report. The bachelor's degree curve is displaced two years to the right on this graph to make the age distributions approximately comparable between the three groups shown.

A special feature of this report is the charts giving weighted national salary averages. In order to give each industry group its proper weight in relation to total national employment of technicians, factors were introduced into the computer program to compensate for over-representation of survey replies in some groups as compared to others. This provides a more representative set of data than would be obtained by simply summing all survey responses. This survey covers such a large population of technicians that there is little difference between the weighted national average curves and those for all respondents. The raw (unsmoothed) data tables for the All Respondents group are included in this report for purposes of comparison.

HOW THE SURVEY WAS CONDUCTED

A three-part questionnaire form was used (see facsimile in the Appendix) on which respondents simply indicated the number of individuals in appropriate boxes of a salary versus experience matrix. No special definitions were given other than those printed on the questionnaire. Forms were sent to EMC's regular list of survey participants, consisting of employers in all major areas of industry, government, and higher education.

Returns were reviewed for accuracy and consistency, and coded according to industry group and geographical location. Then the salary data were keypunched and verified. The punched cards were processed through our special three-stage computer program. The output of the first stage, consisting of reconstructed summary reports for each respondent, was reviewed to detect and correct any gross keypunch errors. The second stage output consisted of distribution matrices for each selected industry group. A sample matrix is included in the Appendix. More groups were actually analyzed than are included in this report, in order to arrive at the best and most useful combinations. Finally data tables were produced for each selected group. These tables have been reproduced directly below each of the plotted salary curves in this report.

The EMC computer program calculates salary medians, quartiles, deciles, and means for each array of salaries in a given "Years Since Graduation" column. Since salaries are reported within brackets of \$500 or \$1000, the computer interpolates each fractile to the nearest \$50 by assuming

a straight-line distribution between the extremes of the salary bracket. For example, if the median technician happened to be the 20th one in the \$9,500 to \$10,000 bracket, and there were 50 salaries reported in this bracket, the median point would be 20/50 of the \$500 range covered, or \$200, and the computed median salary would be \$9,700.

The fractiles are first produced as "raw" data. In general we have found that curves plotted on the basis of raw data contain many irregularities that result more from inherent limitations of the methodology than from significant changes in compensation practices. Therefore most of the curves presented in this report are based on "smooth" data developed by a curve-fitting routine. (The curves for "All Respondents" and many of the data tables for Bachelor of Technology graduates are examples of raw data.) All raw data curves and tables are clearly marked as such. Each fractile curve is computed separately in the form $y = ax^z + bx + c$, where y is the reciprocal of salary and x represents years of experience raised to a power z . The smoothing program determines the values of a , b , c , and z that give the minimum sum of the squares of the differences between the raw and smooth values of y , the squared differences being weighted by the populations associated with each of the data points.

Raw data and distribution matrices may be obtained from EMC for any of the charts on special order at \$2.00 per table, prepaid.

METHOD OF PRESENTATION

Each set of curves is defined according to the industry group, degree level, or geographical region covered. Respondents constituting each industry group are listed in the Appendix. This enables users to determine whether their own organization is reasonably comparable with the group covered by the curves. Geographical regions are defined on page 29.

Below each set of curves are printed the data points on which they are based. The data tables also include mean salaries (which are not plotted and normally differ little from the median) and the number of salaries within each column. Users should always note these figures to be sure that the age distribution of their own employees is consistent with the group described by the curves. Data points have

been omitted where there were fewer than five salaries in a column. The data tables also list the number of salaries above \$20,000 or below \$7,000, which were the limits established by the questionnaire form. The plotted curves and data tables are terminated where they go beyond these limits.

In surveys of this kind there is always a chance that one or two large employers may dominate a particular industry group. To avoid such over-representation we weight groups where necessary to insure that no employer is responsible for more than half of the data. Data tables for such groups are clearly identified and the actual number of salaries reported by respondents in the group is given in addition to the weighted total.

To protect the data provided by individual respondents, we require that there be at least four employers in an industry group before salary curves are produced. The confidentiality of individual salary schedules is protected at all times.

COVERAGE AND RESPONSE

This report is based on returns submitted by 630 different establishments employing 61,537 technicians. A distribution by employment group appears on page 20.

NOTES ON THE SALARY CURVES

In some cases, the detailed curves show graduate technicians receiving lower salaries than nongraduates for the same number of years experience. In part this may be due to the operation of our curve-smoothing computer program, but it may result from other factors as well. College programs in engineering technology are relatively new, and until recent years have produced fairly small numbers of graduates. Many experienced technicians have obtained their formal educations at an older age than current graduates, while others have obtained most of their training on the job. All curves show that recent technical school graduates are making significantly higher salaries than nongraduates, but after 20 or more years of experience it is common for the educational differential to become less significant in comparison with on-the-job experience and performance.

This condition is particularly noticeable in the curves for the Electrical Equipment, Electronic Equipment, and Machinery industries, where it appears to result from the employment

patterns reported by several large employers. Because of the large number of salaries reported by these employers, their data exert a strong influence on the Electrical & Electronic Products, All Manufacturing Industry, All Industry Northeast, All Industry Large, and All Industry curves, even though no single employer contributed as much as half of the data in any industry group. Users should be particularly careful in using these curves and data tables to make sure that their own employment patterns are consistent with those indicated by the curves, with regard to the distribution of graduate and non-graduate technicians at different age or experience levels.

Because of the difficulty in integrating bachelor's degree holders with other technicians, this group has been excluded from all curves except those specifically labeled as applicable to bachelor's degree graduates. The heading "All Technicians" where used in this report should therefore be interpreted as "Technicians with an associate degree and equivalent nongraduates."

DEFINITION OF INDUSTRY GROUPS

The list of employer groups on the next page shows how the data in this report are related to each other in hierarchical fashion, starting with All Respondents and continuing with breakdowns into smaller and more detailed groups. Users should select the curves and data tables for the group most closely matching their own situation. In some cases it will be necessary to refer to the next larger grouping for more detailed data.

The following explanatory notes refer to groups whose identity may not be obvious from the headings on the charts and the list of respondents given in the Appendix:

ALL INDUSTRY REGIONAL CURVES - These sets of curves show how technician salaries in industry vary by major geographical region. They include all industry respondents, both manufacturing and nonmanufacturing. Because employment patterns differ greatly from state to state depending on concentrations of industry, these curves should be interpreted only as rough guides to overall regional variations.

ALL INDUSTRY CURVES BY SIZE OF ESTABLISHMENTS - These include only manufacturing and nonmanufacturing industry respondents to the survey. Small establishments are arbitrarily defined

ARRANGEMENT OF EMPLOYMENT GROUPS

The largest or most inclusive groups are listed first. Smaller groups included within broader groupings are indented under the more inclusive groups.

Weighted National Average .

All Respondents

 All Industry

 Regional Breakdowns

 Size of Company Breakdowns

 All Manufacturing Industry

 All Mechanical Products

 Aerospace*

 Machinery

 Metal Products

 Fabricated Metal Products

 Metals, Basic & Mining

 Electrical & Electronic Products

 Electrical Equipment

 Electronic Equipment

 All Consumer Products

 Chemicals

 Petroleum Industry*

 Paper

 Miscellaneous Manufacturing

 All Non-manufacturing Industry

 Construction & Consultants

 Construction

 Engineering & Architectural Consultants

 Technical Services, Other

 Research & Development*

 Industrial R&D*

 R&D Laboratories

 Utilities

 Communications

 Electric & Combined Utilities

 Electric Utilities

 Combined Electric & Gas Utilities

 Gas Utilities & Pipelines

 Education

 Engineering Schools

 Technician School

 Government

 Federal Government

 State Government

 Local Government

*See notes on p. 19-20 for a description of respondents included in these special groups.

as those reporting fewer than 500 employees, medium establishments as those between 500 and 5000, and large establishments as those reporting 5000 or more total employees.

ALL MANUFACTURING INDUSTRY - These curves are composites of the following industry groups -- Aerospace, Chemicals, Electrical Equipment, Electronic Equipment, Machinery, Fabricated Metal Products, Metals--Basic & Mining, Miscellaneous Manufacturing, Paper, and Petroleum.

ALL MECHANICAL PRODUCTS - This group consists of the Aerospace, Machinery, Fabricated Metal Products, and Metals--Basic & Mining groups.

ALL CONSUMER PRODUCTS - This is a composite of the Chemicals, Petroleum, Paper, and Miscellaneous Manufacturing groups.

PETROLEUM INDUSTRY - This group consists of oil, gas, and pipeline companies plus related technical service organizations as indicated by (P) on the list of participants in the Appendix.

ALL NONMANUFACTURING INDUSTRY - This group includes companies listed under Communications, Construction, Electric Utilities, Engineering & Architectural Consultants, Gas Utilities & Pipelines, Research & Development, Technical Services, and Transportation.

RESEARCH & DEVELOPMENT - These curves are for employers listed as R&D Laboratories plus the research components of various industry groups and government laboratories as indicated by (R) in the list of respondents.

INDUSTRIAL R&D - This grouping consists of the research components of the industry groups as indicated by (R) in the list of respondents.

R&D LABORATORIES - These curves are for the nongovernment research laboratories only.

BACHELOR OF TECHNOLOGY GRADUATES - As previously noted, these technologists are not included in the salary curves for other technicians. Since there were only about 2,400 bachelor of technology salaries included in the survey, it was not possible to develop individual curves for each industry group. The curves and data tables for bachelor's degree technologists,

broken down in as much detail as was feasible, are grouped together for convenience.

The following groups are included for purposes of comparison with similar groupings reported in the 1973 technicians' salary survey, and to provide sufficiently large groupings to permit the generation of curves and data tables for bachelor of technology graduates. In each case, more detailed data are presented for the individual industry groups included in these combined groupings.

ELECTRICAL & ELECTRONIC PRODUCTS - This consists of the Electrical Equipment and Electronic Equipment groups combined.

METAL PRODUCTS This grouping includes Fabricated Metal Products and Metals, Basic and Mining.

CONSTRUCTION & CONSULTANTS - This group consists of Construction and Engineering & Architectural Consultants combined.

ELECTRIC & COMBINED UTILITIES - This combination is equivalent to the Electric Utilities group in the 1973 report. In the 1975 survey separate curves have been developed for Electric Utilities and Combined Electric and Gas Utilities.

EDUCATION - This group consists of Engineering Schools and Technician Schools combined.

LIMITATIONS

Users of this report should apply salary curves with judgment. We report salary data as furnished by the survey respondents, but there is no way of knowing whether respondents represent a typical cross-section of a particular industry group. Data in some year columns may be based on a relatively small number of salaries. In such cases the smoothed curves may represent a considerable departure from the raw data points. As explained previously, the methodology and presentation of data involve a number of inherent limitations. The salary curves and data must thus be viewed as general guides, not as absolutes.

In publishing these curves EMC is attempting to show what prevailing salary patterns are, not what we think they ought to be. In the final analysis the salaries paid to individuals are determined by many factors, especially their performance of assigned duties. Such factors cannot be

measured by a survey of this kind. Therefore EMC cannot undertake to evaluate individual salary situations, nor to advise employers as to the salaries they should pay for specific positions.

Distribution of Sample

| | <u>Number of Employers</u> | <u>Number of Technicians Covered</u> |
|---|--------------------------------|--|
| Manufacturing Industries | 213 | 25704 |
| *Aerospace | 8 | 1455 |
| Chemicals | 21 | 509 |
| Electrical Equipment | 17 | 13651 |
| Electronic Equipment | 55 | 4822 |
| Machinery | 20 | 1625 |
| Metals, Basic and Mining | 12 | 362 |
| Fabricated Metal Products | 44 | 1991 |
| Paper | 10 | 328 |
| *Petroleum Industry | 16 | 1579 |
| Miscellaneous Manufacturing | 10 | 555 |
| Non-manufacturing Industries | 191 | 13081 |
| Communications | 5 | 326 |
| Construction and Design/Construction | 12 | 1003 |
| Electric and Combined Utilities | 60 | 4760 |
| Engineering and Architectural Consultants | 78 | 3268 |
| Engineering Services, Other | 13 | 491 |
| Gas Utilities and Pipelines | 9 | 563 |
| #R&D Laboratories | 10 | 1182 |
| Other Non-manufacturing | 4 | 295 |
| Government | 73 | 19059 |
| Federal | 11 | 5646 |
| State | 16 | 11921 |
| Local | 46 | 1492 |
| Educational Institutions | 153 | 1295 |
| Engineering Schools | 109 | 1103 |
| Technical Schools | 44 | 192 |
| @ Bachelor's Degree Technologists | - | 2398 |
| All Employers* | 630 | 61537 |

Notes:

*In producing the data tables in this report, some respondents were included in two industry groups to make the data more representative. The Aerospace group includes engineers from 6 additional companies, and Petroleum Industry includes

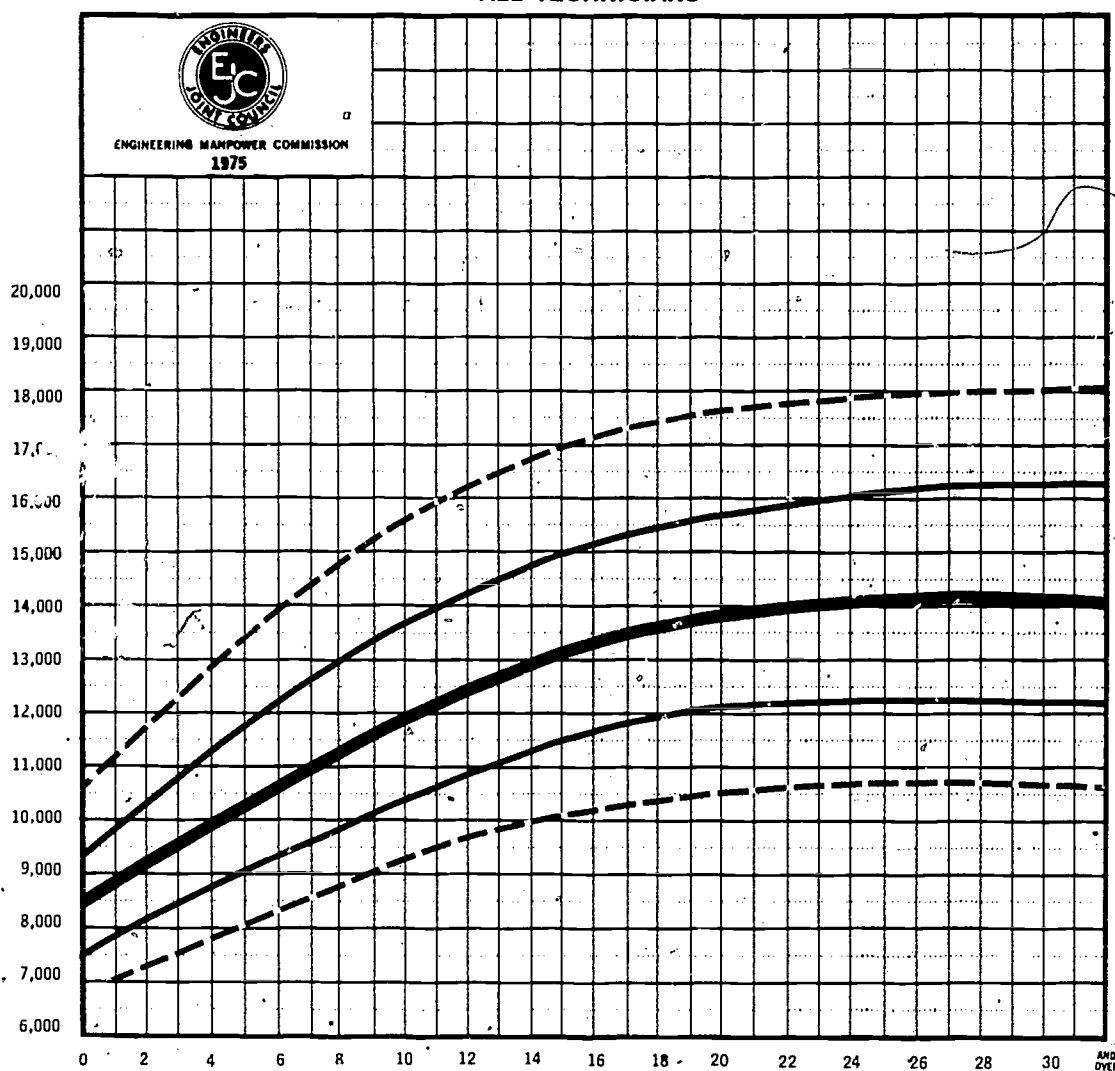
those from 12 additional companies. See the list of respondents in the Appendix for identification of those companies.

#In addition to the R&D Laboratories, 33 industrial R&D components and 3 government laboratories are included in tables representing the entire U.S. R&D establishment, titled Research and Development.

@ Bachelor's degree technologists are not included in the totals for the employer groups listed above.

Because of the foregoing conditions, the numbers of technicians shown above do not add up exactly to the totals in some instances. However, there is no duplication in the total number of respondents indicated for All Employers.

WEIGHTED NATIONAL AVERAGE
ALL TECHNICIANS



LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10600 | 11250 | 11850 | 12450 | 13000 | 13500 | 14000 | 14450 | 14850 |
| UPPER QUARTILE | 9450 | 9950 | 10400 | 10900 | 11350 | 11800 | 12200 | 12600 | 12950 |
| MEDIAN | 8500 | 8850 | 9250 | 9600 | 9950 | 10300 | 10650 | 10950 | 11300 |
| LOWER QUARTILE | 7500 | 7850 | 8150 | 8450 | 8750 | 9050 | 9350 | 9600 | 9900 |
| LOWER DECILE | 7350 | 7550 | 7850 | 8150 | 8450 | 8750 | 9050 | 9350 | 9650 |
| MEAN | 8700 | 9100 | 9450 | 9850 | 10200 | 10550 | 10900 | 11250 | 11600 |
| TOTAL NUMBER | 3522 | 5498 | 6576 | 7865 | 7321 | 8218 | 8930 | 9089 | 9366 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 1 | 8 | 0 | 0 | 23 |
| NUMBERS UNDER \$7000 | 731 | 476 | 270 | 303 | 222 | 263 | 116 | 131 | 98 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15600 | 16450 | 17100 | 17500 | 17750 | 17900 | 18000 | 18050 | 18050 |
| UPPER QUARTILE | 13650 | 14450 | 15100 | 15550 | 15850 | 16050 | 16200 | 16250 | 16300 |
| MEDIAN | 11900 | 12700 | 13300 | 13750 | 14000 | 14100 | 14150 | 14050 | 13900 |
| LOWER QUARTILE | 10400 | 11100 | 11600 | 11950 | 12150 | 12250 | 12250 | 12200 | 12050 |
| LOWER DECILE | 9300 | 9800 | 10200 | 10450 | 10600 | 10650 | 10600 | 10550 | 10400 |
| MEAN | 12150 | 12900 | 13500 | 13850 | 14100 | 14200 | 14250 | 14200 | 14150 |
| TOTAL NUMBER | 22535 | 21142 | 19432 | 17269 | 15447 | 16376 | 13599 | 19373 | 25367 |
| NUMBERS OVER \$20000 | 51 | 100 | 336 | 379 | 409 | 523 | 391 | 603 | 887 |
| NUMBERS UNDER \$7000 | 174 | 114 | 46 | 38 | 29 | 41 | 33 | 59 | 149 |

NUMBER OF TECHNICIANS COVERED - 236934

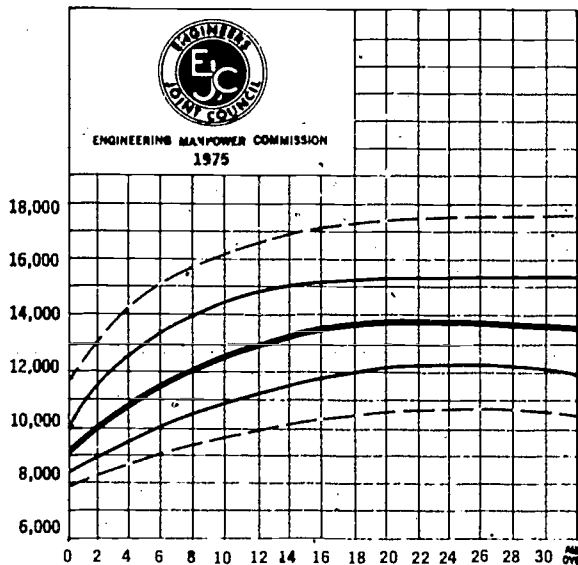
Unweighted total - 59,139

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

WEIGHTED NATIONAL AVERAGE

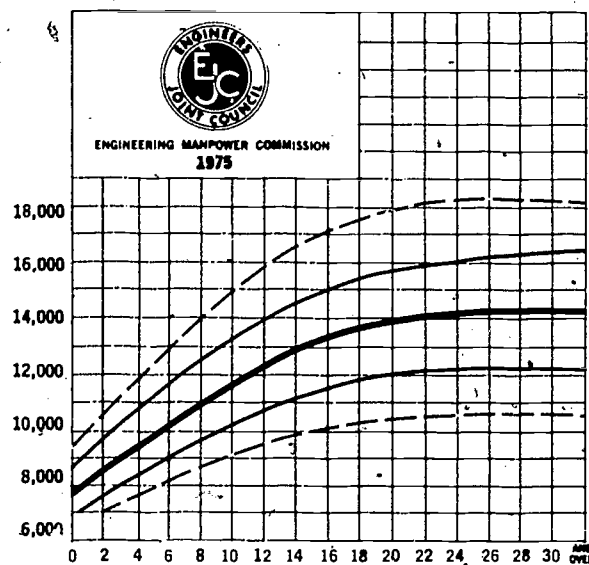
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11750 | 12400 | 13000 | 13600 | 14100 | 14550 | 15000 | 15350 | 15700 |
| UPPER QUARTILE | 10050 | 10700 | 11350 | 11950 | 12450 | 12900 | 13300 | 13650 | 13950 |
| MEDIAN | 9200 | 9600 | 10000 | 10350 | 10750 | 11050 | 11400 | 11750 | 12000 |
| LOWER QUARTILE | 8500 | 8750 | 9000 | 9250 | 9500 | 9750 | 10000 | 10200 | 10450 |
| LOWER DECILE | 7900 | 8100 | 8300 | 8450 | 8650 | 8850 | 9000 | 9200 | 9350 |
| MEAN | 9550 | 9950 | 10300 | 10700 | 11050 | 11400 | 11700 | 12000 | 12300 |
| TOTAL NUMBER | 1178 | 3091 | 3389 | 3823 | 2847 | 3502 | 3477 | 3346 | 3176 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 15 |
| NUMBERS UNDER \$7000 | 33 | 65 | 34 | 52 | 38 | 52 | 23 | 45 | 30 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 16250 | 16800 | 17150 | 17350 | 17450 | 17500 | 17550 | 17550 | 17600 |
| UPPER QUARTILE | 14400 | 14850 | 15100 | 15200 | 15300 | 15300 | 15350 | 15350 | 15350 |
| MEDIAN | 12500 | 13100 | 13450 | 13600 | 13700 | 13650 | 13600 | 13500 | 13350 |
| LOWER QUARTILE | 10850 | 11350 | 11750 | 12000 | 12150 | 12150 | 12100 | 11950 | 11600 |
| LOWER DECILE | 9650 | 10050 | 10350 | 10550 | 10650 | 10650 | 10600 | 10450 | 10100 |
| MEAN | 12750 | 13300 | 13600 | 13800 | 13850 | 13800 | 13750 | 13700 | 13600 |
| TOTAL NUMBER | 7155 | 9882 | 4337 | 3446 | 2938 | 2675 | 2052 | 2716 | 2615 |
| NUMBERS OVER \$20000 | 30 | 45 | 129 | 82 | 33 | 86 | 59 | 59 | 70 |
| NUMBERS UNDER \$7000 | 30 | 50 | 4 | 5 | 5 | 3 | 1 | 3 | 13 |

NUMBER OF TECHNICIANS COVERED - 61653

Unweighted total - 19,094

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9500 | 10050 | 10600 | 11150 | 11700 | 12300 | 12850 | 13400 | 13900 |
| UPPER QUARTILE | 8600 | 9100 | 9650 | 10100 | 10600 | 11100 | 11600 | 12050 | 12500 |
| MEDIAN | 7700 | 8100 | 8550 | 8950 | 9350 | 9750 | 10200 | 10600 | 10950 |
| LOWER QUARTILE | | 7300 | 7650 | 8000 | 8350 | 8700 | 9000 | 9350 | 9650 |
| LOWER DECILE | | | 7050 | 7350 | 7600 | 7850 | 8150 | 8400 | 8600 |
| MEAN | 7900 | 8350 | 8750 | 9150 | 9550 | 10000 | 10400 | 10750 | 11150 |
| TOTAL NUMBER | 2343 | 2407 | 3187 | 4042 | 4474 | 4715 | 5452 | 5742 | 6193 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 5 |
| NUMBERS UNDER \$7000 | 698 | 410 | 236 | 247 | 184 | 211 | 96 | 85 | 67 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 14900 | 16200 | 17150 | 17750 | 18100 | 18250 | 18200 | 18100 | 17900 |
| UPPER QUARTILE | 13300 | 14350 | 15100 | 15650 | 15950 | 16200 | 16300 | 16350 | 16400 |
| MEDIAN | 11700 | 12600 | 13300 | 13750 | 14050 | 14150 | 14200 | 14150 | 14050 |
| LOWER QUARTILE | 10250 | 11000 | 11600 | 11950 | 12150 | 12250 | 12250 | 12200 | 12150 |
| LOWER DECILE | 9100 | 9650 | 10100 | 10400 | 10600 | 10650 | 10650 | 10600 | 10450 |
| MEAN | 11850 | 12750 | 13450 | 13900 | 14200 | 14300 | 14350 | 14300 | 14200 |
| TOTAL NUMBER | 15380 | 15259 | 15095 | 13423 | 12508 | 13700 | 11546 | 16657 | 22752 |
| NUMBERS OVER \$20000 | 20 | 55 | 207 | 296 | 376 | 437 | 331 | 544 | 816 |
| NUMBERS UNDER \$7000 | 144 | 63 | 42 | 33 | 24 | 38 | 29 | 56 | 136 |

NUMBER OF TECHNICIANS COVERED - 175280

Unweighted total - 40,045

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

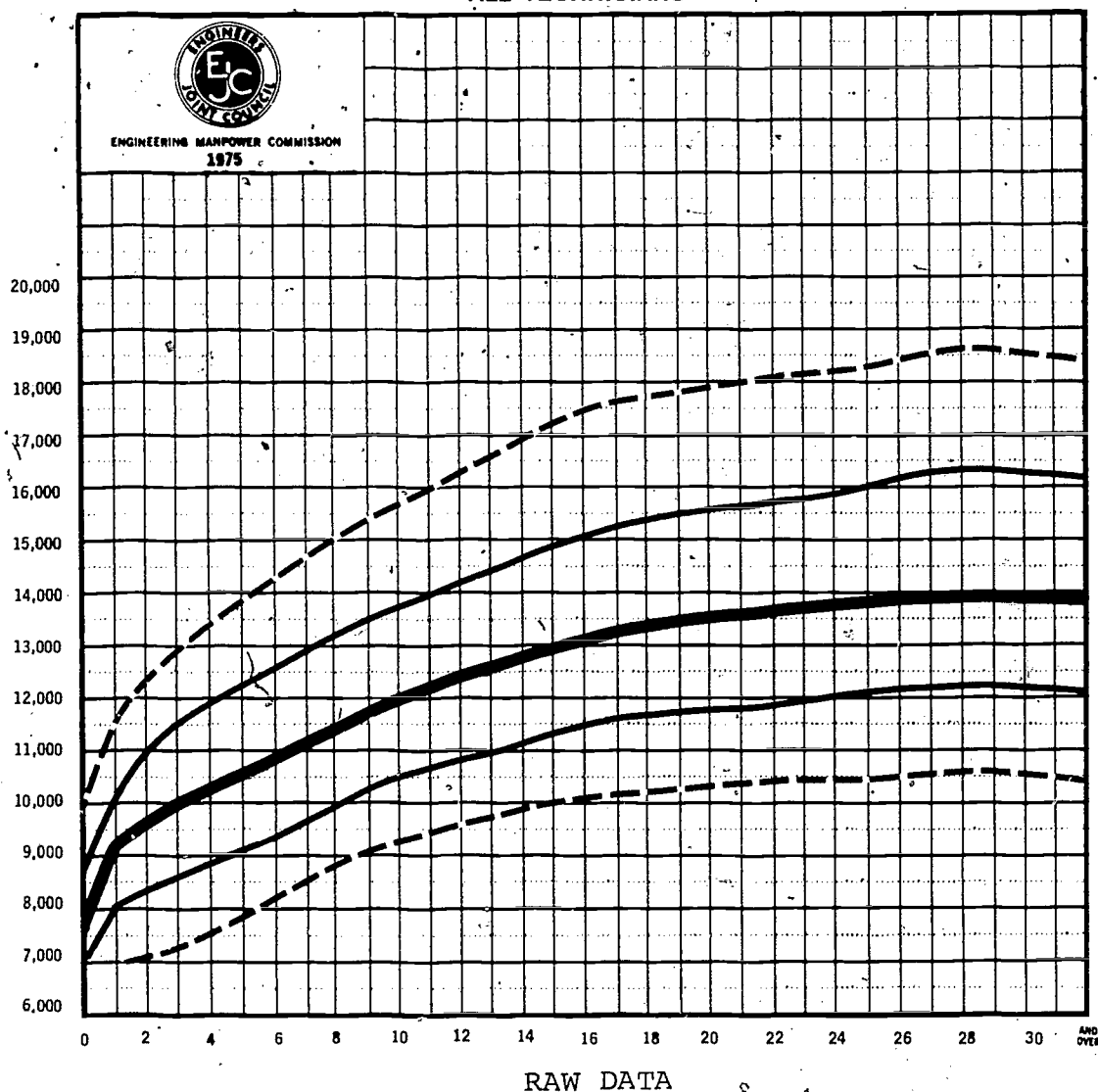
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL RESPONDENTS

ALL TECHNICIANS



RAW DATA

ALL RESPONDENTS TOTAL

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9960 | 11700 | 12350 | 13000 | 13400 | 13850 | 14300 | 14600 | 15000 |
| UPPER QUARTILE | 8950 | 10250 | 11000 | 11850 | 11850 | 12250 | 12600 | 12800 | 13250 |
| MEDIAN | 7700 | 9100 | 9600 | 10650 | 10150 | 10450 | 10800 | 11150 | 11400 |
| LOWER QUARTILE | | 8000 | 8350 | 8600 | 8800 | 9050 | 9350 | 9700 | 9950 |
| LOWER DECILE | | | 7100 | 7150 | 7550 | 7850 | 8200 | 8400 | 8800 |

| | | | | | | | | | |
|------|------|------|------|-------|-------|-------|-------|-------|-------|
| MEAN | 8200 | 9250 | 9750 | 10200 | 11400 | 10700 | 11100 | 11350 | 11700 |
|------|------|------|------|-------|-------|-------|-------|-------|-------|

| | | | | | | | | | |
|----------------------|-----|------|------|------|------|------|------|------|------|
| TOTAL NUMBER | 868 | 1289 | 1704 | 1883 | 1927 | 2098 | 2259 | 2521 | 2715 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 4 |
| NUMBERS UNDER \$7000 | 311 | 181 | 156 | 169 | 133 | 107 | 74 | 88 | 65 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15650 | 16550 | 17500 | 17750 | 18100 | 18250 | 18700 | 18400 | 18050 |
| UPPER QUARTILE | 13700 | 14300 | 15150 | 15900 | 15650 | 16000 | 16350 | 16200 | 16150 |
| MEDIAN | 12050 | 12500 | 13150 | 13450 | 13600 | 13850 | 13950 | 13800 | 13650 |
| LOWER QUARTILE | 10550 | 10950 | 11550 | 11700 | 11850 | 12100 | 12200 | 12050 | 11650 |
| LOWER DECILE | 9200 | 9700 | 10050 | 10200 | 10450 | 10450 | 10600 | 10400 | 9900 |

| | | | | | | | | | |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| MEAN | 12200 | 12800 | 13400 | 13650 | 13250 | 14100 | 14300 | 14100 | 13850 |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|

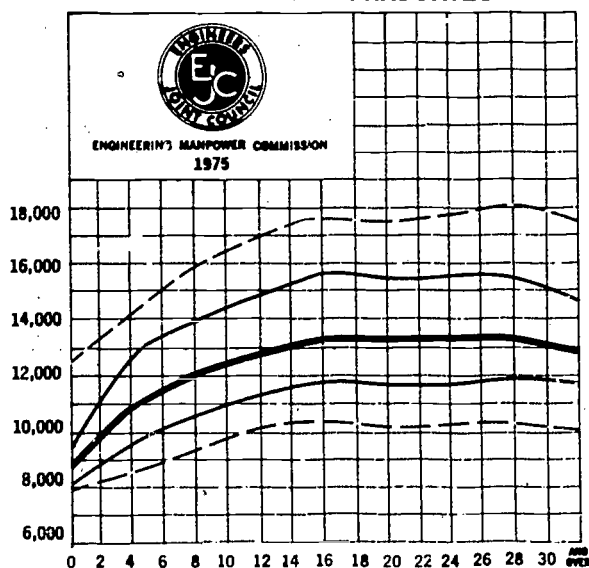
| | | | | | | | | | |
|----------------------|------|------|------|------|------|------|------|------|------|
| TOTAL NUMBER | 6141 | 5687 | 4986 | 4618 | 3894 | 3656 | 3210 | 4462 | 5221 |
| NUMBERS OVER \$20000 | 19 | 38 | 79 | 82 | 107 | 103 | 102 | 145 | 196 |
| NUMBERS UNDER \$7000 | 90 | 56 | 34 | 27 | 29 | 20 | 14 | 35 | 86 |

NUMBER OF TECHNICIANS COVERED - 59139

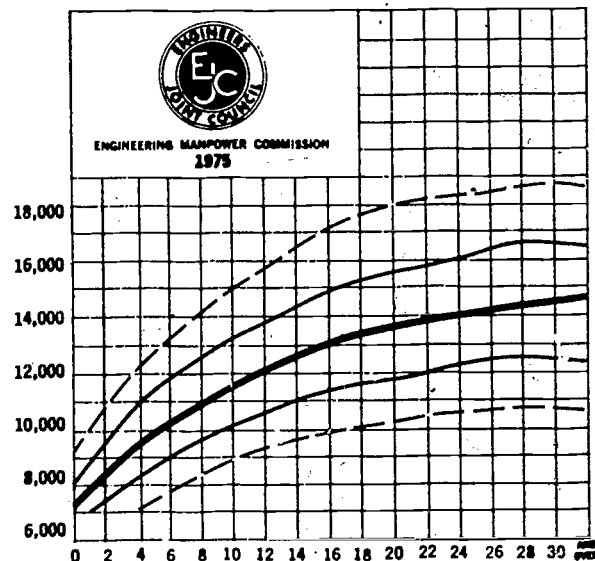
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL RESPONDENTS

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

RAW DATA

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12600 | 12250 | 12800 | 13600 | 14050 | 14750 | 15350 | 15600 | 15900 |
| UPPER QUARTILE | 9600 | 10900 | 11750 | 12600 | 12750 | 13200 | 13550 | 13700 | 13950 |
| MEDIAN | 8800 | 9500 | 10250 | 10900 | 10950 | 11300 | 11650 | 11750 | 12050 |
| LOWER QUARTILE | 8050 | 8700 | 9150 | 9550 | 9550 | 9700 | 10000 | 10300 | 10550 |
| LOWER DECILE | 6050 | 6050 | 8300 | 8400 | 8500 | 8450 | 8950 | 9100 | 9300 |
| MEAN | 9300 | 9850 | 10450 | 11000 | 11150 | 11500 | 11850 | 12050 | 12350 |
| TOTAL NUMBER | 305 | 732 | 919 | 969 | 865 | 942 | 1016 | 1031 | 1078 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 3 |
| NUMBERS UNDER \$7000 | 33 | 30 | 34 | 37 | 31 | 35 | 20 | 32 | 17 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16400 | 17150 | 17900 | 17550 | 17650 | 17900 | 18150 | 17450 | 17050 |
| UPPER QUARTILE | 14300 | 15000 | 15750 | 15550 | 15050 | 15650 | 15450 | 14650 | 14150 |
| MEDIAN | 12450 | 12850 | 13450 | 13300 | 13050 | 13450 | 13200 | 12800 | 12150 |
| LOWER QUARTILE | 11000 | 11400 | 11800 | 11700 | 11600 | 11800 | 11900 | 11550 | 11450 |
| LOWER DECILE | 9800 | 10200 | 10550 | 10300 | 10150 | 10350 | 10250 | 10000 | 10050 |
| MEAN | 12750 | 13250 | 13850 | 13650 | 13500 | 13800 | 13700 | 13300 | 13050 |
| TOTAL NUMBER | 2290 | 1798 | 1348 | 1181 | 970 | 893 | 745 | 981 | 1031 |
| NUMBERS OVER \$20000 | 13 | 27 | 42 | 27 | 29 | 28 | 25 | 33 | 26 |
| NUMBERS UNDER \$7000 | 17 | 13 | 4 | 5 | 5 | 3 | 1 | 3 | 13 |

NUMBER OF TECHNICIANS COVERED - 19094

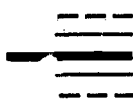
NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9250 | 10650 | 11150 | 11800 | 12450 | 12900 | 13350 | 13750 | 14050 |
| UPPER QUARTILE | 8100 | 9550 | 9900 | 10550 | 11050 | 11350 | 11750 | 12250 | 12700 |
| MEDIAN | 7000 | 8200 | 8900 | 9200 | 9600 | 9850 | 10300 | 10700 | 10950 |
| LOWER QUARTILE | | | 7500 | 7800 | 8250 | 8600 | 8900 | 9300 | 9700 |
| LOWER DECILE | | | | | 7050 | 7500 | 7800 | 8150 | 8550 |
| MEAN | 7550 | 8450 | 8900 | 9300 | 9750 | 10050 | 10450 | 10850 | 11250 |
| TOTAL NUMBER | 563 | 557 | 785 | 914 | 1062 | 1156 | 1243 | 1490 | 1637 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 278 | 151 | 122 | 132 | 102 | 72 | 54 | 56 | 48 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15000 | 16000 | 17300 | 17800 | 18250 | 18350 | 18800 | 18550 | 18250 |
| UPPER QUARTILE | 13400 | 14000 | 14900 | 15450 | 15800 | 16100 | 16600 | 16450 | 16000 |
| MEDIAN | 11750 | 12350 | 13000 | 13500 | 13750 | 14000 | 14250 | 14150 | 13850 |
| LOWER QUARTILE | 10250 | 10800 | 11400 | 11700 | 12000 | 12250 | 12400 | 12300 | 11800 |
| LOWER DECILE | 8900 | 9550 | 9900 | 10150 | 10500 | 10500 | 10700 | 10600 | 9900 |
| MEAN | 11900 | 12600 | 13250 | 13650 | 13950 | 14200 | 14500 | 14350 | 14050 |
| TOTAL NUMBER | 3851 | 3889 | 3638 | 3437 | 2924 | 2763 | 2465 | 3481 | 4190 |
| NUMBERS OVER \$20000 | 6 | 11 | 37 | 55 | 78 | 75 | 77 | 112 | 168 |
| NUMBERS UNDER \$7000 | 73 | 43 | 30 | 22 | 24 | 17 | 13 | 32 | 73 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



NUMBER OF TECHNICIANS COVERED - 40045

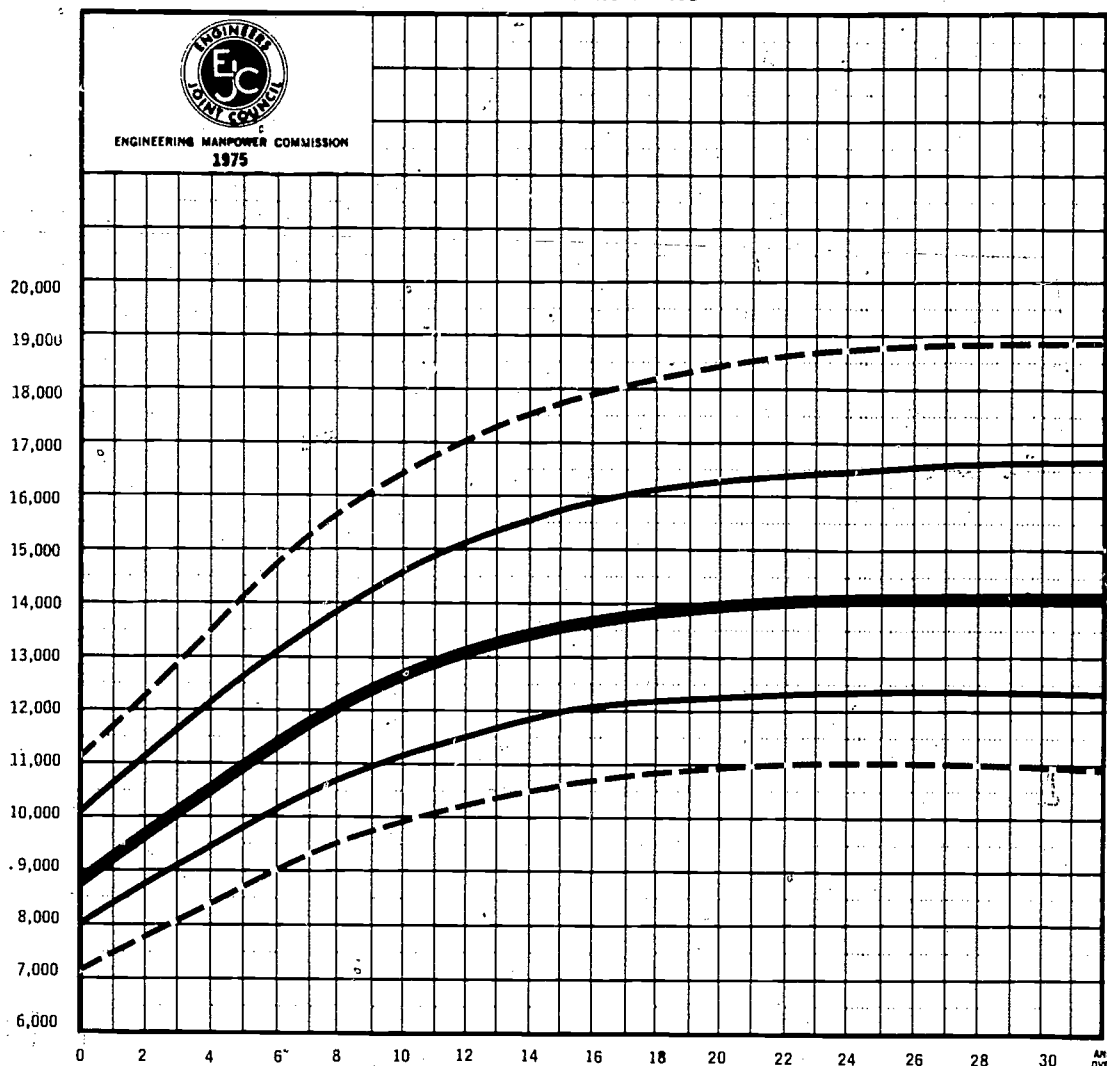
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY
ALL TECHNICIANS



ENGINEERING MANPOWER COMMISSION
1975



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11150 | 11800 | 12450 | 13100 | 13650 | 14250 | 14750 | 15250 | 15650 |
| UPPER QUARTILE | 10050 | 10650 | 11200 | 11700 | 12200 | 12700 | 13100 | 13550 | 13900 |
| MEDIAN | 8800 | 9300 | 9800 | 10250 | 10700 | 11100 | 11450 | 11800 | 12100 |
| LOWER QUARTILE | 8000 | 8350 | 8700 | 9050 | 9400 | 9750 | 10050 | 10350 | 10600 |
| LOWER DECILE | 7200 | 7550 | 7850 | 8150 | 8450 | 8700 | 9000 | 9250 | 9500 |
| MEAN | 9050 | 9550 | 10050 | 10500 | 10900 | 11300 | 11700 | 12050 | 12350 |
| TOTAL NUMBER | 497 | 895 | 1222 | 1335 | 1345 | 1467 | 1610 | 1743 | 1863 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 1 | 3 | 0 | 3 |
| NUMBERS UNDER \$7000 | 96 | 38 | 22 | 28 | 14 | 10 | 6 | 7 | 8 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16450 | 17300 | 17950 | 18350 | 18600 | 18750 | 18800 | 18850 | 18850 |
| UPPER QUARTILE | 14550 | 15300 | 15800 | 16150 | 16350 | 16500 | 16600 | 16600 | 16650 |
| MEDIAN | 12600 | 13200 | 13600 | 13850 | 14000 | 14100 | 14150 | 14150 | 14200 |
| LOWER QUARTILE | 11100 | 11650 | 12050 | 12250 | 12350 | 12400 | 12400 | 12350 | 12300 |
| LOWER DECILE | 9900 | 10400 | 10700 | 10900 | 11000 | 11000 | 11000 | 10950 | 10900 |
| MEAN | 12900 | 13500 | 13950 | 14200 | 14400 | 14500 | 14550 | 14550 | 14550 |
| TOTAL NUMBER | 4140 | 3596 | 3070 | 2796 | 2490 | 2465 | 2213 | 3080 | 2968 |
| NUMBERS OVER \$20000 | 17 | 26 | 65 | 62 | 84 | 81 | 77 | 108 | 159 |
| NUMBERS UNDER \$7000 | 6 | 2 | 3 | 3 | 0 | 6 | 3 | 2 | 3 |

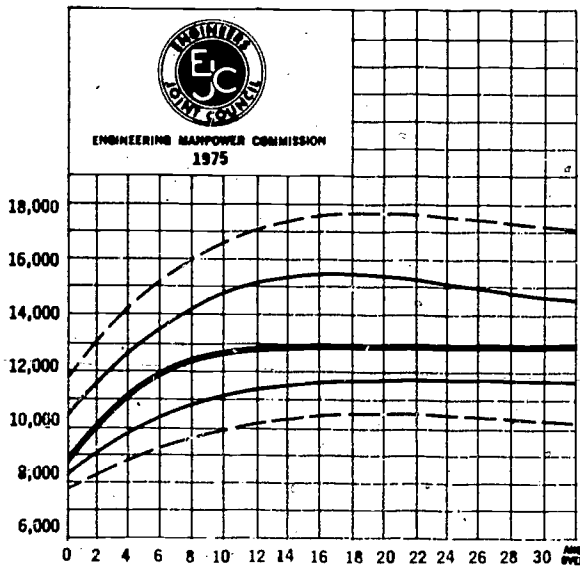
LEGEND

Upper Decile — — — —
Upper Quartile — — — —
Median — — — —
Lower Quartile — — — —
Lower Decile — — — —

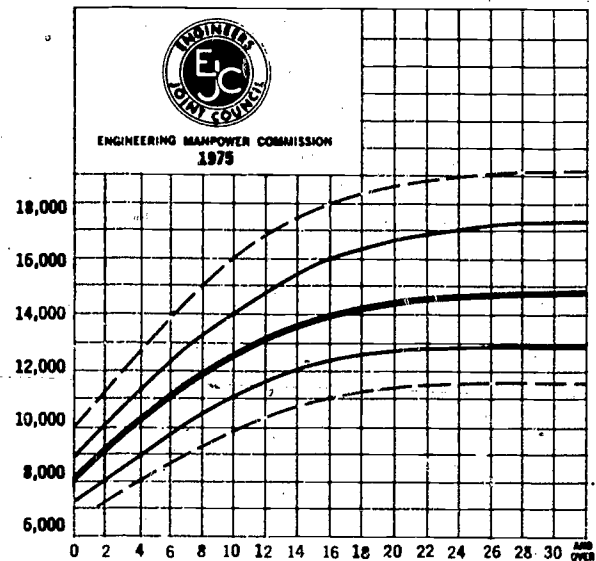
NUMBER OF TECHNICIANS COVERED - 38785

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**

**2-YEAR GRADUATES**

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11850 | 12450 | 13000 | 13600 | 14150 | 14650 | 15150 | 15600 | 16000 |
| UPPER QUARTILE | 10550 | 11150 | 11700 | 12250 | 12750 | 13200 | 13600 | 14000 | 14300 |
| MEDIAN | 8900 | 9700 | 10350 | 10920 | 11350 | 11700 | 12000 | 12200 | 12400 |
| LOWER QUARTILE | 8500 | 8850 | 9200 | 9500 | 9800 | 10100 | 10350 | 10600 | 10800 |
| LOWER DECILE | 7800 | 8100 | 8400 | 8650 | 8900 | 9100 | 9300 | 9500 | 9650 |
| MEAN | 9650 | 10100 | 10550 | 11000 | 11400 | 11750 | 12100 | 12400 | 12650 |
| TOTAL NUMBER | 245 | 619 | 761 | 795 | 721 | 763 | 866 | 873 | 941 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 |
| NUMBERS UNDER \$7000 | 18 | 6 | 4 | 5 | 1 | 4 | 3 | 2 | 2 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16650 | 17300 | 17650 | 17700 | 17600 | 17450 | 17250 | 17050 | 16850 |
| UPPER QUARTILE | 14850 | 15300 | 15400 | 15350 | 15150 | 14950 | 14750 | 14550 | 14400 |
| MEDIAN | 12650 | 12850 | 12900 | 12950 | 12950 | 12950 | 12950 | 12950 | 12950 |
| LOWER QUARTILE | 11100 | 11450 | 11600 | 11700 | 11700 | 11700 | 11650 | 11600 | 11600 |
| LOWER DECILE | 9950 | 10250 | 10400 | 10450 | 10400 | 10350 | 10250 | 10200 | 10100 |
| MEAN | 13050 | 13400 | 13600 | 13600 | 13550 | 13450 | 13350 | 13250 | 13200 |
| TOTAL NUMBER | 1995 | 1579 | 1161 | 1022 | 813 | 774 | 659 | 867 | 867 |
| NUMBERS OVER \$20000 | 11 | 17 | 33 | 19 | 19 | 19 | 15 | 28 | 28 |
| NUMBERS UNDER \$7000 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 16321

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10100 | 10750 | 11400 | 12050 | 12700 | 13300 | 13900 | 14500 | 15050 |
| UPPER QUARTILE | 9000 | 9500 | 10200 | 10800 | 11350 | 11900 | 12450 | 12950 | 13400 |
| MEDIAN | 8050 | 8500 | 9150 | 9650 | 10150 | 10600 | 11050 | 11450 | 11850 |
| LOWER QUARTILE | 7300 | 7700 | 8100 | 8500 | 8950 | 9350 | 9700 | 10100 | 10450 |
| LOWER DECILE | 7050 | 7400 | 7750 | 8050 | 8400 | 8750 | 9050 | 9350 | 9650 |
| MEAN | 8700 | 9100 | 9700 | 10200 | 10750 | 11200 | 11600 | 12000 | 12400 |
| TOTAL NUMBER | 252 | 276 | 461 | 540 | 624 | 694 | 744 | 870 | 922 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 78 | 32 | 15 | 23 | 13 | 6 | 3 | 5 | 6 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16050 | 17200 | 18050 | 18550 | 18850 | 19050 | 19100 | 19150 | 19150 |
| UPPER QUARTILE | 14250 | 15200 | 15600 | 16500 | 16850 | 17050 | 17200 | 17250 | 17250 |
| MEDIAN | 12550 | 13150 | 13950 | 14300 | 14550 | 14700 | 14800 | 14850 | 14850 |
| LOWER QUARTILE | 11050 | 11800 | 12350 | 12650 | 12850 | 12900 | 12900 | 12900 | 12850 |
| LOWER DECILE | 9950 | 10550 | 11000 | 11300 | 11450 | 11500 | 11500 | 11500 | 11450 |
| MEAN | 12750 | 13600 | 14250 | 14600 | 14850 | 14950 | 15000 | 15050 | 15050 |
| TOTAL NUMBER | 2145 | 2017 | 1909 | 1774 | 1677 | 1691 | 1554 | 2213 | 2101 |
| NUMBERS OVER \$20000 | 6 | 9 | 12 | 43 | 65 | 62 | 62 | 80 | 131 |
| NUMBERS UNDER \$7000 | 6 | 0 | 3 | 3 | 0 | 5 | 3 | 2 | 3 |

NUMBER OF TECHNICIANS COVERED - 22664

LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

DEFINITION OF REGIONS

NORTHEAST

Connecticut
Maine
Massachusetts
New Hampshire
Rhode Island
Vermont
New Jersey
New York
Pennsylvania

NORTH CENTRAL

Illinois
Indiana
Michigan
Ohio
Wisconsin
Iowa
Kansas
Minnesota
Missouri
Nebraska
North Dakota
South Dakota

SOUTH

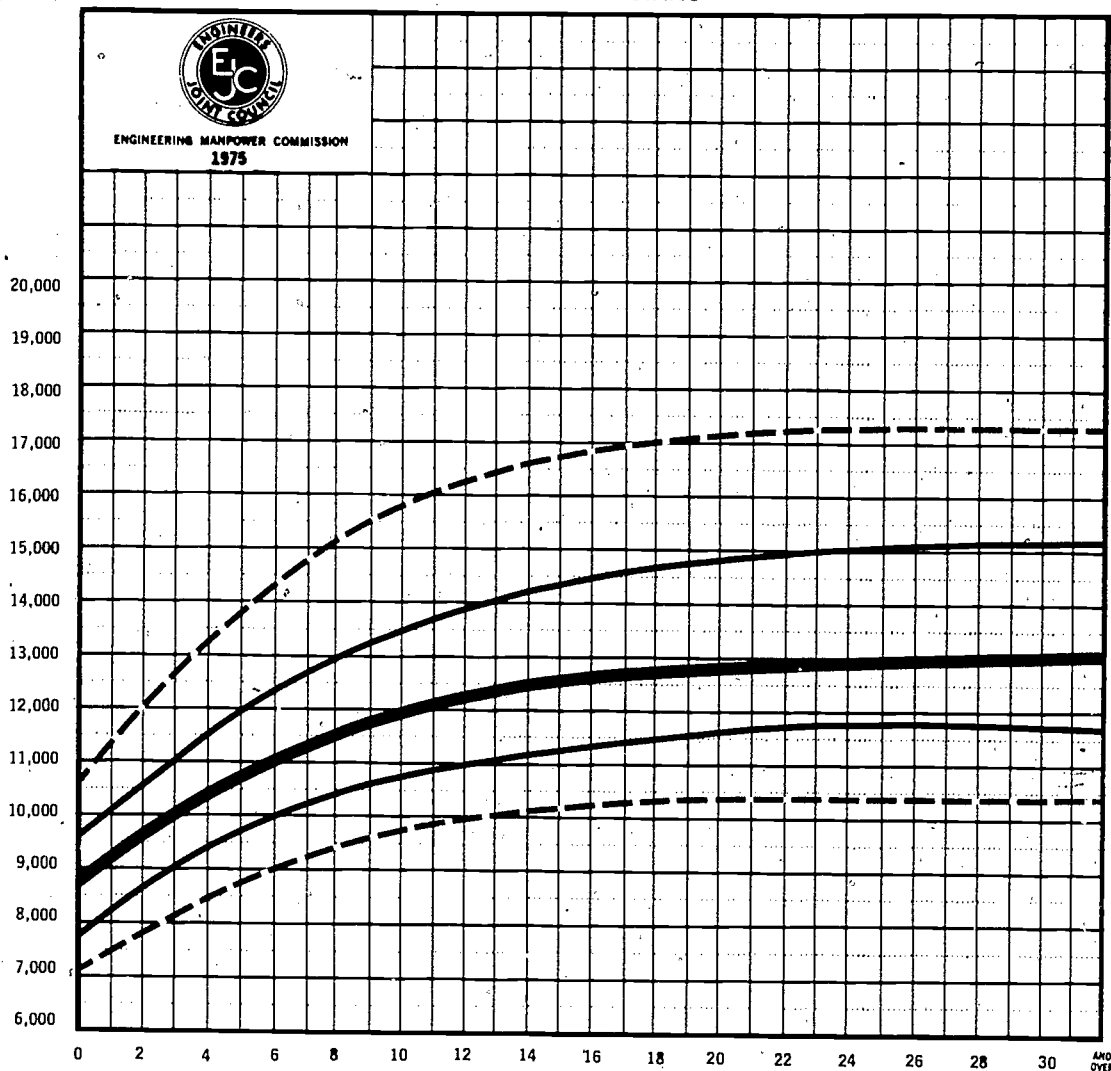
Delaware
District of Columbia
Florida
Georgia
Maryland
North Carolina
South Carolina
Virginia
West Virginia
Alabama
Kentucky
Mississippi
Tennessee
Arkansas
Louisiana
Oklahoma
Texas

WEST

Arizona
Colorado
Idaho
Montana
Nevada
New Mexico
Utah
Wyoming
California
Oregon
Washington
Alaska
Hawaii

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY, NORTHEAST ALL TECHNICIANS



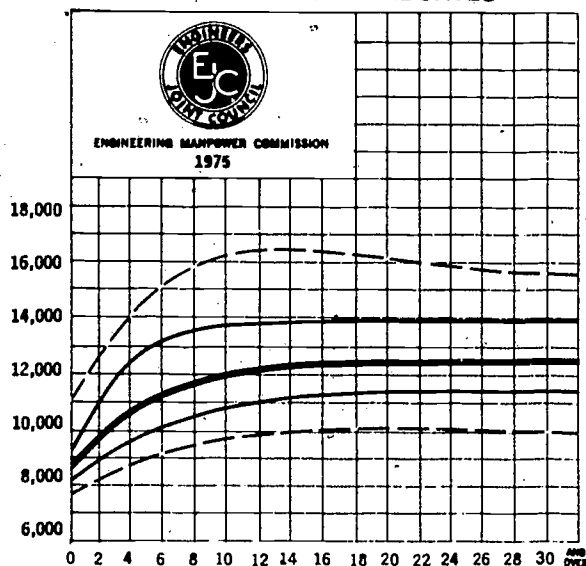
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10600 | 11350 | 12050 | 12700 | 13300 | 13850 | 14350 | 14800 | 15200 |
| UPPER QUARTILE | 9650 | 10150 | 10650 | 11100 | 11500 | 11900 | 12300 | 12650 | 12950 |
| MEDIAN | 8700 | 9150 | 9600 | 10000 | 10350 | 10700 | 11000 | 11250 | 11500 |
| LOWER QUARTILE | 7850 | 8250 | 8650 | 9050 | 9350 | 9650 | 9950 | 10200 | 10400 |
| LOWER DECILE | 7150 | 7500 | 7850 | 8150 | 8450 | 8700 | 8950 | 9200 | 9400 |
| MEAN | 8900 | 9400 | 9850 | 10250 | 10600 | 11000 | 11300 | 11600 | 11850 |
| TOTAL NUMBER | 213 | 322 | 429 | 486 | 475 | 581 | 643 | 779 | 885 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 32 | 8 | 6 | 6 | 5 | 3 | 0 | 1 | 4 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 15800 | 16450 | 16850 | 17100 | 17250 | 17300 | 17350 | 17350 | 17350 |
| UPPER QUARTILE | 13500 | 14100 | 14500 | 14800 | 14950 | 15050 | 15150 | 15150 | 15200 |
| MEDIAN | 11900 | 12350 | 12650 | 12800 | 12900 | 13000 | 13000 | 13050 | 13050 |
| LOWER QUARTILE | 10750 | 11150 | 11400 | 11550 | 11650 | 11700 | 11750 | 11750 | 11750 |
| LOWER DECILE | 9700 | 10050 | 10250 | 10350 | 10400 | 10400 | 10400 | 10400 | 10400 |
| MEAN | 12300 | 12750 | 13100 | 13300 | 13400 | 13450 | 13500 | 13550 | 13550 |
| TOTAL NUMBER | 1801 | 1537 | 1177 | 1101 | 1024 | 980 | 917 | 1381 | 1467 |
| NUMBERS OVER \$20000 | 4 | 5 | 10 | 11 | 20 | 15 | 20 | 15 | 41 |
| NUMBERS UNDER \$7000 | 3 | 0 | 2 | 0 | 0 | 2 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 16228

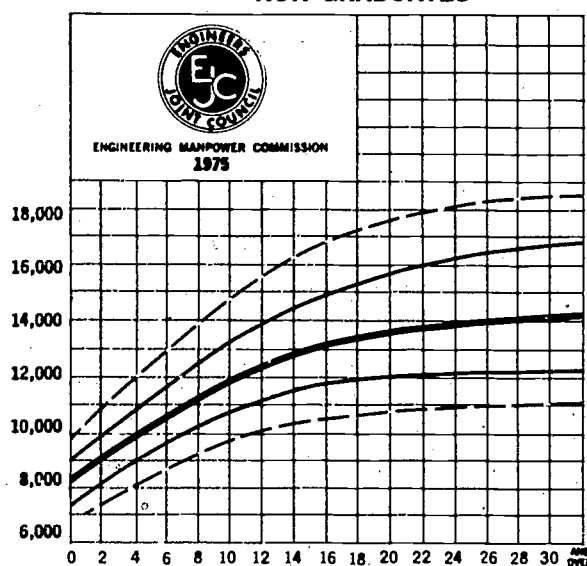
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, NORTHEAST

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11000 | 11400 | 12550 | 13250 | 13900 | 14500 | 14950 | 15350 | 15700 |
| UPPER QUARTILE | 9400 | 10400 | 11250 | 11900 | 12450 | 12850 | 13150 | 13350 | 13500 |
| MEDIAN | 8850 | 9400 | 9900 | 10350 | 10700 | 11050 | 11300 | 11500 | 11700 |
| LOWER QUARTILE | 8300 | 8650 | 9000 | 9300 | 9600 | 9850 | 10100 | 10300 | 10500 |
| LOWER DECILE | 7700 | 8000 | 8250 | 8500 | 8750 | 8950 | 9150 | 9350 | 9500 |
| MEAN | 9200 | 9750 | 10250 | 10700 | 11050 | 11400 | 11700 | 11900 | 12100 |
| TOTAL NUMBER | 127 | 219 | 265 | 306 | 285 | 328 | 440 | 498 | 548 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 5 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 2 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16150 | 16400 | 16350 | 16200 | 16000 | 15850 | 15700 | 15600 | 15550 |
| UPPER QUARTILE | 13700 | 13850 | 13900 | 13900 | 13900 | 13900 | 13900 | 13900 | 13900 |
| MEDIAN | 11950 | 12200 | 12350 | 12400 | 12400 | 12450 | 12450 | 12450 | 12450 |
| LOWER QUARTILE | 10800 | 11100 | 11250 | 11350 | 11400 | 11400 | 11400 | 11400 | 11400 |
| LOWER DECILE | 9700 | 9950 | 10050 | 10100 | 10100 | 10050 | 10000 | 10000 | 9950 |
| MEAN | 12400 | 12650 | 12750 | 12750 | 12750 | 12750 | 12750 | 12750 | 12750 |
| TOTAL NUMBER | 1058 | 927 | 701 | 674 | 575 | 533 | 507 | 678 | 732 |
| NUMBERS OVER \$20000 | 2 | 2 | 8 | 5 | 8 | 6 | 4 | 4 | 9 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 9427

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9400 | 10300 | 10450 | 11350 | 11900 | 12400 | 12900 | 13350 | 13850 |
| UPPER QUARTILE | 9050 | 9500 | 9950 | 10350 | 10800 | 11200 | 11650 | 12050 | 12400 |
| MEDIAN | 8200 | 8600 | 9050 | 9450 | 9850 | 10250 | 10600 | 10950 | 11300 |
| LOWER QUARTILE | 7350 | 7800 | 8200 | 8600 | 9000 | 9350 | 9700 | 10000 | 10300 |
| LOWER DECILE | 7100 | 7500 | 7850 | 8150 | 8450 | 8750 | 9000 | 9250 | 9500 |
| MEAN | 8300 | 8700 | 9150 | 9550 | 10000 | 10350 | 10750 | 11100 | 11450 |
| TOTAL NUMBER | 86 | 103 | 164 | 186 | 190 | 253 | 243 | 281 | 337 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 27 | 7 | 5 | 4 | 5 | 2 | 0 | 1 | 2 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14700 | 15450 | 16750 | 17400 | 17900 | 18200 | 18400 | 18550 | 18600 |
| UPPER QUARTILE | 13150 | 14100 | 14900 | 15550 | 16000 | 16350 | 16600 | 16800 | 16950 |
| MEDIAN | 11850 | 12400 | 13100 | 13500 | 13750 | 13950 | 14050 | 14150 | 14150 |
| LOWER QUARTILE | 10750 | 11300 | 11700 | 11900 | 12100 | 12150 | 12200 | 12250 | 12250 |
| LOWER DECILE | 9700 | 10150 | 10500 | 10700 | 10850 | 10950 | 11000 | 11050 | 11050 |
| MEAN | 12050 | 12800 | 13400 | 13800 | 14100 | 14300 | 14400 | 14500 | 14550 |
| TOTAL NUMBER | 713 | 610 | 476 | 427 | 449 | 447 | 404 | 703 | 735 |
| NUMBERS OVER \$20000 | 2 | 3 | 2 | 6 | 12 | 12 | 16 | 11 | 32 |
| NUMBERS UNDER \$7000 | 3 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 6801

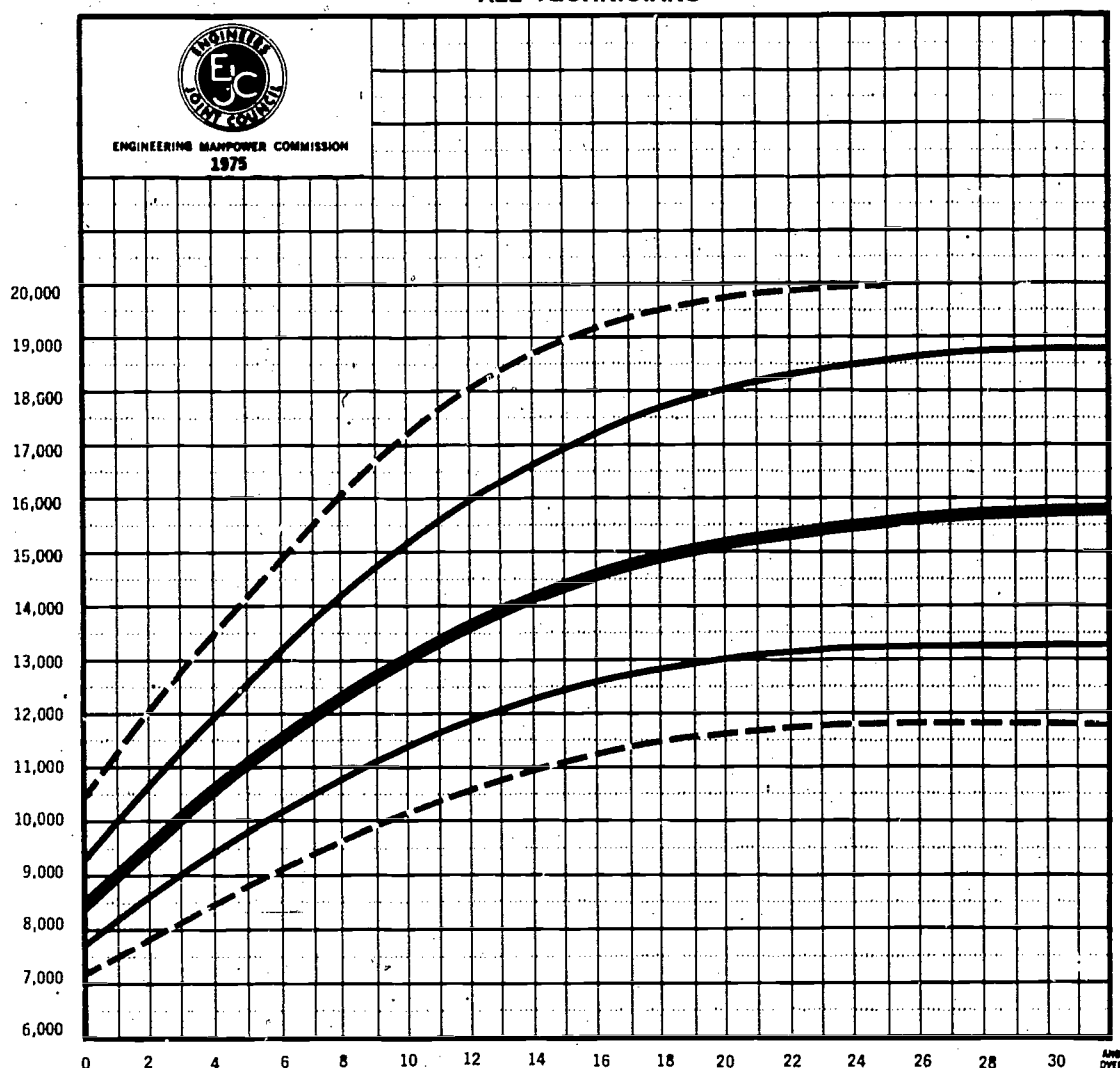
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY, NORTH CENTRAL ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10500 | 11250 | 12000 | 12750 | 13450 | 14200 | 14850 | 15500 | 16100 |
| UPPER QUARTILE | 9350 | 10000 | 10650 | 11300 | 11900 | 12550 | 13150 | 13700 | 14200 |
| MEDIAN | 8450 | 9000 | 9500 | 10000 | 10500 | 10950 | 11400 | 11850 | 12250 |
| LOWER QUARTILE | 7700 | 8150 | 8550 | 9000 | 9400 | 9800 | 10150 | 10500 | 10800 |
| LOWER DECILE | 7250 | 7600 | 7900 | 8200 | 8500 | 8800 | 9100 | 9350 | 9650 |
| MEAN | 8700 | 9250 | 9750 | 10300 | 10800 | 11300 | 11750 | 12200 | 12600 |
| TOTAL NUMBER | 117 | 189 | 244 | 272 | 252 | 277 | 310 | 304 | 332 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 27 | 11 | 7 | 7 | 2 | 3 | 0 | 1 | 1 |

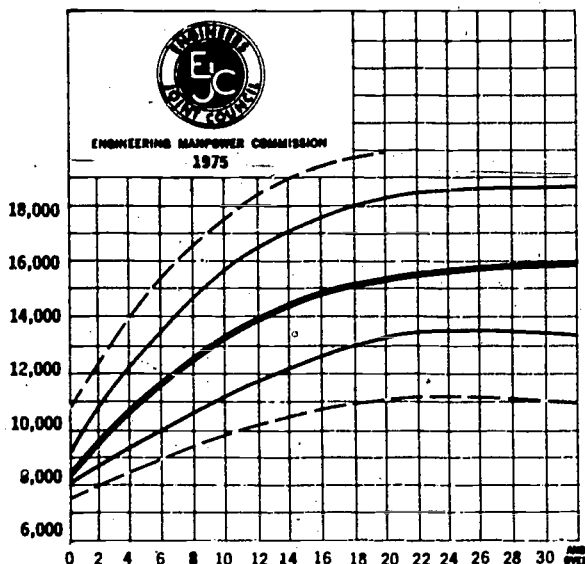
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17150 | 18350 | 19150 | 19600 | 19900 | 20000 | | | |
| UPPER QUARTILE | 15200 | 16350 | 17250 | 17850 | 18250 | 18550 | 18700 | 18800 | 18850 |
| MEDIAN | 14000 | 13900 | 14550 | 15050 | 15350 | 15550 | 15760 | 15800 | 15800 |
| LOWER QUARTILE | 12500 | 12050 | 12550 | 12900 | 13100 | 13250 | 13300 | 13350 | 13350 |
| LOWER DECILE | 11000 | 10750 | 11200 | 11550 | 11700 | 11800 | 11800 | 11800 | 11700 |
| MEAN | 13300 | 14200 | 14800 | 15250 | 15550 | 15750 | 15850 | 15900 | 15950 |
| TOTAL NUMBER | 445 | 631 | 517 | 461 | 404 | 472 | 380 | 622 | 601 |
| NUMBERS OVER \$20000 | 5 | 6 | 35 | 40 | 46 | 52 | 40 | 60 | 90 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 3 | 0 | 2 | 2 | 2 | 0 |

NUMBER OF TECHNICIANS COVERED - 7130

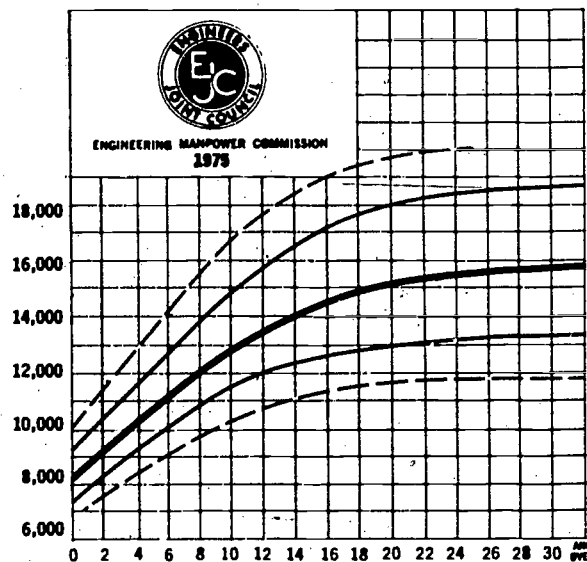
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, NORTH CENTRAL

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES*

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10850 | 11600 | 12350 | 13100 | 13800 | 14500 | 15200 | 15850 | 16450 |
| UPPER QUARTILE | 9250 | 10000 | 10750 | 11500 | 12250 | 12950 | 13600 | 14200 | 14750 |
| MEDIAN | 8450 | 9050 | 9600 | 10100 | 10650 | 11150 | 11650 | 12100 | 12500 |
| LOWER QUARTILE | 8150 | 8450 | 8750 | 9050 | 9350 | 9700 | 10000 | 10300 | 10600 |
| LOWER DECILE | 7600 | 7850 | 8100 | 8350 | 8550 | 8800 | 9050 | 9250 | 9450 |
| MEAN | 8900 | 9450 | 9950 | 10500 | 11000 | 11450 | 11950 | 12350 | 12750 |
| TOTAL NUMBER | 54 | 134 | 165 | 147 | 108 | 146 | 168 | 127 | 144 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 11 | 1 | 2 | 2 | 1 | 2 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17500 | 18750 | 19500 | 19900 | 19900 | 19900 | 19900 | 19900 | 19900 |
| UPPER QUARTILE | 15700 | 16850 | 17600 | 18100 | 18400 | 18550 | 18650 | 18700 | 18700 |
| MEDIAN | 13250 | 14150 | 14800 | 15250 | 15550 | 15750 | 15900 | 15950 | 16000 |
| LOWER QUARTILE | 11150 | 11950 | 12600 | 13100 | 13400 | 13500 | 13500 | 13300 | 12800 |
| LOWER DECILE | 9850 | 10400 | 10750 | 11000 | 11150 | 11150 | 11100 | 10950 | 10600 |
| MEAN | 13450 | 14300 | 14900 | 15350 | 15650 | 15800 | 15900 | 16000 | 16000 |
| TOTAL NUMBER | 287 | 188 | 134 | 87 | 71 | 87 | 41 | 78 | 57 |
| NUMBERS OVER \$20000 | 3 | 1 | 13 | 8 | 4 | 11 | 7 | 13 | 13 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 2223

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10150 | 10450 | 11550 | 12250 | 12950 | 13650 | 14350 | 15000 | 15600 |
| UPPER QUARTILE | 9100 | 9450 | 10450 | 11050 | 11600 | 12200 | 12700 | 13350 | 13900 |
| MEDIAN | 8350 | 8900 | 9400 | 9850 | 10350 | 10800 | 11250 | 11700 | 12100 |
| LOWER QUARTILE | 7300 | 7850 | 8350 | 8850 | 9300 | 9750 | 10150 | 10550 | 10900 |
| LOWER DECILE | 7150 | 7600 | 8050 | 8450 | 8850 | 9200 | 9550 | 9850 | 10150 |
| MEAN | 8400 | 8950 | 9500 | 10050 | 10550 | 11100 | 11550 | 12000 | 12450 |
| TOTAL NUMBER | 63 | 55 | 79 | 125 | 144 | 111 | 142 | 177 | 188 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 16 | 10 | 5 | 5 | 1 | 1 | 0 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16750 | 18150 | 19100 | 19650 | 19950 | 19950 | 19950 | 19950 | 19950 |
| UPPER QUARTILE | 14900 | 16150 | 17150 | 17800 | 18250 | 18500 | 18550 | 18750 | 18800 |
| MEDIAN | 12950 | 13750 | 14450 | 14950 | 15300 | 15550 | 15700 | 15800 | 15800 |
| LOWER QUARTILE | 11500 | 12150 | 12650 | 12950 | 13100 | 13250 | 13300 | 13300 | 13300 |
| LOWER DECILE | 10350 | 10950 | 11300 | 11550 | 11700 | 11800 | 11850 | 11850 | 11850 |
| MEAN | 13200 | 14150 | 14800 | 15250 | 15550 | 15750 | 15850 | 15900 | 15900 |
| TOTAL NUMBER | 454 | 443 | 383 | 374 | 333 | 385 | 339 | 544 | 544 |
| NUMBERS OVER \$20000 | 2 | 5 | 22 | 32 | 42 | 41 | 33 | 47 | 77 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 3 | 0 | 2 | 2 | 2 | 0 |

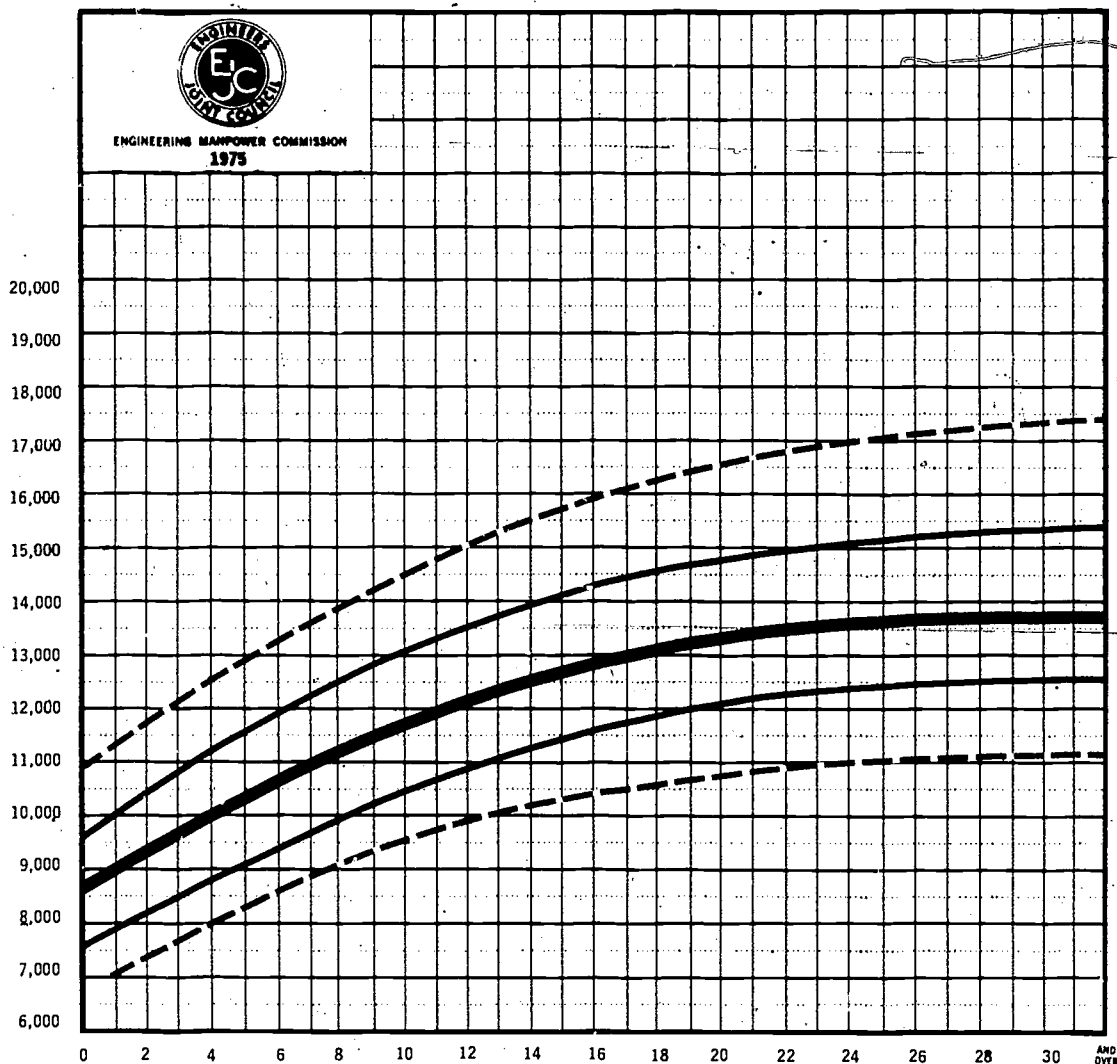
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 4907

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, SOUTH
ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10950 | 11400 | 11750 | 12150 | 12550 | 12900 | 13250 | 13600 | 13900 |
| UPPER QUARTILE | 9600 | 10100 | 10400 | 10800 | 11150 | 11500 | 11850 | 12200 | 12500 |
| MEDIAN | 8650 | 8950 | 9300 | 9600 | 9950 | 10250 | 10650 | 10850 | 11150 |
| LOWER QUARTILE | 7550 | 7850 | 8150 | 8450 | 8750 | 9050 | 9350 | 9650 | 9900 |
| LOWER DECILE | | 7950 | 7400 | 7700 | 7950 | 8250 | 8500 | 8800 | 9050 |
| MEAN | 8750 | 9100 | 9450 | 9800 | 10150 | 10450 | 10800 | 11100 | 11350 |
| TOTAL NUMBER | 120 | 187 | 278 | 225 | 236 | 257 | 293 | 314 | 310 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 31 | 18 | 5 | 3 | 6 | 4 | 6 | 5 | 2 |

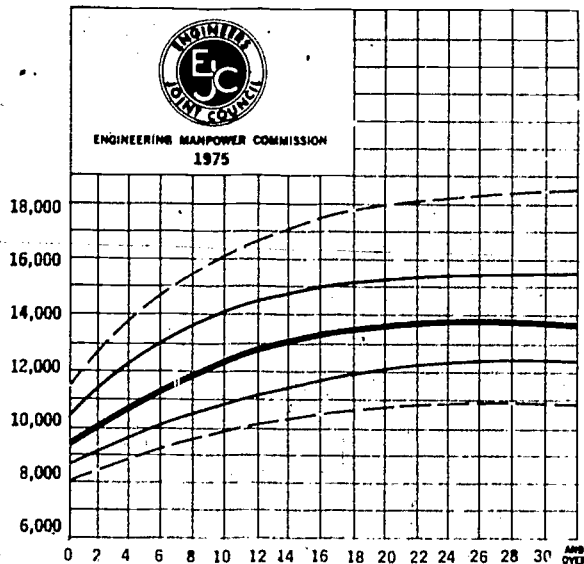
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14500 | 15300 | 15900 | 16400 | 16800 | 17050 | 17250 | 17450 | 17550 |
| UPPER QUARTILE | 13050 | 13750 | 14300 | 14700 | 14950 | 15150 | 15300 | 15400 | 15450 |
| MEDIAN | 11650 | 12350 | 12850 | 13200 | 13450 | 13600 | 13650 | 13650 | 13600 |
| LOWER QUARTILE | 10450 | 11100 | 11600 | 12000 | 12250 | 12400 | 12510 | 12550 | 12550 |
| LOWER DECILE | 9500 | 10350 | 10450 | 10750 | 11000 | 11000 | 11050 | 11100 | 11100 |
| MEAN | 11900 | 12550 | 13050 | 13450 | 13650 | 13800 | 13900 | 14000 | 14050 |
| TOTAL NUMBER | 716 | 493 | 515 | 428 | 459 | 459 | 407 | 468 | 467 |
| NUMBERS OVER \$20000 | 6 | 14 | 11 | 8 | 14 | 2 | 10 | 23 | 16 |
| NUMBERS UNDER \$7000 | 1 | 1 | 1 | 0 | 0 | 2 | 1 | 0 | 3 |

NUMBER OF TECHNICIANS COVERED - 6729

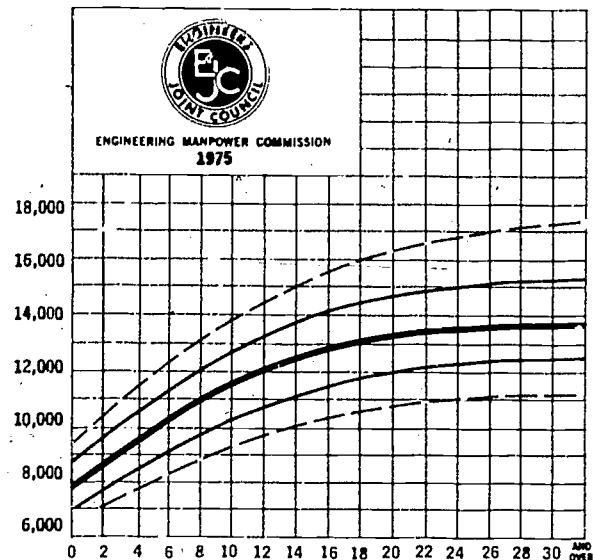
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, SOUTH

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11600 | 12150 | 12700 | 13200 | 13700 | 14200 | 14650 | 15050 | 15450 |
| UPPER QUARTILE | 11400 | 11910 | 12450 | 12900 | 13400 | 13900 | 14350 | 14750 | 15150 |
| MEDIAN | 9450 | 9750 | 10100 | 10400 | 10700 | 11000 | 11300 | 11550 | 11800 |
| LOWER QUARTILE | 8750 | 9000 | 9250 | 9450 | 9650 | 9900 | 10100 | 10300 | 10500 |
| LOWER DECILE | 8050 | 8250 | 8500 | 8700 | 8850 | 9050 | 9250 | 9400 | 9600 |
| MEAN | 9700 | 10050 | 10400 | 10750 | 11050 | 11350 | 11650 | 11950 | 12200 |
| TOTAL NUMBER | 41 | 47 | 123 | 102 | 84 | 96 | 87 | 90 | 95 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 2 | 4 | 1 | 1 | 0 | 1 | 3 | 2 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16100 | 16900 | 17450 | 17850 | 18100 | 18250 | 18350 | 18450 | 18450 |
| UPPER QUARTILE | 14050 | 14600 | 14950 | 15200 | 15350 | 15450 | 15500 | 15550 | 15550 |
| MEDIAN | 12300 | 12550 | 12800 | 13050 | 13200 | 13350 | 13400 | 13450 | 13450 |
| LOWER QUARTILE | 10850 | 11350 | 11750 | 12050 | 12250 | 12350 | 12400 | 12450 | 12450 |
| LOWER DECILE | 9900 | 10250 | 10550 | 10750 | 10900 | 10950 | 10950 | 10900 | 10800 |
| MEAN | 12700 | 13200 | 13650 | 13900 | 14050 | 14150 | 14150 | 14150 | 14100 |
| TOTAL NUMBER | 235 | 170 | 114 | 81 | 85 | 76 | 63 | 60 | 41 |
| NUMBERS OVER \$20000 | 6 | 13 | 10 | 5 | 7 | 0 | 4 | 9 | 3 |
| NUMBERS UNDER \$7000 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1744

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9550 | 10370 | 10500 | 10950 | 11400 | 11850 | 12300 | 12700 | 13100 |
| UPPER QUARTILE | 8750 | 9250 | 9700 | 10150 | 10550 | 10950 | 11350 | 11750 | 12100 |
| MEDIAN | 7900 | 8250 | 8550 | 8850 | 9100 | 9300 | 9500 | 9600 | 9700 |
| LOWER QUARTILE | 7350 | 7550 | 7700 | 7850 | 8000 | 8150 | 8300 | 8400 | 8500 |
| LOWER DECILE | 6750 | 6950 | 7200 | 7450 | 7750 | 8000 | 8300 | 8550 | 8800 |
| MEAN | 7950 | 8350 | 8750 | 9150 | 9550 | 9950 | 10370 | 10750 | 11050 |
| TOTAL NUMBER | 79 | 90 | 155 | 123 | 152 | 161 | 206 | 224 | 215 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 20 | 14 | 7 | 2 | 6 | 3 | 3 | 3 | 2 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13850 | 14900 | 15500 | 16150 | 16600 | 16900 | 17150 | 17300 | 17400 |
| UPPER QUARTILE | 12750 | 13550 | 14150 | 14550 | 14850 | 15050 | 15200 | 15300 | 15350 |
| MEDIAN | 11450 | 12200 | 12750 | 13150 | 13400 | 13550 | 13600 | 13650 | 13600 |
| LOWER QUARTILE | 10300 | 11050 | 11550 | 12000 | 12250 | 12400 | 12500 | 12550 | 12600 |
| LOWER DECILE | 9300 | 9700 | 10350 | 10700 | 10900 | 11050 | 11100 | 11100 | 11100 |
| MEAN | 11550 | 12300 | 12950 | 13250 | 13550 | 13750 | 13850 | 13950 | 14000 |
| TOTAL NUMBER | 411 | 423 | 394 | 347 | 374 | 387 | 344 | 404 | 422 |
| NUMBERS OVER \$20000 | 0 | 1 | 1 | 3 | 7 | 2 | 6 | 14 | 13 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 2 | 1 | 0 | 3 |

NUMBER OF TECHNICIANS COVERED - 4995

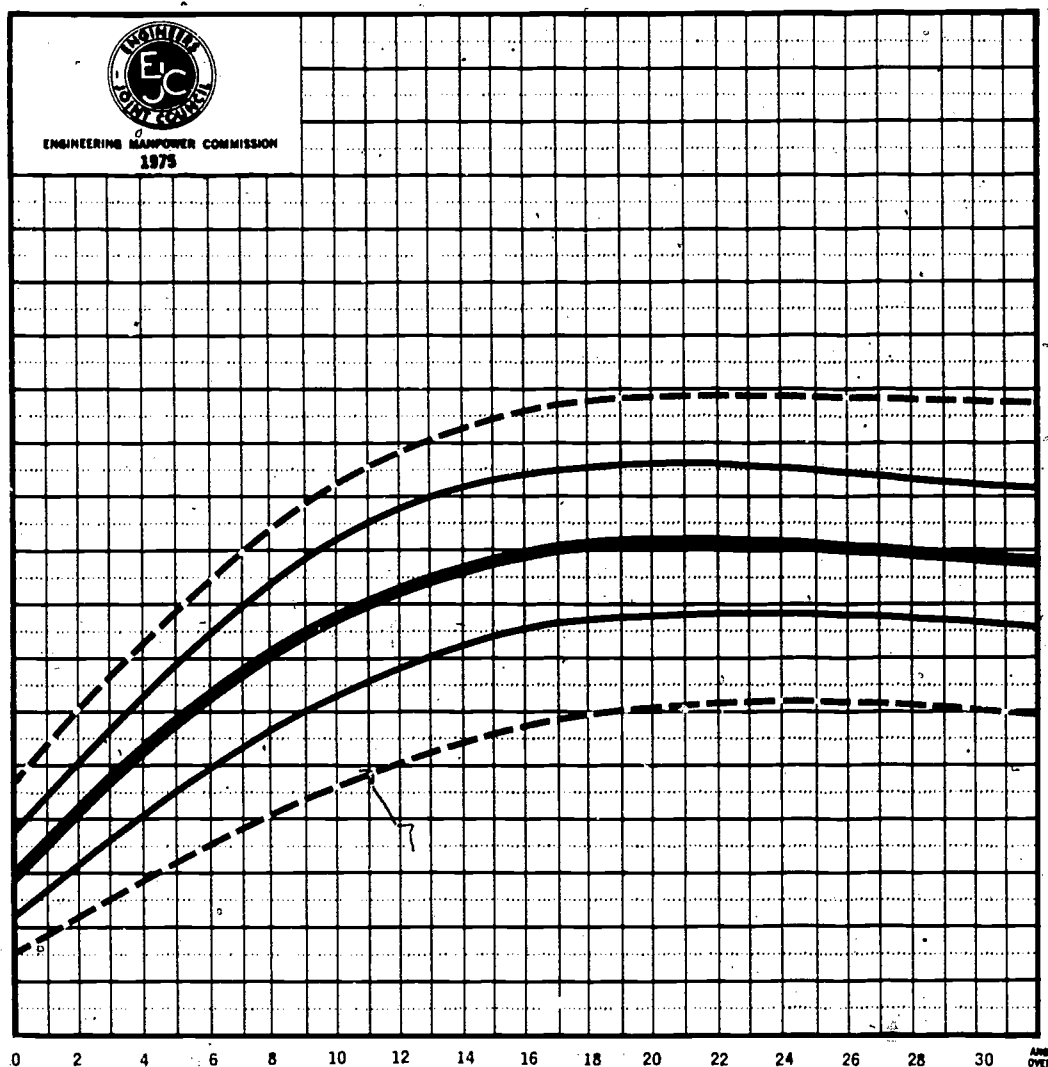
LEGEND

| | |
|----------------|-------|
| Upper Decile | ---- |
| Upper Quartile | ===== |
| Median | ————— |
| Lower Quartile | ===== |
| Lower Decile | ---- |

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY, WEST ALL TECHNICIANS



LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10700 | 11150 | 12000 | 12650 | 13250 | 13850 | 14400 | 14950 | 15400 |
| UPPER QUARTILE | 9850 | 10450 | 11150 | 11700 | 12250 | 12850 | 13400 | 13900 | 14350 |
| MEDIAN | 9000 | 9610 | 10150 | 10700 | 11200 | 11750 | 12200 | 12700 | 13100 |
| LOWER QUARTILE | 8300 | 8750 | 9200 | 9600 | 10050 | 10500 | 10900 | 11250 | 11650 |
| LOWER DECILE | 7550 | 7850 | 8200 | 8500 | 8850 | 9150 | 9450 | 9750 | 10050 |
| MEAN | 9100 | 9650 | 10150 | 10700 | 11200 | 11700 | 12150 | 12550 | 12950 |
| TOTAL NUMBER | 24 | 107 | 85 | 97 | 112 | 91 | 120 | 114 | 96 |
| NUMBERS OVER \$20,000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7,000 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16200 | 17100 | 17600 | 17850 | 17900 | 17850 | 17800 | 17750 | 17700 |
| UPPER QUARTILE | 15150 | 15950 | 16400 | 16550 | 16550 | 16450 | 16300 | 16150 | 16050 |
| MEDIAN | 13600 | 14550 | 14950 | 15100 | 15100 | 15000 | 14900 | 14750 | 14650 |
| LOWER QUARTILE | 12300 | 13050 | 13550 | 13800 | 13850 | 13800 | 13700 | 13550 | 13350 |
| LOWER DECILE | 10600 | 11250 | 11700 | 12000 | 12100 | 12150 | 12100 | 11950 | 11750 |
| MEAN | 13650 | 14400 | 14800 | 15000 | 15050 | 15000 | 14900 | 14800 | 14750 |
| TOTAL NUMBER | 207 | 241 | 256 | 237 | 162 | 186 | 159 | 252 | 247 |
| NUMBERS OVER \$20,000 | 2 | 1 | 4 | 2 | 1 | 4 | 3 | 5 | 8 |
| NUMBERS UNDER \$7,000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

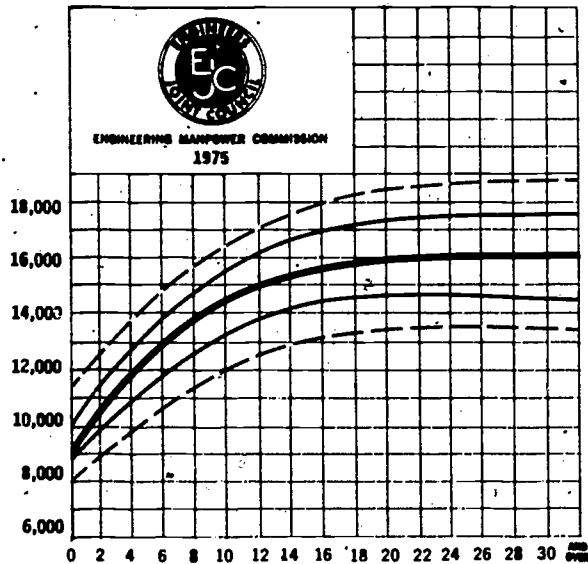
NUMBER OF TECHNICIANS COVERED - 2967

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, WEST

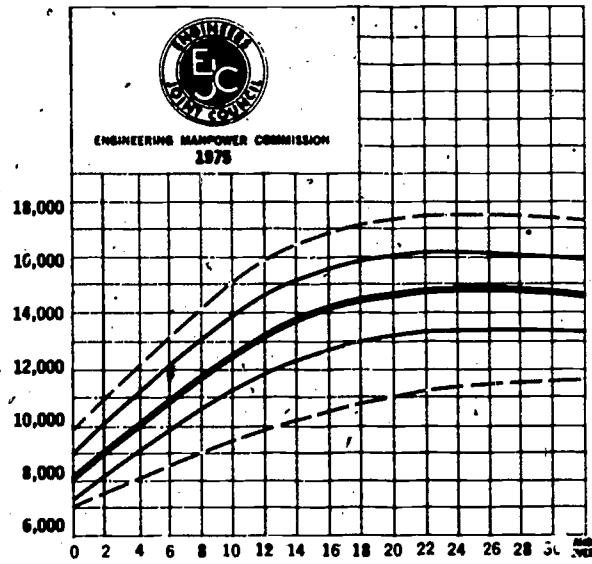
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11400 | 12300 | 12550 | 13100 | 13650 | 14200 | 14700 | 15150 | 15600 |
| UPPER QUARTILE | 10100 | 10750 | 11400 | 12050 | 12650 | 13200 | 13750 | 14250 | 14700 |
| MEDIAN | 9150 | 9500 | 10500 | 11100 | 11700 | 12300 | 12850 | 13300 | 13750 |
| LOWER QUARTILE | 8850 | 9400 | 9900 | 10400 | 10850 | 11350 | 11750 | 12150 | 12550 |
| LOWER DECILE | 8100 | 8550 | 9000 | 9400 | 9850 | 10250 | 10650 | 11000 | 11350 |
| MEAN | 9500 | 10100 | 10650 | 11250 | 11750 | 12300 | 12750 | 13200 | 13650 |
| TOTAL NUMBER | 9 | 69 | 58 | 61 | 65 | 59 | 77 | 66 | 56 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16400 | 17350 | 18000 | 18400 | 18650 | 18750 | 18750 | 18750 | 18700 |
| UPPER QUARTILE | 15500 | 16400 | 16950 | 17300 | 17450 | 17550 | 17600 | 17600 | 17600 |
| MEDIAN | 14500 | 15250 | 15650 | 15900 | 16000 | 16000 | 16050 | 16050 | 16050 |
| LOWER QUARTILE | 13200 | 13950 | 14350 | 14600 | 14650 | 14600 | 14550 | 14500 | 14400 |
| LOWER DECILE | 12000 | 12700 | 13150 | 13450 | 13550 | 13550 | 13550 | 13450 | 13400 |
| MEAN | 14350 | 15100 | 15600 | 15850 | 16000 | 16050 | 16050 | 16050 | 16050 |
| TOTAL NUMBER | 179 | 163 | 123 | 109 | 48 | 44 | 42 | 28 | 30 |
| NUMBERS OVER \$20000 | 0 | 1 | 1 | 1 | 0 | 1 | 0 | 2 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1306

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9900 | 10450 | 11050 | 11600 | 12150 | 12700 | 13200 | 13700 | 14200 |
| UPPER QUARTILE | 9000 | 9550 | 10350 | 10900 | 11150 | 11650 | 12150 | 12650 | 13100 |
| MEDIAN | 8100 | 8550 | 9300 | 9500 | 9950 | 10400 | 10900 | 11350 | 11750 |
| LOWER QUARTILE | 7300 | 7750 | 8150 | 8600 | 9000 | 9400 | 9800 | 10200 | 10600 |
| LOWER DECILE | 7050 | 7300 | 7600 | 7850 | 8100 | 8350 | 8600 | 8850 | 9050 |
| MEAN | 8300 | 8750 | 9250 | 9700 | 10150 | 10600 | 11050 | 11450 | 11850 |
| TOTAL NUMBER | 19 | 18 | 27 | 36 | 47 | 32 | 43 | 48 | 40 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15050 | 16100 | 16850 | 17250 | 17450 | 17450 | 17400 | 17300 | 17200 |
| UPPER QUARTILE | 13950 | 14950 | 15650 | 16000 | 16150 | 16150 | 16050 | 15950 | 15800 |
| MEDIAN | 12550 | 13500 | 14150 | 14550 | 14750 | 14800 | 14750 | 14600 | 14450 |
| LOWER QUARTILE | 11250 | 12100 | 12750 | 13100 | 13300 | 13400 | 13400 | 13350 | 13300 |
| LOWER DECILE | 9500 | 10250 | 10550 | 10900 | 11200 | 11400 | 11550 | 11700 | 11750 |
| MEAN | 12550 | 13450 | 14050 | 14400 | 14600 | 14650 | 14650 | 14600 | 14550 |
| TOTAL NUMBER | 118 | 118 | 133 | 128 | 114 | 142 | 117 | 224 | 257 |
| NUMBERS OVER \$20000 | 7 | 0 | 3 | 1 | 1 | 3 | 3 | 3 | 6 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

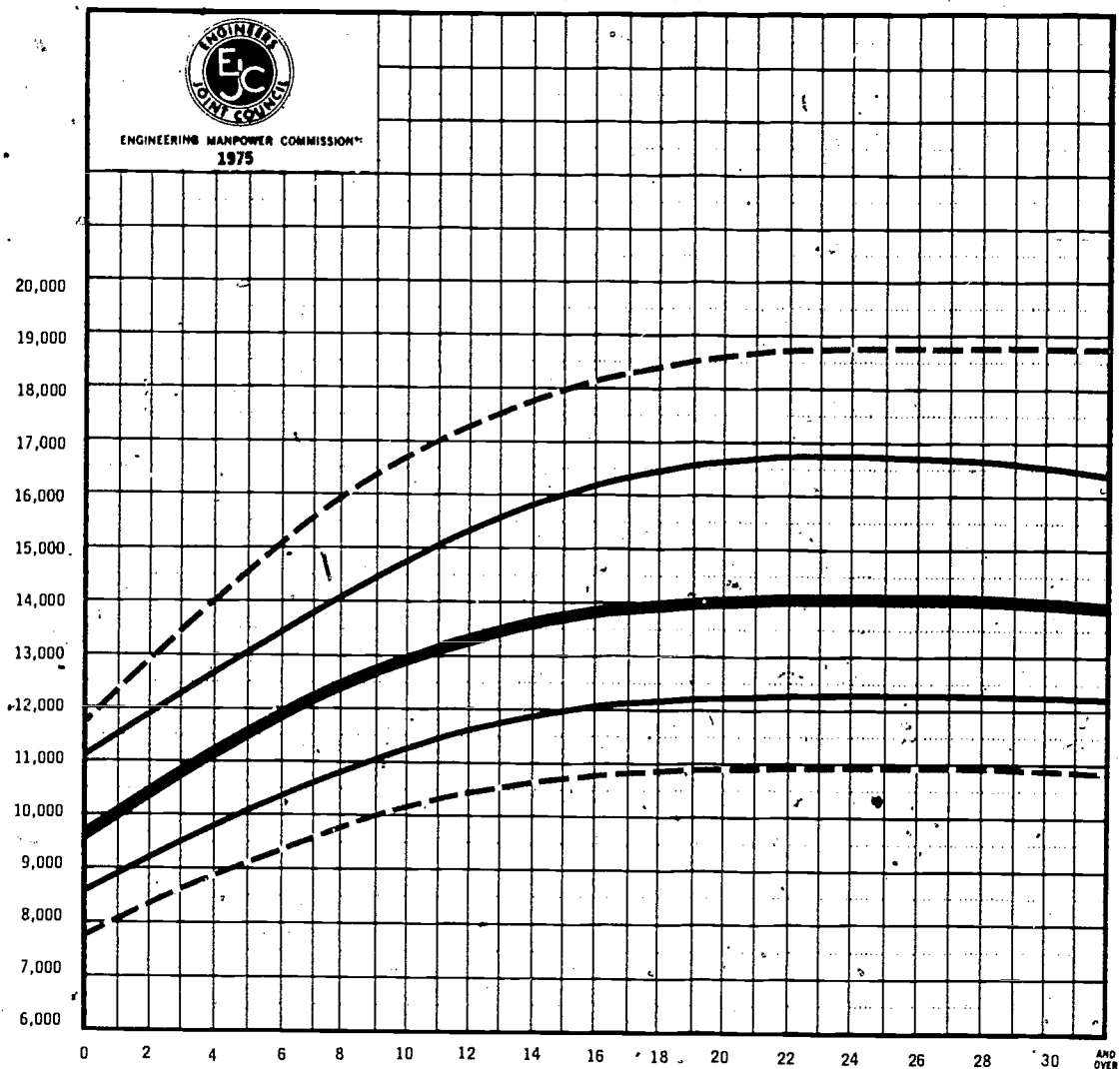
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 1661

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

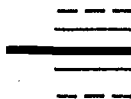
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY, LARGE ALL TECHNICIANS



LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11700 | 12300 | 12850 | 13450 | 14000 | 14550 | 15050 | 15500 | 15950 |
| UPPER QUARTILE | 11100 | 11500 | 11900 | 12320 | 12700 | 13050 | 13450 | 13800 | 14150 |
| MEDIAN | 9600 | 10000 | 10400 | 10750 | 11100 | 11450 | 11800 | 12100 | 12400 |
| LOWER QUARTILE | 8550 | 8850 | 9200 | 9500 | 9800 | 10100 | 10350 | 10600 | 10850 |
| LOWER DECILE | 7800 | 8050 | 8350 | 8600 | 8900 | 9100 | 9350 | 9550 | 9750 |
| MEAN | 9750 | 10150 | 10550 | 10950 | 11300 | 11650 | 12000 | 12300 | 12600 |
| TOTAL NUMBER | 157 | 382 | 598 | 632 | 685 | 795 | 856 | 995 | 1073 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 8 | 7 | 3 | 1 | 1 | 0 | 1 | 1 | 2 |

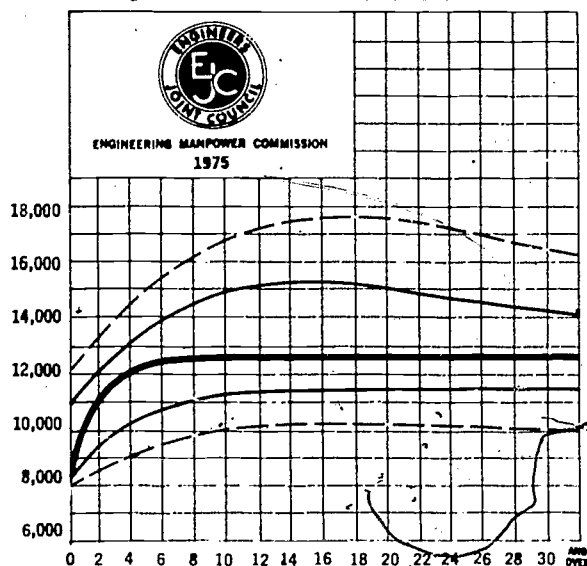
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16700 | 17550 | 18150 | 18500 | 18650 | 18750 | 18750 | 18750 | 18700 |
| UPPER QUARTILE | 14750 | 15550 | 16150 | 16550 | 16750 | 16750 | 16650 | 16400 | 16000 |
| MEDIAN | 12900 | 13450 | 13850 | 14000 | 14050 | 14050 | 14000 | 13900 | 13750 |
| LOWER QUARTILE | 11250 | 11750 | 12050 | 12200 | 12250 | 12250 | 12200 | 12150 | 12050 |
| LOWER DECILE | 10150 | 10550 | 10800 | 10900 | 10950 | 10950 | 10900 | 10800 | 10700 |
| MEAN | 13150 | 13750 | 14100 | 14350 | 14400 | 14400 | 14350 | 14300 | 14200 |
| TOTAL NUMBER | 2372 | 2037 | 1747 | 1580 | 1438 | 1331 | 1213 | 1631 | 1438 |
| NUMBERS OVER \$20000 | 0 | 2 | 8 | 5 | 8 | 22 | 15 | 21 | 36 |
| NUMBERS UNDER \$7000 | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 0 | 1 |

NUMBER OF TECHNICIANS COVERED - 20960

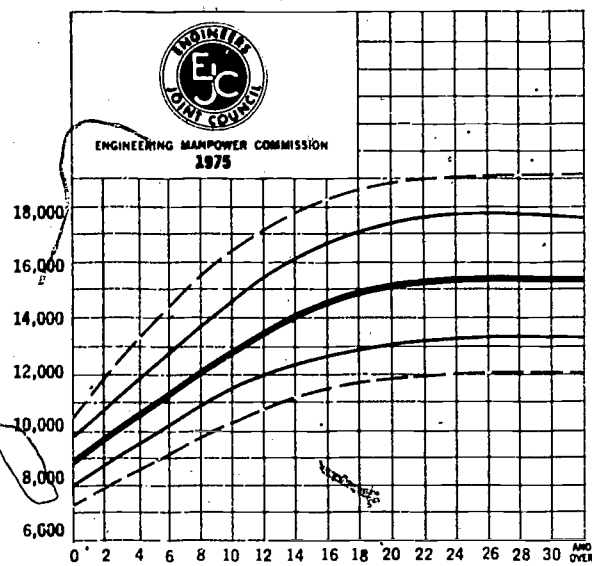
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, LARGE

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12100 | 12650 | 13200 | 13750 | 14300 | 14800 | 15250 | 15700 | 16050 |
| UPPER QUARTILE | 11000 | 11550 | 12100 | 12600 | 13100 | 13500 | 13900 | 14250 | 14500 |
| MEDIAN | 8550 | 10150 | 11200 | 11850 | 12200 | 12400 | 12500 | 12550 | 12550 |
| LOWER QUARTILE | 8450 | 9000 | 9500 | 9900 | 10200 | 10450 | 10700 | 10850 | 11000 |
| LOWER DECILE | 8000 | 8350 | 8600 | 8900 | 9150 | 9350 | 9550 | 9700 | 9850 |
| MEAN | 9850 | 10400 | 10900 | 11350 | 11750 | 12100 | 12400 | 12650 | 12850 |
| TOTAL NUMBER | 107 | 263 | 376 | 412 | 398 | 456 | 535 | 583 | 609 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16750 | 17400 | 17650 | 17650 | 17400 | 17050 | 16700 | 16250 | 15750 |
| UPPER QUARTILE | 14950 | 15250 | 15250 | 15100 | 14800 | 14550 | 14300 | 14050 | 13850 |
| MEDIAN | 12600 | 12600 | 12600 | 12600 | 12600 | 12600 | 12600 | 12600 | 12600 |
| LOWER QUARTILE | 11200 | 11350 | 11400 | 11450 | 11450 | 11450 | 11450 | 11450 | 11450 |
| LOWER DECILE | 10650 | 10200 | 10250 | 10200 | 10150 | 10100 | 10050 | 10000 | 9950 |
| MEAN | 13150 | 13300 | 13300 | 13250 | 13150 | 13050 | 13000 | 12950 | 12950 |
| TOTAL NUMBER | 1301 | 1055 | 797 | 720 | 590 | 553 | 486 | 662 | 699 |
| NUMBERS OVER \$20000 | 0 | 2 | 5 | 4 | 3 | 13 | 7 | 12 | 17 |
| NUMBERS UNDER \$7000 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 10602

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10500 | 11150 | 11850 | 12500 | 13200 | 13850 | 14450 | 15050 | 15550 |
| UPPER QUARTILE | 9850 | 10350 | 10850 | 11350 | 11850 | 12350 | 12850 | 13300 | 13800 |
| MEDIAN | 8900 | 9300 | 9700 | 10150 | 10550 | 10950 | 11350 | 11750 | 12150 |
| LOWER QUARTILE | 8050 | 8450 | 8800 | 9150 | 9500 | 9850 | 10200 | 10550 | 10850 |
| LOWER DECILE | 7300 | 7600 | 7950 | 8250 | 8550 | 8850 | 9150 | 9450 | 9700 |
| MEAN | 9000 | 9450 | 9850 | 10350 | 10750 | 11200 | 11600 | 12000 | 12400 |
| TOTAL NUMBER | 50 | 119 | 222 | 220 | 287 | 339 | 321 | 412 | 464 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 339 | 321 | 412 | 464 |
| NUMBERS UNDER \$7000 | 4 | 6 | 2 | 1 | 1 | 0 | 1 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16550 | 17650 | 18350 | 18750 | 19000 | 19100 | 19100 | 19100 | 19100 |
| UPPER QUARTILE | 14650 | 15800 | 16700 | 17300 | 17650 | 17750 | 17750 | 17600 | 17350 |
| MEDIAN | 12850 | 13800 | 14500 | 14950 | 15250 | 15350 | 15350 | 15250 | 15050 |
| LOWER QUARTILE | 11450 | 12150 | 12700 | 13050 | 13250 | 13350 | 13350 | 13250 | 13150 |
| LOWER DECILE | 10250 | 10900 | 11400 | 11750 | 11950 | 12050 | 12050 | 12000 | 11850 |
| MEAN | 13100 | 14000 | 14650 | 15100 | 15350 | 15400 | 15400 | 15350 | 15250 |
| TOTAL NUMBER | 1071 | 982 | 950 | 860 | 848 | 778 | 727 | 969 | 739 |
| NUMBERS OVER \$20000 | 0 | 0 | 3 | 1 | 5 | 9 | 8 | 9 | 19 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 1 |

NUMBER OF TECHNICIANS COVERED - 10358

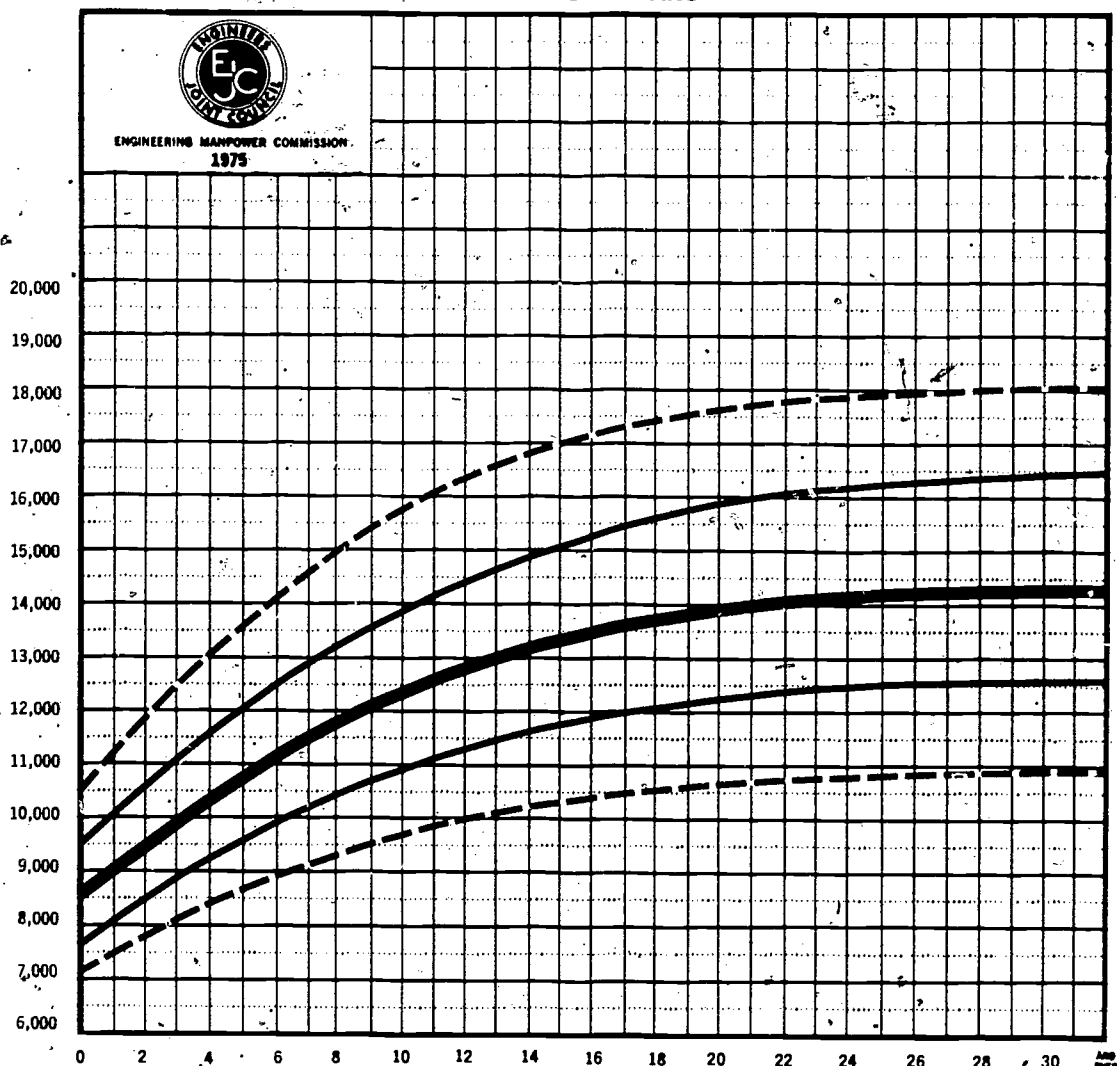
LEGEND

Upper Decile ---
Upper Quartile ---
Median ---
Lower Quartile ---
Lower Decile ---

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY, MEDIUM ALL TECHNICIANS



LEGEND

Upper Decile — — — —
Upper Quartile — — — —
Median — — — —
Lower Quartile — — — —
Lower Decile — — — —

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10600 | 11250 | 11900 | 12500 | 13050 | 13600 | 14100 | 14600 | 15000 |
| UPPER QUARTILE | 9600 | 10150 | 10650 | 11100 | 11600 | 12050 | 12450 | 12850 | 13250 |
| MEDIAN | 8600 | 9050 | 9500 | 9950 | 10350 | 10750 | 11100 | 11450 | 11750 |
| LOWER QUARTILE | 7750 | 8150 | 8500 | 8900 | 9250 | 9550 | 9900 | 10150 | 10450 |
| LOWER DECILE | 7200 | 7500 | 7800 | 8100 | 8400 | 8650 | 8900 | 9100 | 9300 |
| MEAN | 8850 | 9300 | 9750 | 10150 | 10550 | 10950 | 11300 | 11650 | 11950 |
| TOTAL NUMBER | 214 | 355 | 430 | 425 | 427 | 424 | 462 | 442 | 494 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 55 | 16 | 8 | 9 | 10 | 6 | 4 | 2 | 2 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15750 | 16600 | 17150 | 17550 | 17800 | 17950 | 18000 | 18050 | 18100 |
| UPPER QUARTILE | 13900 | 14750 | 15350 | 15800 | 16100 | 16300 | 16400 | 16500 | 16550 |
| MEDIAN | 12300 | 13000 | 13450 | 13800 | 14050 | 14200 | 14250 | 14300 | 14350 |
| LOWER QUARTILE | 10900 | 11500 | 11900 | 12200 | 12350 | 12500 | 12550 | 12600 | 12600 |
| LOWER DECILE | 9650 | 10100 | 10400 | 10650 | 10750 | 10850 | 10900 | 10950 | 10950 |
| MEAN | 12500 | 13150 | 13650 | 14000 | 14200 | 14350 | 14450 | 14500 | 14550 |
| TOTAL NUMBER | 1100 | 900 | 778 | 692 | 620 | 666 | 605 | 889 | 897 |
| NUMBERS OVER \$20000 | 9 | 16 | 15 | 17 | 26 | 12 | 24 | 34 | 35 |
| NUMBERS UNDER \$7000 | 5 | 1 | 1 | 2 | 0 | 3 | 2 | 2 | 2 |

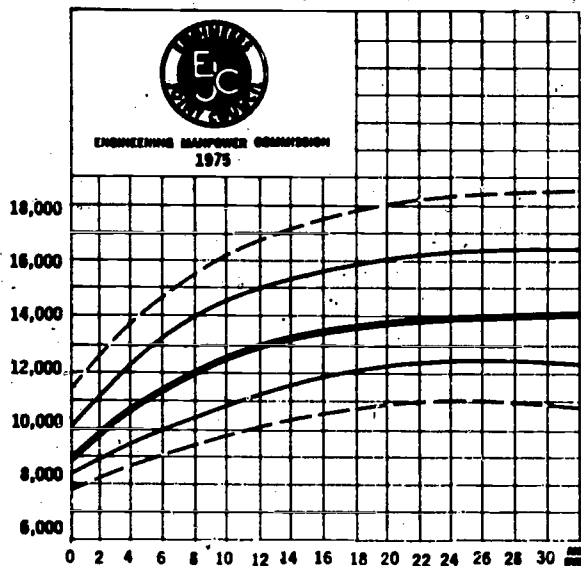
NUMBER OF TECHNICIANS COVERED - 10820

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, MEDIUM

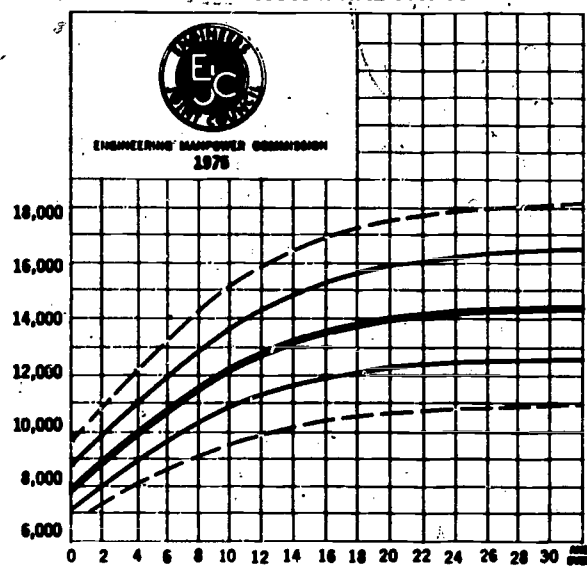
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11500 | 12050 | 12600 | 13150 | 13700 | 14150 | 14600 | 15050 | 15450 |
| UPPER QUARTILE | 10100 | 10650 | 11200 | 11700 | 12200 | 12650 | 13150 | 13450 | 13800 |
| MEDIAN | 9000 | 9450 | 9900 | 10300 | 10700 | 11100 | 11400 | 11750 | 12000 |
| LOWER QUARTILE | 8500 | 8750 | 9000 | 9250 | 9500 | 9750 | 10000 | 10200 | 10450 |
| LOWER DECILE | 7800 | 8050 | 8250 | 8450 | 8650 | 8850 | 9050 | 9250 | 9450 |
| MEAN | 9400 | 9800 | 10250 | 10600 | 11000 | 11350 | 11650 | 12000 | 12250 |
| TOTAL NUMBER | 85 | 261 | 269 | 250 | 226 | 205 | 237 | 180 | 219 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 13 | 4 | 2 | 4 | 1 | 3 | 3 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16150 | 16950 | 17550 | 17950 | 18250 | 18450 | 18550 | 18600 | 18650 |
| UPPER QUARTILE | 14450 | 15150 | 15650 | 16000 | 16200 | 16350 | 16400 | 16450 | 16500 |
| MEDIAN | 12500 | 13050 | 13450 | 13750 | 13900 | 14000 | 14050 | 14100 | 14100 |
| LOWER QUARTILE | 10850 | 11450 | 11900 | 12200 | 12400 | 12450 | 12450 | 12300 | 11950 |
| LOWER DECILE | 9800 | 10250 | 10600 | 10850 | 11000 | 11050 | 11000 | 10800 | 10400 |
| MEAN | 12750 | 13350 | 13800 | 14100 | 14300 | 14400 | 14500 | 14500 | 14550 |
| TOTAL NUMBER | 444 | 323 | 208 | 159 | 142 | 141 | 102 | 119 | 76 |
| NUMBERS OVER \$20000 | 8 | 14 | 12 | 6 | 9 | 3 | 5 | 11 | 5 |
| NUMBERS UNDER \$7000 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 3646

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9650 | 10300 | 10900 | 11550 | 12150 | 12750 | 13300 | 13800 | 14300 |
| UPPER QUARTILE | 8750 | 9350 | 9900 | 10450 | 11000 | 11500 | 12000 | 12450 | 12900 |
| MEDIAN | 7900 | 8400 | 8950 | 9450 | 9900 | 10400 | 10800 | 11200 | 11600 |
| LOWER QUARTILE | 7150 | 7650 | 8100 | 8500 | 8950 | 9300 | 9700 | 10000 | 10350 |
| LOWER DECILE | 6400 | 6900 | 7400 | 7700 | 8050 | 8350 | 8650 | 8900 | 9150 |
| MEAN | 8100 | 8600 | 9100 | 9600 | 10050 | 10500 | 10900 | 11300 | 11650 |
| TOTAL NUMBER | 129 | 94 | 161 | 175 | 201 | 219 | 225 | 262 | 275 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 42 | 12 | 6 | 5 | 9 | 3 | 1 | 2 | 2 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15150 | 16200 | 16900 | 17400 | 17750 | 17950 | 18050 | 18150 | 18150 |
| UPPER QUARTILE | 13650 | 14600 | 15250 | 15750 | 16050 | 16250 | 16400 | 16450 | 16500 |
| MEDIAN | 12250 | 13000 | 13500 | 13850 | 14100 | 14200 | 14300 | 14350 | 14350 |
| LOWER QUARTILE | 10900 | 11500 | 11950 | 12250 | 12450 | 12550 | 12600 | 12650 | 12650 |
| LOWER DECILE | 9550 | 10050 | 10400 | 10600 | 10750 | 10850 | 10900 | 10950 | 10950 |
| MEAN | 12300 | 13050 | 13600 | 13950 | 14200 | 14350 | 14450 | 14500 | 14500 |
| TOTAL NUMBER | 656 | 577 | 578 | 533 | 478 | 525 | 503 | 776 | 821 |
| NUMBERS OVER \$20000 | 1 | 2 | 3 | 11 | 17 | 9 | 19 | 23 | 30 |
| NUMBERS UNDER \$7000 | 5 | 0 | 1 | 2 | 0 | 3 | 2 | 2 | 2 |

LEGEND

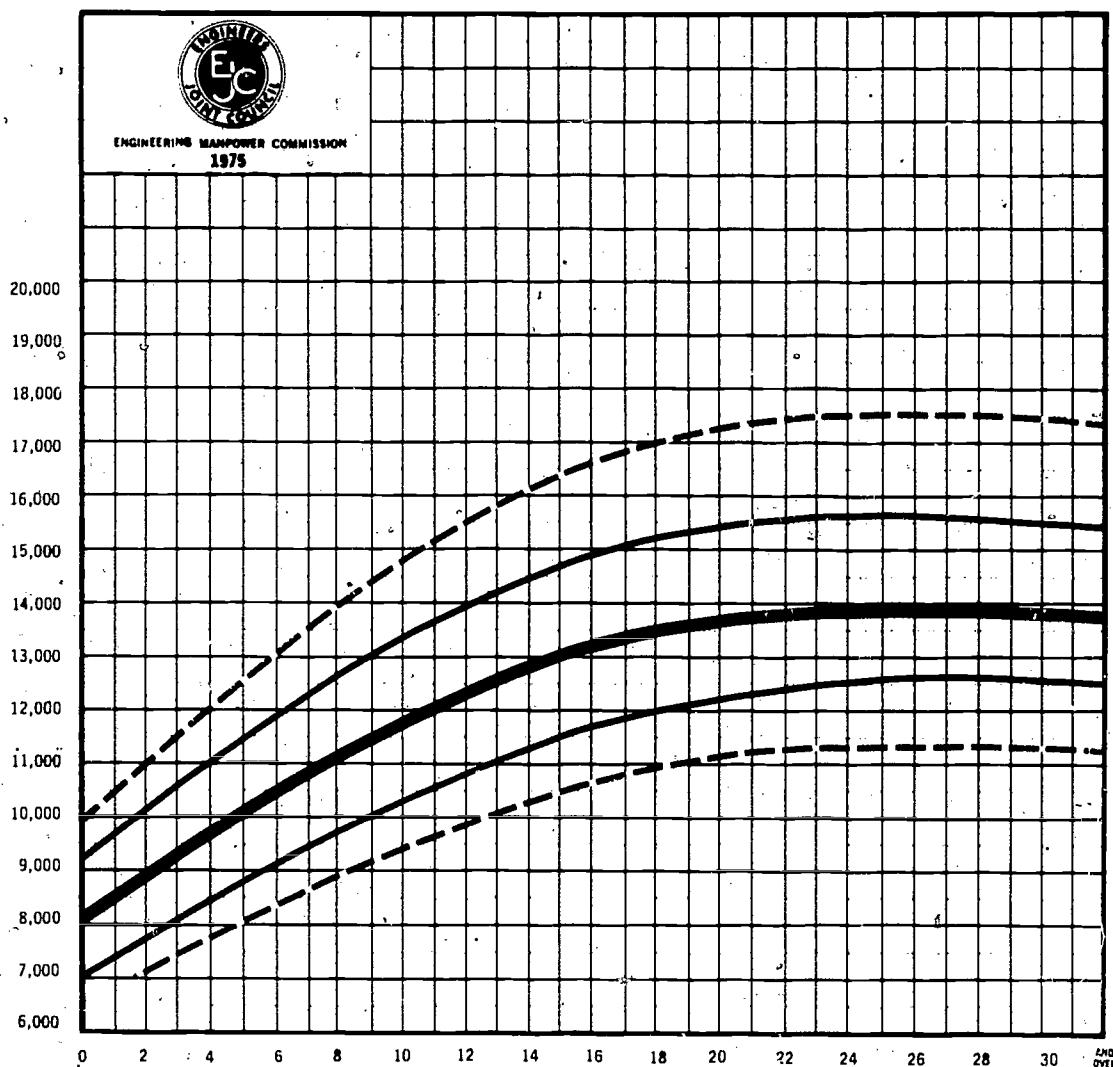
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 7174

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY, SMALL ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| U' R DECILE | 10000 | 13500 | 15000 | 15500 | 16000 | 16500 | 17000 | 17500 | 17950 |
| UPPER QUARTILE | 9200 | 9650 | 10100 | 10550 | 11000 | 11400 | 11850 | 12250 | 12650 |
| MEDIAN | 8100 | 8500 | 8900 | 9300 | 9650 | 10050 | 10450 | 10800 | 11150 |
| LOWER QUARTILE | 7050 | 7400 | 7750 | 8150 | 8400 | 8750 | 9050 | 9400 | 9700 |
| LOWER DECILE | | | 7150 | 7450 | 7750 | 8050 | 8300 | 8600 | 8900 |
| MEAN | 8250 | 8650 | 9050 | 9400 | 9800 | 10200 | 10550 | 10950 | 11300 |
| TOTAL NUMBER | 107 | 119 | 152 | 207 | 178 | 169 | 228 | 215 | 205 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 33 | 15 | 10 | 18 | 3 | 3 | 1 | 4 | 4 |

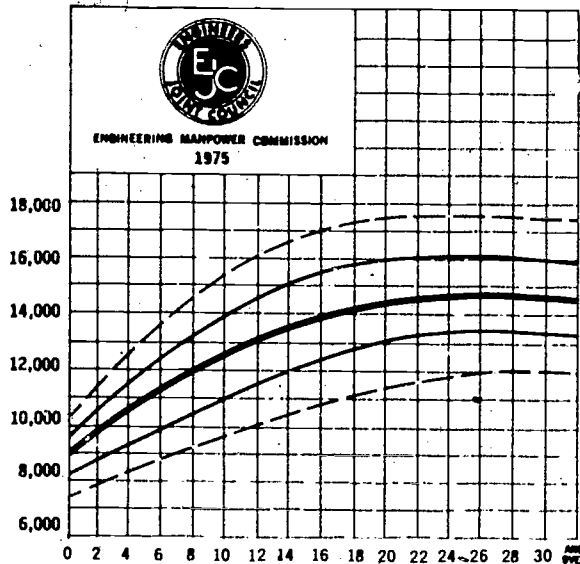
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14800 | 15850 | 16650 | 17150 | 17450 | 17500 | 17500 | 17350 | 17100 |
| UPPER QUARTILE | 13350 | 14300 | 14950 | 15350 | 15550 | 15600 | 15550 | 15450 | 15250 |
| MEDIAN | 11800 | 12600 | 13200 | 13600 | 13800 | 13900 | 13850 | 13750 | 13600 |
| LOWER QUARTILE | 10300 | 11100 | 11750 | 12200 | 12450 | 12600 | 12600 | 12500 | 12300 |
| LOWER DECILE | 9400 | 10400 | 11650 | 11000 | 11250 | 11300 | 11350 | 11250 | 11100 |
| MEAN | 11950 | 12800 | 13450 | 13850 | 14100 | 14200 | 14200 | 14100 | 13900 |
| TOTAL NUMBER | 429 | 432 | 350 | 329 | 261 | 274 | 242 | 330 | 411 |
| NUMBERS OVER \$20000 | 4 | 2 | 9 | 7 | 16 | 8 | 11 | 12 | 13 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 1 | 0 | 2 | 3 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 4638

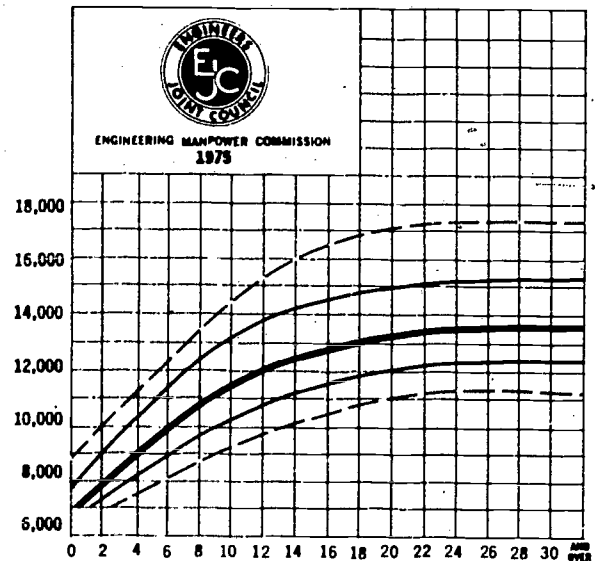
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL INDUSTRY, SMALL

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10250 | 10850 | 11400 | 12000 | 12550 | 13050 | 13600 | 14100 | 14550 |
| UPPER QUARTILE | 9650 | 10100 | 10600 | 11050 | 11500 | 11950 | 12350 | 12800 | 13200 |
| MEDIAN | 9000 | 9400 | 9750 | 10100 | 10450 | 10800 | 11150 | 11500 | 11850 |
| LOWER QUARTILE | 8200 | 8450 | 8700 | 9000 | 9250 | 9500 | 9800 | 10100 | 10350 |
| LOWER DECILE | 7550 | 7750 | 7950 | 8150 | 8350 | 8550 | 8800 | 9000 | 9200 |
| MEAN | 9050 | 9400 | 9750 | 10100 | 10450 | 10800 | 11150 | 11500 | 11850 |
| TOTAL NUMBER | 47 | 77 | 85 | 81 | 68 | 69 | 76 | 69 | 86 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15400 | 16350 | 17000 | 17400 | 17550 | 17600 | 17600 | 17550 | 17500 |
| UPPER QUARTILE | 13900 | 14850 | 15500 | 15900 | 16050 | 16100 | 16350 | 15900 | 15700 |
| MEDIAN | 12450 | 13300 | 13900 | 14350 | 14600 | 14700 | 14650 | 14450 | 14050 |
| LOWER QUARTILE | 10900 | 11650 | 12350 | 12900 | 13300 | 13500 | 13500 | 13300 | 12450 |
| LOWER DECILE | 9650 | 10250 | 10800 | 11300 | 11650 | 11900 | 12050 | 11950 | 11400 |
| MEAN | 12500 | 13350 | 14000 | 14450 | 14750 | 14850 | 14800 | 14650 | 14300 |
| TOTAL NUMBER | 157 | 143 | 106 | 105 | 63 | 65 | 51 | 67 | 78 |
| NUMBERS OVER \$20000 | 1 | 0 | 5 | 4 | 7 | 3 | 3 | 4 | 5 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1493

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 8850 | 9450 | 10350 | 10650 | 11250 | 11850 | 12400 | 12950 | 13500 |
| UPPER QUARTILE | 7750 | 8400 | 9100 | 9700 | 10350 | 10900 | 11450 | 11950 | 12400 |
| MEDIAN | 7450 | 8000 | 8500 | 9000 | 9500 | 9950 | 10400 | 10800 | 11200 |
| LOWER QUARTILE | 7000 | 7350 | 7750 | 8150 | 8500 | 8900 | 9300 | 9650 | 10000 |
| LOWER DECILE | 6650 | 7050 | 7450 | 7850 | 8250 | 8600 | 8950 | 9300 | 9650 |
| MEAN | 7400 | 7850 | 8350 | 8850 | 9300 | 9750 | 10200 | 10600 | 11000 |
| TOTAL NUMBER | 60 | 42 | 67 | 126 | 110 | 100 | 152 | 146 | 119 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 32 | 14 | 9 | 17 | 3 | 3 | 1 | 2 | 3 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14450 | 15650 | 16450 | 16950 | 17200 | 17250 | 17300 | 17250 | 17200 |
| UPPER QUARTILE | 13150 | 14000 | 14550 | 14900 | 15100 | 15200 | 15250 | 15300 | 15300 |
| MEDIAN | 11450 | 12300 | 12850 | 13200 | 13400 | 13550 | 13600 | 13650 | 13650 |
| LOWER QUARTILE | 10200 | 11000 | 11600 | 11950 | 12200 | 12300 | 12350 | 12350 | 12350 |
| LOWER DECILE | 9250 | 9950 | 10500 | 10900 | 11150 | 11250 | 11250 | 11150 | 10950 |
| MEAN | 11750 | 12600 | 13200 | 13550 | 13750 | 13850 | 13900 | 13950 | 13950 |
| TOTAL NUMBER | 272 | 289 | 244 | 224 | 198 | 209 | 191 | 263 | 333 |
| NUMBERS OVER \$20000 | 3 | 2 | 4 | 3 | 9 | 5 | 5 | 8 | 8 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 1 | 0 | 2 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 3145

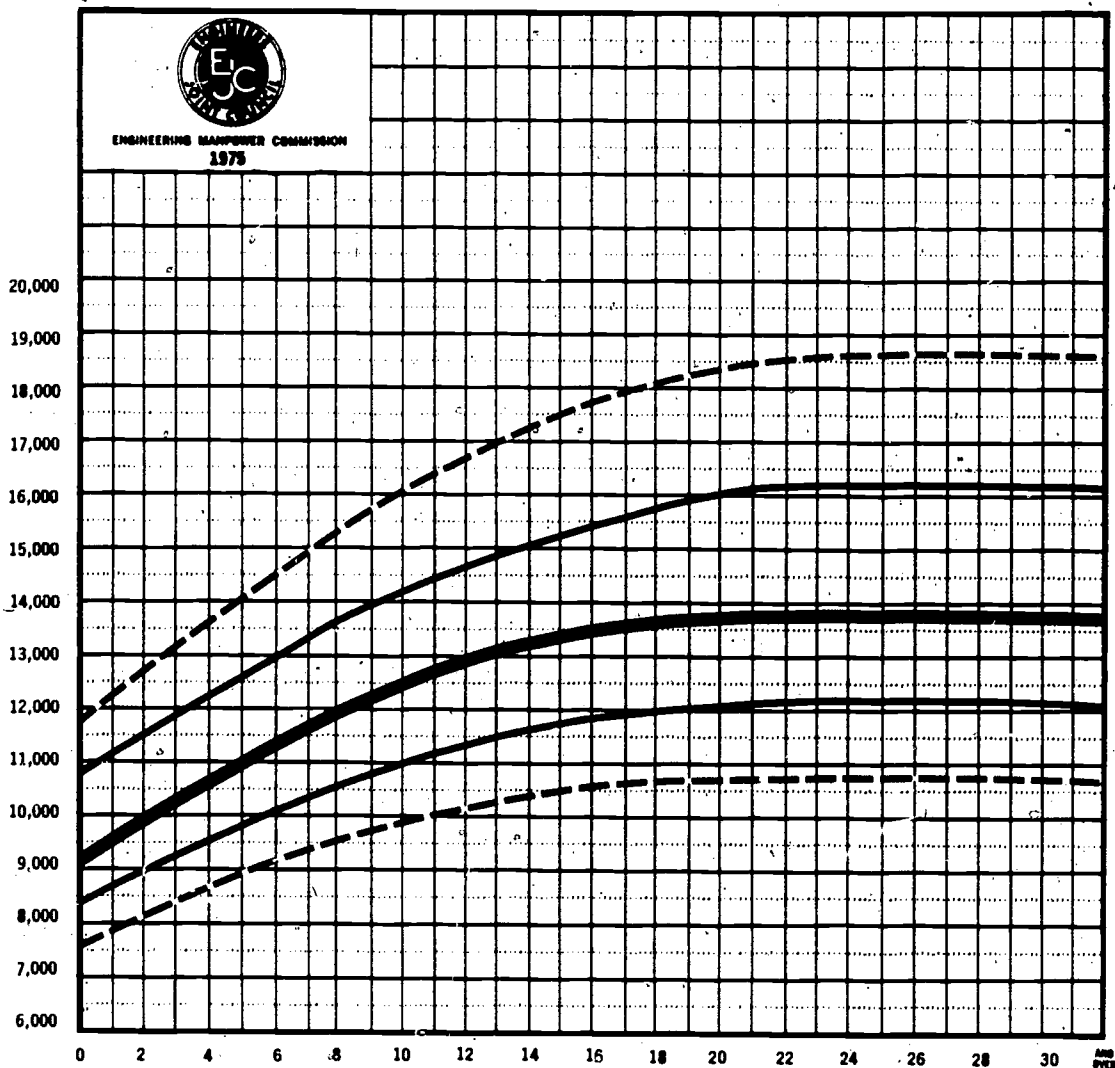
LEGEND

| | |
|----------------|------|
| Upper Decile | ---- |
| Upper Quartile | ---- |
| Median | ---- |
| Lower Quartile | ---- |
| Lower Decile | ---- |

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL MANUFACTURING INDUSTRY ALL TECHNICIANS



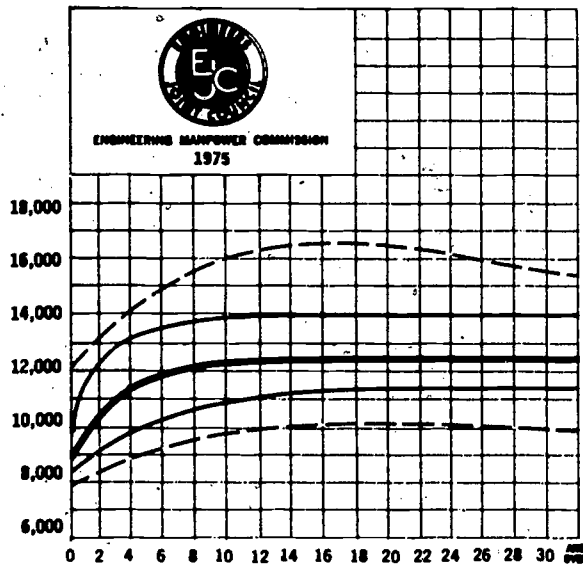
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11800 | 12250 | 12750 | 13200 | 13650 | 14100 | 14550 | 14950 | 15350 |
| UPPER QUARTILE | 10950 | 11700 | 12650 | 13450 | 14250 | 15050 | 15850 | 16650 | 17450 |
| MEDIAN | 9300 | 9700 | 10050 | 10400 | 10700 | 11050 | 11350 | 11650 | 11900 |
| LOWER QUARTILE | 8450 | 8750 | 9050 | 9350 | 9600 | 9850 | 10100 | 10350 | 10600 |
| LOWER DECILE | 7700 | 8000 | 8250 | 8500 | 8750 | 9000 | 9200 | 9400 | 9600 |
| MEAN | 9650 | 10000 | 10350 | 10700 | 11050 | 11350 | 11650 | 11950 | 12200 |
| TOTAL NUMBER | 238 | 505 | 740 | 827 | 801 | 958 | 998 | 1141 | 1237 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 14 | 13 | 7 | 5 | 0 | 1 | 0 | 1 | 2 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 16100 | 17050 | 17750 | 18250 | 18500 | 18600 | 18650 | 18550 | 18350 |
| UPPER QUARTILE | 14150 | 14850 | 15400 | 15850 | 16100 | 16200 | 16200 | 16100 | 15850 |
| MEDIAN | 12400 | 13000 | 13400 | 13600 | 13750 | 13750 | 13750 | 13650 | 13550 |
| LOWER QUARTILE | 11000 | 11500 | 11850 | 12050 | 12150 | 12150 | 12150 | 12050 | 11900 |
| LOWER DECILE | 9950 | 10350 | 10550 | 10700 | 10750 | 10750 | 10750 | 10700 | 10650 |
| MEAN | 12700 | 13300 | 13750 | 14000 | 14150 | 14200 | 14200 | 14100 | 14000 |
| TOTAL NUMBER | 2748 | 2449 | 2045 | 1904 | 1762 | 1663 | 1570 | 2133 | 1989 |
| NUMBERS OVER \$20000 | 5 | 7 | 19 | 38 | 39 | 47 | 70 | 54 | 99 |
| NUMBERS UNDER \$7000 | 0 | 2 | 1 | 2 | 0 | 1 | 3 | 2 | 3 |

NUMBER OF TECHNICIANS COVERED - 25704

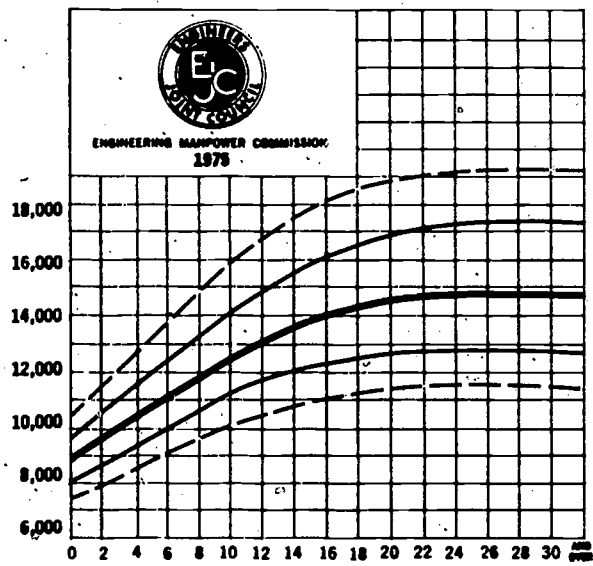
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL MANUFACTURING INDUSTRY

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12100 | 12650 | 13150 | 13600 | 14050 | 14500 | 14850 | 15200 | 15550 |
| UPPER QUARTILE | 11000 | 11700 | 12200 | 12700 | 13200 | 13500 | 13650 | 13750 | 13850 |
| MEDIAN | 8950 | 9400 | 10500 | 11050 | 11400 | 11700 | 11900 | 12050 | 12150 |
| LOWER QUARTILE | 8450 | 8450 | 9250 | 9550 | 9850 | 10100 | 10300 | 10500 | 10650 |
| LOWER DECILE | 7950 | 8200 | 8450 | 8700 | 8900 | 9100 | 9300 | 9450 | 9600 |
| MEAN | 9500 | 10150 | 10750 | 11200 | 11550 | 11850 | 12050 | 12250 | 12350 |
| TOTAL NUMBER | 150 | 150 | 466 | 529 | 452 | 537 | 577 | 624 | 672 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 4 | 5 | 1 | 0 | 0 | 1 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16050 | 16500 | 16650 | 16550 | 16350 | 16050 | 15750 | 15400 | 15050 |
| UPPER QUARTILE | 13900 | 13950 | 13950 | 14000 | 14000 | 14000 | 14000 | 14000 | 14000 |
| MEDIAN | 12250 | 12350 | 12350 | 12400 | 12400 | 12400 | 12400 | 12400 | 12400 |
| LOWER QUARTILE | 10900 | 11100 | 11250 | 11350 | 11400 | 11400 | 11400 | 11400 | 11400 |
| LOWER DECILE | 9400 | 10750 | 10100 | 10150 | 10100 | 10050 | 10000 | 9950 | 9900 |
| MEAN | 12550 | 12710 | 12750 | 12800 | 12800 | 12800 | 12800 | 12800 | 12800 |
| TOTAL NUMBER | 1446 | 1164 | 953 | 776 | 648 | 610 | 534 | 739 | 754 |
| NUMBERS OVER \$20000 | 3 | 2 | 16 | 8 | 0 | 7 | 1 | 3 | 6 |
| NUMBERS UNDER \$7000 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 11883

NON-GRADUATES

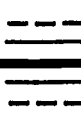
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10450 | 11750 | 11650 | 12750 | 12800 | 13400 | 13950 | 14500 | 15050 |
| UPPER QUARTILE | 9750 | 10200 | 10550 | 11100 | 11600 | 12050 | 12500 | 12950 | 13400 |
| MEDIAN | 8850 | 9250 | 9650 | 10000 | 10400 | 10800 | 11150 | 11500 | 11850 |
| LOWER QUARTILE | 8050 | 8400 | 8750 | 9100 | 9400 | 9750 | 10050 | 10350 | 10650 |
| LOWER DECILE | 7400 | 7700 | 8000 | 8300 | 8550 | 8850 | 9100 | 9400 | 9650 |
| MEAN | 8900 | 9350 | 9750 | 10150 | 10600 | 11000 | 11350 | 11750 | 12100 |
| TOTAL NUMBER | 88 | 155 | 274 | 298 | 349 | 421 | 411 | 517 | 611 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 10 | 8 | 2 | 5 | 0 | 0 | 0 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16000 | 17250 | 18100 | 18700 | 19050 | 19200 | 19250 | 19200 | 19100 |
| UPPER QUARTILE | 14200 | 15300 | 16150 | 16750 | 17100 | 17250 | 17300 | 17250 | 17050 |
| MEDIAN | 12550 | 13400 | 14350 | 14450 | 14750 | 14800 | 14800 | 14700 | 14450 |
| LOWER QUARTILE | 11200 | 11950 | 12350 | 12700 | 12850 | 12850 | 12800 | 12700 | 12450 |
| LOWER DECILE | 10100 | 10650 | 11050 | 11300 | 11450 | 11450 | 11450 | 11350 | 11200 |
| MEAN | 12800 | 13650 | 14300 | 14700 | 14950 | 15050 | 15050 | 14950 | 14800 |
| TOTAL NUMBER | 1302 | 1285 | 1192 | 1128 | 1114 | 1053 | 994 | 1394 | 1235 |
| NUMBERS OVER \$20000 | 2 | 5 | 22 | 30 | 19 | 44 | 35 | 51 | 93 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 2 | 0 | 2 | 3 | 2 | 3 |

NUMBER OF TECHNICIANS COVERED - 13821

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

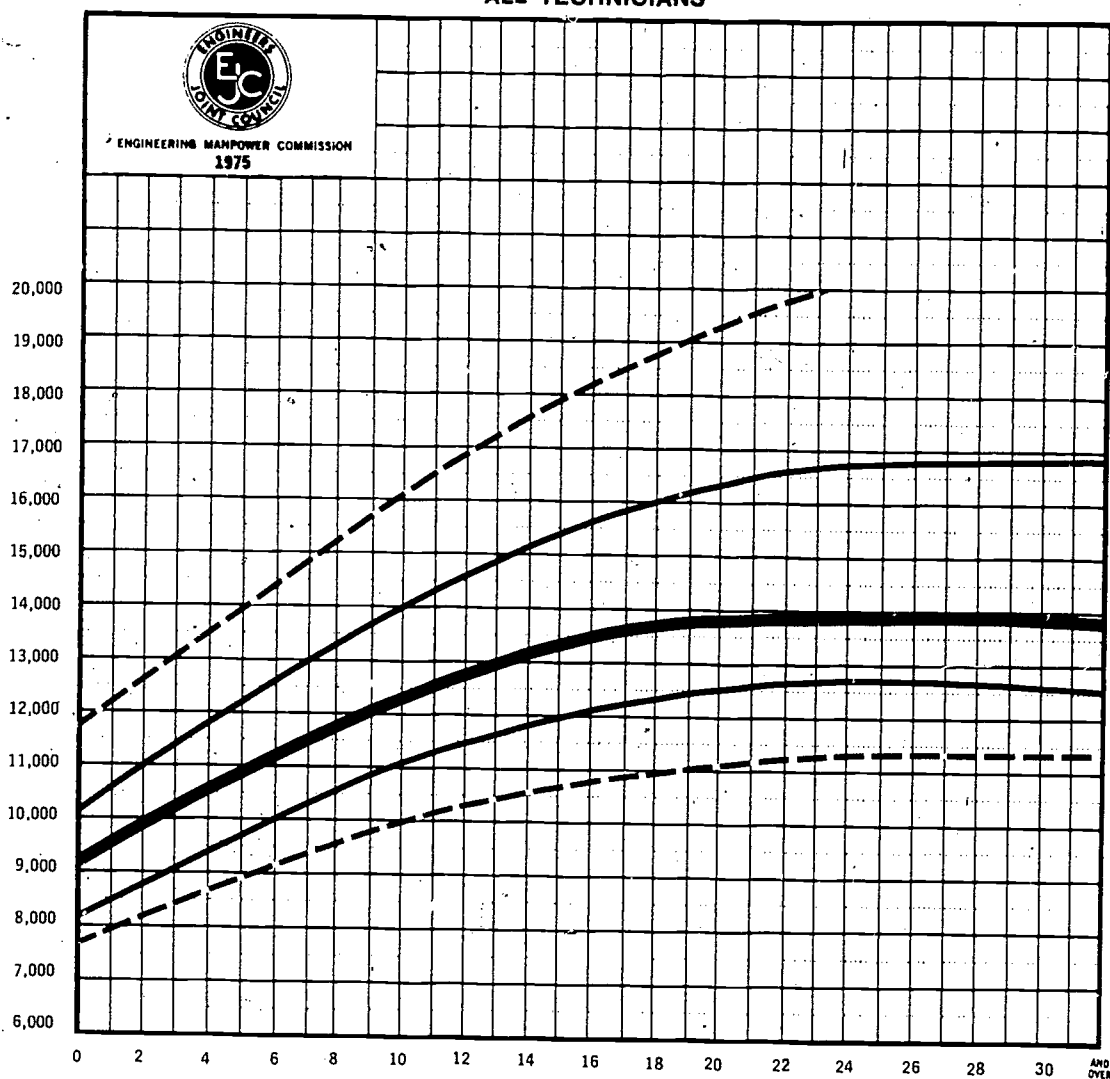


*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL MECHANICAL PRODUCTS

ALL TECHNICIANS



LEGEND

Upper Decile ---
Upper Quartile ---
Median ---
Lower Quartile ---
Lower Decile ---

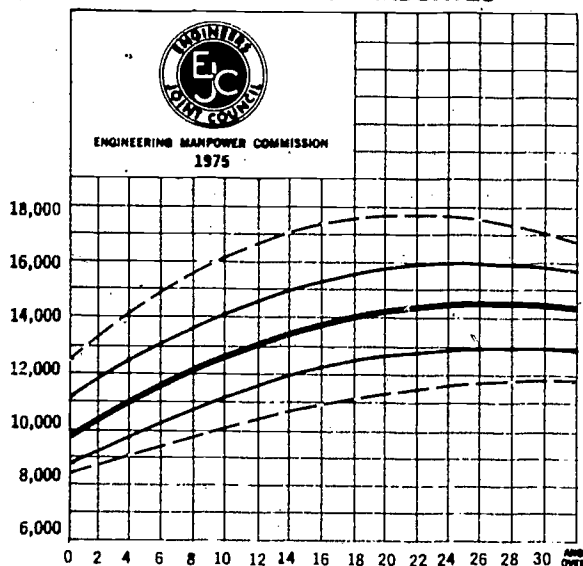
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11400 | 12200 | 12650 | 13050 | 13500 | 13950 | 14350 | 14800 | 15250 |
| UPPER QUARTILE | 10200 | 10600 | 11000 | 11400 | 11800 | 12200 | 12600 | 12950 | 13300 |
| MEDIAN | 9150 | 9500 | 9850 | 10200 | 10550 | 10900 | 11250 | 11550 | 11850 |
| LOWER QUARTILE | 8250 | 8550 | 8850 | 9150 | 9450 | 9750 | 10000 | 10300 | 10550 |
| LOWER DECILE | 7700 | 8000 | 8250 | 8450 | 8700 | 8950 | 9200 | 9400 | 9600 |
| MEAN | 9500 | 9800 | 10150 | 10500 | 10850 | 11150 | 11500 | 11800 | 12100 |
| TOTAL NUMBER | 59 | 103 | 130 | 159 | 155 | 148 | 149 | 169 | 204 |
| NUMBERS OVER \$12000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 2 | 4 | 1 | 1 | 0 | 1 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 16100 | 17100 | 18350 | 19250 | 19850 | | | | |
| UPPER QUARTILE | 14000 | 14900 | 15650 | 16200 | 16650 | 16750 | 16810 | 16800 | 16700 |
| MEDIAN | 12350 | 13000 | 13500 | 13800 | 14000 | 13950 | 13950 | 13850 | 13750 |
| LOWER QUARTILE | 11350 | 11650 | 12100 | 12400 | 12600 | 12650 | 12600 | 12500 | 12300 |
| LOWER DECILE | 10000 | 10500 | 10850 | 11100 | 11250 | 11350 | 11350 | 11350 | 11250 |
| MEAN | 12700 | 13400 | 14000 | 14400 | 14650 | 14800 | 14800 | 14750 | 14650 |
| TOTAL NUMBER | 444 | 444 | 374 | 301 | 347 | 359 | 300 | 451 | 568 |
| NUMBERS OVER \$12000 | 4 | 6 | 33 | 33 | 34 | 41 | 29 | 42 | 77 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 4954

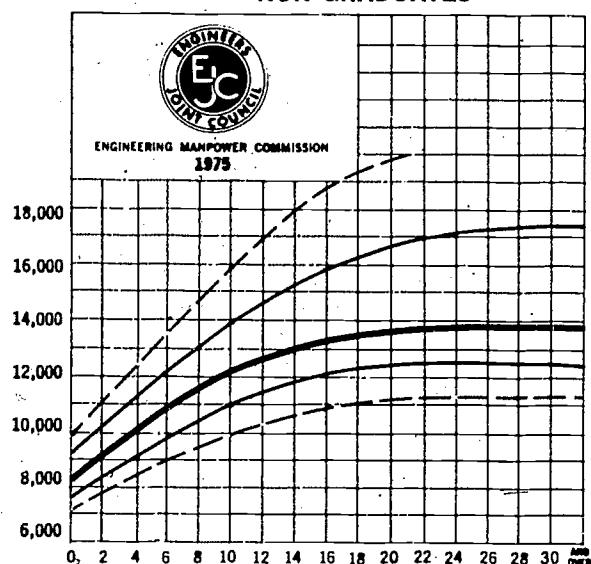
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL MECHANICAL PRODUCTS

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12550 | 12750 | 13350 | 13750 | 14150 | 14500 | 14850 | 15200 | 15550 |
| UPPER QUARTILE | 11150 | 11450 | 11800 | 12100 | 12400 | 12700 | 13000 | 13300 | 13600 |
| MEDIAN | 9950 | 10150 | 10400 | 10700 | 11000 | 11300 | 11550 | 11850 | 12100 |
| LOWER QUARTILE | 8800 | 9050 | 9300 | 9550 | 9800 | 10050 | 10300 | 10500 | 10750 |
| LOWER DECILE | 8450 | 8600 | 8800 | 8950 | 9100 | 9250 | 9450 | 9600 | 9750 |
| MEAN | 10150 | 10450 | 10750 | 11000 | 11300 | 11600 | 11950 | 12150 | 12400 |
| TOTAL NUMBER | 27 | 68 | 91 | 99 | 69 | 82 | 67 | 75 | 82 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16150 | 16900 | 17400 | 17650 | 17700 | 17550 | 17250 | 16750 | 16450 |
| UPPER QUARTILE | 14100 | 14900 | 15350 | 15750 | 15950 | 16000 | 15950 | 15700 | 15050 |
| MEDIAN | 12600 | 13250 | 13750 | 14150 | 14350 | 14450 | 14450 | 14250 | 13850 |
| LOWER QUARTILE | 11200 | 11750 | 12250 | 12600 | 12850 | 12950 | 13000 | 12900 | 12650 |
| LOWER DECILE | 10050 | 10500 | 10900 | 11250 | 11550 | 11750 | 11850 | 11850 | 11500 |
| MEAN | 12900 | 13500 | 14000 | 14350 | 14550 | 14600 | 14550 | 14350 | 13900 |
| TOTAL NUMBER | 192 | 141 | 113 | 123 | 64 | 60 | 51 | 75 | 73 |
| NUMBERS OVER \$20000 | 2 | 1 | 11 | 5 | 0 | 0 | 0 | 1 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1552

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10000 | 10500 | 11150 | 11750 | 12350 | 12950 | 13550 | 14150 | 14750 |
| UPPER QUARTILE | 9250 | 9700 | 10200 | 10650 | 11100 | 11600 | 12100 | 12550 | 13000 |
| MEDIAN | 8250 | 8750 | 9200 | 9650 | 10100 | 10500 | 10900 | 11300 | 11600 |
| LOWER QUARTILE | 7600 | 7950 | 8350 | 8700 | 9050 | 9400 | 9750 | 10050 | 10400 |
| LOWER DECILE | 7100 | 7400 | 7750 | 8050 | 8400 | 8700 | 9000 | 9250 | 9500 |
| MEAN | 8500 | 8900 | 9350 | 9800 | 10200 | 10650 | 11050 | 11450 | 11850 |
| TOTAL NUMBER | 32 | 35 | 39 | 60 | 86 | 66 | 82 | 94 | 122 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15900 | 17500 | 18750 | 19600 | 19650 | 19550 | 19250 | 18750 | 18450 |
| UPPER QUARTILE | 13900 | 15000 | 15950 | 16550 | 16950 | 17200 | 17300 | 17350 | 17000 |
| MEDIAN | 12200 | 12900 | 13350 | 13750 | 13700 | 13750 | 13750 | 13700 | 13700 |
| LOWER QUARTILE | 10950 | 11650 | 12100 | 12400 | 12550 | 12550 | 12500 | 12400 | 12300 |
| LOWER DECILE | 9950 | 10500 | 10950 | 11100 | 11200 | 11250 | 11250 | 11250 | 11200 |
| MEAN | 12550 | 13400 | 14050 | 14500 | 14700 | 14800 | 14800 | 14800 | 14700 |
| TOTAL NUMBER | 252 | 103 | 265 | 264 | 279 | 299 | 249 | 176 | 406 |
| NUMBERS OVER \$20000 | 0 | 0 | 22 | 24 | 34 | 41 | 23 | 41 | 75 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

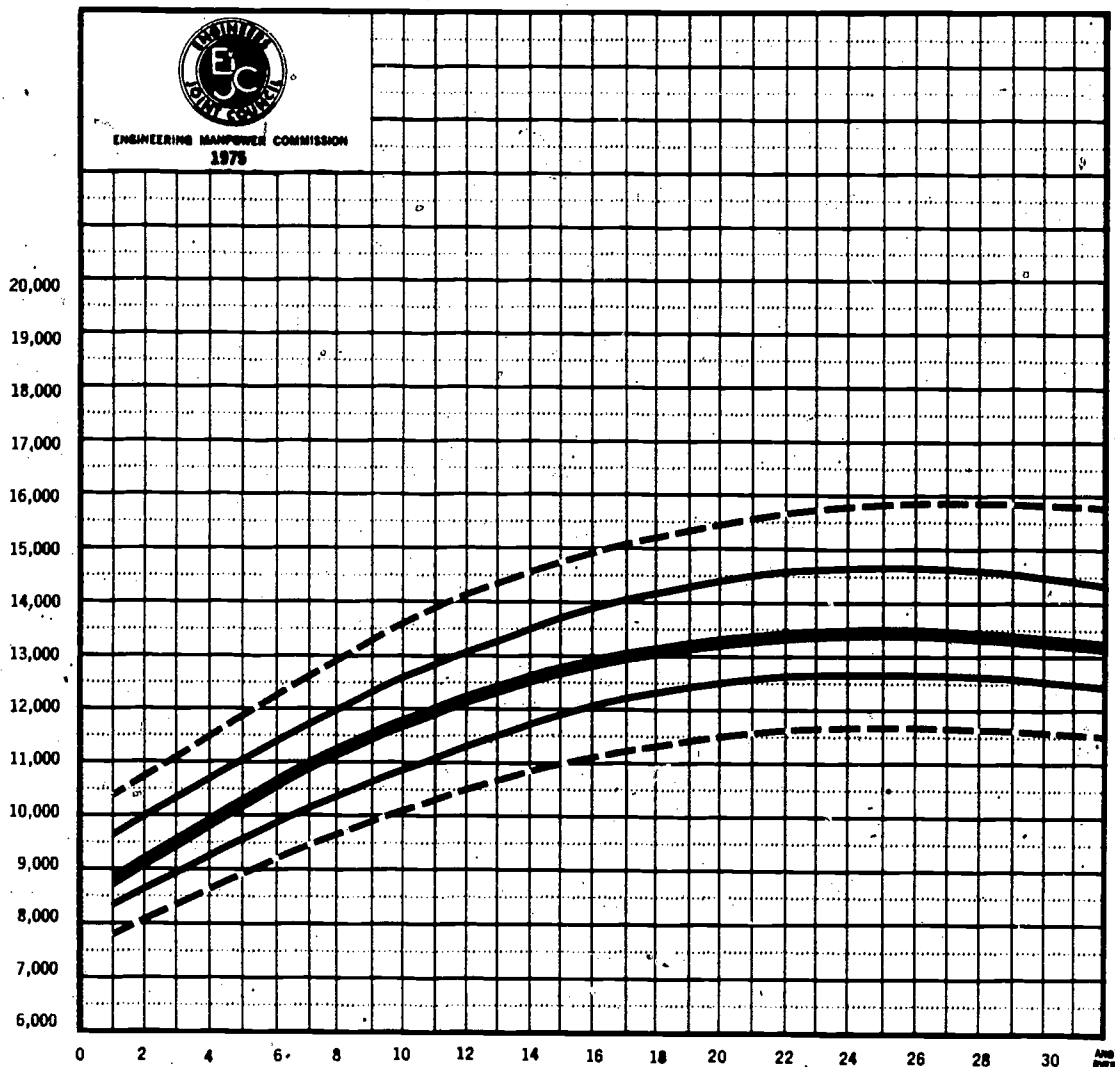
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 3402

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

AEROSPACE ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 10450 | 10850 | 11200 | 11550 | 11900 | 12250 | 12600 | 12900 |
| UPPER QUARTILE | 0 | 9700 | 10050 | 10400 | 10700 | 11050 | 11400 | 11700 | 12000 |
| MEDIAN | 0 | 9100 | 9150 | 9500 | 9850 | 10200 | 10550 | 10850 | 11150 |
| LOWER QUARTILE | 0 | 8400 | 8700 | 8950 | 9250 | 9500 | 9800 | 10050 | 10350 |
| LOWER DECILE | 0 | 7900 | 8150 | 8400 | 8650 | 8900 | 9150 | 9400 | 9600 |
| MEAN | 0 | 9050 | 9350 | 9650 | 10000 | 10300 | 10600 | 10900 | 11200 |
| TOTAL NUMBER | 0 | 8 | 10 | 10 | 29 | 26 | 70 | 42 | 56 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13550 | 14350 | 14950 | 15400 | 15650 | 15800 | 15850 | 15750 | 15550 |
| UPPER QUARTILE | 12600 | 13350 | 13950 | 14400 | 14600 | 14650 | 14600 | 14350 | 13850 |
| MEDIAN | 11700 | 12450 | 12950 | 13250 | 13400 | 13400 | 13300 | 13100 | 12700 |
| LOWER QUARTILE | 10850 | 11500 | 12050 | 12400 | 12650 | 12700 | 12650 | 12450 | 11950 |
| LOWER DECILE | 10050 | 10550 | 11100 | 11450 | 11650 | 11700 | 11650 | 11500 | 11100 |
| MEAN | 11750 | 12450 | 13000 | 13350 | 13550 | 13600 | 13550 | 13400 | 13050 |
| TOTAL NUMBER | 133 | 154 | 129 | 121 | 152 | 140 | 111 | 150 | 163 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

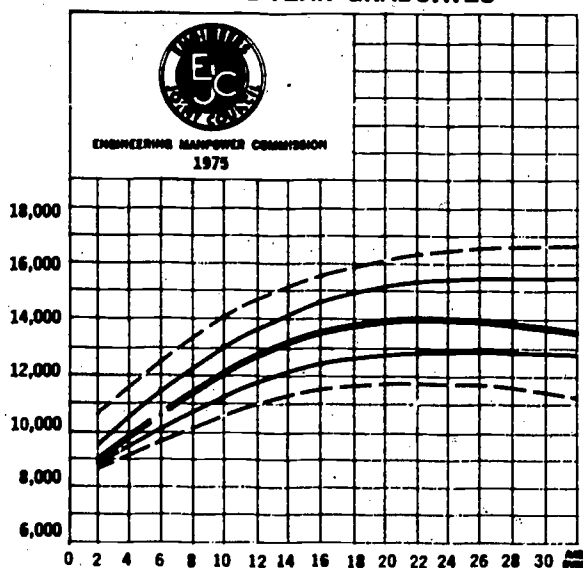
NUMBER OF TECHNICIANS COVERED - 1455

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

AEROSPACE

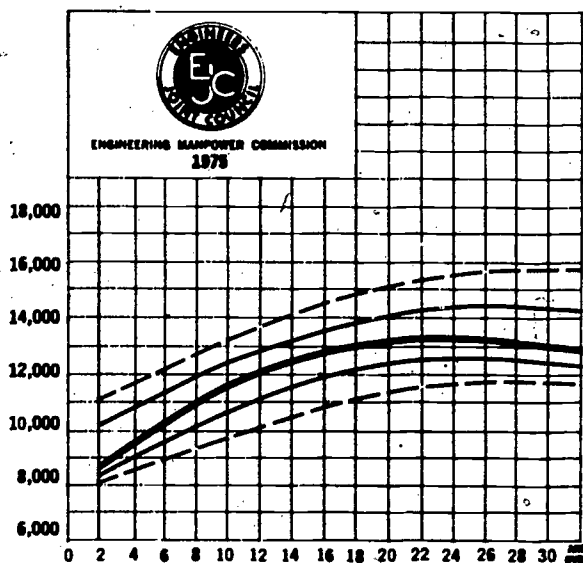
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|---|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 10650 | 11150 | 11600 | 12050 | 12500 | 12900 | 13300 |
| UPPER QUARTILE | 0 | 0 | 9550 | 10050 | 10550 | 11000 | 11450 | 11900 | 12300 |
| MEDIAN | 0 | 0 | 9000 | 9400 | 9850 | 10250 | 10650 | 11050 | 11400 |
| LOWER QUARTILE | 0 | 0 | 8900 | 9250 | 9550 | 9850 | 10100 | 10400 | 10650 |
| LOWER DECILE | 0 | 0 | 8700 | 8950 | 9200 | 9450 | 9700 | 9900 | 10150 |
| MEAN | 0 | 0 | 9350 | 9750 | 10150 | 10500 | 10850 | 11250 | 11550 |
| TOTAL NUMBER | 0 | 4 | 5 | 8 | 17 | 15 | 9 | 18 | 26 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14050 | 14950 | 15600 | 16050 | 16350 | 16550 | 16650 | 16700 | 16750 |
| UPPER QUARTILE | 13050 | 14000 | 14650 | 15050 | 15300 | 15450 | 15500 | 15550 | 15550 |
| MEDIAN | 12100 | 12950 | 13550 | 13900 | 14000 | 13950 | 13750 | 13500 | 13050 |
| LOWER QUARTILE | 11150 | 11900 | 12300 | 12600 | 12800 | 12850 | 12850 | 12800 | 12650 |
| LOWER DECILE | 10550 | 11100 | 11500 | 11750 | 11800 | 11750 | 11600 | 11250 | 10600 |
| MEAN | 12200 | 12950 | 13500 | 13800 | 14000 | 14050 | 14050 | 14000 | 13850 |
| TOTAL NUMBER | 50 | 56 | 28 | 27 | 26 | 23 | 20 | 25 | 15 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 377

NON-GRADUATES

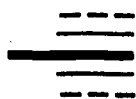
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|---|-------|---|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 11050 | 0 | 11550 | 11850 | 12100 | 12350 | 12600 |
| UPPER QUARTILE | 0 | 0 | 10250 | 0 | 10800 | 11050 | 11300 | 11500 | 11850 |
| MEDIAN | 0 | 0 | 9650 | 0 | 9450 | 9850 | 10250 | 10650 | 11000 |
| LOWER QUARTILE | 0 | 0 | 8350 | 0 | 8950 | 9250 | 9550 | 9850 | 10150 |
| LOWER DECILE | 0 | 0 | 8100 | 0 | 8500 | 8700 | 8900 | 9150 | 9350 |
| MEAN | 0 | 0 | 9200 | 0 | 9800 | 10100 | 10400 | 10700 | 10950 |
| TOTAL NUMBER | 0 | 4 | 5 | 2 | 16 | 11 | 22 | 24 | 30 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13100 | 13600 | 14450 | 14950 | 15350 | 15600 | 15750 | 15700 | 15250 |
| UPPER QUARTILE | 12350 | 13000 | 13550 | 14000 | 14250 | 14400 | 14400 | 14250 | 13700 |
| MEDIAN | 11640 | 12400 | 12900 | 13150 | 13250 | 13200 | 13100 | 12950 | 12750 |
| LOWER QUARTILE | 10700 | 11400 | 11950 | 12350 | 12600 | 12650 | 12600 | 12350 | 11900 |
| LOWER DECILE | 9750 | 10750 | 10850 | 11300 | 11600 | 11800 | 11850 | 11700 | 11000 |
| MEAN | 11500 | 12200 | 12750 | 13150 | 13400 | 13500 | 13500 | 13350 | 13000 |
| TOTAL NUMBER | 73 | 98 | 92 | 94 | 126 | 117 | 91 | 125 | 148 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1078

LEGEND

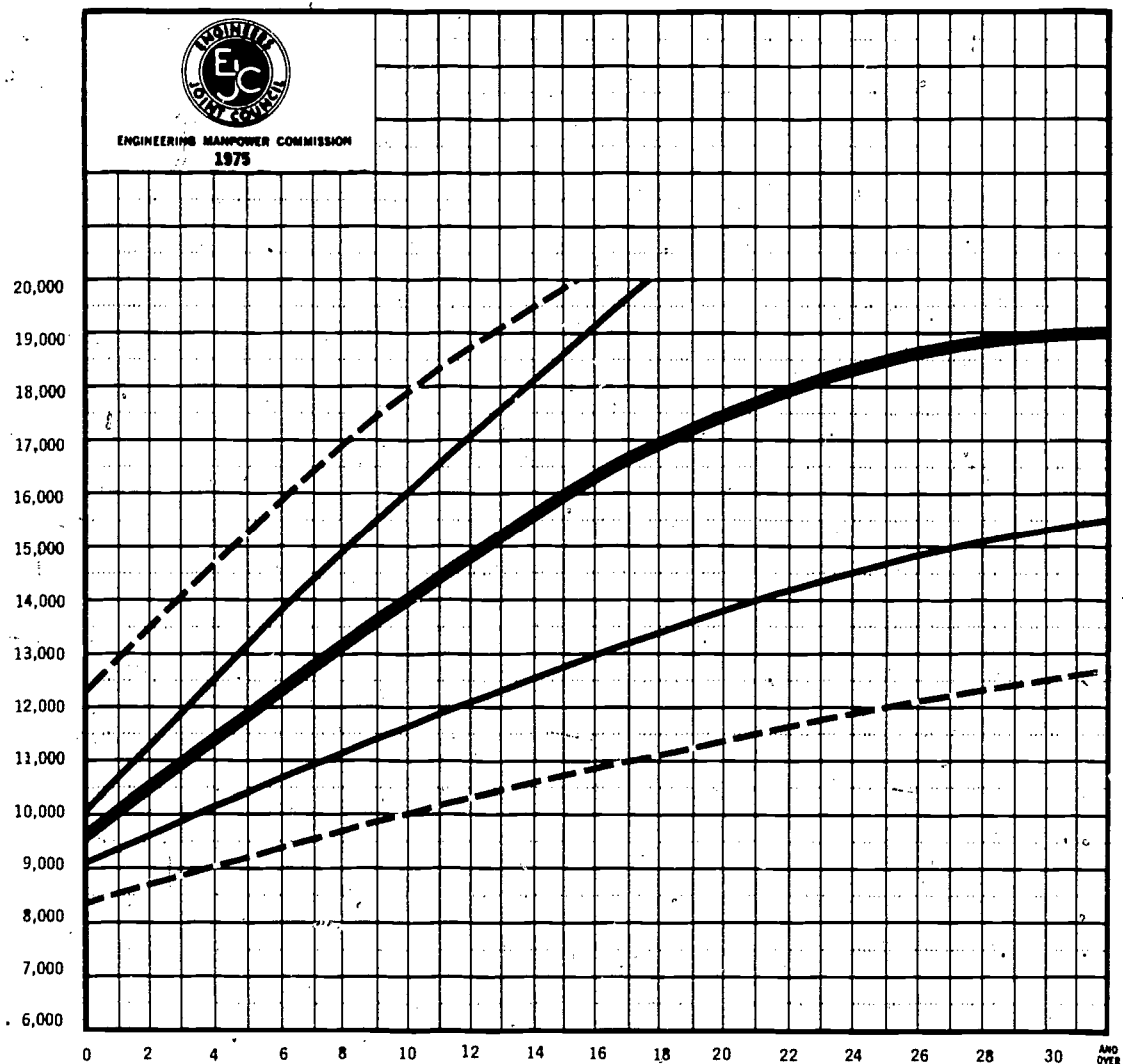
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

MACHINERY ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12150 | 12900 | 13500 | 14100 | 14650 | 15250 | 15800 | 16400 | 16900 |
| UPPER QUARTILE | 10000 | 10500 | 11000 | 11500 | 12000 | 12500 | 13000 | 13500 | 14000 |
| MEDIAN | 9550 | 9950 | 10400 | 10850 | 11350 | 11800 | 12250 | 12700 | 13150 |
| LOWER QUARTILE | 9150 | 9400 | 9650 | 9900 | 10150 | 10400 | 10650 | 10900 | 11150 |
| LOWER DECILE | 8450 | 8600 | 8800 | 8950 | 9100 | 9250 | 9400 | 9550 | 9700 |
| MEAN | 9900 | 10150 | 10750 | 11200 | 11600 | 12000 | 12400 | 12850 | 13200 |
| TOTAL NUMBER | 23 | 41 | 41 | 46 | 45 | 55 | 44 | 63 | 59 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

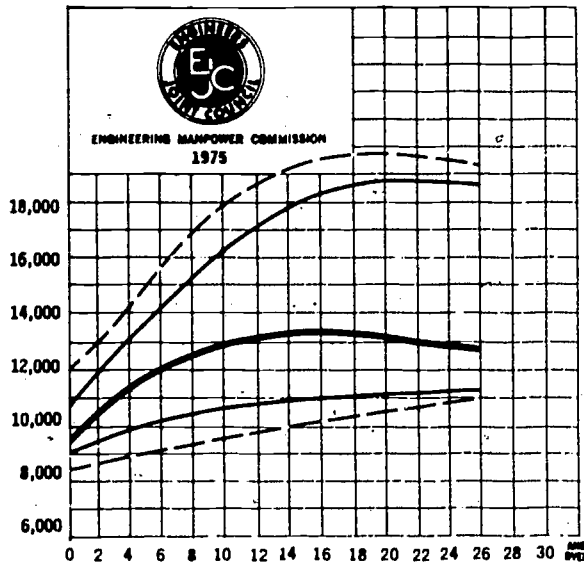
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17850 | 19050 | 19500 | 20000 | 20500 | 21000 | 21500 | 22000 | 22500 |
| UPPER QUARTILE | 16250 | 17850 | 19050 | 20000 | 20500 | 21000 | 21500 | 22000 | 22500 |
| MEDIAN | 14050 | 15300 | 16400 | 17250 | 17950 | 18450 | 18750 | 19000 | 19150 |
| LOWER QUARTILE | 11650 | 12350 | 13000 | 13650 | 14200 | 14650 | 15050 | 15500 | 15950 |
| LOWER DECILE | 10000 | 10450 | 10900 | 11300 | 11650 | 12000 | 12350 | 12700 | 13100 |
| MEAN | 14000 | 15000 | 15850 | 16550 | 17050 | 17400 | 17600 | 17800 | 17900 |
| TOTAL NUMBER | 151 | 146 | 141 | 137 | 110 | 98 | 90 | 137 | 158 |
| NUMBERS OVER \$20000 | 4 | 6 | 33 | 33 | 34 | 39 | 27 | 40 | 73 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1625

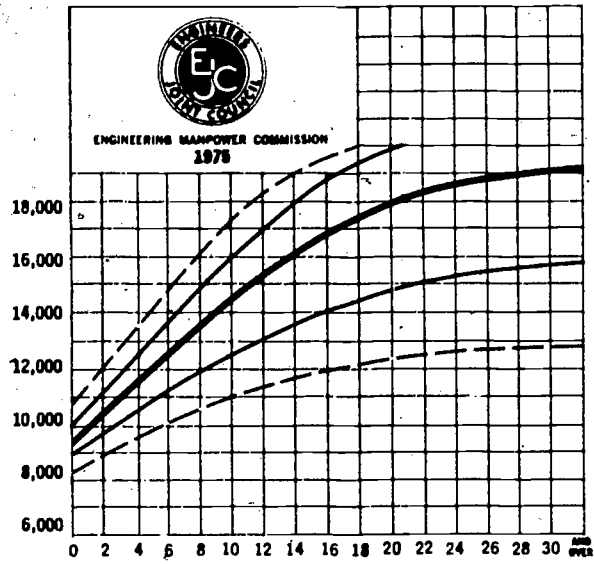
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

MACHINERY

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12150 | 12400 | 12450 | 14100 | 14700 | 15350 | 15950 | 16500 | 17050 |
| UPPER QUARTILE | 10750 | 11100 | 11900 | 12450 | 13050 | 13600 | 14150 | 14700 | 15250 |
| MEDIAN | 9450 | 9900 | 10450 | 10900 | 11400 | 11700 | 12000 | 12300 | 12550 |
| LOWER QUARTILE | 9050 | 9300 | 9550 | 9750 | 9900 | 10100 | 10250 | 10450 | 10500 |
| LOWER DECILE | 8500 | 8600 | 8700 | 8800 | 8900 | 9000 | 9100 | 9250 | 9350 |
| MEAN | 10100 | 10500 | 10900 | 11250 | 11650 | 12000 | 12300 | 12650 | 12900 |
| TOTAL NUMBER | 12 | 27 | 74 | 54 | 24 | 41 | 18 | 29 | 24 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17450 | 19000 | 19600 | 19750 | 19600 | 19250 | 0 | 0 | 17550 |
| UPPER QUARTILE | 16250 | 17450 | 18300 | 18750 | 18850 | 18750 | 0 | 0 | 17300 |
| MEDIAN | 12950 | 13250 | 13300 | 13200 | 13000 | 12850 | 0 | 0 | 12400 |
| LOWER QUARTILE | 10650 | 10900 | 11000 | 11100 | 11150 | 11200 | 0 | 0 | 11250 |
| LOWER DECILE | 9550 | 9450 | 10150 | 10450 | 10700 | 10950 | 0 | 0 | 11800 |
| MEAN | 13400 | 13950 | 14350 | 14500 | 14550 | 14550 | 0 | 0 | 14250 |
| TOTAL NUMBER | 68 | 44 | 44 | 27 | 8 | 5 | 4 | 3 | 7 |
| NUMBERS OVER \$20000 | 2 | 1 | 11 | 5 | 0 | 0 | 0 | 1 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 477

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10900 | 11500 | 12250 | 12950 | 13600 | 14300 | 14950 | 15600 | 16200 |
| UPPER QUARTILE | 10100 | 10650 | 11250 | 11850 | 12450 | 13050 | 13700 | 14300 | 14900 |
| MEDIAN | 9400 | 9450 | 10350 | 10900 | 11400 | 11900 | 12400 | 12900 | 13400 |
| LOWER QUARTILE | 9000 | 9400 | 9750 | 10150 | 10500 | 10850 | 11250 | 11600 | 11900 |
| LOWER DECILE | 8750 | 8650 | 8950 | 9250 | 9550 | 9800 | 10100 | 10350 | 10550 |
| MEAN | 9500 | 10300 | 10500 | 11000 | 11500 | 12000 | 12500 | 12950 | 13450 |
| TOTAL NUMBER | 11 | 14 | 7 | 17 | 21 | 14 | 26 | 34 | 35 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17300 | 18600 | 19500 | 19700 | 19500 | 19200 | 18950 | 19100 | 19200 |
| UPPER QUARTILE | 16050 | 17600 | 18500 | 19700 | 19700 | 19700 | 19950 | 19100 | 19200 |
| MEDIAN | 14400 | 15700 | 16300 | 17650 | 18300 | 18700 | 19950 | 19100 | 19200 |
| LOWER QUARTILE | 12500 | 13400 | 14100 | 14650 | 15100 | 15400 | 15650 | 15950 | 15950 |
| LOWER DECILE | 11000 | 11550 | 11950 | 12250 | 12500 | 12650 | 12750 | 12850 | 12900 |
| MEAN | 14300 | 15450 | 16300 | 16950 | 17400 | 17650 | 17800 | 17900 | 17950 |
| TOTAL NUMBER | 63 | 122 | 97 | 110 | 102 | 93 | 46 | 134 | 151 |
| NUMBERS OVER \$20000 | 2 | 5 | 22 | 28 | 34 | 39 | 27 | 39 | 71 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1157

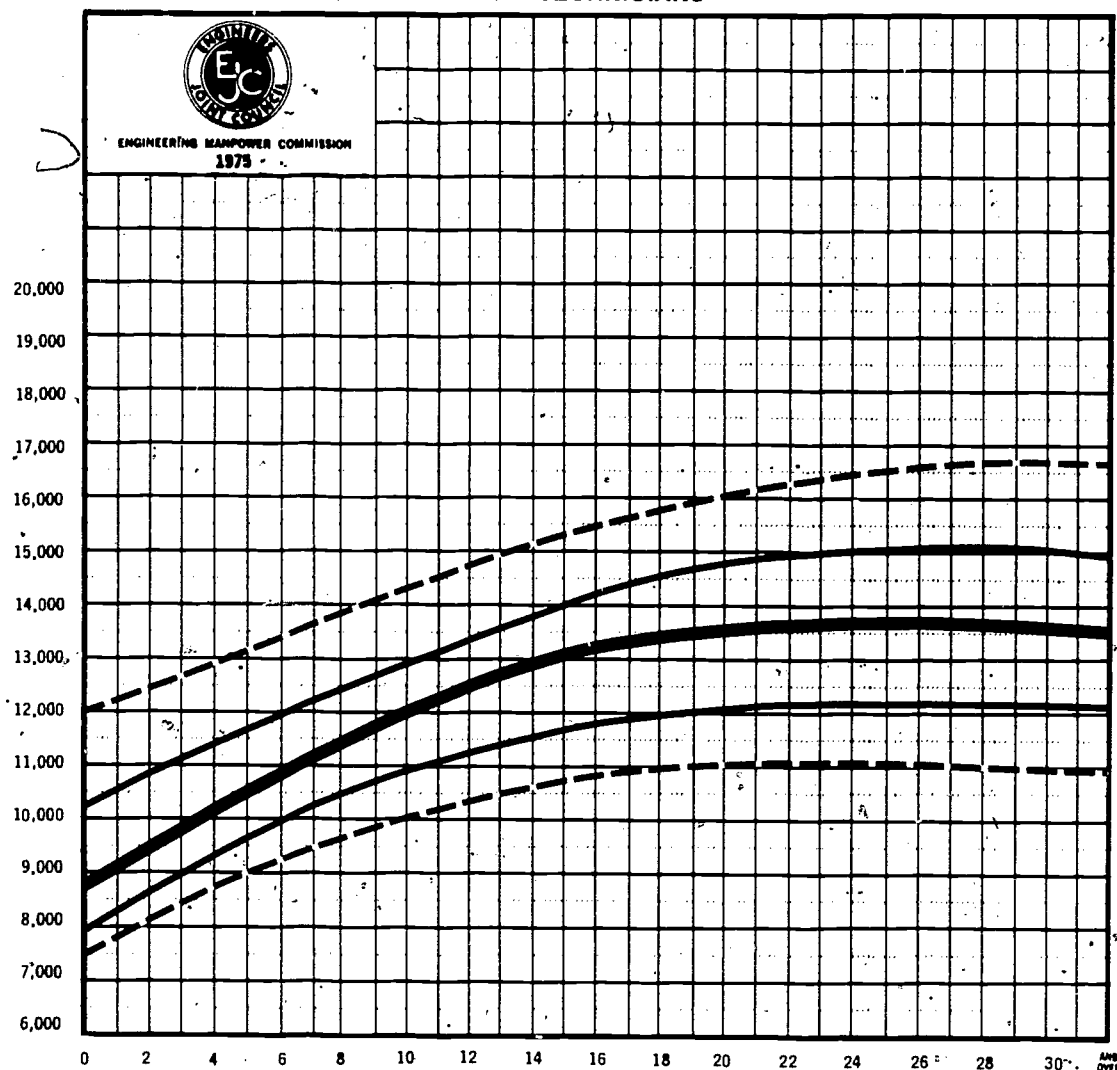
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degrees the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

METAL PRODUCTS ALL TECHNICIANS



LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12000 | 12250 | 12450 | 12700 | 12900 | 13150 | 13400 | 13600 | 13850 |
| UPPER QUARTILE | 10250 | 10550 | 10850 | 11100 | 11400 | 11650 | 11950 | 12200 | 12450 |
| MEDIAN | 8750 | 9150 | 9500 | 9850 | 10150 | 10500 | 10850 | 11150 | 11450 |
| LOWER QUARTILE | 7950 | 8210 | 8550 | 8800 | 9000 | 9300 | 9650 | 9950 | 10200 |
| LOWER DECILE | 7500 | 7900 | 8100 | 8350 | 8650 | 8900 | 9150 | 9400 | 9600 |
| MEAN | 9300 | 9600 | 9900 | 10200 | 10450 | 10750 | 11050 | 11300 | 11550 |
| TOTAL NUMBER | 30 | 60 | 87 | 87 | 93 | 81 | 91 | 83 | 116 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14250 | 14950 | 15450 | 15900 | 16250 | 16500 | 16650 | 16600 | 16950 |
| UPPER QUARTILE | 12950 | 13600 | 14200 | 14600 | 14900 | 15050 | 15100 | 15000 | 14600 |
| MEDIAN | 12000 | 12650 | 13150 | 13450 | 13700 | 13650 | 13500 | 13500 | 13300 |
| LOWER QUARTILE | 10950 | 11500 | 11850 | 12050 | 12150 | 12150 | 12150 | 12100 | 12000 |
| LOWER DECILE | 10000 | 10500 | 10800 | 10950 | 11050 | 11050 | 11000 | 10950 | 10850 |
| MEAN | 12050 | 12650 | 13100 | 13450 | 13650 | 13750 | 13700 | 13600 | 13400 |
| TOTAL NUMBER | 225 | 187 | 147 | 164 | 127 | 163 | 136 | 204 | 274 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | 4 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

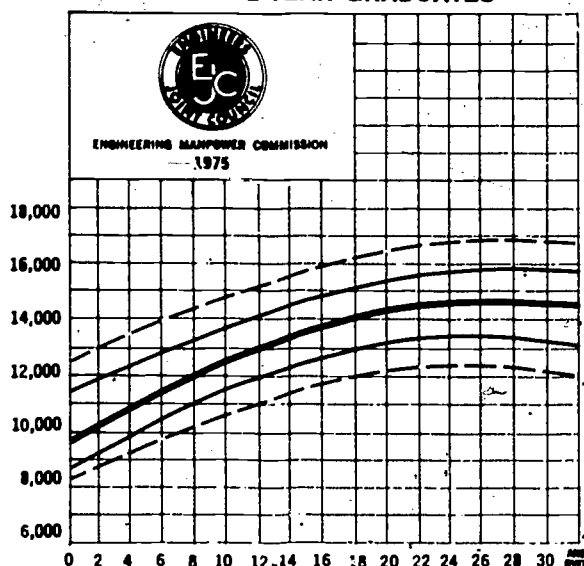
NUMBER OF TECHNICIANS COVERED = 2357

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

METAL PRODUCTS

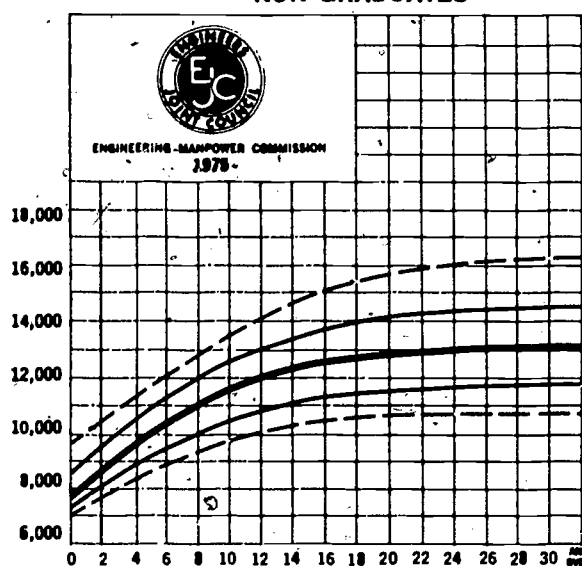
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12500 | 12750 | 13000 | 13250 | 13500 | 13700 | 13950 | 14150 | 14400 |
| UPPER QUARTILE | 11400 | 11600 | 11850 | 12100 | 12300 | 12550 | 12800 | 13000 | 13250 |
| MEDIAN | 9750 | 10000 | 10300 | 10550 | 10850 | 11150 | 11400 | 11700 | 11950 |
| LOWER QUARTILE | 8700 | 9000 | 9250 | 9500 | 9850 | 10100 | 10400 | 10650 | 10900 |
| LOWER DECILE | 8300 | 8550 | 8800 | 9000 | 9250 | 9500 | 9750 | 9950 | 10200 |
| MEAN | 10150 | 10400 | 10650 | 10900 | 11150 | 11400 | 11650 | 11850 | 12100 |
| TOTAL NUMBER | 15 | 51 | 56 | 41 | 19 | 16 | 46 | 19 | 49 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14450 | 15450 | 15950 | 16400 | 16700 | 16850 | 16900 | 16700 | 15800 |
| UPPER QUARTILE | 13650 | 14300 | 14850 | 15300 | 15600 | 15800 | 15900 | 15750 | 14950 |
| MEDIAN | 12450 | 13150 | 13750 | 14200 | 14500 | 14600 | 14510 | 14400 | 13750 |
| LOWER QUARTILE | 11450 | 12100 | 12650 | 13050 | 13300 | 13350 | 13377 | 13100 | 12500 |
| LOWER DECILE | 10550 | 11250 | 11700 | 12100 | 12300 | 12350 | 12300 | 12000 | 11200 |
| MEAN | 12600 | 13200 | 13800 | 14200 | 14500 | 14650 | 14650 | 14450 | 13550 |
| TOTAL NUMBER | 101 | 78 | 56 | 84 | 42 | 41 | 43 | 50 | 61 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 927

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9700 | 10100 | 10500 | 10900 | 11300 | 11700 | 12050 | 12450 | 12800 |
| UPPER QUARTILE | 8550 | 9100 | 9550 | 10050 | 10500 | 10950 | 11350 | 11750 | 12050 |
| MEDIAN | 7750 | 8250 | 8750 | 9200 | 9650 | 10050 | 10450 | 10750 | 11050 |
| LOWER QUARTILE | 7150 | 7650 | 8150 | 8550 | 8900 | 9200 | 9500 | 9800 | 10050 |
| LOWER DECILE | 7000 | 7350 | 7700 | 8050 | 8350 | 8600 | 8900 | 9150 | 9350 |
| MEAN | 8100 | 8550 | 8950 | 9400 | 9750 | 10150 | 10500 | 10800 | 11100 |
| TOTAL NUMBER | 21 | 19 | 27 | 46 | 54 | 45 | 45 | 44 | 67 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13450 | 14150 | 15050 | 15700 | 15900 | 16100 | 16200 | 16250 | 16250 |
| UPPER QUARTILE | 12600 | 13300 | 13750 | 14050 | 14250 | 14400 | 14450 | 14500 | 14500 |
| MEDIAN | 11600 | 12200 | 12550 | 12800 | 12950 | 13050 | 13100 | 13100 | 13100 |
| LOWER QUARTILE | 10500 | 11000 | 11300 | 11550 | 11650 | 11750 | 11800 | 11800 | 11800 |
| LOWER DECILE | 9750 | 10200 | 10450 | 10600 | 10700 | 10750 | 10750 | 10750 | 10750 |
| MEAN | 11600 | 12200 | 12650 | 12950 | 13150 | 13250 | 13300 | 13350 | 13350 |
| TOTAL NUMBER | 124 | 109 | 87 | 80 | 85 | 122 | 93 | 145 | 217 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | 4 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1426

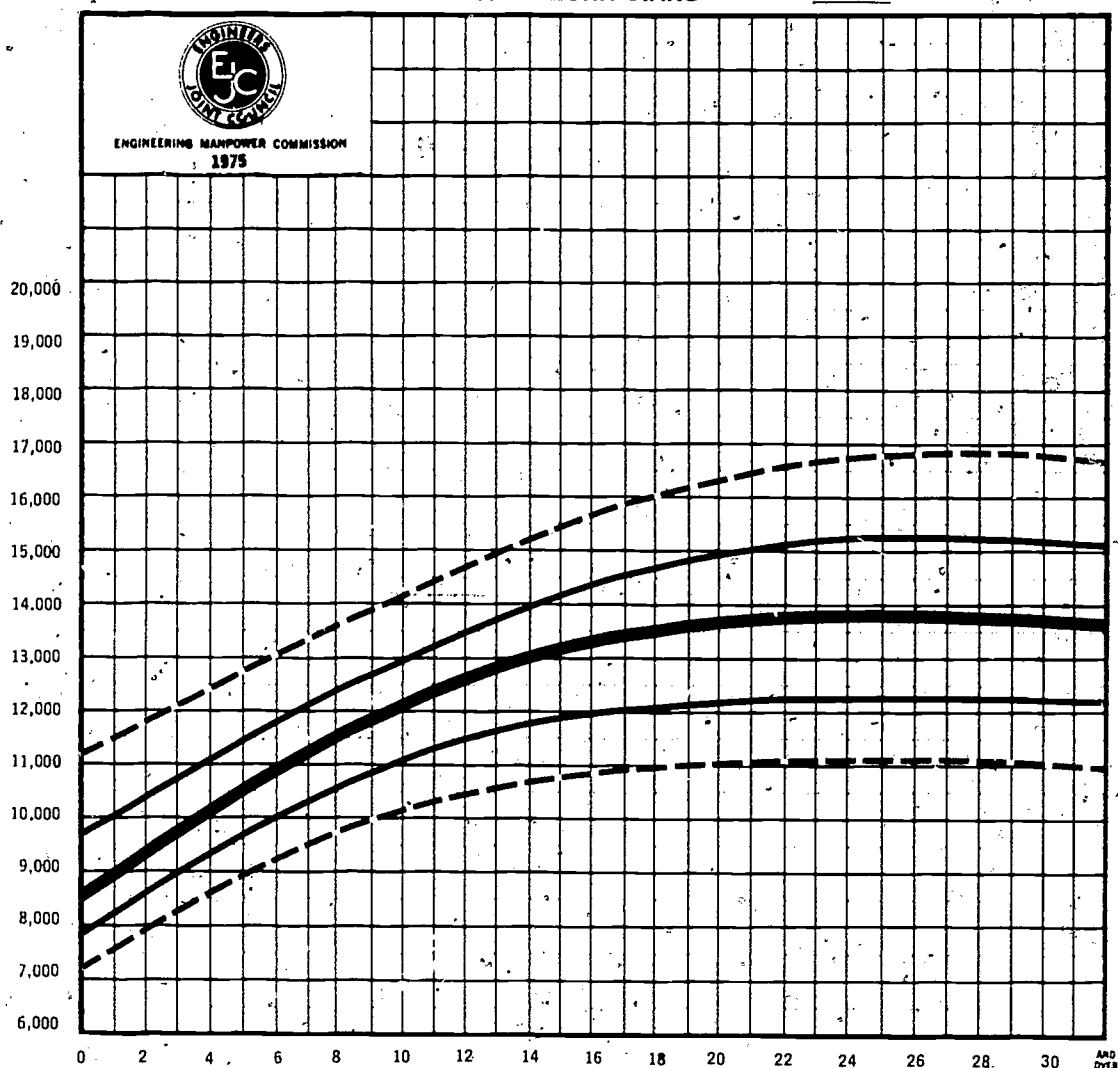
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

FABRICATED METAL PRODUCTS ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11200 | 11500 | 11800 | 12100 | 12400 | 12700 | 13000 | 13300 | 13600 |
| UPPER QUARTILE | 9700 | 10150 | 10400 | 10750 | 11050 | 11400 | 11750 | 12050 | 12400 |
| MEDIAN | 8550 | 8950 | 9300 | 9700 | 10050 | 10450 | 10800 | 11150 | 11450 |
| LOWER QUARTILE | 7900 | 8250 | 8650 | 9010 | 9350 | 9650 | 10000 | 10250 | 10500 |
| LOWER DECILE | 7250 | 7600 | 7950 | 8300 | 8600 | 8900 | 9200 | 9450 | 9700 |
| MEAN | 8900 | 9200 | 9550 | 9900 | 10250 | 10600 | 10900 | 11200 | 11500 |
| TOTAL NUMBER | 26 | 43 | 72 | 66 | 72 | 64 | 40 | 76 | 104 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14150 | 14950 | 15550 | 16200 | 16550 | 16800 | 16850 | 16650 | 15950 |
| UPPER QUARTILE | 12450 | 13750 | 14400 | 14850 | 15100 | 15250 | 15210 | 15050 | 14650 |
| MEDIAN | 12050 | 12750 | 13300 | 13600 | 13750 | 13750 | 13700 | 13600 | 13400 |
| LOWER QUARTILE | 11050 | 11600 | 11950 | 12200 | 12250 | 12250 | 12250 | 12150 | 12100 |
| LOWER DECILE | 10100 | 10500 | 10850 | 11000 | 11050 | 11050 | 11050 | 11000 | 11000 |
| MEAN | 12100 | 12750 | 13300 | 13600 | 13800 | 13850 | 13800 | 13700 | 13500 |
| TOTAL NUMBER | 147 | 167 | 121 | 136 | 104 | 137 | 110 | 184 | 238 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | 4 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

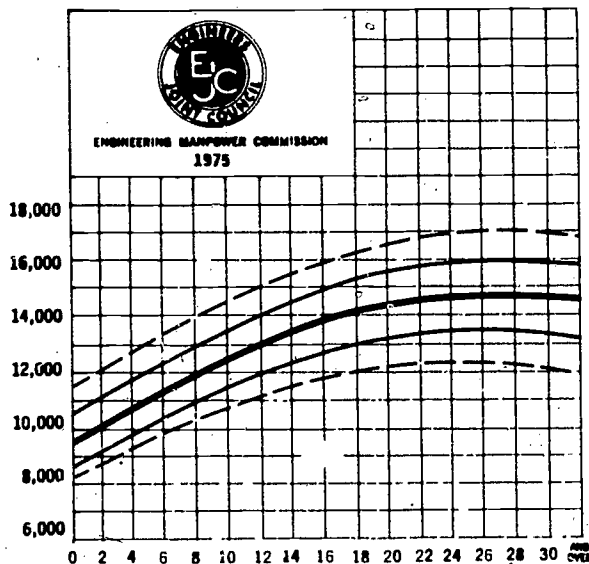
Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

NUMBER OF TECHNICIANS COVERED - 1991

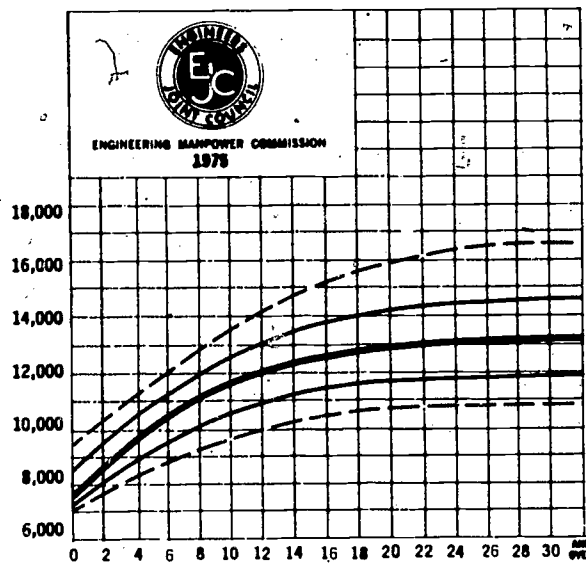
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

FABRICATED METAL PRODUCTS

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11500 | 11800 | 12100 | 12400 | 12700 | 13000 | 13300 | 13600 | 13900 |
| UPPER QUARTILE | 10500 | 10800 | 11100 | 11400 | 11700 | 12000 | 12300 | 12600 | 12900 |
| MEDIAN | 9450 | 9750 | 10050 | 10350 | 10650 | 10950 | 11250 | 11550 | 11850 |
| LOWER QUARTILE | 8650 | 8950 | 9250 | 9500 | 9800 | 10100 | 10350 | 10650 | 10900 |
| LOWER DECILE | 8250 | 8500 | 8750 | 9000 | 9250 | 9500 | 9750 | 10000 | 10250 |
| MEAN | 9600 | 9900 | 10200 | 10500 | 10800 | 11100 | 11400 | 11700 | 11950 |
| TOTAL NUMBER | 8 | 25 | 43 | 27 | 25 | 28 | 41 | 36 | 46 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14450 | 15250 | 15950 | 16500 | 16850 | 17050 | 17050 | 16750 | 16550 |
| UPPER QUARTILE | 13500 | 14100 | 14950 | 15500 | 15850 | 16000 | 16000 | 15750 | 14850 |
| MEDIAN | 12400 | 13150 | 13800 | 14250 | 14500 | 14650 | 14600 | 14400 | 13800 |
| LOWER QUARTILE | 11400 | 12100 | 12700 | 13100 | 13350 | 13450 | 13400 | 13150 | 12600 |
| LOWER DECILE | 10700 | 11300 | 11800 | 12100 | 12300 | 12350 | 12250 | 11950 | 11250 |
| MEAN | 12500 | 13250 | 13850 | 14300 | 14600 | 14700 | 14650 | 14400 | 13600 |
| TOTAL NUMBER | 94 | 70 | 51 | 77 | 74 | 41 | 41 | 59 | 60 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 514

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9550 | 10000 | 10400 | 10800 | 11200 | 11600 | 12000 | 12400 | 12800 |
| UPPER QUARTILE | 8550 | 9050 | 9550 | 10050 | 10550 | 10900 | 11350 | 11700 | 12050 |
| MEDIAN | 7750 | 8250 | 8750 | 9250 | 9650 | 10100 | 10450 | 10800 | 11150 |
| LOWER QUARTILE | 7250 | 7700 | 8150 | 8550 | 8900 | 9250 | 9600 | 9900 | 10150 |
| LOWER DECILE | 7050 | 7400 | 7700 | 8000 | 8300 | 8600 | 8850 | 9050 | 9300 |
| MEAN | 8000 | 8500 | 8950 | 9350 | 9750 | 10150 | 10500 | 10850 | 11150 |
| TOTAL NUMBER | 18 | 18 | 24 | 19 | 44 | 36 | 39 | 40 | 58 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13500 | 14450 | 15200 | 15750 | 16150 | 16350 | 16450 | 16450 | 16350 |
| UPPER QUARTILE | 12650 | 13350 | 13800 | 14150 | 14350 | 14450 | 14550 | 14600 | 14600 |
| MEDIAN | 11650 | 12250 | 12650 | 12900 | 13000 | 13100 | 13150 | 13150 | 13150 |
| LOWER QUARTILE | 10600 | 11100 | 11450 | 11650 | 11750 | 11850 | 11850 | 11900 | 11900 |
| LOWER DECILE | 9650 | 10100 | 10400 | 10550 | 10700 | 10750 | 10800 | 10850 | 10850 |
| MEAN | 11700 | 12350 | 12750 | 13050 | 13250 | 13350 | 13400 | 13400 | 13450 |
| TOTAL NUMBER | 93 | 97 | 70 | 59 | 70 | 96 | 69 | 125 | 174 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | 4 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 1173

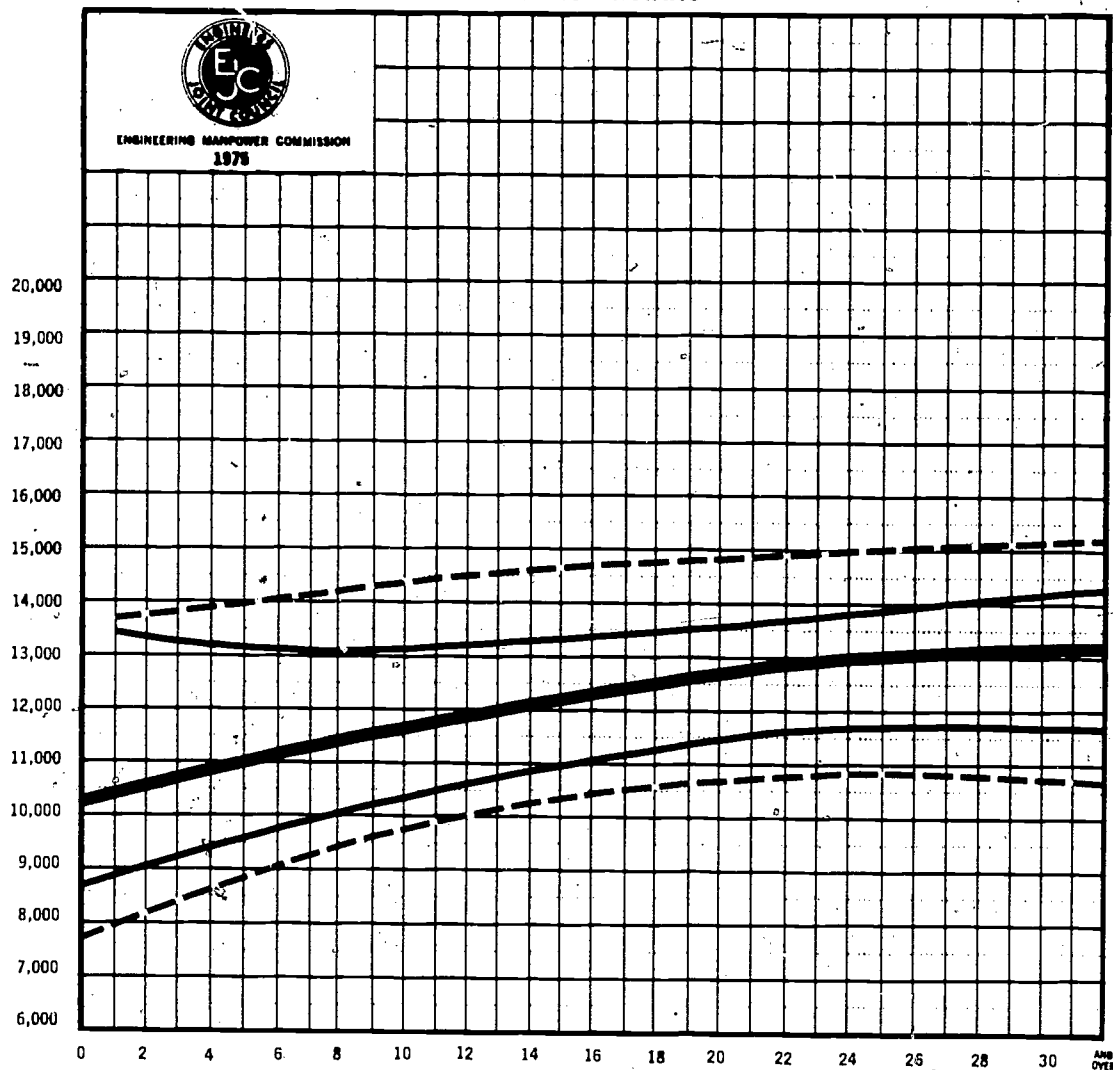
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

METALS, BASIC AND MINING

There were too few salaries reported to produce breakdowns for graduates and non-graduates in this industry group.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

METALS, BASIC AND MINING ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13650 | 13700 | 13800 | 13850 | 13950 | 14000 | 14100 | 14150 | 14150 |
| UPPER QUARTILE | 13500 | 13550 | 13650 | 13700 | 13800 | 13850 | 13900 | 13950 | 13950 |
| MEDIAN | 10250 | 10400 | 10550 | 10650 | 10800 | 10950 | 11100 | 11200 | 11350 |
| LOWER QUARTILE | 8650 | 8750 | 8900 | 9000 | 9150 | 9300 | 9450 | 9600 | 9750 |
| LOWER DECILE | 7700 | 7900 | 8150 | 8400 | 8600 | 8800 | 9000 | 9200 | 9400 |
| MEAN | 10700 | 10800 | 10950 | 11050 | 11150 | 11300 | 11400 | 11500 | 11650 |
| TOTAL NUMBER | 10 | 17 | 11 | 21 | 21 | 17 | 11 | 7 | 12 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14300 | 14500 | 14650 | 14800 | 14950 | 15050 | 15150 | 15200 | 15250 |
| UPPER QUARTILE | 13050 | 13150 | 13300 | 13500 | 13700 | 13900 | 14050 | 14250 | 14350 |
| MEDIAN | 11400 | 11950 | 12300 | 12600 | 12850 | 13000 | 13150 | 13200 | 13300 |
| LOWER QUARTILE | 10350 | 10750 | 11100 | 11400 | 11600 | 11700 | 11700 | 11600 | 11250 |
| LOWER DECILE | 9750 | 10150 | 10450 | 10650 | 10750 | 10800 | 10750 | 10650 | 10500 |
| MEAN | 11850 | 12150 | 12400 | 12600 | 12800 | 12900 | 13000 | 13050 | 12850 |
| TOTAL NUMBER | 78 | 20 | 22 | 28 | 19 | 24 | 26 | 20 | 76 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

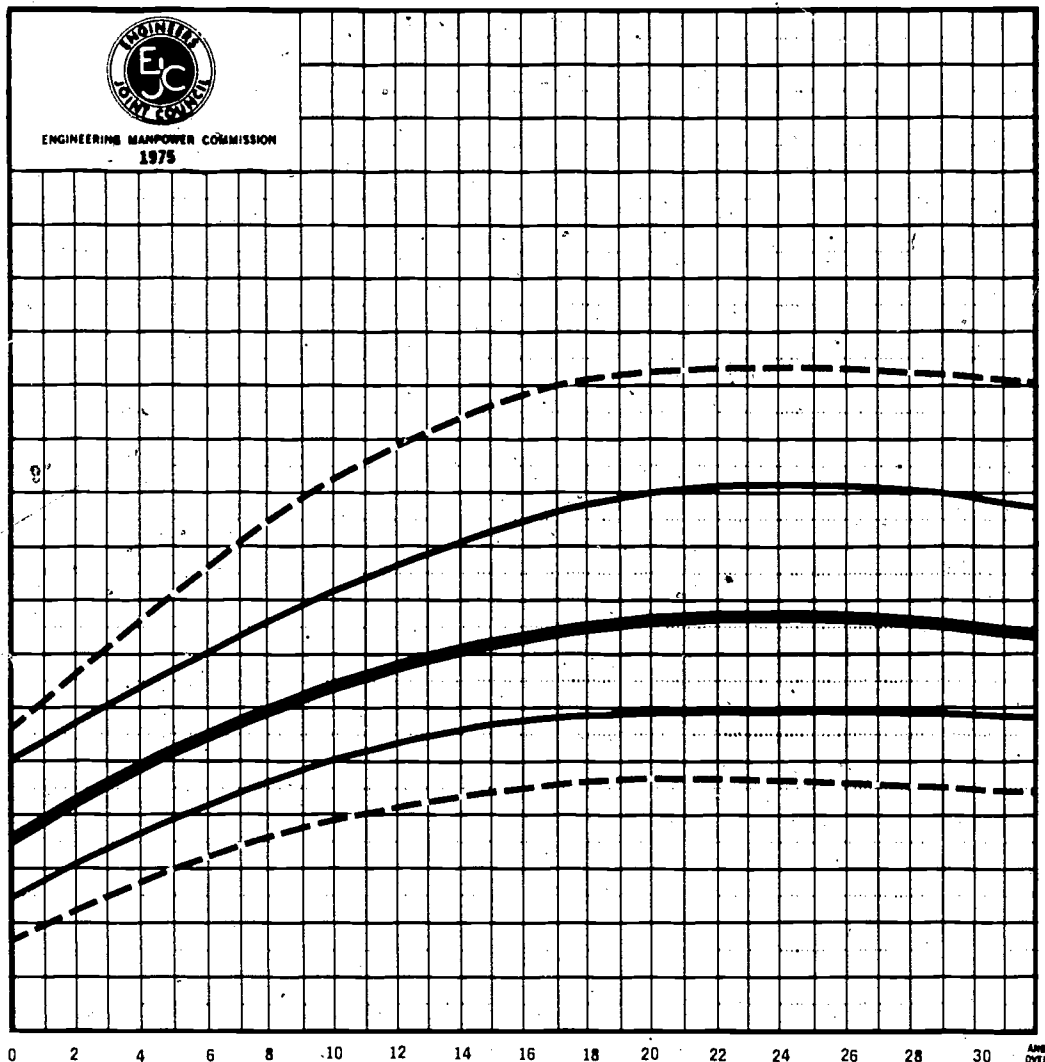
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 362

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ELECTRICAL & ELECTRONIC PRODUCTS ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11650 | 12150 | 12650 | 13150 | 13650 | 14150 | 14600 | 15050 | 15450 |
| UPPER QUARTILE | 11050 | 11400 | 11700 | 12050 | 12400 | 12700 | 13000 | 13300 | 13600 |
| MEDIAN | 9600 | 9900 | 10200 | 10550 | 10850 | 11150 | 11400 | 11700 | 11950 |
| LOWER QUARTILE | 8500 | 8800 | 9100 | 9350 | 9650 | 9900 | 10150 | 10400 | 10600 |
| LOWER DECILE | 7700 | 8000 | 8250 | 8500 | 8750 | 9000 | 9200 | 9400 | 9600 |
| MEAN | 9750 | 10100 | 10450 | 10750 | 11100 | 11400 | 11700 | 11950 | 12250 |
| TOTAL NUMBER | 156 | 155 | 530 | 576 | 576 | 717 | 762 | 879 | 980 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 12 | 9 | 2 | 3 | 0 | 0 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16250 | 17150 | 17800 | 18200 | 18350 | 18350 | 18250 | 18000 | 17700 |
| UPPER QUARTILE | 14150 | 14900 | 15500 | 15850 | 16100 | 16150 | 16050 | 15750 | 15050 |
| MEDIAN | 12400 | 12950 | 13350 | 13550 | 13650 | 13650 | 13550 | 13350 | 13100 |
| LOWER QUARTILE | 11000 | 11450 | 11750 | 11900 | 11950 | 11950 | 11900 | 11800 | 11650 |
| LOWER DECILE | 9900 | 10250 | 10500 | 10600 | 10600 | 10550 | 10500 | 10400 | 10250 |
| MEAN | 12700 | 13300 | 13700 | 13950 | 14000 | 14000 | 13900 | 13750 | 13500 |
| TOTAL NUMBER | 2127 | 1853 | 1515 | 1347 | 1262 | 1144 | 1053 | 1442 | 1199 |
| NUMBERS OVER \$20000 | 0 | 1 | 4 | 3 | 5 | 6 | 4 | 3 | 11 |
| NUMBERS UNDER \$7000 | 0 | 2 | 1 | 2 | 0 | 3 | 2 | 2 | 2 |

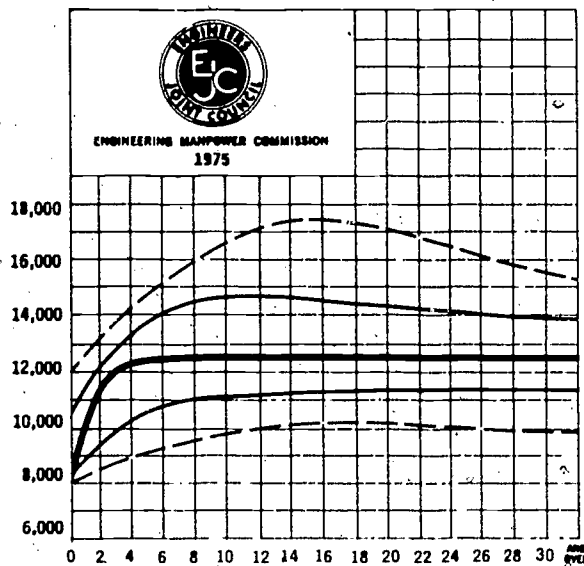
NUMBER OF TECHNICIANS COVERED - 18473

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ELECTRICAL & ELECTRONIC PRODUCTS

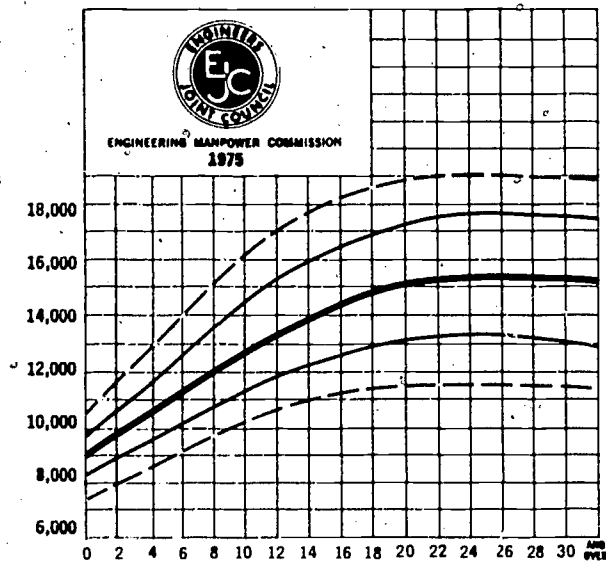
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12000 | 12500 | 13150 | 13700 | 14200 | 14750 | 15200 | 15650 | 16000 |
| UPPER QUARTILE | 10750 | 11500 | 12150 | 12750 | 13250 | 13650 | 14000 | 14300 | 14500 |
| MEDIAN | 8500 | 10300 | 11450 | 12050 | 12350 | 12500 | 12500 | 12500 | 12500 |
| LOWER QUARTILE | 8400 | 8950 | 9450 | 9800 | 10150 | 10400 | 10600 | 10750 | 10850 |
| LOWER DECILE | 8000 | 8250 | 8500 | 8750 | 8950 | 9150 | 9350 | 9500 | 9650 |
| MEAN | 9250 | 10300 | 11050 | 11650 | 12050 | 12300 | 12500 | 12600 | 12700 |
| TOTAL NUMBER | 156 | 424 | 500 | 675 | 585 | 671 | 759 | 777 | 833 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 4 | 9 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 16650 | 17250 | 17400 | 17200 | 16850 | 16750 | 15850 | 15250 | 14600 |
| UPPER QUARTILE | 14700 | 14700 | 14550 | 14350 | 14200 | 14050 | 13950 | 13900 | 13900 |
| MEDIAN | 12500 | 12500 | 12450 | 12450 | 12450 | 12450 | 12450 | 12450 | 12450 |
| LOWER QUARTILE | 11050 | 11200 | 11250 | 11300 | 11300 | 11300 | 11300 | 11300 | 11300 |
| LOWER DECILE | 9850 | 10100 | 10150 | 10150 | 10100 | 10050 | 9950 | 9900 | 9800 |
| MEAN | 12800 | 12450 | 12900 | 12900 | 12900 | 12900 | 12900 | 12900 | 12900 |
| TOTAL NUMBER | 1580 | 1378 | 966 | 811 | 692 | 664 | 538 | 736 | 718 |
| NUMBERS OVER \$20000 | 0 | 2 | 8 | 4 | 0 | 6 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 0 | 4 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 13613

Unweighted total - 9,857

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10550 | 11550 | 11750 | 12350 | 12950 | 13550 | 14100 | 14700 | 15200 |
| UPPER QUARTILE | 9800 | 10250 | 10700 | 11200 | 11650 | 12150 | 12650 | 13100 | 13550 |
| MEDIAN | 9000 | 9350 | 9750 | 10100 | 10500 | 10900 | 11250 | 11650 | 12000 |
| LOWER QUARTILE | 8300 | 8600 | 8900 | 9200 | 9550 | 9850 | 10150 | 10450 | 10750 |
| LOWER DECILE | 7500 | 7800 | 8100 | 8350 | 8650 | 8950 | 9200 | 9450 | 9700 |
| MEAN | 9100 | 9500 | 9900 | 10300 | 10700 | 11100 | 11500 | 11850 | 12250 |
| TOTAL NUMBER | 42 | 106 | 192 | 195 | 224 | 307 | 251 | 356 | 415 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 4 | 1 | 3 | 0 | 0 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 16200 | 17400 | 18250 | 18750 | 19000 | 19050 | 18950 | 18800 | 18650 |
| UPPER QUARTILE | 14400 | 15600 | 16500 | 17150 | 17550 | 17700 | 17650 | 17450 | 17050 |
| MEDIAN | 12700 | 13600 | 14350 | 14900 | 15200 | 15300 | 15300 | 15150 | 14750 |
| LOWER QUARTILE | 11300 | 12250 | 12650 | 13050 | 13250 | 13300 | 13200 | 12950 | 12350 |
| LOWER DECILE | 10200 | 10750 | 11150 | 11400 | 11500 | 11550 | 11500 | 11350 | 11150 |
| MEAN | 12950 | 13800 | 14500 | 14950 | 15200 | 15250 | 15250 | 15100 | 14800 |
| TOTAL NUMBER | 920 | 866 | 799 | 709 | 691 | 611 | 544 | 788 | 520 |
| NUMBERS OVER \$20000 | 3 | 0 | 0 | 1 | 5 | 3 | 4 | 3 | 10 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 2 | 0 | 2 | 2 | 2 | 12 |

LEGEND

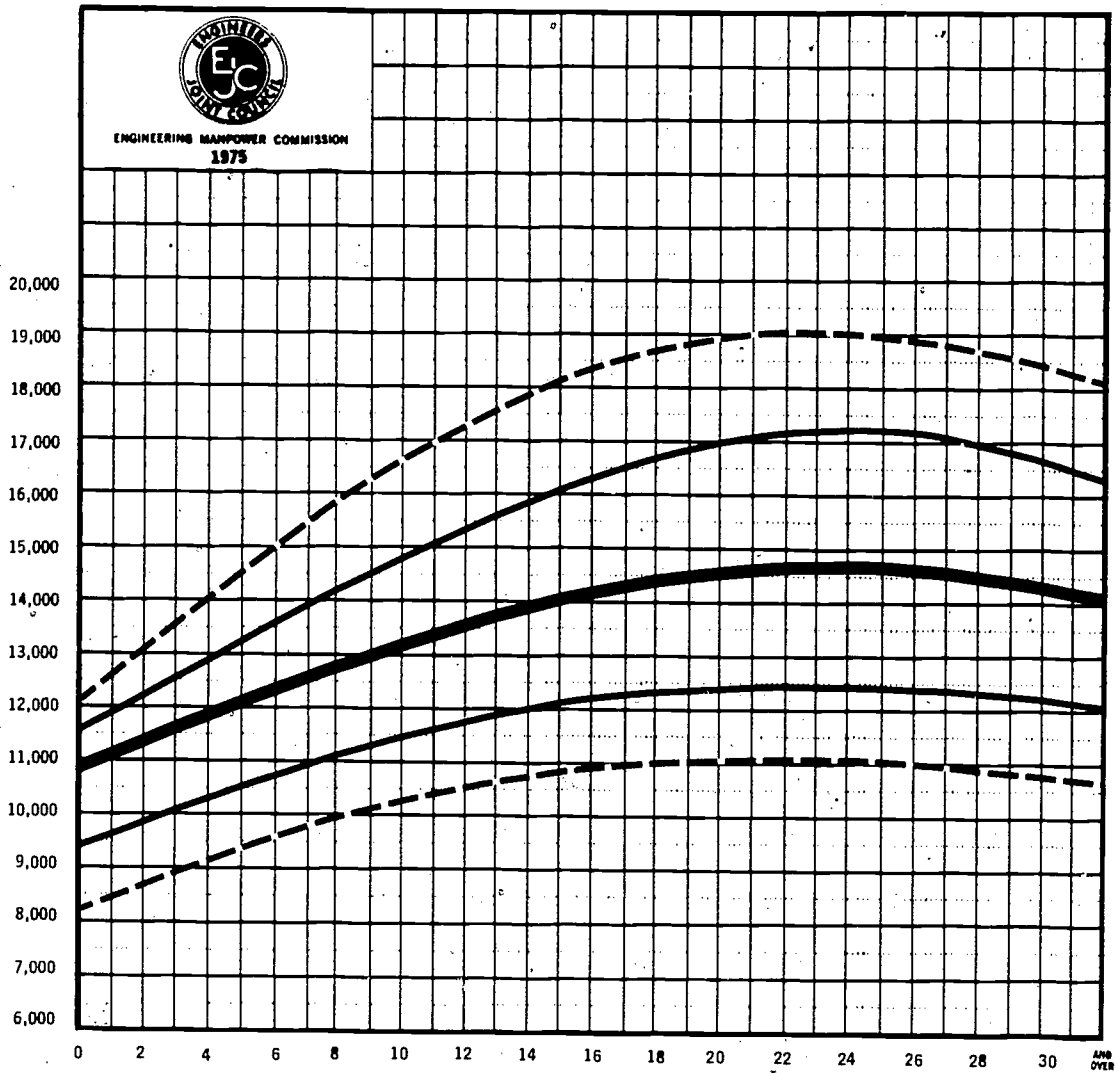
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 8616

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ELECTRICAL EQUIPMENT ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12150 | 12600 | 13050 | 13550 | 14000 | 14450 | 14900 | 15350 | 15800 |
| UPPER QUARTILE | 11600 | 11900 | 12200 | 12550 | 12900 | 13200 | 13550 | 13850 | 14150 |
| MEDIAN | 10900 | 11150 | 11350 | 11600 | 11850 | 12050 | 12300 | 12500 | 12750 |
| LOWER QUARTILE | 9400 | 9650 | 9900 | 10100 | 10300 | 10550 | 10750 | 10950 | 11100 |
| LOWER DECILE | 8250 | 8500 | 8750 | 8950 | 9150 | 9400 | 9600 | 9750 | 9950 |
| MEAN | 10650 | 10910 | 11200 | 11450 | 11750 | 12000 | 12250 | 12500 | 12750 |
| TOTAL NUMBER | 98 | 273 | 489 | 632 | 692 | 704 | 676 | 804 | 921 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16600 | 17600 | 18400 | 18850 | 19000 | 18950 | 18650 | 18100 | 17000 |
| UPPER QUARTILE | 14800 | 15650 | 16350 | 16900 | 17150 | 17200 | 16950 | 16300 | 14500 |
| MEDIAN | 13150 | 13700 | 14150 | 14450 | 14600 | 14600 | 14450 | 14000 | 12750 |
| LOWER QUARTILE | 11450 | 11900 | 12200 | 12400 | 12450 | 12450 | 12300 | 12050 | 11550 |
| LOWER DECILE | 10250 | 10650 | 10900 | 11050 | 11050 | 11000 | 10850 | 10650 | 10250 |
| MEAN | 13250 | 13850 | 14300 | 14650 | 14800 | 14750 | 14600 | 14200 | 13200 |
| TOTAL NUMBER | 2163 | 1991 | 1759 | 1645 | 1452 | 1197 | 1166 | 1437 | 1031 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 2 | 8 | 0 | 2 | 6 | 4 |
| NUMBERS UNDER \$7000 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

NUMBER OF TECHNICIANS COVERED - 19090

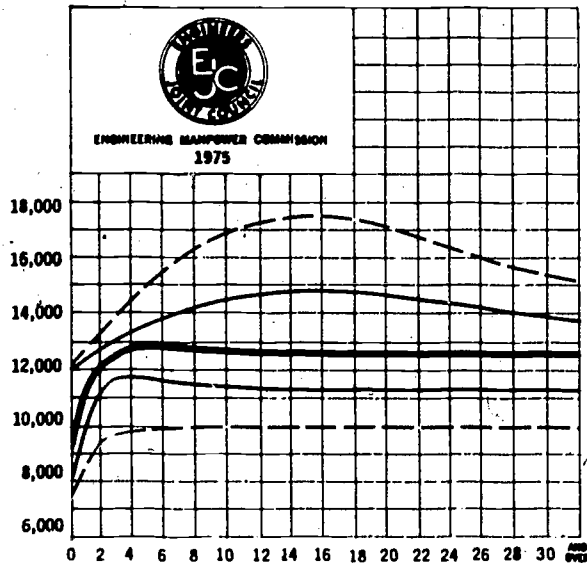
Unweighted total - 13,651

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ELECTRICAL EQUIPMENT

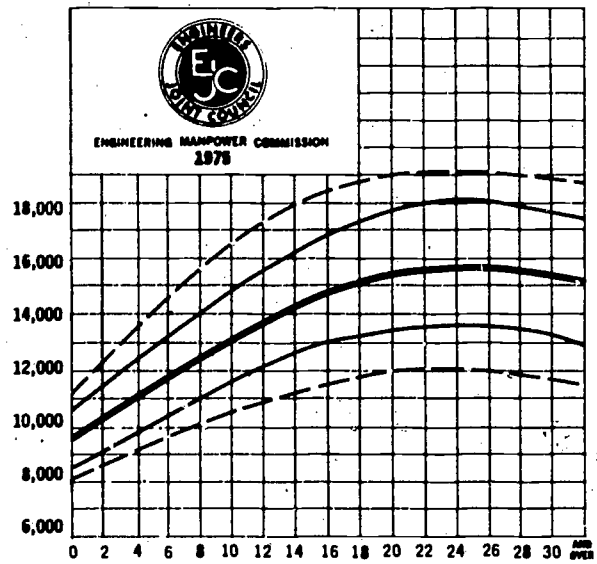
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12150 | 12800 | 13400 | 13950 | 14500 | 15000 | 15500 | 15950 | 16300 |
| UPPER QUARTILE | 12000 | 12400 | 12700 | 13050 | 13300 | 13600 | 13850 | 14050 | 14250 |
| MEDIAN | 9300 | 11200 | 12250 | 12750 | 12900 | 12900 | 12850 | 12750 | 12750 |
| LOWER QUARTILE | 8350 | 10250 | 11350 | 11750 | 11800 | 11700 | 11600 | 11500 | 11400 |
| LOWER DECILE | 7650 | 9750 | 9650 | 9800 | 9950 | 10000 | 10000 | 10000 | 10000 |
| MEAN | 11100 | 11450 | 11750 | 12050 | 12300 | 12500 | 12700 | 12850 | 13000 |
| TOTAL NUMBER | 112 | 162 | 621 | 799 | 795 | 641 | 543 | 609 | 697 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16900 | 17400 | 17450 | 17200 | 16750 | 16200 | 15700 | 15150 | 14550 |
| UPPER QUARTILE | 14500 | 14900 | 14850 | 14750 | 14550 | 14300 | 14050 | 13750 | 13400 |
| MEDIAN | 12650 | 12450 | 12600 | 12600 | 12600 | 12600 | 12600 | 12600 | 12600 |
| LOWER QUARTILE | 11300 | 11250 | 11250 | 11250 | 11250 | 11250 | 11250 | 11250 | 11250 |
| LOWER DECILE | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 |
| MEAN | 13200 | 13100 | 13250 | 13150 | 12950 | 12800 | 12700 | 12550 | 12450 |
| TOTAL NUMBER | 1538 | 1166 | 902 | 737 | 574 | 530 | 444 | 668 | 644 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| NUMBERS UNDER \$7000 | 0 | 4 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 12289

Unweighted total - 7,648

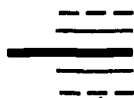
NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11150 | 11700 | 12300 | 12900 | 13450 | 14000 | 14600 | 15100 | 15650 |
| UPPER QUARTILE | 10650 | 11050 | 11450 | 11850 | 12300 | 12700 | 13150 | 13550 | 14000 |
| MEDIAN | 9750 | 10100 | 10400 | 10750 | 11100 | 11450 | 11750 | 12100 | 12450 |
| LOWER QUARTILE | 8600 | 8950 | 9250 | 9550 | 9850 | 10150 | 10500 | 10800 | 11100 |
| LOWER DECILE | 8150 | 8400 | 8650 | 8850 | 9100 | 9350 | 9600 | 9850 | 10150 |
| MEAN | 9750 | 10100 | 10450 | 10850 | 11200 | 11550 | 11950 | 12300 | 12650 |
| TOTAL NUMBER | 6 | 46 | 105 | 122 | 149 | 201 | 192 | 240 | 286 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16550 | 17700 | 18500 | 18950 | 19100 | 19100 | 18950 | 18700 | 18350 |
| UPPER QUARTILE | 14800 | 15950 | 16900 | 17600 | 18000 | 18100 | 17900 | 17300 | 15950 |
| MEDIAN | 13100 | 14000 | 14750 | 15300 | 15600 | 15700 | 15550 | 15050 | 13750 |
| LOWER QUARTILE | 11650 | 12450 | 13050 | 13450 | 13650 | 13650 | 13450 | 12950 | 11900 |
| LOWER DECILE | 10500 | 11100 | 11550 | 11900 | 12050 | 12050 | 11900 | 11500 | 10600 |
| MEAN | 13300 | 14200 | 14900 | 15400 | 15650 | 15650 | 15450 | 15050 | 14050 |
| TOTAL NUMBER | 665 | 667 | 646 | 580 | 540 | 423 | 413 | 484 | 248 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 4 | 0 | 1 | 3 | 1 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

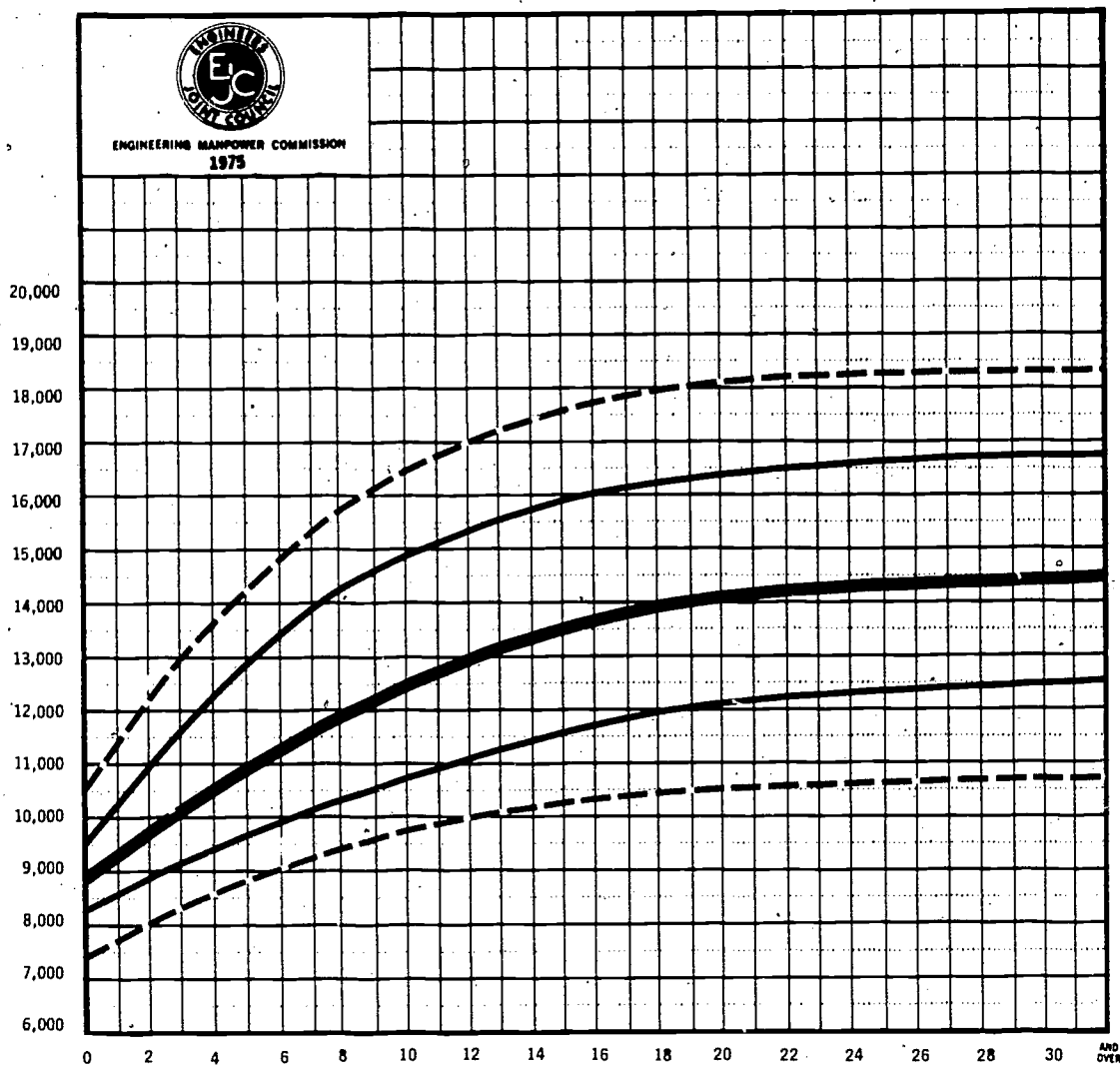


NUMBER OF TECHNICIANS COVERED - 6003

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ELECTRONIC EQUIPMENT ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10600 | 11400 | 12150 | 12900 | 13550 | 14200 | 14750 | 15250 | 15700 |
| UPPER QUARTILE | 9550 | 10250 | 10950 | 11600 | 12250 | 12800 | 13300 | 13750 | 14200 |
| MEDIAN | 8800 | 9250 | 9650 | 10100 | 10500 | 10850 | 11200 | 11550 | 11850 |
| LOWER QUARTILE | 8300 | 8600 | 8900 | 9150 | 9400 | 9700 | 9900 | 10150 | 10350 |
| LOWER DECILE | 7450 | 7750 | 8050 | 8350 | 8600 | 8800 | 9050 | 9250 | 9400 |
| MEAN | 9050 | 9500 | 9950 | 10400 | 10850 | 11200 | 11600 | 11900 | 12250 |
| TOTAL NUMBER | 68 | 163 | 211 | 189 | 139 | 244 | 295 | 285 | 297 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 3 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16450 | 17200 | 17700 | 18000 | 18150 | 18250 | 18300 | 18300 | 18300 |
| UPPER QUARTILE | 14850 | 15400 | 16050 | 16350 | 16500 | 16600 | 16650 | 16650 | 16700 |
| MEDIAN | 12400 | 13100 | 13600 | 13950 | 14150 | 14300 | 14400 | 14500 | 14500 |
| LOWER QUARTILE | 10750 | 11250 | 11650 | 11950 | 12200 | 12350 | 12450 | 12550 | 12600 |
| LOWER DECILE | 9750 | 10100 | 10300 | 10450 | 10550 | 10600 | 10600 | 10650 | 10650 |
| MEAN | 12750 | 13400 | 13800 | 14100 | 14300 | 14400 | 14500 | 14550 | 14550 |
| TOTAL NUMBER | 527 | 610 | 319 | 234 | 241 | 287 | 229 | 362 | 322 |
| NUMBERS OVER \$20000 | 0 | 1 | 4 | 2 | 1 | 6 | 3 | 0 | 9 |
| NUMBERS UNDER \$7000 | 0 | 1 | 1 | 2 | 0 | 2 | 2 | 2 | 2 |

LEGEND

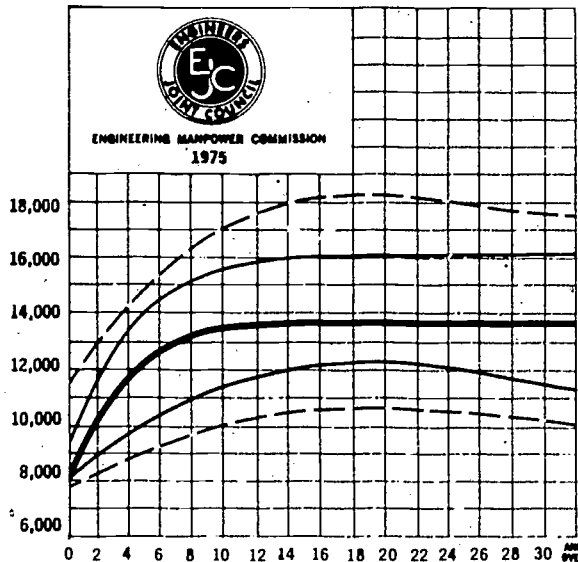
Upper Decile — — — —
Upper Quartile — — — —
Median — — — —
Lower Quartile — — — —
Lower Decile — — — —

NUMBER OF TECHNICIANS COVERED - 4822

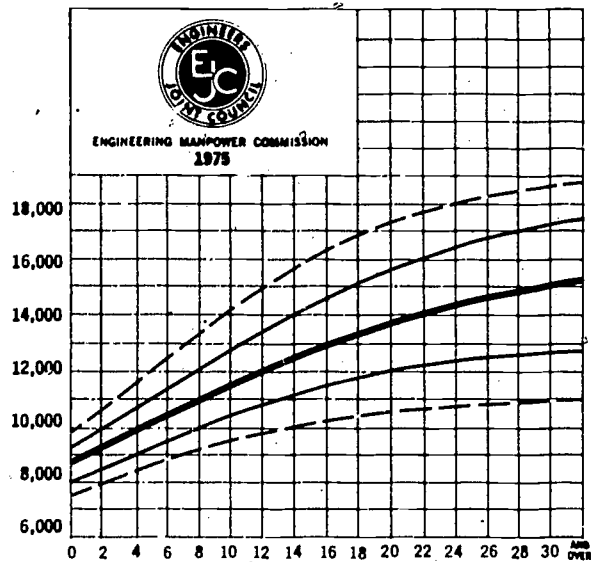
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ELECTRONIC EQUIPMENT

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11500 | 12150 | 12800 | 13450 | 14100 | 14700 | 15250 | 15750 | 16250 |
| UPPER QUARTILE | 9600 | 10750 | 11750 | 12650 | 13400 | 14000 | 14500 | 14900 | 15200 |
| MEDIAN | 8200 | 9250 | 10200 | 11000 | 11700 | 12250 | 12700 | 13000 | 13250 |
| LOWER QUARTILE | 6400 | 7750 | 9050 | 9400 | 9700 | 10000 | 10300 | 10600 | 10850 |
| LOWER DECILE | 7850 | 8100 | 8350 | 8600 | 8850 | 9100 | 9300 | 9500 | 9700 |
| MEAN | 9300 | 9950 | 10400 | 10950 | 11450 | 11900 | 12350 | 12750 | 13100 |
| TOTAL NUMBER | 32 | 102 | 124 | 116 | 64 | 138 | 194 | 169 | 168 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17050 | 17400 | 18200 | 18250 | 18150 | 17950 | 17700 | 17500 | 17300 |
| UPPER QUARTILE | 15600 | 15950 | 16050 | 16100 | 16100 | 16150 | 16150 | 16150 | 16150 |
| MEDIAN | 13500 | 13650 | 13700 | 13700 | 13700 | 13700 | 13700 | 13700 | 13700 |
| LOWER QUARTILE | 11350 | 11350 | 12150 | 12250 | 12200 | 12000 | 11700 | 11300 | 10750 |
| LOWER DECILE | 10050 | 10400 | 10650 | 10700 | 10650 | 10550 | 10350 | 10050 | 9650 |
| MEAN | 13650 | 14150 | 14300 | 14250 | 14050 | 13850 | 13650 | 13500 | 13300 |
| TOTAL NUMBER | 272 | 211 | 166 | 105 | 90 | 99 | 58 | 58 | 42 |
| NUMBERS OVER \$20000 | 0 | 1 | 4 | 2 | 0 | 3 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 2209

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9950 | 10350 | 10800 | 11200 | 11650 | 12100 | 12500 | 12950 | 13350 |
| UPPER QUARTILE | 9250 | 9650 | 9950 | 10350 | 10700 | 11050 | 11400 | 11750 | 12100 |
| MEDIAN | 8850 | 9100 | 9400 | 9650 | 9950 | 10200 | 10500 | 10750 | 11050 |
| LOWER QUARTILE | 8050 | 8300 | 8550 | 8800 | 9050 | 9250 | 9500 | 9750 | 9950 |
| LOWER DECILE | 7500 | 7700 | 7950 | 8150 | 8350 | 8550 | 8750 | 8950 | 9100 |
| MEAN | 8750 | 9050 | 9350 | 9650 | 9950 | 10250 | 10550 | 10850 | 11150 |
| TOTAL NUMBER | 36 | 60 | 87 | 73 | 75 | 106 | 171 | 116 | 129 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 5 | 4 | 1 | 3 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14200 | 15750 | 16300 | 17150 | 17750 | 18250 | 18550 | 18800 | 18950 |
| UPPER QUARTILE | 12800 | 13400 | 14650 | 15400 | 16050 | 16600 | 17000 | 17400 | 17700 |
| MEDIAN | 11550 | 12700 | 12950 | 13550 | 14050 | 14500 | 14800 | 15150 | 15450 |
| LOWER QUARTILE | 10400 | 10950 | 11450 | 11850 | 12200 | 12500 | 12700 | 12850 | 13050 |
| LOWER DECILE | 9400 | 9850 | 10200 | 10450 | 10650 | 10800 | 10900 | 11000 | 11050 |
| MEAN | 11700 | 12450 | 13100 | 13650 | 14100 | 14450 | 14750 | 15000 | 15200 |
| TOTAL NUMBER | 255 | 199 | 153 | 129 | 151 | 188 | 171 | 304 | 280 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 3 | 3 | 0 | 9 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 2 | 0 | 2 | 2 | 2 | 2 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

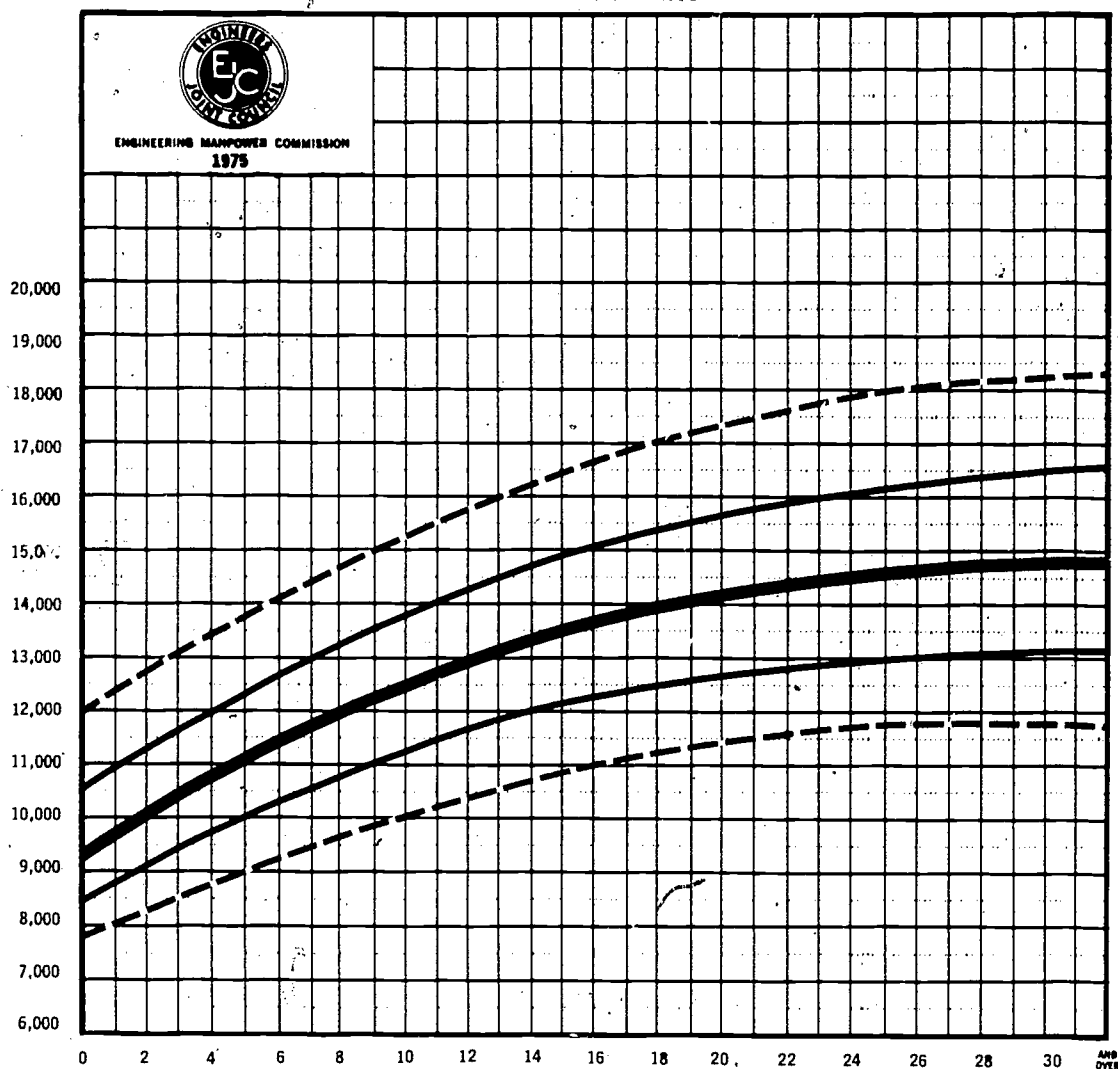
NUMBER OF TECHNICIANS COVERED - 2613

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL CONSUMER PRODUCTS

ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12000 | 12750 | 12700 | 13050 | 13400 | 13750 | 14050 | 14350 | 14650 |
| UPPER QUARTILE | 10600 | 10950 | 11100 | 11650 | 11950 | 12300 | 12600 | 12900 | 13200 |
| MEDIAN | 9300 | 9700 | 10050 | 10400 | 10700 | 11050 | 11350 | 11650 | 11950 |
| LOWER QUARTILE | 8500 | 8950 | 9150 | 9450 | 9750 | 10000 | 10250 | 10550 | 10750 |
| LOWER DECILE | 7850 | 8100 | 8300 | 8550 | 8750 | 9000 | 9200 | 9400 | 9650 |
| MEAN | 9650 | 10000 | 10300 | 10650 | 10950 | 11250 | 11550 | 11800 | 12100 |
| TOTAL NUMBER | 73 | 47 | 80 | 92 | 70 | 93 | 77 | 93 | 99 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15200 | 15950 | 16600 | 17100 | 17550 | 17850 | 18100 | 18350 | 18500 |
| UPPER QUARTILE | 13750 | 14450 | 15050 | 15550 | 15900 | 16200 | 16400 | 16600 | 16700 |
| MEDIAN | 12450 | 13150 | 13550 | 14050 | 14350 | 14550 | 14700 | 14850 | 14900 |
| LOWER QUARTILE | 11250 | 11750 | 12200 | 12500 | 12750 | 12950 | 13050 | 13150 | 13200 |
| LOWER DECILE | 10000 | 10550 | 11000 | 11350 | 11600 | 11700 | 11750 | 11700 | 11500 |
| MEAN | 12550 | 13200 | 13700 | 14100 | 14400 | 14600 | 14750 | 14900 | 14950 |
| TOTAL NUMBER | 177 | 152 | 152 | 166 | 157 | 160 | 177 | 240 | 222 |
| NUMBERS OVER \$20000 | 1 | 0 | 1 | 2 | 0 | 0 | 1 | 9 | 11 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |

LEGEND

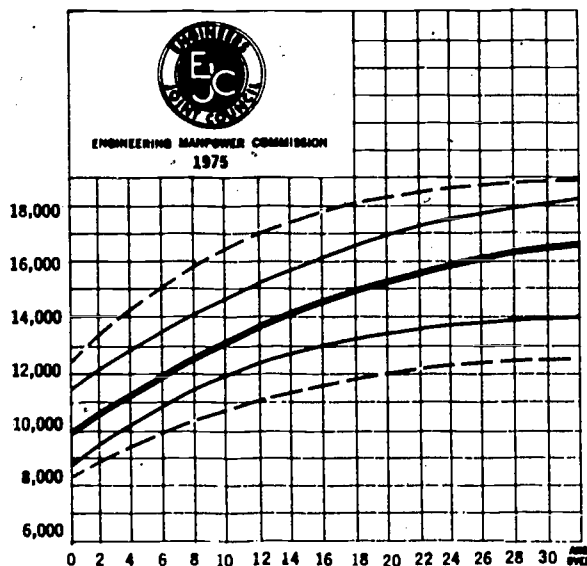
Upper Decile -----
Upper Quartile =====
Median =====
Lower Quartile =====
Lower Decile -----

NUMBER OF TECHNICIANS COVERED - 2277

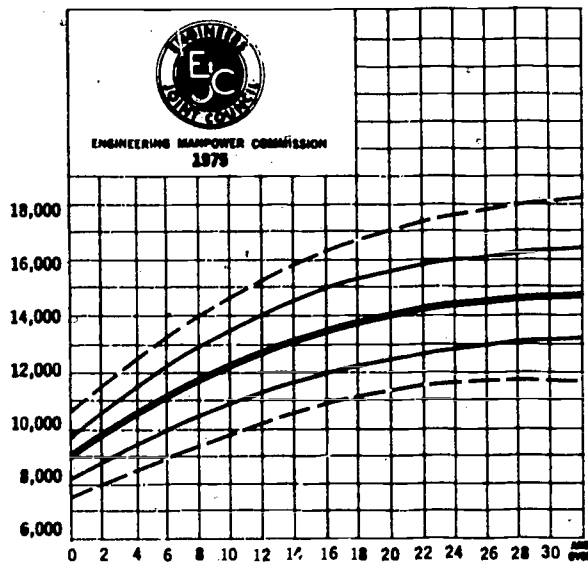
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL CONSUMER PRODUCTS

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12400 | 12900 | 13350 | 13800 | 14250 | 14650 | 15050 | 15400 | 15750 |
| UPPER QUARTILE | 11550 | 11900 | 12250 | 12550 | 12900 | 13200 | 13500 | 13800 | 14100 |
| MEDIAN | 10000 | 10300 | 10600 | 10900 | 11200 | 11500 | 11800 | 12100 | 12400 |
| LOWER QUARTILE | 8700 | 9050 | 9450 | 9800 | 10150 | 10500 | 10850 | 11150 | 11450 |
| LOWER DECILE | 8350 | 8600 | 8900 | 9150 | 9400 | 9650 | 9900 | 10150 | 10350 |
| MEAN | 10100 | 10500 | 10850 | 11200 | 11550 | 11850 | 12200 | 12500 | 12800 |
| TOTAL NUMBER | 9 | 33 | 37 | 49 | 31 | 45 | 31 | 26 | 25 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16400 | 17150 | 17750 | 18200 | 18500 | 18700 | 18850 | 18950 | 19000 |
| UPPER QUARTILE | 14700 | 15500 | 16150 | 16750 | 17250 | 17650 | 17950 | 18250 | 18500 |
| MEDIAN | 12950 | 13750 | 14450 | 15050 | 15550 | 15950 | 16300 | 16600 | 16900 |
| LOWER QUARTILE | 11950 | 12600 | 13050 | 13400 | 13650 | 13800 | 13900 | 14000 | 14050 |
| LOWER DECILE | 10750 | 11250 | 11650 | 11950 | 12200 | 12350 | 12500 | 12600 | 12650 |
| MEAN | 13350 | 14050 | 14650 | 15150 | 15500 | 15750 | 15950 | 16100 | 16250 |
| TOTAL NUMBER | 47 | 36 | 24 | 15 | 13 | 17 | 16 | 10 | 10 |
| NUMBERS OVER \$20000 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 2 | 3 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 474

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10750 | 11150 | 11600 | 12000 | 12400 | 12800 | 13200 | 13600 | 13950 |
| UPPER QUARTILE | 9700 | 10100 | 10550 | 11000 | 11400 | 11800 | 12200 | 12550 | 12900 |
| MEDIAN | 9050 | 9400 | 9750 | 10100 | 10450 | 10800 | 11100 | 11400 | 11700 |
| LOWER QUARTILE | 8200 | 8500 | 8800 | 9100 | 9400 | 9650 | 9900 | 10200 | 10450 |
| LOWER DECILE | 7450 | 7700 | 7950 | 8200 | 8450 | 8700 | 8950 | 9200 | 9400 |
| MEAN | 9000 | 9400 | 9750 | 10100 | 10450 | 10800 | 11150 | 11450 | 11750 |
| TOTAL NUMBER | 14 | 14 | 43 | 43 | 39 | 48 | 46 | 67 | 74 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14650 | 15550 | 16300 | 16900 | 17350 | 17700 | 18000 | 18200 | 18350 |
| UPPER QUARTILE | 13550 | 14400 | 15000 | 15500 | 15850 | 16100 | 16250 | 16400 | 16550 |
| MEDIAN | 12200 | 12900 | 13450 | 13900 | 14200 | 14450 | 14600 | 14750 | 14850 |
| LOWER QUARTILE | 10950 | 11500 | 12000 | 12350 | 12650 | 12900 | 13050 | 13150 | 13200 |
| LOWER DECILE | 9850 | 10450 | 10950 | 11350 | 11600 | 11700 | 11750 | 11700 | 11500 |
| MEAN | 12300 | 13000 | 13550 | 13950 | 14300 | 14500 | 14650 | 14800 | 14850 |
| TOTAL NUMBER | 170 | 116 | 128 | 151 | 144 | 143 | 161 | 230 | 212 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 7 | 8 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |

LEGEND

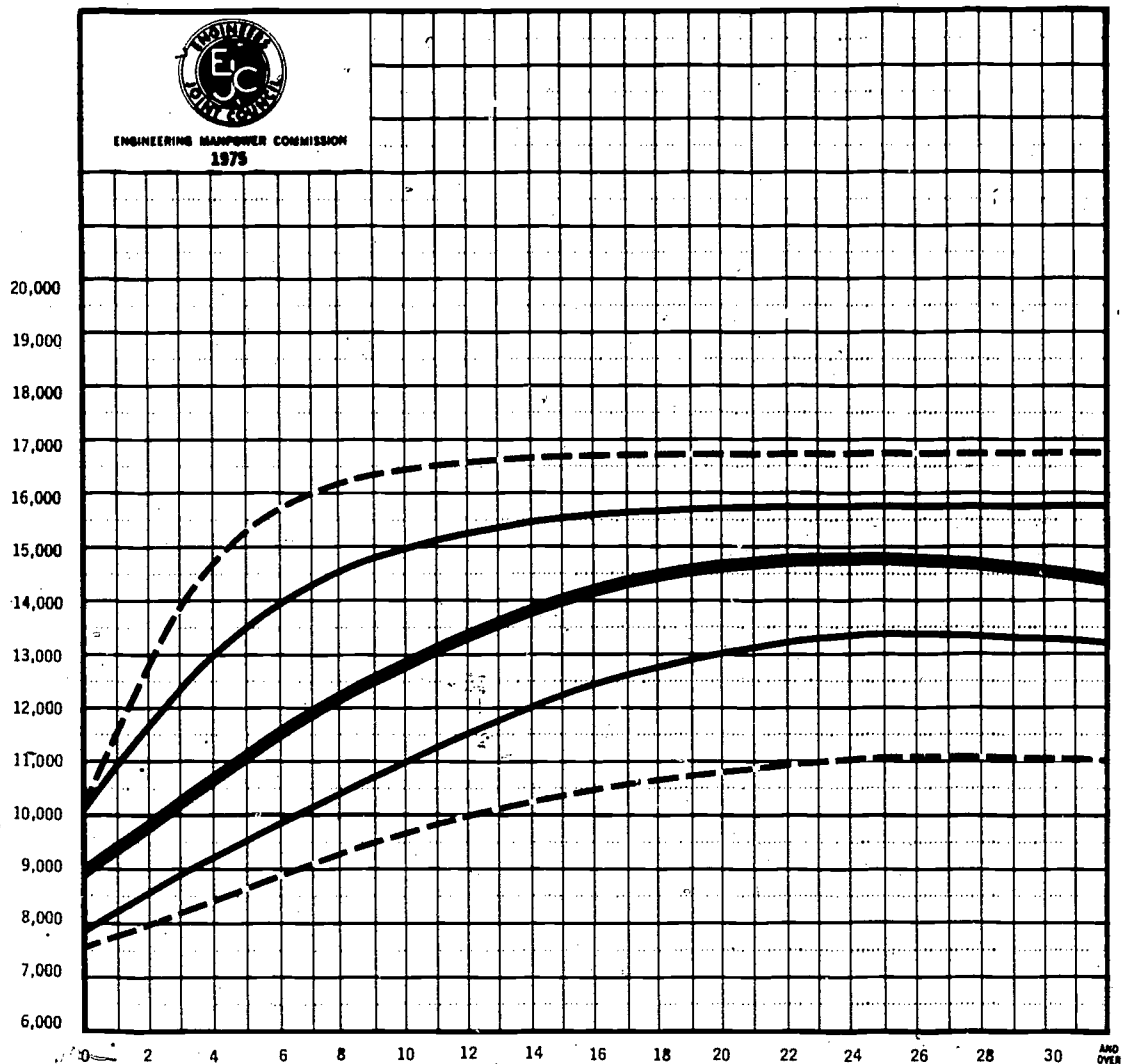
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 1803

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

CHEMICALS ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10100 | 11700 | 13000 | 14050 | 14800 | 15350 | 15750 | 16050 | 16200 |
| UPPER QUARTILE | 10200 | 11050 | 11800 | 12450 | 13070 | 13500 | 13900 | 14250 | 14550 |
| MEDIAN | 8950 | 9400 | 9800 | 10200 | 10600 | 11000 | 11400 | 11800 | 12150 |
| LOWER QUARTILE | 7900 | 8200 | 8550 | 8850 | 9150 | 9450 | 9800 | 10100 | 10400 |
| LOWER DECILE | 7550 | 7750 | 8000 | 8200 | 8400 | 8650 | 8850 | 9050 | 9250 |
| MEAN | 9100 | 9650 | 10150 | 10650 | 11100 | 11500 | 11900 | 12200 | 12500 |
| TOTAL NUMBER | 12 | 21 | 18 | 21 | 10 | 19 | 20 | 22 | 14 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16450 | 16600 | 16650 | 16650 | 16700 | 16700 | 16700 | 16700 | 16700 |
| UPPER QUARTILE | 14950 | 15350 | 15550 | 15650 | 15700 | 15700 | 15700 | 15700 | 15700 |
| MEDIAN | 12800 | 13600 | 14200 | 14550 | 14700 | 14700 | 14600 | 14400 | 14150 |
| LOWER QUARTILE | 11000 | 11800 | 12450 | 12950 | 13250 | 13400 | 13350 | 13150 | 12600 |
| LOWER DECILE | 9600 | 10100 | 10500 | 10800 | 10950 | 11050 | 11050 | 11000 | 10800 |
| MEAN | 13000 | 13550 | 13850 | 14050 | 14200 | 14250 | 14300 | 14350 | 14350 |
| TOTAL NUMBER | 40 | 27 | 27 | 15 | 42 | 53 | 43 | 46 | 39 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

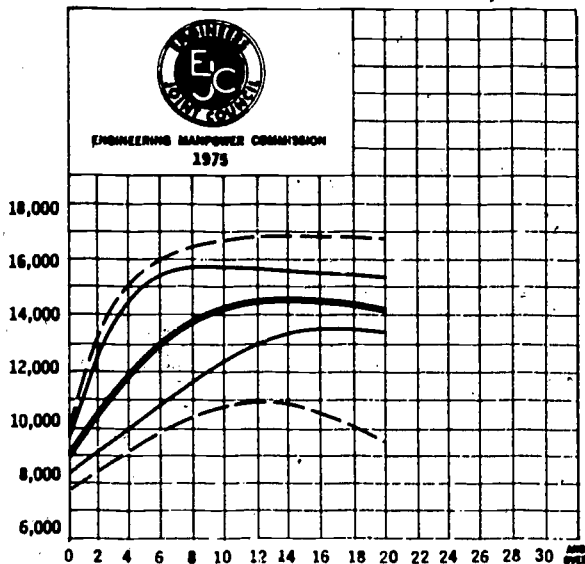
Upper Decile — — — —
Upper Quartile — — — —
Median — — — —
Lower Quartile — — — —
Lower Decile — — — —

NUMBER OF TECHNICIANS COVERED - 509

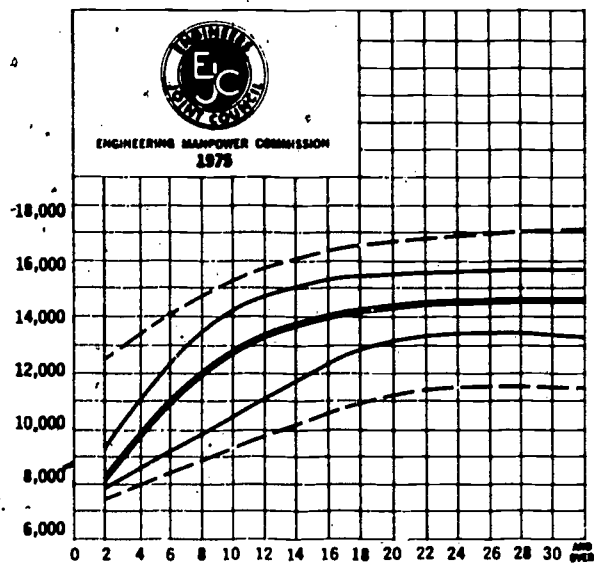
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

CHEMICALS

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| UPPER DECILE | 10000 | 11750 | 13150 | 14200 | 0 | 15600 | 16000 | 16250 | 0 |
| UPPER QUARTILE | 9950 | 11350 | 12600 | 13600 | 0 | 15000 | 15400 | 15650 | 0 |
| MEDIAN | 9050 | 9850 | 10600 | 11300 | 0 | 12550 | 13050 | 13450 | 0 |
| LOWER QUARTILE | 8350 | 8750 | 9150 | 9550 | 0 | 10400 | 10850 | 11250 | 0 |
| LOWER DECILE | 7850 | 8200 | 8600 | 8950 | 0 | 9600 | 9900 | 10200 | 0 |
| MEAN | 9350 | 10300 | 10700 | 11750 | 0 | 12450 | 12950 | 13350 | 0 |
| TOTAL NUMBER | 8 | 17 | 9 | 14 | 2 | 10 | 12 | 5 | 3 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 16700 | 16800 | 16850 | 16850 | 0 | 0 | 0 | 0 | 0 |
| UPPER QUARTILE | 15750 | 15600 | 15400 | 15300 | 0 | 0 | 0 | 0 | 0 |
| MEDIAN | 14250 | 14450 | 14400 | 14200 | 0 | 0 | 0 | 0 | 0 |
| LOWER QUARTILE | 12400 | 13200 | 13600 | 13400 | 0 | 0 | 0 | 0 | 0 |
| LOWER DECILE | 10750 | 10500 | 10350 | 9500 | 0 | 0 | 0 | 0 | 0 |
| MEAN | 14150 | 14350 | 14150 | 13750 | 0 | 0 | 0 | 0 | 0 |
| TOTAL NUMBER | 9 | 6 | 5 | 5 | 3 | 3 | 2 | 0 | 1 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 114

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 12450 | 12900 | 13300 | 13700 | 14050 | 14400 | 14700 |
| UPPER QUARTILE | 0 | 0 | 9350 | 10200 | 11000 | 11700 | 12350 | 12950 | 13450 |
| MEDIAN | 0 | 0 | 8200 | 8950 | 9650 | 10350 | 10950 | 11500 | 11950 |
| LOWER QUARTILE | 0 | 0 | 7900 | 8200 | 8550 | 8850 | 9200 | 9550 | 9850 |
| LOWER DECILE | 0 | 0 | 7400 | 7650 | 7850 | 8100 | 8350 | 8600 | 8850 |
| MEAN | 0 | 0 | 8850 | 9450 | 10050 | 10600 | 11100 | 11550 | 11950 |
| TOTAL NUMBER | 4 | 4 | 9 | 7 | 8 | 9 | 8 | 17 | 14 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 15250 | 15450 | 16300 | 16600 | 16800 | 16900 | 17000 | 17050 | 17050 |
| UPPER QUARTILE | 14200 | 14950 | 15350 | 15550 | 15700 | 15750 | 15750 | 15750 | 15750 |
| MEDIAN | 12750 | 13550 | 14000 | 14300 | 14400 | 14500 | 14500 | 14550 | 14550 |
| LOWER QUARTILE | 10550 | 11450 | 12300 | 12900 | 13350 | 13550 | 13550 | 13250 | 12450 |
| LOWER DECILE | 9300 | 10000 | 10600 | 11050 | 11400 | 11600 | 11650 | 11450 | 10750 |
| MEAN | 12650 | 13350 | 13800 | 14050 | 14200 | 14300 | 14350 | 14350 | 14350 |
| TOTAL NUMBER | 31 | 21 | 22 | 30 | 39 | 50 | 41 | 46 | 38 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 395

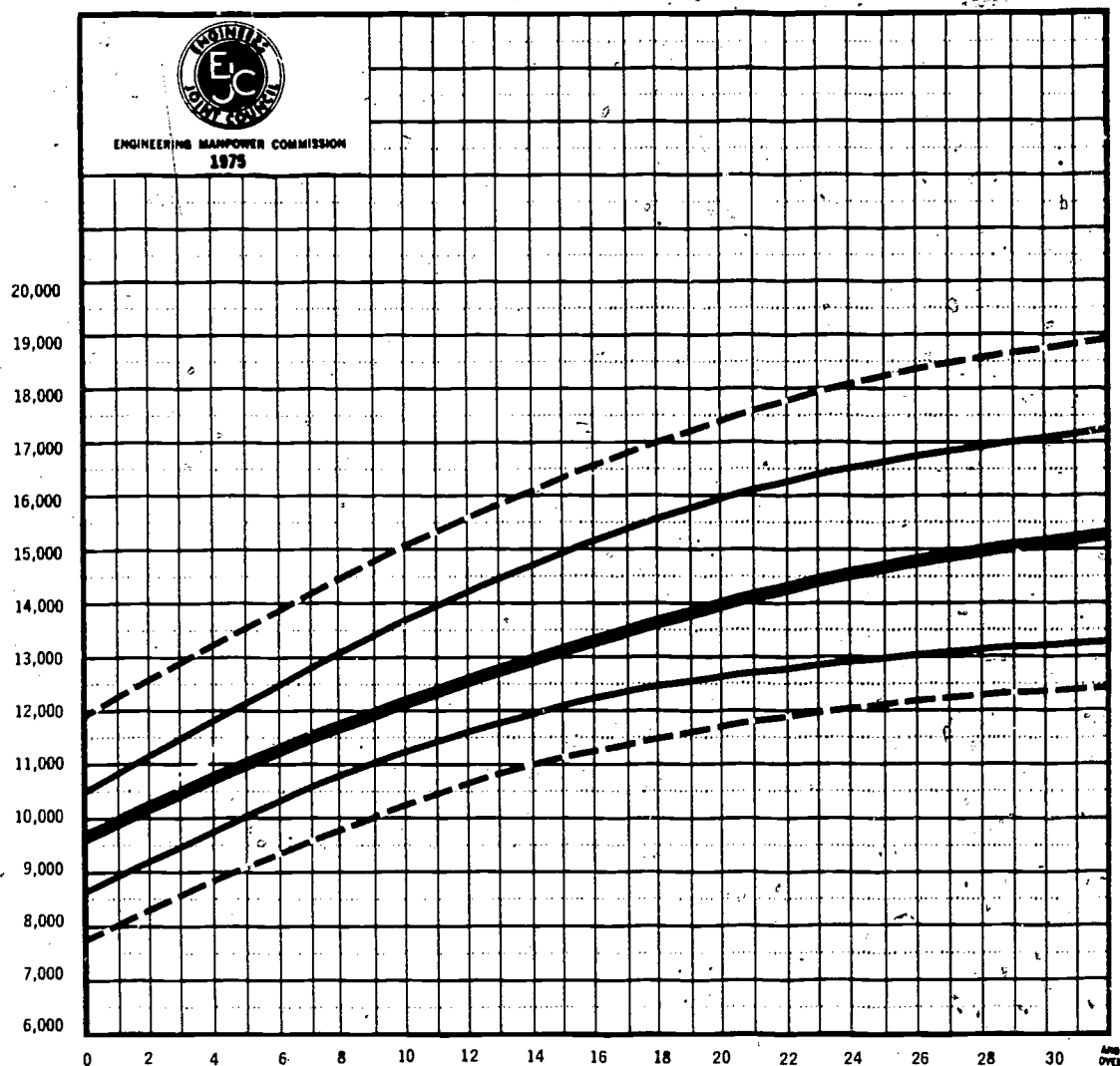
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

PETROLEUM INDUSTRY ALL TECHNICIANS.



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11900 | 12250 | 12550 | 12900 | 13200 | 13550 | 13850 | 14150 | 14450 |
| UPPER QUARTILE | 10550 | 10900 | 11200 | 11550 | 11850 | 12150 | 12500 | 12800 | 13100 |
| MEDIAN | 9750 | 10000 | 10250 | 10500 | 10700 | 10950 | 11200 | 11450 | 11650 |
| LOWER QUARTILE | 8600 | 8900 | 9200 | 9500 | 9750 | 10050 | 10300 | 10550 | 10800 |
| LOWER DECILE | 7800 | 8100 | 8350 | 8600 | 8850 | 9050 | 9300 | 9550 | 9750 |
| MEAN | 9700 | 10000 | 10300 | 10600 | 10850 | 11150 | 11400 | 11700 | 11950 |
| TOTAL NUMBER | 17 | 20 | 47 | 49 | 51 | 49 | 48 | 65 | 71 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 0 |

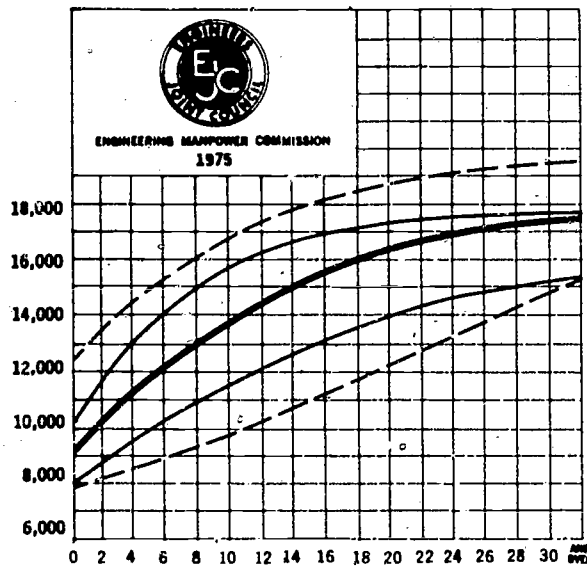
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15050 | 15850 | 16550 | 17200 | 17750 | 18200 | 18600 | 18950 | 19250 |
| UPPER QUARTILE | 13650 | 14450 | 15150 | 15750 | 16200 | 16650 | 16950 | 17250 | 17500 |
| MEDIAN | 12100 | 12750 | 13350 | 13850 | 14300 | 14650 | 15000 | 15300 | 15600 |
| LOWER QUARTILE | 11200 | 11800 | 12250 | 12600 | 12850 | 13050 | 13150 | 13300 | 13550 |
| LOWER DECILE | 10200 | 10750 | 11250 | 11600 | 11900 | 12150 | 12300 | 12450 | 12550 |
| MEAN | 12450 | 13100 | 13700 | 14200 | 14600 | 14950 | 15200 | 15400 | 15600 |
| TOTAL NUMBER | 117 | 104 | 90 | 111 | 126 | 129 | 129 | 108 | 168 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 1 | 0 | 4 | 11 | 13 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1579

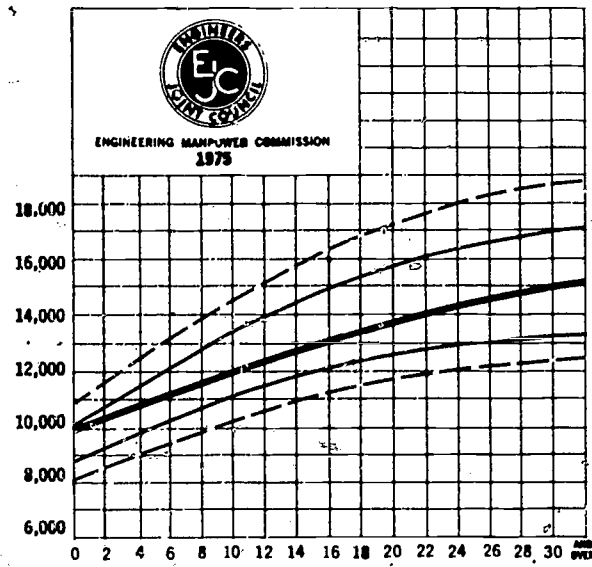
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

PETROLEUM INDUSTRY

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12500 | 13000 | 13500 | 13950 | 14400 | 14850 | 15250 | 15650 | 16000 |
| UPPER QUARTILE | 10250 | 11000 | 11700 | 12400 | 13050 | 13600 | 14150 | 14650 | 15050 |
| MEDIAN | 9200 | 9700 | 10200 | 10650 | 11150 | 11600 | 12050 | 12500 | 12900 |
| LOWER QUARTILE | 8100 | 8450 | 8900 | 9100 | 9450 | 9800 | 10150 | 10450 | 10800 |
| LOWER DECILE | 7850 | 8000 | 8200 | 8350 | 8550 | 8750 | 8950 | 9150 | 9350 |
| MEAN | 9700 | 10100 | 10500 | 10900 | 11300 | 11700 | 12050 | 12400 | 12750 |
| TOTAL NUMBER | 7 | 9 | 17 | 20 | 16 | 14 | 8 | 11 | 12 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| UPPER DECILE | 16700 | 17500 | 18150 | 18600 | 18950 | 19200 | 19350 | 19450 | 0 |
| UPPER QUARTILE | 15750 | 16500 | 16950 | 17250 | 17400 | 17500 | 17500 | 17550 | 0 |
| MEDIAN | 13700 | 14700 | 15550 | 16200 | 16650 | 17000 | 17200 | 17400 | 0 |
| LOWER QUARTILE | 11450 | 12300 | 13050 | 13750 | 14250 | 14700 | 15000 | 15300 | 0 |
| LOWER DECILE | 9750 | 10400 | 11150 | 11900 | 12700 | 13550 | 14450 | 15700 | 0 |
| MEAN | 13450 | 14300 | 15050 | 15650 | 16150 | 16500 | 16750 | 16950 | 0 |
| TOTAL NUMBER | 19 | 15 | 6 | 6 | 10 | 12 | 9 | 10 | 4 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 1 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 205

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10900 | 11250 | 11650 | 12050 | 12400 | 12750 | 13150 | 13500 | 13850 |
| UPPER QUARTILE | 10100 | 10450 | 10800 | 11150 | 11500 | 11850 | 12150 | 12500 | 12800 |
| MEDIAN | 10000 | 10200 | 10400 | 10600 | 10800 | 11000 | 11200 | 11400 | 11600 |
| LOWER QUARTILE | 8800 | 9050 | 9350 | 9600 | 9850 | 10100 | 10300 | 10550 | 10750 |
| LOWER DECILE | 8150 | 8350 | 8600 | 8800 | 9000 | 9250 | 9450 | 9650 | 9850 |
| MEAN | 9550 | 9850 | 10150 | 10400 | 10700 | 11000 | 11250 | 11500 | 11750 |
| TOTAL NUMBER | 10 | 11 | 30 | 29 | 35 | 35 | 40 | 54 | 59 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14550 | 15500 | 16300 | 17050 | 17650 | 18100 | 18500 | 18850 | 19150 |
| UPPER QUARTILE | 13400 | 14250 | 14950 | 15550 | 16100 | 16500 | 16800 | 17100 | 17300 |
| MEDIAN | 11950 | 12550 | 13050 | 13550 | 14050 | 14450 | 14800 | 15250 | 15750 |
| LOWER QUARTILE | 11150 | 11700 | 12100 | 12450 | 12750 | 12950 | 13100 | 13250 | 13350 |
| LOWER DECILE | 10200 | 10750 | 11200 | 11600 | 11900 | 12150 | 12300 | 12450 | 12550 |
| MEAN | 12250 | 12950 | 13550 | 14050 | 14500 | 14800 | 15100 | 15350 | 15550 |
| TOTAL NUMBER | 98 | 89 | 84 | 105 | 116 | 117 | 120 | 178 | 164 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 1 | 0 | 3 | 9 | 12 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

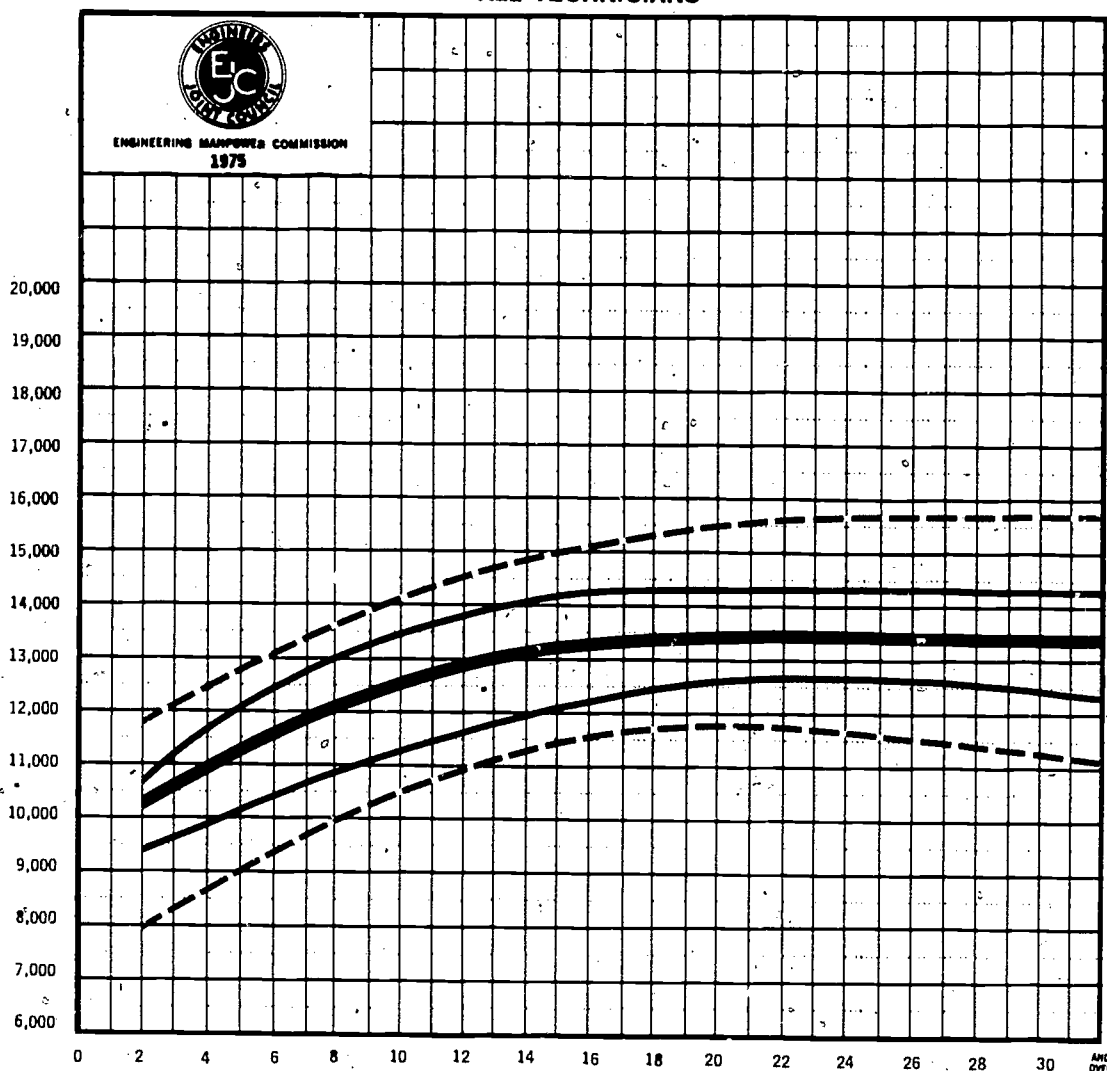
NUMBER OF TECHNICIANS COVERED - 1374

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

PAPER
ALL TECHNICIANS



LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|----|---|
| UPPER DECILE | 11500 | 12150 | 12450 | 12800 | 13100 | 13350 | 13600 | | |
| UPPER QUARTILE | 10650 | 11150 | 11600 | 12000 | 12350 | 12700 | 13000 | | |
| MEDIAN | 10250 | 10650 | 10950 | 11300 | 11600 | 11850 | 12100 | | |
| LOWER QUARTILE | 9400 | 9650 | 9900 | 10150 | 10350 | 10600 | 10850 | | |
| LOWER DECILE | 7950 | 8300 | 8650 | 9000 | 9350 | 9650 | 9950 | | |
| MEAN | 10050 | 10400 | 10750 | 11050 | 11400 | 11700 | 11950 | | |
| TOTAL NUMBER | 4 | 5 | 5 | 6 | 16 | 8 | 10 | 15 | |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | |

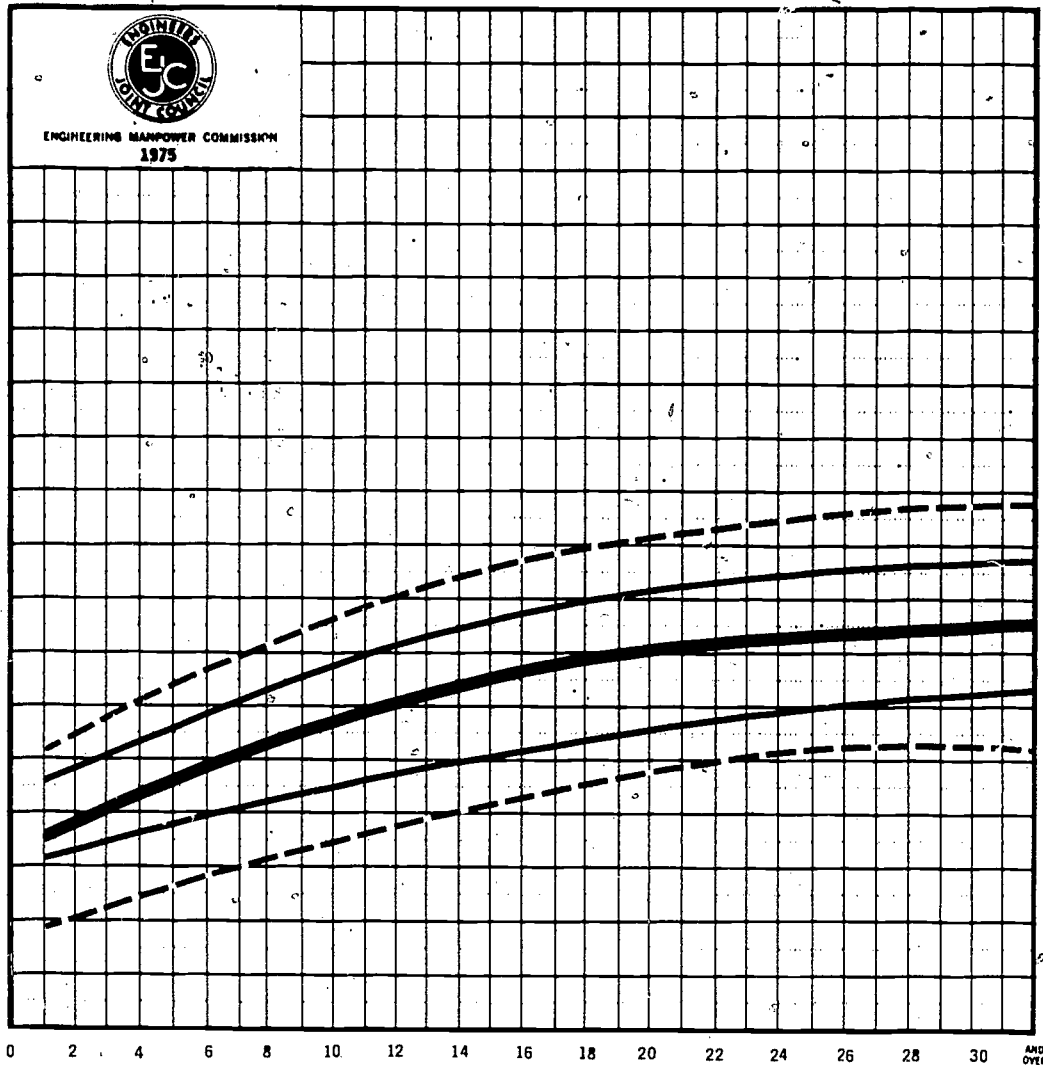
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14100 | 14650 | 15050 | 15750 | 15500 | 15600 | 15650 | 15650 | 15650 |
| UPPER QUARTILE | 13450 | 13950 | 14200 | 14300 | 14350 | 14350 | 14300 | 14300 | 14300 |
| MEDIAN | 12500 | 13000 | 13250 | 13400 | 13450 | 13450 | 13400 | 13350 | 13350 |
| LOWER QUARTILE | 11250 | 11750 | 12150 | 12450 | 12600 | 12600 | 12550 | 12350 | 11900 |
| LOWER DECILE | 10500 | 11150 | 11550 | 11700 | 11700 | 11550 | 11400 | 11100 | 10800 |
| MEAN | 12450 | 13000 | 13400 | 13550 | 13600 | 13550 | 13450 | 13250 | 13000 |
| TOTAL NUMBER | 30 | 28 | 39 | 29 | 29 | 21 | 26 | 30 | 26 |
| NUMBERS OVER \$20000 | 1 | 0 | 1 | 1 | 0 | 0 | 9 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 3 | 0 | 0 | 0 | 1 | 0 | 1 |

NUMBER OF TECHNICIANS COVERED - 328

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

MISCELLANEOUS MANUFACTURING ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|----------------------|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 11150 | 11450 | 11750 | 12050 | 12350 | 12650 | 12950 | 13250 | 13550 | 13850 |
| UPPER QUARTILE | 0 | 10550 | 10850 | 11150 | 11450 | 11750 | 12050 | 12350 | 12650 | 12950 | 13250 |
| MEDIAN | 0 | 9550 | 9850 | 10150 | 10450 | 10750 | 11050 | 11350 | 11650 | 11950 | 12250 |
| LOWER QUARTILE | 0 | 9150 | 9300 | 9450 | 9600 | 9750 | 9900 | 10050 | 10200 | 10350 | 10500 |
| LOWER DECILE | 0 | 7900 | 8100 | 8250 | 8450 | 8600 | 8800 | 8950 | 9100 | 9250 | 9400 |
| MEAN | 0 | 9750 | 10000 | 10200 | 10450 | 10650 | 10850 | 11050 | 11250 | 11450 | 11650 |
| TOTAL NUMBER | 2 | 10 | 23 | 25 | 16 | 21 | 19 | 15 | 25 | | |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13600 | 14150 | 14650 | 15000 | 15300 | 15500 | 15650 | 15800 | 15850 |
| UPPER QUARTILE | 12700 | 13250 | 13700 | 14050 | 14300 | 14500 | 14600 | 14700 | 14750 |
| MEDIAN | 11650 | 12150 | 12600 | 12900 | 13150 | 13300 | 13450 | 13550 | 13600 |
| LOWER QUARTILE | 10400 | 10900 | 11150 | 11500 | 11750 | 12000 | 12150 | 12300 | 12300 |
| LOWER DECILE | 9450 | 9950 | 10350 | 10750 | 11000 | 11200 | 11250 | 11200 | 11600 |
| MEAN | 11600 | 12050 | 12500 | 12800 | 13050 | 13300 | 13450 | 13600 | 13700 |
| TOTAL NUMBER | 50 | 43 | 48 | 49 | 40 | 30 | 16 | 48 | 55 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

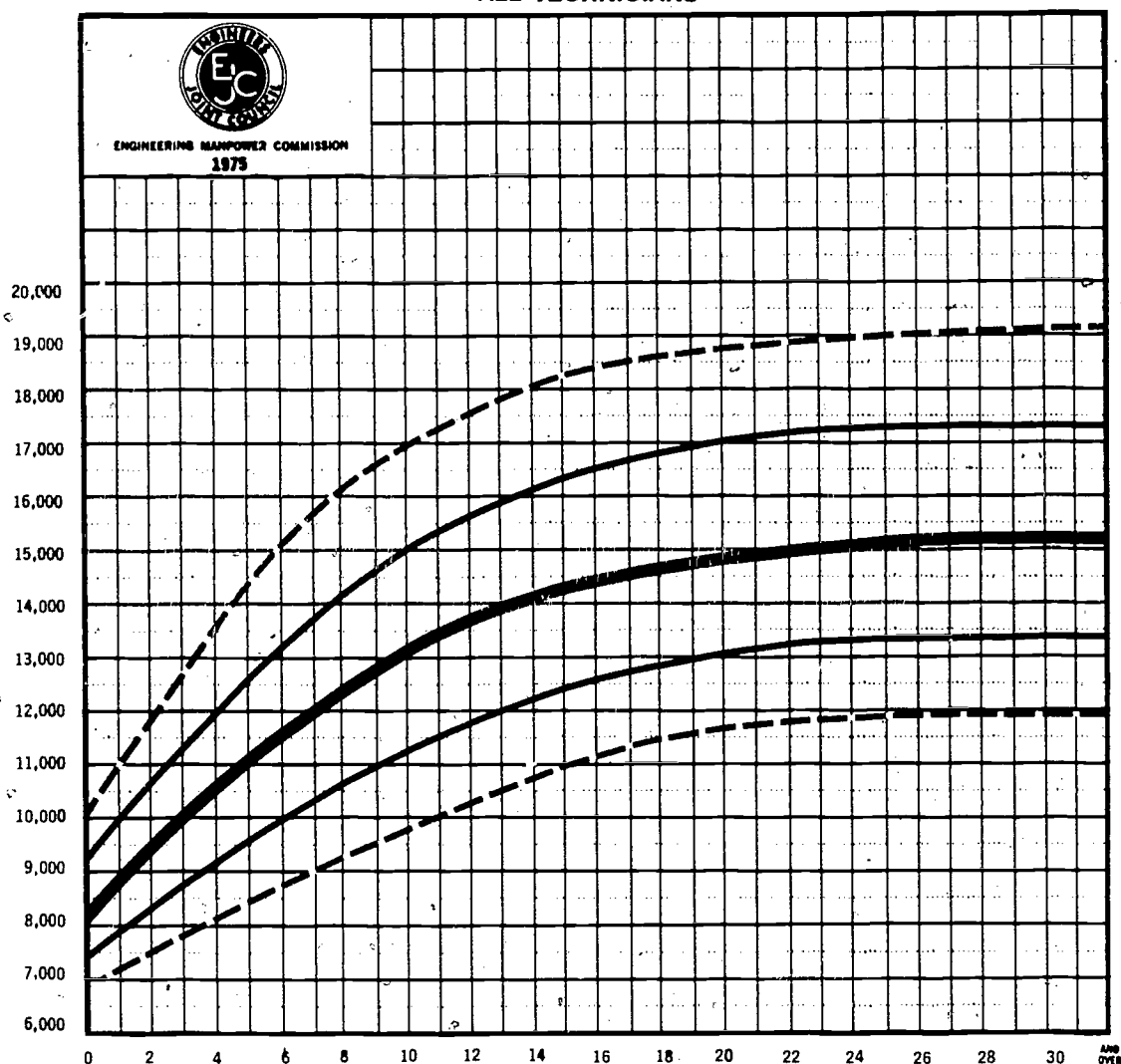
Upper Decile -----
Upper Quartile =====
Median =====
Lower Quartile =====
Lower Decile -----

NUMBER OF TECHNICIANS COVERED - 555

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL NONMANUFACTURING INDUSTRY ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10150 | 11050 | 11900 | 12750 | 13550 | 14250 | 14900 | 15500 | 16050 |
| UPPER QUARTILE | 9300 | 10000 | 10700 | 11350 | 12000 | 12600 | 13150 | 13700 | 14150 |
| MEDIAN | 8250 | 8850 | 9450 | 10000 | 10550 | 11050 | 11500 | 11950 | 12350 |
| LOWER QUARTILE | 7450 | 7900 | 8300 | 8700 | 9100 | 9500 | 9850 | 10250 | 10600 |
| LOWER DECILE | | 7150 | 7450 | 7750 | 8050 | 8350 | 8650 | 8950 | 9250 |
| MEAN | 8500 | 9100 | 9650 | 10200 | 10700 | 11200 | 11650 | 12050 | 12450 |
| TOTAL NUMBER | 259 | 390 | 482 | 500 | 544 | 499 | 622 | 602 | 580 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$ 7000 | 82 | 25 | 19 | 23 | 14 | 9 | 6 | 6 | 6 |

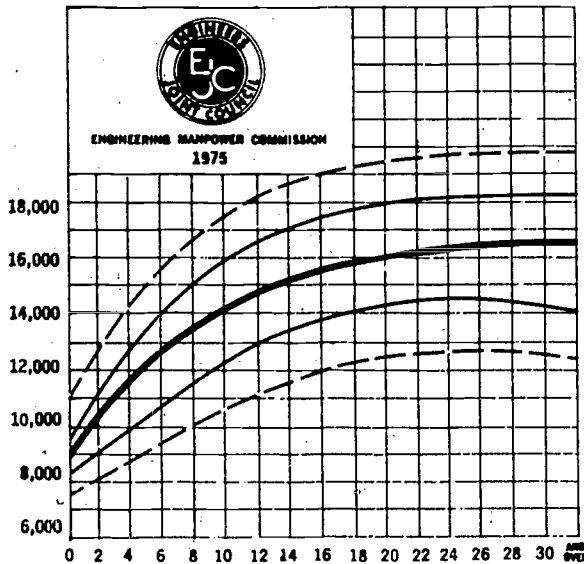
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16900 | 17850 | 18400 | 18750 | 18900 | 19000 | 19050 | 19100 | 19100 |
| UPPER QUARTILE | 15800 | 15900 | 16500 | 16900 | 17150 | 17300 | 17350 | 17400 | 17400 |
| MEDIAN | 13050 | 13850 | 14400 | 14750 | 14950 | 15050 | 15150 | 15150 | 15200 |
| LOWER QUARTILE | 11200 | 12000 | 12550 | 12950 | 13200 | 13300 | 13350 | 13400 | 13400 |
| LOWER DECILE | 9800 | 10500 | 11100 | 11500 | 11800 | 11900 | 11950 | 11950 | 11800 |
| MEAN | 13150 | 13950 | 14500 | 14900 | 15100 | 15250 | 15350 | 15350 | 15400 |
| TOTAL NUMBER | 1392 | 1147 | 1025 | 892 | 728 | 802 | 683 | 947 | 979 |
| NUMBERS OVER \$20000 | 12 | 19 | 27 | 24 | 45 | 34 | 41 | 54 | 60 |
| NUMBERS UNDER \$ 7000 | 6 | 0 | 2 | 1 | 0 | 3 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 13081

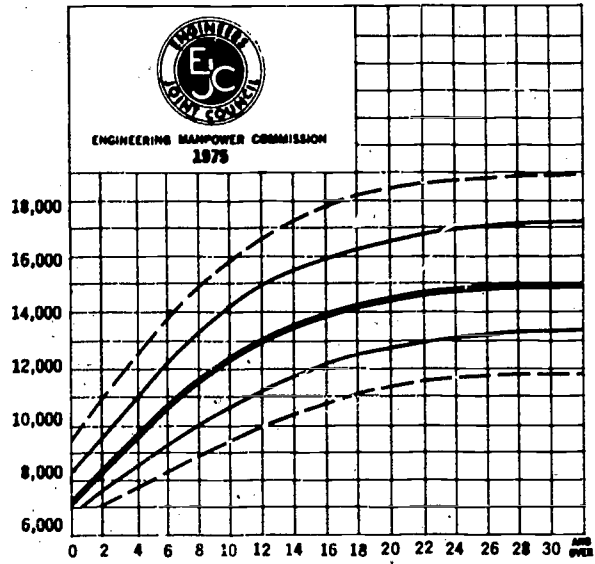
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL NONMANUFACTURING INDUSTRY

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11000 | 11850 | 12650 | 13400 | 14150 | 14800 | 15450 | 16000 | 16500 |
| UPPER QUARTILE | 9550 | 10400 | 11150 | 11950 | 12650 | 13350 | 14000 | 14550 | 15100 |
| MEDIAN | 9050 | 9650 | 10250 | 10800 | 11400 | 11900 | 12450 | 12900 | 13350 |
| LOWER QUARTILE | 8300 | 8700 | 9100 | 9500 | 9950 | 10350 | 10750 | 11150 | 11500 |
| LOWER DECILE | 7650 | 7950 | 8250 | 8550 | 8850 | 9150 | 9450 | 9750 | 10050 |
| MEAN | 9200 | 9800 | 10350 | 10900 | 11450 | 11950 | 12400 | 12900 | 13300 |
| TOTAL NUMBER | 95 | 269 | 295 | 266 | 269 | 226 | 289 | 249 | 269 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 14 | 1 | 3 | 5 | 1 | 3 | 3 | 2 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17400 | 18350 | 19000 | 19350 | 19600 | 19750 | 19800 | 19850 | 19850 |
| UPPER QUARTILE | 15950 | 16900 | 17500 | 17900 | 18100 | 18200 | 18250 | 18300 | 18300 |
| MEDIAN | 14100 | 15000 | 15600 | 16000 | 16250 | 16400 | 16500 | 16550 | 16550 |
| LOWER QUARTILE | 12250 | 13150 | 13850 | 14300 | 14500 | 14500 | 14550 | 14550 | 13600 |
| LOWER DECILE | 10650 | 11400 | 12000 | 12450 | 12700 | 12800 | 12700 | 12450 | 11900 |
| MEAN | 14050 | 14900 | 15500 | 15900 | 16150 | 16300 | 16400 | 16450 | 16500 |
| TOTAL NUMBER | 549 | 415 | 308 | 246 | 165 | 164 | 123 | 128 | 113 |
| NUMBERS OVER \$20000 | 0 | 15 | 17 | 11 | 19 | 16 | 14 | 25 | 22 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 4438

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9500 | 10250 | 11000 | 11750 | 12450 | 13150 | 13800 | 14400 | 14950 |
| UPPER QUARTILE | 8350 | 9050 | 9700 | 10350 | 10950 | 11600 | 12150 | 12700 | 13250 |
| MEDIAN | 7350 | 7950 | 8550 | 9100 | 9650 | 10200 | 10700 | 11200 | 11650 |
| LOWER QUARTILE | 6300 | 6700 | 7100 | 7500 | 7900 | 8300 | 8700 | 9100 | 9500 |
| LOWER DECILE | 5300 | 5700 | 6100 | 6500 | 6900 | 7300 | 7700 | 8100 | 8500 |
| MEAN | 7750 | 8300 | 8850 | 9400 | 9900 | 10400 | 10900 | 11350 | 11800 |
| TOTAL NUMBER | 164 | 121 | 187 | 242 | 275 | 273 | 317 | 353 | 311 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 68 | 24 | 16 | 18 | 13 | 6 | 3 | 4 | 5 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15900 | 17050 | 17800 | 18300 | 18600 | 18800 | 18900 | 18950 | 19000 |
| UPPER QUARTILE | 14250 | 15200 | 15950 | 16500 | 16800 | 17000 | 17100 | 17200 | 17200 |
| MEDIAN | 12400 | 13300 | 13950 | 14350 | 14650 | 14800 | 14900 | 14950 | 14950 |
| LOWER QUARTILE | 10700 | 11550 | 12200 | 12650 | 12950 | 13100 | 13250 | 13300 | 13350 |
| LOWER DECILE | 9450 | 10200 | 10850 | 11300 | 11600 | 11800 | 11850 | 11850 | 11750 |
| MEAN | 12550 | 13450 | 14100 | 14550 | 14800 | 15000 | 15100 | 15150 | 15200 |
| TOTAL NUMBER | 843 | 732 | 717 | 646 | 563 | 638 | 560 | 819 | 866 |
| NUMBERS OVER \$20000 | 4 | 4 | 10 | 13 | 26 | 18 | 27 | 29 | 38 |
| NUMBERS UNDER \$7000 | 6 | 0 | 2 | 1 | 0 | 3 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 8647

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

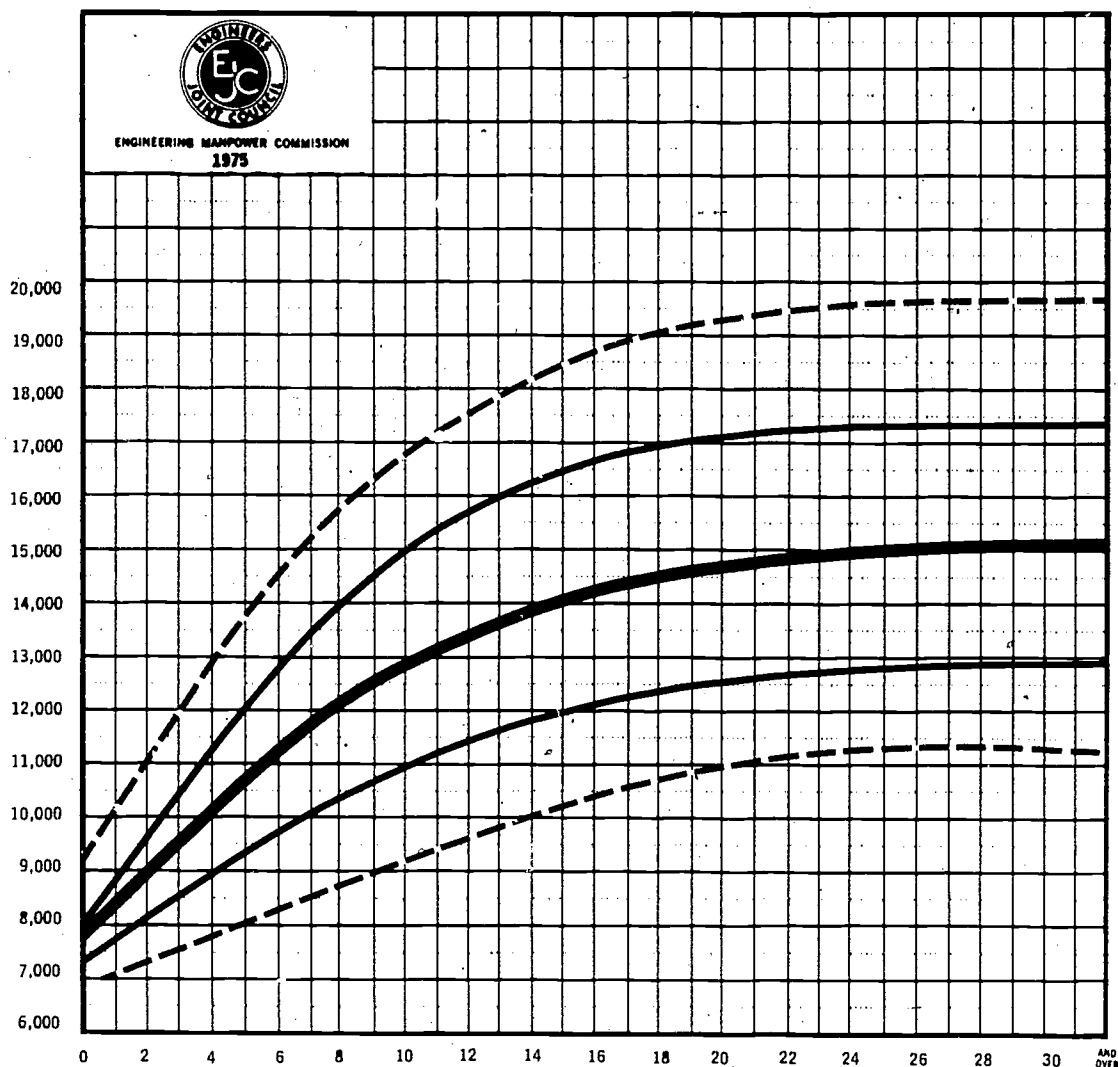
TOTAL NUMBER
NUMBERS OVER \$20000
NUMBERS UNDER \$7000

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

CONSTRUCTION & CONSULTANTS

ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9250 | 10150 | 11050 | 11950 | 12850 | 13650 | 14450 | 15100 | 15750 |
| UPPER QUARTILE | 7900 | 8750 | 9650 | 10500 | 11300 | 12050 | 12750 | 13400 | 14000 |
| MEDIAN | 7650 | 8250 | 8850 | 9450 | 10050 | 10600 | 11100 | 11600 | 12050 |
| LOWER QUARTILE | 7300 | 7700 | 8100 | 8500 | 8900 | 9250 | 9650 | 9950 | 10300 |
| LOWER DECILE | 7050 | 7300 | 7500 | 7750 | 8000 | 8250 | 8500 | 8750 | 9000 |
| MEAN | 7800 | 8450 | 9050 | 9650 | 10250 | 10750 | 11300 | 11750 | 12200 |
| TOTAL NUMBER | 350 | 191 | 227 | 215 | 227 | 195 | 212 | 210 | 209 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 62 | 14 | 14 | 21 | 12 | 5 | 1 | 3 | 5 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16800 | 18000 | 18750 | 19200 | 19450 | 19550 | 19650 | 19650 | 19650 |
| UPPER QUARTILE | 14950 | 16000 | 16650 | 17000 | 17200 | 17300 | 17350 | 17350 | 17350 |
| MEDIAN | 12800 | 13550 | 14250 | 14600 | 14850 | 14950 | 15050 | 15050 | 15100 |
| LOWER QUARTILE | 10850 | 11550 | 12050 | 12450 | 12700 | 12800 | 12900 | 12950 | 12950 |
| LOWER DECILE | 9200 | 9450 | 10400 | 10850 | 11150 | 11350 | 11350 | 11250 | 10800 |
| MEAN | 12950 | 13300 | 14400 | 14750 | 15000 | 15100 | 15150 | 15200 | 15200 |
| TOTAL NUMBER | 422 | 346 | 298 | 288 | 207 | 188 | 153 | 260 | 278 |
| NUMBERS OVER \$20000 | 0 | 17 | 20 | 18 | 31 | 14 | 18 | 26 | 26 |
| NUMBERS UNDER \$7000 | 4 | 0 | 1 | 1 | 0 | 2 | 0 | 0 | 0 |

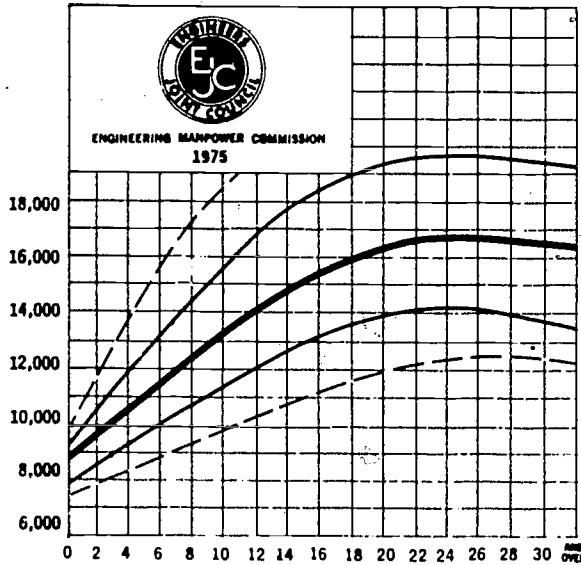
NUMBER OF TECHNICIANS COVERED - 4471

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

CONSTRUCTION & CONSULTANTS

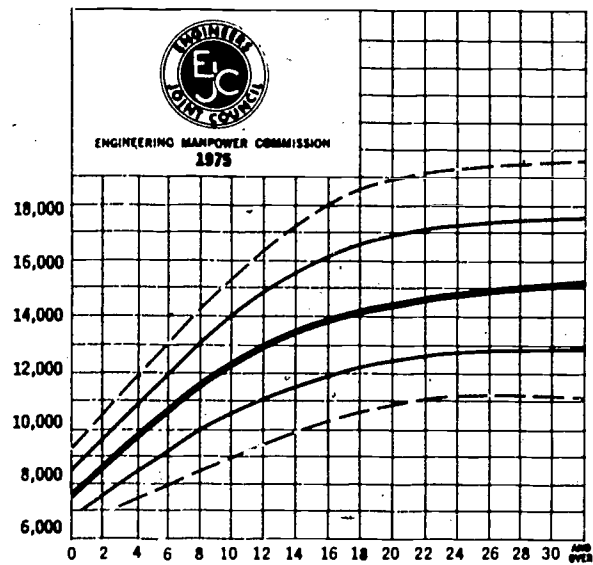
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9750 | 10750 | 11800 | 12850 | 13850 | 14800 | 15700 | 16500 | 17200 |
| UPPER QUARTILE | 9400 | 10000 | 10650 | 11300 | 11950 | 12650 | 13350 | 14000 | 14650 |
| MEDIAN | 8750 | 9200 | 9700 | 10150 | 10650 | 11100 | 11600 | 12050 | 12550 |
| LOWER QUARTILE | 7900 | 8250 | 8600 | 8950 | 9300 | 9650 | 10050 | 10400 | 10750 |
| LOWER DECILE | 7400 | 7650 | 7850 | 8100 | 8350 | 8600 | 8800 | 9050 | 9300 |
| MEAN | 8750 | 9250 | 9800 | 10300 | 10800 | 11350 | 11850 | 12400 | 12850 |
| TOTAL NUMBER | 46 | 122 | 126 | 90 | 103 | 71 | 82 | 61 | 83 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 12 | 1 | 2 | 5 | 1 | 1 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 18300 | 19400 | 19900 | 20400 | 20900 | 21400 | 21900 | 22400 | 22900 |
| UPPER QUARTILE | 15900 | 17500 | 18650 | 19350 | 19650 | 19950 | 20250 | 20550 | 20850 |
| MEDIAN | 13450 | 14600 | 15550 | 16200 | 16500 | 16800 | 17100 | 17400 | 17700 |
| LOWER QUARTILE | 11450 | 12400 | 13200 | 13750 | 14050 | 14350 | 14650 | 14950 | 15250 |
| LOWER DECILE | 9800 | 10550 | 11200 | 11750 | 12200 | 12650 | 13100 | 13550 | 14000 |
| MEAN | 13800 | 14950 | 15800 | 16300 | 16500 | 16800 | 17100 | 17400 | 17700 |
| TOTAL NUMBER | 120 | 85 | 58 | 54 | 46 | 27 | 26 | 37 | 31 |
| NUMBERS OVER \$20000 | 6 | 13 | 15 | 8 | 13 | 5 | 6 | 12 | 6 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1276

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9450 | 10050 | 10700 | 11300 | 11950 | 12550 | 13200 | 13800 | 14400 |
| UPPER QUARTILE | 8500 | 9050 | 9650 | 10250 | 10850 | 11450 | 12000 | 12550 | 13100 |
| MEDIAN | 7450 | 8050 | 8600 | 9150 | 9700 | 10200 | 10700 | 11150 | 11600 |
| LOWER QUARTILE | 6500 | 7050 | 7600 | 8100 | 8650 | 9150 | 9650 | 10100 | 10600 |
| LOWER DECILE | 5500 | 6050 | 6600 | 7100 | 7650 | 8150 | 8650 | 9100 | 9600 |
| MEAN | 7800 | 8300 | 8800 | 9300 | 9800 | 10300 | 10750 | 11150 | 11600 |
| TOTAL NUMBER | 104 | 69 | 101 | 125 | 124 | 124 | 110 | 149 | 126 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 50 | 13 | 12 | 16 | 11 | 4 | 1 | 3 | 4 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15500 | 16950 | 18000 | 18750 | 19200 | 19700 | 20200 | 20700 | 21200 |
| UPPER QUARTILE | 14050 | 15200 | 16100 | 16700 | 17100 | 17500 | 17900 | 18300 | 18700 |
| MEDIAN | 12350 | 13300 | 13950 | 14400 | 14700 | 15000 | 15300 | 15600 | 15900 |
| LOWER QUARTILE | 10600 | 11350 | 11900 | 12250 | 12500 | 12700 | 12900 | 13100 | 13300 |
| LOWER DECILE | 8950 | 9650 | 10250 | 10700 | 11000 | 11150 | 11350 | 11550 | 11750 |
| MEAN | 12350 | 13250 | 13950 | 14450 | 14800 | 15000 | 15150 | 15200 | 15250 |
| TOTAL NUMBER | 294 | 261 | 240 | 234 | 156 | 161 | 127 | 223 | 247 |
| NUMBERS OVER \$20000 | 2 | 4 | 5 | 10 | 18 | 9 | 12 | 14 | 20 |
| NUMBERS UNDER \$7000 | 4 | 0 | 1 | 1 | 0 | 2 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 2995

LEGEND

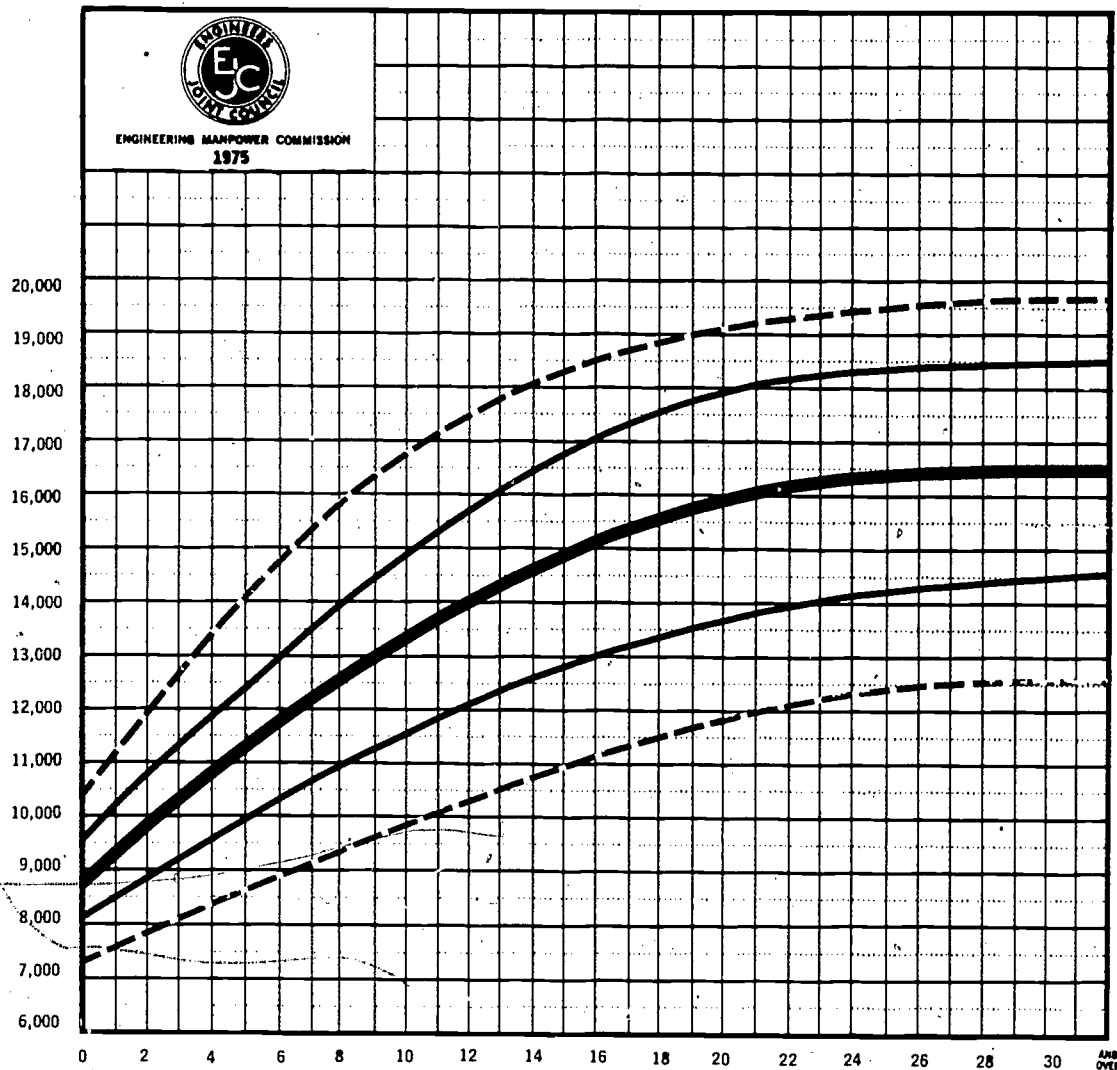
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

CONSTRUCTION ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10500 | 11250 | 12000 | 12700 | 13400 | 14050 | 14650 | 15250 | 15800 |
| UPPER QUARTILE | 9600 | 10150 | 10700 | 11250 | 11850 | 12400 | 12950 | 13450 | 13950 |
| MEDIAN | 8850 | 9300 | 9800 | 10250 | 10700 | 11150 | 11600 | 12050 | 12500 |
| LOWER QUARTILE | 8150 | 8500 | 8850 | 9200 | 9550 | 9900 | 10250 | 10600 | 10900 |
| LOWER DECILE | 7400 | 7650 | 7900 | 8150 | 8350 | 8600 | 8850 | 9100 | 9350 |
| MEAN | 8950 | 9400 | 9900 | 10350 | 10800 | 11250 | 11700 | 12150 | 12550 |
| TOTAL NUMBER | 28 | 47 | 46 | 22 | 39 | 34 | 37 | 30 | 43 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 6 | 2 | 2 | 1 | 4 | 1 | 0 | 1 | 0 |

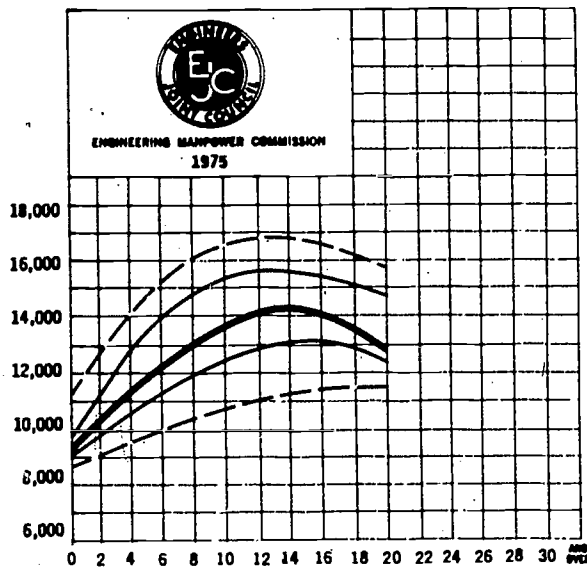
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16700 | 17800 | 18500 | 19000 | 19300 | 19500 | 19600 | 19650 | 19650 |
| UPPER QUARTILE | 14900 | 16150 | 17050 | 17700 | 18100 | 18350 | 18450 | 18500 | 18500 |
| MEDIAN | 13300 | 14300 | 15100 | 15700 | 16100 | 16300 | 16450 | 16500 | 16550 |
| LOWER QUARTILE | 11550 | 12350 | 13000 | 13550 | 13950 | 14200 | 14400 | 14550 | 14600 |
| LOWER DECILE | 9850 | 10500 | 11150 | 11700 | 12100 | 12400 | 12550 | 12550 | 12250 |
| MEAN | 13300 | 14250 | 15000 | 15500 | 15850 | 16100 | 16200 | 16300 | 16350 |
| TOTAL NUMBER | 101 | 94 | 86 | 88 | 54 | 59 | 34 | 72 | 77 |
| NUMBERS OVER \$20000 | 1 | 2 | 2 | 4 | 7 | 4 | 3 | 4 | 12 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1003

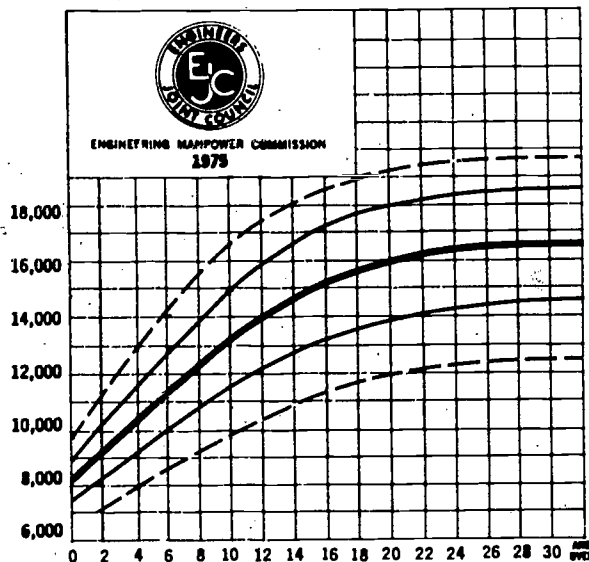
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

CONSTRUCTION

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|---|
| UPPER DECILE | 11250 | 11950 | 12700 | 13350 | 14000 | 14650 | 15280 | 15650 | 0 |
| UPPER QUARTILE | 9850 | 10600 | 11350 | 12050 | 12750 | 13400 | 13950 | 14450 | 0 |
| MEDIAN | 9350 | 9850 | 10350 | 10850 | 11350 | 11800 | 12300 | 12750 | 0 |
| LOWER QUARTILE | 9150 | 9500 | 9850 | 10250 | 10600 | 11000 | 11350 | 11650 | 0 |
| LOWER DECILE | 8750 | 8950 | 9200 | 9400 | 9600 | 9800 | 10000 | 10200 | 0 |
| MEAN | 9700 | 10150 | 10600 | 11050 | 11550 | 12000 | 12400 | 12800 | 0 |
| TOTAL NUMBER | 7 | 28 | 27 | 7 | 10 | 8 | 11 | 5 | 3 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| UPPER DECILE | 16650 | 16900 | 16600 | 15950 | 0 | 0 | 0 | 0 | 0 |
| UPPER QUARTILE | 15400 | 15650 | 15400 | 14900 | 0 | 0 | 0 | 0 | 0 |
| MEDIAN | 13800 | 14300 | 14050 | 13150 | 0 | 0 | 0 | 0 | 0 |
| LOWER QUARTILE | 12500 | 13000 | 13100 | 12700 | 0 | 0 | 0 | 0 | 0 |
| LOWER DECILE | 10750 | 11150 | 11400 | 11450 | 0 | 0 | 0 | 0 | 0 |
| MEAN | 13800 | 14300 | 14150 | 13450 | 0 | 0 | 0 | 0 | 0 |
| TOTAL NUMBER | 15 | 13 | 9 | 6 | 1 | 0 | 2 | 1 | 0 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 153

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9750 | 10550 | 11350 | 12150 | 12950 | 13650 | 14350 | 15000 | 15600 |
| UPPER QUARTILE | 8950 | 9550 | 10200 | 10850 | 11450 | 12100 | 12700 | 13300 | 13900 |
| MEDIAN | 8250 | 8750 | 9250 | 9800 | 10300 | 10850 | 11350 | 11850 | 12300 |
| LOWER QUARTILE | 7400 | 7950 | 8300 | 8700 | 9150 | 9600 | 10000 | 10400 | 10800 |
| LOWER DECILE | | | 7200 | 7550 | 7900 | 8250 | 8550 | 8900 | 9250 |
| MEAN | 8300 | 8850 | 9350 | 9900 | 10450 | 10950 | 11450 | 11950 | 12400 |
| TOTAL NUMBER | 21 | 19 | 19 | 15 | 29 | 26 | 26 | 33 | 40 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 6 | 2 | 2 | 0 | 4 | 1 | 0 | 1 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16650 | 17500 | 18600 | 19100 | 19400 | 19600 | 19700 | 19750 | 19750 |
| UPPER QUARTILE | 14950 | 16250 | 17200 | 17800 | 18150 | 18350 | 18450 | 18500 | 18550 |
| MEDIAN | 13200 | 14350 | 15200 | 15800 | 16150 | 16350 | 16450 | 16500 | 16550 |
| LOWER QUARTILE | 11500 | 12450 | 13150 | 13700 | 14050 | 14250 | 14400 | 14500 | 14550 |
| LOWER DECILE | 9850 | 10650 | 11300 | 11800 | 12100 | 12300 | 12400 | 12400 | 12400 |
| MEAN | 13250 | 14300 | 15100 | 15600 | 15950 | 16100 | 16250 | 16300 | 16350 |
| TOTAL NUMBER | 46 | 61 | 77 | 82 | 53 | 59 | 76 | 71 | 77 |
| NUMBERS OVER \$20000 | 1 | 2 | 2 | 4 | 7 | 4 | 3 | 4 | 12 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

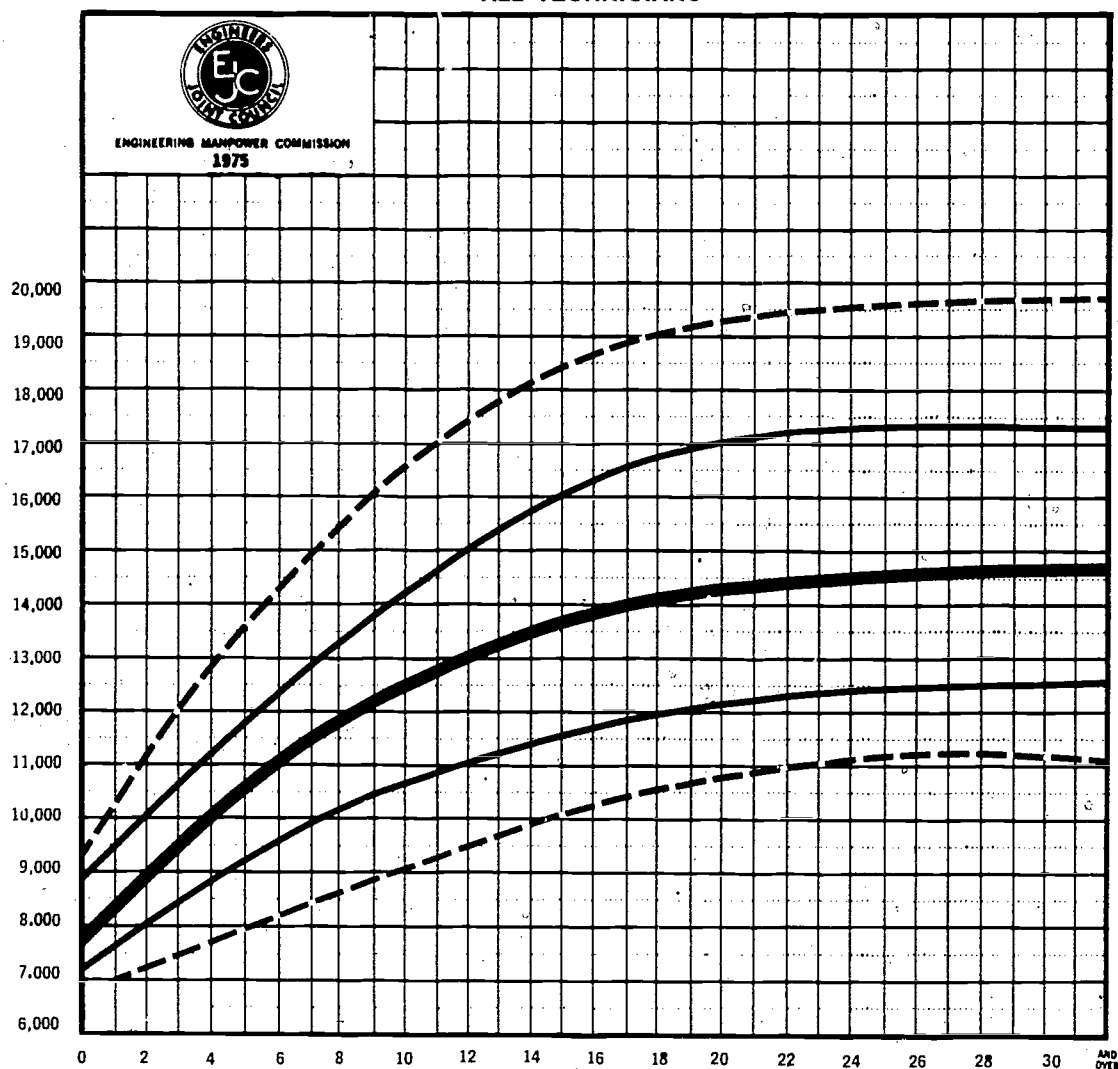
| | |
|----------------|-----|
| Upper Decile | --- |
| Upper Quartile | --- |
| Median | --- |
| Lower Quartile | --- |
| Lower Decile | --- |

NUMBER OF TECHNICIANS COVERED - 850

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ENGINEERING & ARCHITECTURAL CONSULTANTS ALL TECHNICIANS



LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9400 | 10250 | 11100 | 11900 | 12700 | 13450 | 14200 | 14850 | 15500 |
| UPPER QUARTILE | 8900 | 9450 | 10000 | 10600 | 11150 | 11700 | 12250 | 12800 | 13300 |
| MEDIAN | 7750 | 8300 | 8900 | 9450 | 9950 | 10450 | 10950 | 11350 | 11800 |
| LOWER QUARTILE | 7200 | 7600 | 8000 | 8400 | 8800 | 9150 | 9500 | 9850 | 10150 |
| LOWER DECILE | 6950 | 7200 | 7400 | 7650 | 7900 | 8100 | 8350 | 8600 | |
| MEAN | 8050 | 8600 | 9100 | 9650 | 10150 | 10650 | 11100 | 11500 | 11900 |
| TOTAL NUMBER | 122 | 144 | 181 | 193 | 188 | 161 | 175 | 172 | 166 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 56 | 12 | 12 | 20 | 8 | 4 | 1 | 2 | 5 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16550 | 17800 | 18650 | 19150 | 19450 | 19550 | 19650 | 19650 | 19700 |
| UPPER QUARTILE | 14250 | 15450 | 16300 | 16850 | 17150 | 17300 | 17350 | 17300 | 17250 |
| MEDIAN | 12450 | 13250 | 13800 | 14200 | 14400 | 14550 | 14600 | 14650 | 14650 |
| LOWER QUARTILE | 10650 | 11300 | 11750 | 12100 | 12300 | 12450 | 12500 | 12550 | 12550 |
| LOWER DECILE | 9050 | 9700 | 10250 | 10700 | 11000 | 11150 | 11200 | 11050 | 10500 |
| MEAN | 12650 | 13450 | 14050 | 14450 | 14700 | 14850 | 14950 | 15000 | 15000 |
| TOTAL NUMBER | 321 | 252 | 212 | 200 | 148 | 129 | 115 | 188 | 201 |
| NUMBERS OVER \$20000 | 7 | 15 | 18 | 14 | 24 | 10 | 15 | 22 | 14 |
| NUMBERS UNDER \$7000 | 3 | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 0 |

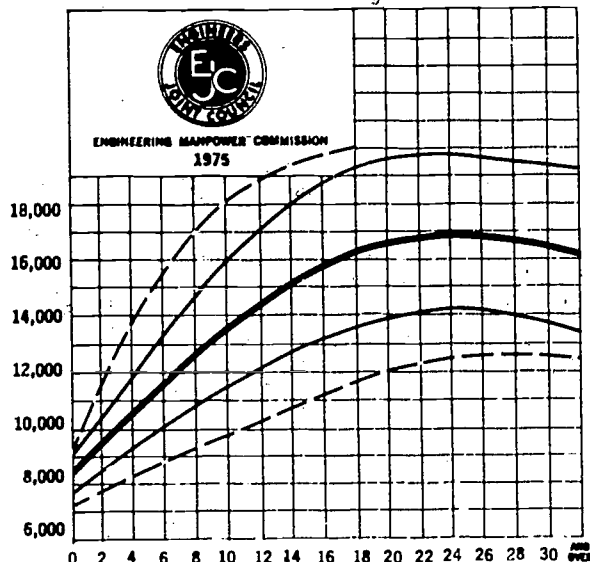
NUMBER OF TECHNICIANS COVERED - 3268

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ENGINEERING & ARCHITECTURAL CONSULTANTS

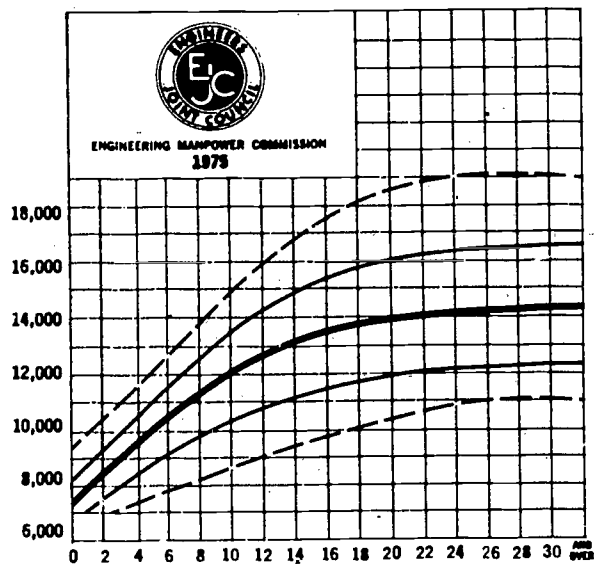
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9300 | 10400 | 11550 | 12650 | 13750 | 14750 | 15650 | 16500 | 17200 |
| UPPER QUARTILE | 9200 | 9850 | 10500 | 11150 | 11850 | 12550 | 13250 | 13950 | 14650 |
| MEDIAN | 8500 | 9000 | 9450 | 9950 | 10500 | 11000 | 11500 | 12050 | 12550 |
| LOWER QUARTILE | 7800 | 8150 | 8500 | 8850 | 9200 | 9600 | 9950 | 10300 | 10700 |
| LOWER DECILE | 7250 | 7500 | 7700 | 7950 | 8200 | 8450 | 8700 | 8950 | 9200 |
| MEAN | 8500 | 9050 | 9600 | 10150 | 10700 | 11250 | 11800 | 12350 | 12900 |
| TOTAL NUMBER | 39 | 94 | 99 | 83 | 93 | 63 | 71 | 56 | 80 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 12 | 1 | 2 | 4 | 1 | 1 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 18350 | 19350 | 19850 | 19550 | 19800 | 19750 | 19550 | 19200 | 18750 |
| UPPER QUARTILE | 15950 | 17650 | 18850 | 19550 | 19800 | 19750 | 19550 | 19200 | 18750 |
| MEDIAN | 13500 | 14850 | 15850 | 16500 | 16800 | 16800 | 16600 | 16150 | 15450 |
| LOWER QUARTILE | 11400 | 12400 | 13200 | 13800 | 14100 | 14150 | 13950 | 13450 | 12400 |
| LOWER DECILE | 9750 | 10500 | 11200 | 11800 | 12300 | 12550 | 12650 | 12400 | 11150 |
| MEAN | 13850 | 15100 | 15950 | 16450 | 16600 | 16600 | 16450 | 16150 | 15850 |
| TOTAL NUMBER | 113 | 72 | 49 | 48 | 45 | 27 | 24 | 36 | 31 |
| NUMBERS OVER \$20000 | 6 | 13 | 15 | 8 | 13 | 5 | 6 | 12 | 6 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1123

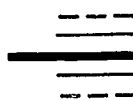
NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9400 | 9950 | 10500 | 11050 | 11600 | 12200 | 12750 | 13300 | 13900 |
| UPPER QUARTILE | 8250 | 8850 | 9450 | 10050 | 10650 | 11200 | 11750 | 12250 | 12700 |
| MEDIAN | 7300 | 7850 | 8450 | 9000 | 9500 | 10000 | 10500 | 10950 | 11350 |
| LOWER QUARTILE | 6200 | 6700 | 7200 | 7700 | 8200 | 8700 | 9150 | 9500 | 9800 |
| LOWER DECILE | 5700 | 6200 | 6700 | 7150 | 7650 | 8150 | 8600 | 9000 | 9200 |
| MEAN | 7700 | 8200 | 8650 | 9150 | 9600 | 10050 | 10500 | 10900 | 11300 |
| TOTAL NUMBER | 83 | 50 | 82 | 110 | 95 | 98 | 104 | 116 | 86 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 44 | 11 | 10 | 16 | 7 | 3 | 1 | 2 | 4 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14950 | 16400 | 17600 | 18400 | 18900 | 19100 | 19100 | 18950 | 18650 |
| UPPER QUARTILE | 13550 | 14600 | 15350 | 15850 | 16200 | 16450 | 16550 | 16650 | 16650 |
| MEDIAN | 12050 | 12850 | 13400 | 13800 | 14000 | 14150 | 14200 | 14250 | 14250 |
| LOWER QUARTILE | 10350 | 11000 | 11500 | 11850 | 12050 | 12200 | 12250 | 12350 | 12350 |
| LOWER DECILE | 8650 | 9250 | 9850 | 10350 | 10700 | 10950 | 11050 | 10950 | 10250 |
| MEAN | 12000 | 12850 | 13500 | 13950 | 14250 | 14450 | 14550 | 14650 | 14650 |
| TOTAL NUMBER | 208 | 180 | 163 | 152 | 103 | 102 | 91 | 152 | 170 |
| NUMBERS OVER \$20000 | 1 | 2 | 3 | 6 | 11 | 5 | 9 | 10 | 8 |
| NUMBERS UNDER \$7000 | 3 | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

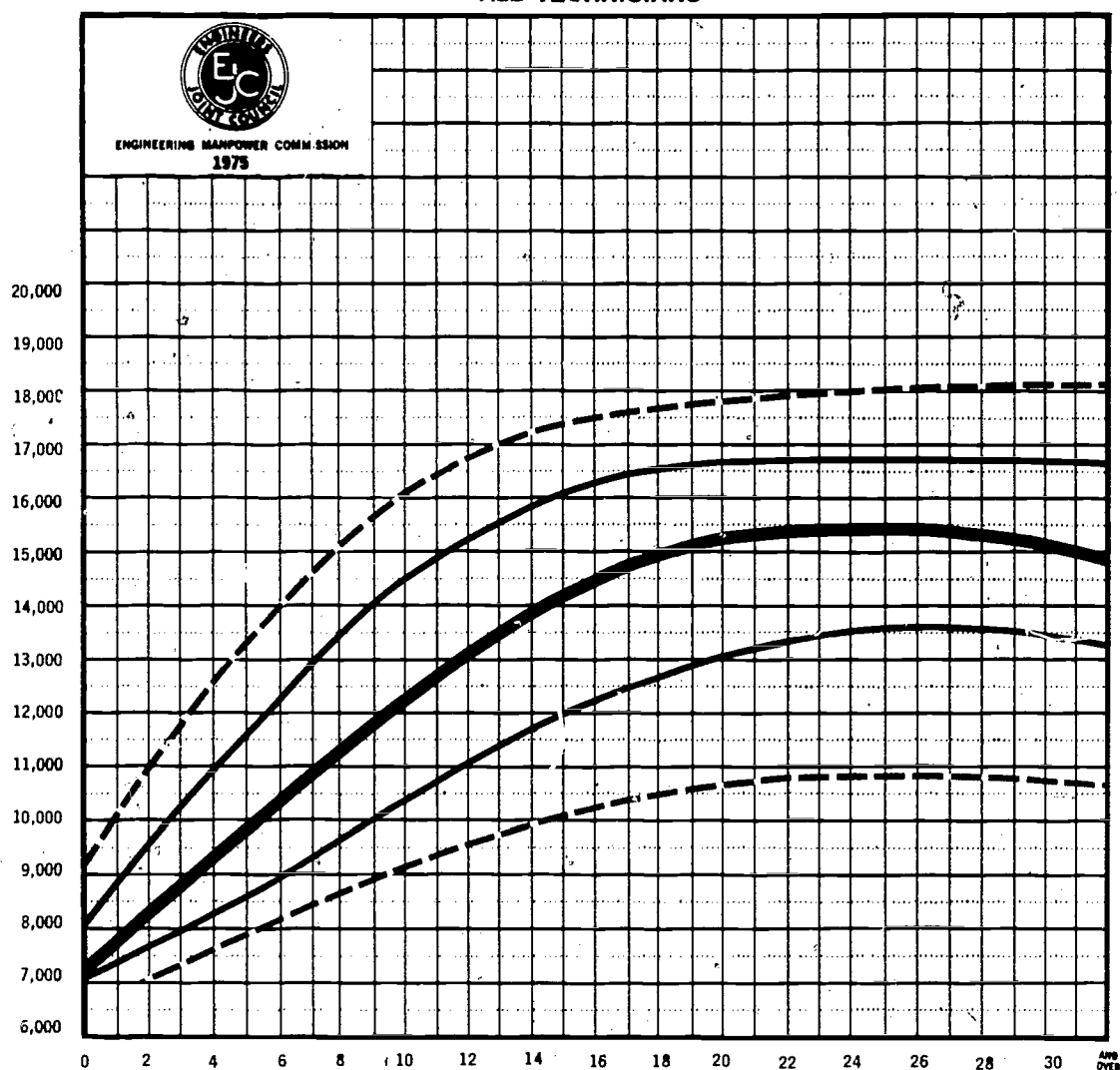


NUMBER OF TECHNICIANS COVERED - 2145

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

TECHNICAL SERVICES, OTHER ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9300 | 10150 | 11050 | 11850 | 12650 | 13400 | 14050 | 14650 | 15150 |
| UPPER QUARTILE | 8100 | 8800 | 9500 | 10200 | 10950 | 11600 | 12300 | 12900 | 13500 |
| MEDIAN | 7350 | 7900 | 8300 | 8750 | 9250 | 9750 | 10250 | 10750 | 11250 |
| LOWER QUARTILE | 7150 | 7450 | 7750 | 8050 | 8350 | 8700 | 9000 | 9350 | 9700 |
| LOWER DECILE | | | 7050 | 7300 | 7600 | 7850 | 8100 | 8350 | 8650 |
| MEAN | 7800 | 8300 | 8750 | 9250 | 9700 | 10200 | 10650 | 11100 | 11550 |
| TOTAL NUMBER | 15 | 10 | 13 | 23 | 27 | 24 | 25 | 24 | 28 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 0 | 2 | 1 | 1 | 2 | 0 | 2 | 1 |

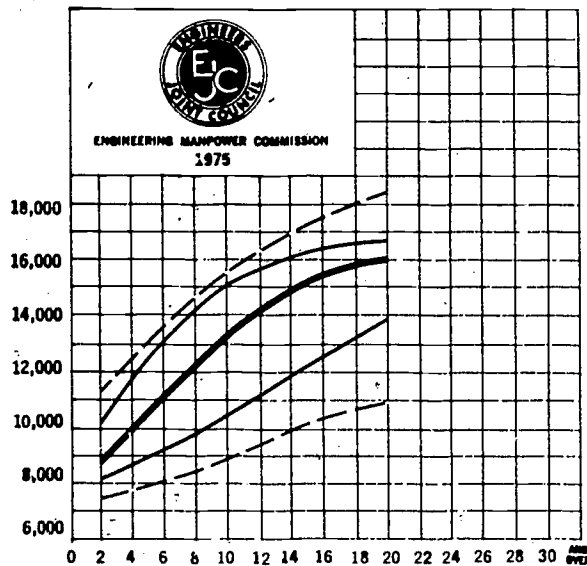
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16050 | 16950 | 17500 | 17800 | 17950 | 18050 | 18190 | 18100 | 18100 |
| UPPER QUARTILE | 14500 | 15600 | 16250 | 16550 | 16650 | 16650 | 16650 | 16600 | 16550 |
| MEDIAN | 12200 | 13500 | 14500 | 15150 | 15400 | 15400 | 15250 | 14850 | 14300 |
| LOWER QUARTILE | 10350 | 11300 | 12150 | 12850 | 13300 | 13550 | 13550 | 13250 | 12300 |
| LOWER DECILE | 9100 | 9750 | 10250 | 10600 | 10800 | 10850 | 10800 | 10600 | 10200 |
| MEAN | 12400 | 13450 | 14200 | 14650 | 14900 | 14900 | 14850 | 14700 | 14450 |
| TOTAL NUMBER | 55 | 56 | 33 | 34 | 21 | 25 | 20 | 28 | 29 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 2 | 0 | 1 | 1 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 491

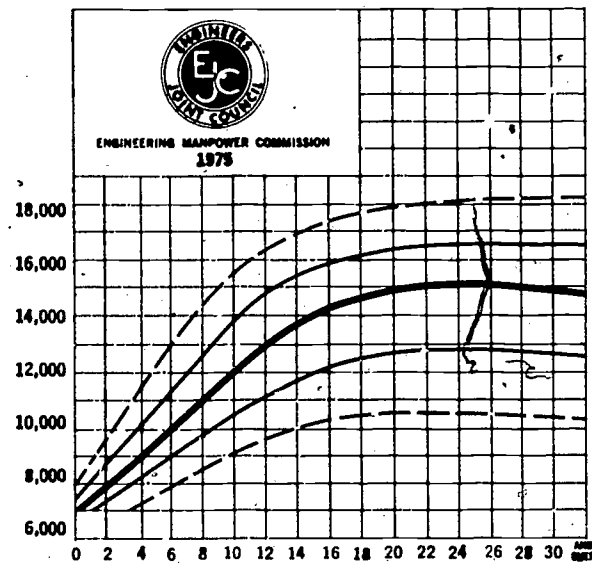
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

TECHNICAL SERVICES, OTHER

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10200 | 10400 | 11400 | 12000 | 12550 | 13150 | 13700 | 14200 | 14700 |
| UPPER QUARTILE | 8450 | 9350 | 10250 | 11050 | 11850 | 12550 | 13200 | 13800 | 14300 |
| MEDIAN | 7850 | 8350 | 9450 | 9950 | 10500 | 11050 | 11550 | 12000 | 12200 |
| LOWER QUARTILE | 7500 | 7750 | 8650 | 8700 | 9600 | 9900 | 10200 | 10500 | 10850 |
| LOWER DECILE | 7900 | 7500 | 7450 | 7450 | 7550 | 7700 | 7900 | 8100 | 8400 |
| MEAN | 8350 | 8750 | 9200 | 9650 | 10100 | 10600 | 11050 | 11500 | 11900 |
| TOTAL NUMBER | 8 | 6 | 10 | 13 | 5 | 7 | 7 | 14 | 14 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15600 | 16700 | 17550 | 18200 | 18900 | 19600 | 20300 | 21000 | 21700 |
| UPPER QUARTILE | 15100 | 15900 | 16400 | 16650 | 17000 | 17350 | 17700 | 18050 | 18400 |
| MEDIAN | 13300 | 14650 | 15550 | 15900 | 16100 | 16450 | 16800 | 17150 | 17500 |
| LOWER QUARTILE | 12500 | 11550 | 12650 | 13650 | 14300 | 14950 | 15600 | 16250 | 16900 |
| LOWER DECILE | 8900 | 9750 | 10400 | 10900 | 11400 | 11900 | 12400 | 12900 | 13400 |
| MEAN | 12750 | 13400 | 14650 | 15200 | 15550 | 16000 | 16450 | 16900 | 17350 |
| TOTAL NUMBER | 16 | 21 | 12 | 7 | 4 | 5 | 4 | 3 | 0 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 156

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|---|---|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 8000 | 0 | 0 | 10700 | 11550 | 12350 | 13150 | 13850 | 14500 |
| UPPER QUARTILE | 7400 | 0 | 0 | 9400 | 10150 | 10850 | 11500 | 12150 | 12800 |
| MEDIAN | 0 | 0 | 0 | 8450 | 9950 | 9500 | 10000 | 10550 | 11050 |
| LOWER QUARTILE | 0 | 0 | 0 | 7750 | 8150 | 8550 | 8900 | 9300 | 9700 |
| LOWER DECILE | 0 | 0 | 0 | 7250 | 7550 | 7900 | 8250 | 8600 | 8950 |
| MEAN | 7400 | 0 | 0 | 8650 | 9200 | 9750 | 10300 | 10800 | 11300 |
| TOTAL NUMBER | 7 | 4 | 3 | 10 | 18 | 17 | 14 | 10 | 14 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 0 | 1 | 1 | 1 | 2 | 0 | 0 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15550 | 16700 | 17550 | 18200 | 18900 | 19600 | 20300 | 21000 | 21700 |
| UPPER QUARTILE | 13900 | 15150 | 15950 | 16350 | 16550 | 16600 | 16550 | 16550 | 16500 |
| MEDIAN | 12650 | 13300 | 14250 | 14800 | 15050 | 15050 | 14950 | 14700 | 14400 |
| LOWER QUARTILE | 10450 | 11400 | 12450 | 12600 | 12850 | 12850 | 12800 | 12600 | 12300 |
| LOWER DECILE | 9100 | 9850 | 10300 | 10550 | 10650 | 10550 | 10400 | 10200 | 9850 |
| MEAN | 12200 | 13350 | 14100 | 14550 | 14700 | 14700 | 14650 | 14500 | 14350 |
| TOTAL NUMBER | 39 | 35 | 26 | 27 | 17 | 20 | 16 | 25 | 29 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 2 | 0 | 1 | 1 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

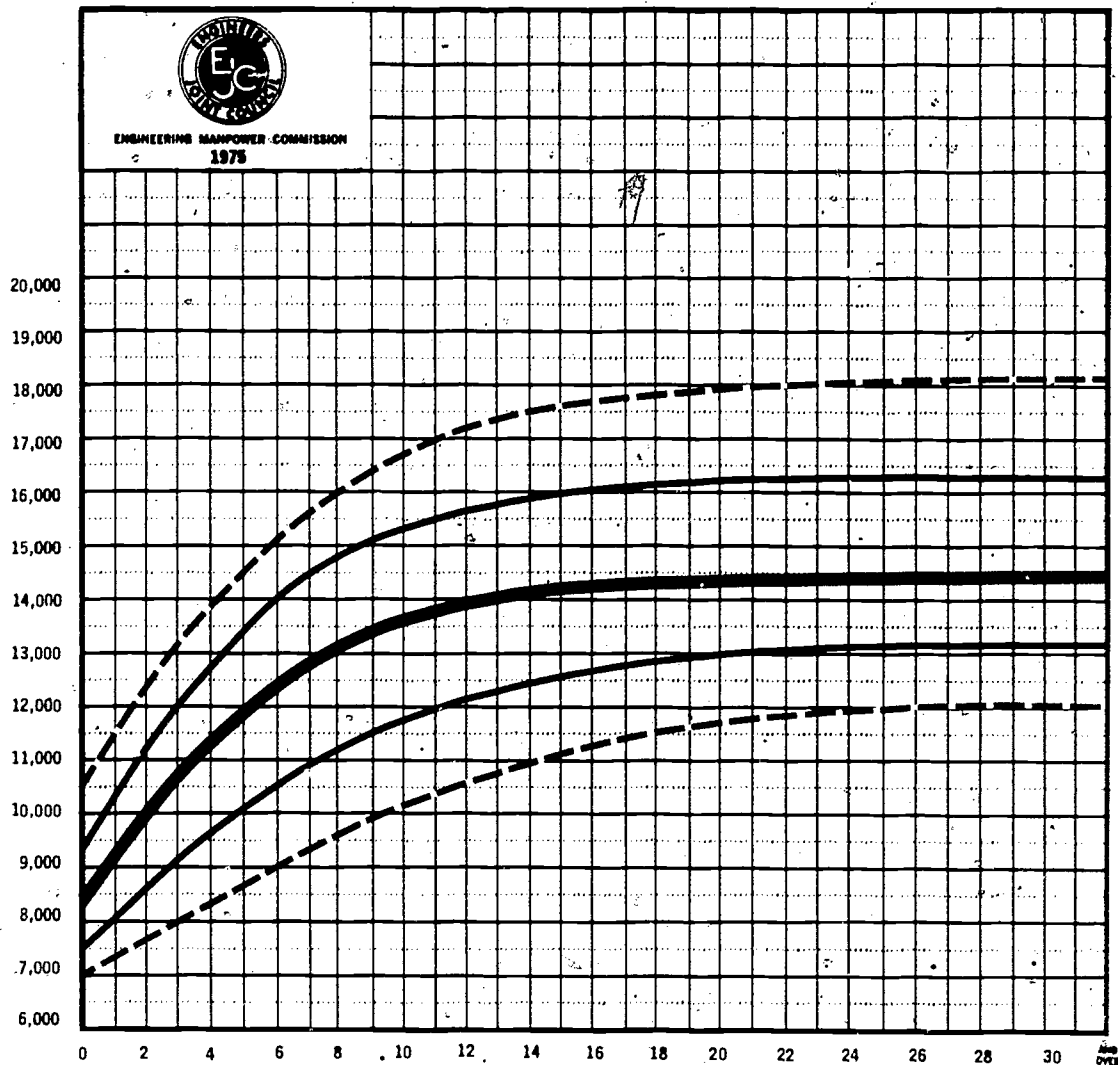
NUMBER OF TECHNICIANS COVERED - 175

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

RESEARCH & DEVELOPMENT

ALL TECHNICIANS

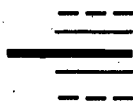


| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10600 | 11500 | 12350 | 13150 | 13850 | 14500 | 15100 | 15600 | 16000 |
| UPPER QUARTILE | 9450 | 10350 | 11250 | 12050 | 12800 | 13400 | 13950 | 14400 | 14800 |
| MEDIAN | 8400 | 9250 | 10000 | 10700 | 11350 | 11900 | 12350 | 12750 | 13100 |
| LOWER QUARTILE | 7550 | 8100 | 8650 | 9150 | 9600 | 10050 | 10450 | 10800 | 11150 |
| LOWER DECILE | 7000 | 7450 | 7850 | 8200 | 8500 | 8850 | 9000 | 9300 | 9600 |
| MEAN | 8650 | 9350 | 10050 | 10650 | 11250 | 11750 | 12250 | 12650 | 13000 |
| TOTAL NUMBER | 52 | 124 | 174 | 229 | 198 | 245 | 322 | 324 | 286 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 324 | 286 |
| NUMBERS UNDER \$7000 | 12 | 10 | 3 | 0 | 0 | 2 | 1 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16700 | 17350 | 17700 | 17900 | 18000 | 18250 | 18100 | 18100 | 18100 |
| UPPER QUARTILE | 15350 | 15850 | 16050 | 16200 | 16200 | 16300 | 16300 | 16300 | 16300 |
| MEDIAN | 13550 | 14000 | 14250 | 14350 | 14400 | 14450 | 14450 | 14450 | 14450 |
| LOWER QUARTILE | 11700 | 12300 | 12650 | 12900 | 13050 | 13100 | 13150 | 13150 | 13150 |
| LOWER DECILE | 10150 | 10550 | 11350 | 11700 | 11900 | 12000 | 12050 | 12050 | 11900 |
| MEAN | 13550 | 14050 | 14350 | 14550 | 14650 | 14700 | 14700 | 14700 | 14700 |
| TOTAL NUMBER | 575 | 601 | 567 | 677 | 609 | 652 | 751 | 632 | 662 |
| NUMBERS OVER \$20000 | 0 | 2 | 6 | 1 | 2 | 6 | 1 | 0 | 13 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

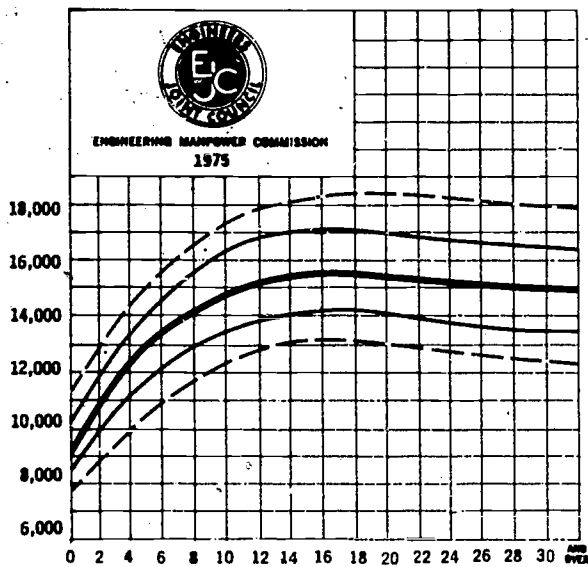


NUMBER OF TECHNICIANS COVERED - 6721

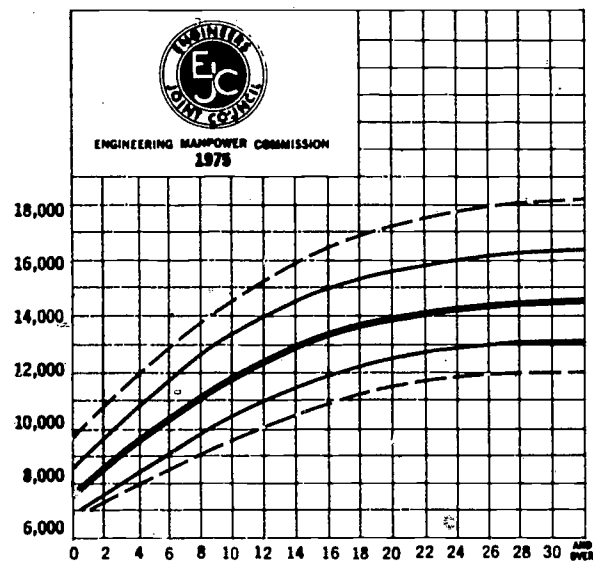
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

RESEARCH & DEVELOPMENT

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11300 | 12100 | 12850 | 13600 | 14300 | 14950 | 15550 | 16100 | 16550 |
| UPPER QUARTILE | 10300 | 11050 | 11850 | 12600 | 13300 | 14000 | 14600 | 15150 | 15600 |
| MEDIAN | 9250 | 10000 | 10800 | 11500 | 12200 | 12850 | 13400 | 13900 | 14350 |
| LOWER QUARTILE | 8650 | 9300 | 9950 | 10550 | 11150 | 11650 | 12150 | 12600 | 12950 |
| LOWER DECILE | 7850 | 8400 | 8900 | 9450 | 9950 | 10450 | 10900 | 11300 | 11700 |
| MEAN | 9500 | 10200 | 10850 | 11550 | 12150 | 12750 | 13300 | 13800 | 14200 |
| TOTAL NUMBER | 18 | 92 | 169 | 124 | 97 | 156 | 210 | 194 | 170 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17300 | 18000 | 18300 | 18350 | 18250 | 18100 | 18000 | 17900 | 17850 |
| UPPER QUARTILE | 16350 | 16950 | 17100 | 17000 | 16800 | 16600 | 16450 | 16300 | 16200 |
| MEDIAN | 14950 | 15450 | 15550 | 15450 | 15250 | 15100 | 15000 | 14900 | 14850 |
| LOWER QUARTILE | 13550 | 14000 | 14150 | 14050 | 13900 | 13750 | 13600 | 13450 | 13400 |
| LOWER DECILE | 12900 | 12900 | 13150 | 13100 | 12900 | 12700 | 12450 | 12250 | 12050 |
| MEAN | 14850 | 15450 | 15600 | 15550 | 15400 | 15200 | 15050 | 14900 | 14800 |
| TOTAL NUMBER | 307 | 279 | 239 | 179 | 87 | 93 | 41 | 29 | 21 |
| NUMBERS OVER \$20000 | 0 | 2 | 6 | 1 | 0 | 3 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED = 2445

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9750 | 10300 | 10850 | 11400 | 11900 | 12450 | 12950 | 13400 | 13850 |
| UPPER QUARTILE | 8600 | 9150 | 9700 | 10200 | 10750 | 11250 | 11700 | 12150 | 12600 |
| MEDIAN | 7600 | 8100 | 8600 | 9050 | 9500 | 9950 | 10400 | 10800 | 11150 |
| LOWER QUARTILE | 7250 | 7600 | 7900 | 8200 | 8500 | 8700 | 9100 | 9450 | 9800 |
| LOWER DECILE | 7100 | 7400 | 7600 | 7850 | 7950 | 8200 | 8500 | 8750 | 9050 |
| MEAN | 7900 | 8350 | 8850 | 9300 | 9700 | 10150 | 10550 | 10950 | 11350 |
| TOTAL NUMBER | 34 | 32 | 69 | 105 | 101 | 89 | 112 | 127 | 116 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 12 | 10 | 3 | 0 | 0 | 1 | 1 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14700 | 14700 | 16550 | 17150 | 17500 | 17850 | 18050 | 18150 | 18250 |
| UPPER QUARTILE | 13350 | 14300 | 15000 | 15500 | 15750 | 16050 | 16200 | 16300 | 16300 |
| MEDIAN | 11850 | 12700 | 13300 | 13750 | 14050 | 14250 | 14350 | 14450 | 14500 |
| LOWER QUARTILE | 10450 | 11300 | 11950 | 12450 | 12800 | 12950 | 13050 | 13100 | 13100 |
| LOWER DECILE | 9550 | 10300 | 10900 | 11350 | 11700 | 11900 | 12000 | 12000 | 11850 |
| MEAN | 12000 | 12850 | 13500 | 13950 | 14300 | 14500 | 14650 | 14750 | 14800 |
| TOTAL NUMBER | 264 | 322 | 324 | 298 | 322 | 369 | 340 | 603 | 641 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 2 | 3 | 4 | 0 | 13 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

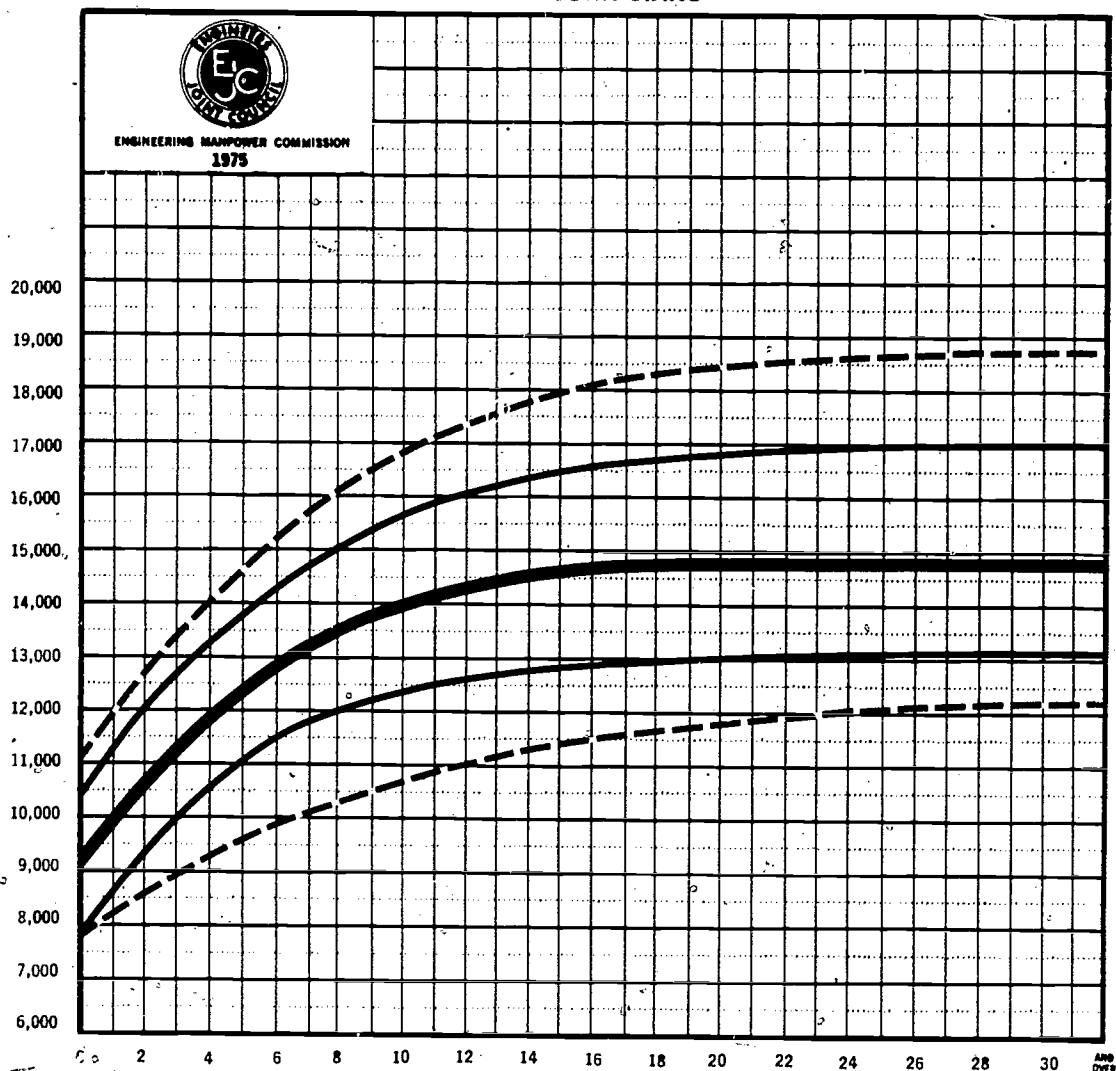
NUMBER OF TECHNICIANS COVERED = 4276

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

INDUSTRIAL R & D

ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11150 | 11950 | 12700 | 13400 | 14050 | 14650 | 15200 | 15700 | 16150 |
| UPPER QUARTILE | 10500 | 11250 | 11950 | 12600 | 13250 | 13800 | 14250 | 14700 | 15050 |
| MEDIAN | 9200 | 10000 | 10700 | 11350 | 11900 | 12400 | 12850 | 13200 | 13500 |
| LOWER QUARTILE | 7950 | 8650 | 9350 | 10000 | 10550 | 11000 | 11400 | 11750 | 12000 |
| LOWER DECILE | 7950 | 8700 | 9600 | 10000 | 10200 | 10500 | 10750 | 11000 | 11250 |

| | | | | | | | | | |
|------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| MEAN | 9400 | 10150 | 10700 | 11300 | 11800 | 12300 | 12700 | 13100 | 13400 |
|------|------|-------|-------|-------|-------|-------|-------|-------|-------|

| | | | | | | | | | |
|-----------------------|----|----|----|-----|----|-----|-----|-----|-----|
| TOTAL NUMBER | 16 | 38 | 81 | 103 | 89 | 150 | 179 | 189 | 194 |
| NUMBERS OVER \$20,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7,000 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

| | |
|----------------|------|
| Upper Decile | ---- |
| Upper Quartile | ---- |
| Median | ---- |
| Lower Quartile | ---- |
| Lower Decile | ---- |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16850 | 17600 | 18100 | 18350 | 18550 | 18650 | 18650 | 18700 | 18700 |
| UPPER QUARTILE | 15650 | 16250 | 16600 | 16800 | 16900 | 16950 | 17000 | 17000 | 17000 |
| MEDIAN | 13950 | 14400 | 14650 | 14750 | 14800 | 14850 | 14850 | 14850 | 14850 |
| LOWER QUARTILE | 12400 | 12750 | 12900 | 13000 | 13050 | 13050 | 13100 | 13100 | 13100 |
| LOWER DECILE | 10650 | 11150 | 11550 | 11800 | 12000 | 12150 | 12200 | 12250 | 12300 |

| | | | | | | | | | |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| MEAN | 13900 | 14450 | 14750 | 14900 | 15000 | 15050 | 15100 | 15100 | 15100 |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|

| | | | | | | | | | |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| TOTAL NUMBER | 294 | 259 | 275 | 245 | 229 | 266 | 231 | 369 | 352 |
| NUMBERS OVER \$20,000 | 0 | 1 | 4 | 1 | 1 | 6 | 3 | 0 | 11 |
| NUMBERS UNDER \$7,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 3559

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

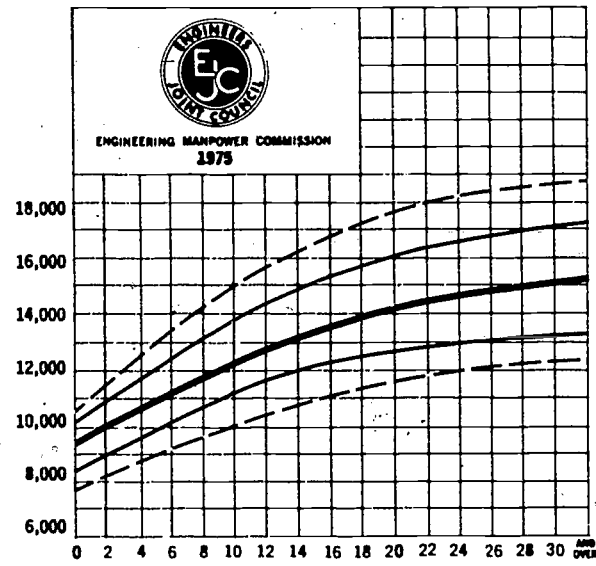
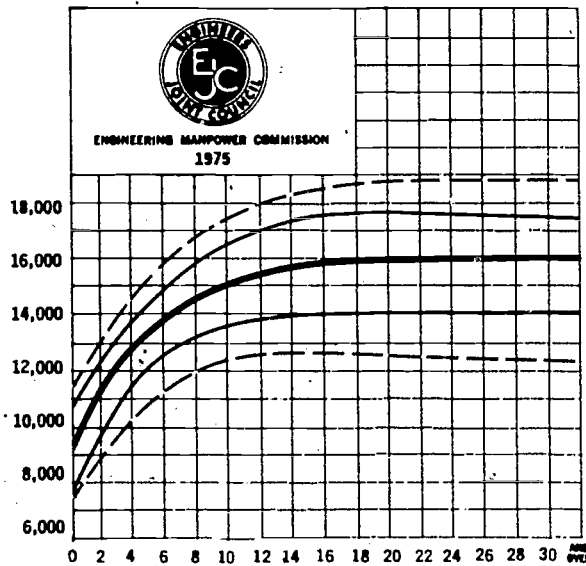
INDUSTRIAL R & D

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11500 | 12250 | 13050 | 13750 | 14450 | 15100 | 15700 | 16200 | 16700 |
| UPPER QUARTILE | 10850 | 11600 | 12300 | 13000 | 13600 | 14300 | 14900 | 15400 | 15850 |
| MEDIAN | 9350 | 10300 | 11200 | 12050 | 12800 | 13400 | 13950 | 14400 | 14750 |
| LOWER QUARTILE | 7950 | 8750 | 9650 | 10700 | 11450 | 12050 | 12550 | 12950 | 13250 |
| LOWER DECILE | 7500 | 8250 | 8950 | 9600 | 10200 | 10750 | 11200 | 11600 | 11950 |
| MEAN | 9500 | 10700 | 11100 | 11800 | 12500 | 13100 | 13650 | 14100 | 14500 |
| TOTAL NUMBER | 9 | 32 | 50 | 65 | 41 | 99 | 135 | 121 | 123 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17450 | 18250 | 19650 | 19800 | 19850 | 18850 | 18850 | 18800 | 18800 |
| UPPER QUARTILE | 16600 | 17300 | 17600 | 17700 | 17650 | 17550 | 17450 | 17350 | 17300 |
| MEDIAN | 15250 | 15700 | 15900 | 16000 | 16000 | 16050 | 16050 | 16050 | 16050 |
| LOWER QUARTILE | 13650 | 13900 | 14000 | 14000 | 14050 | 14050 | 14050 | 14050 | 14050 |
| LOWER DECILE | 12400 | 12550 | 12700 | 12600 | 12500 | 12400 | 12350 | 12300 | 12300 |
| MEAN | 15100 | 15550 | 15750 | 15800 | 15800 | 15800 | 15750 | 15750 | 15750 |
| TOTAL NUMBER | 138 | 109 | 111 | 75 | 50 | 56 | 16 | 16 | 7 |
| NUMBERS OVER \$20000 | 0 | 1 | 4 | 1 | 0 | 3 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1253

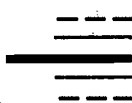
NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10600 | 11100 | 11550 | 12000 | 12500 | 12950 | 13400 | 13800 | 14200 |
| UPPER QUARTILE | 10150 | 10550 | 10900 | 11300 | 11650 | 12050 | 12400 | 12750 | 13100 |
| MEDIAN | 9550 | 9850 | 10100 | 10400 | 10650 | 10950 | 11200 | 11450 | 11700 |
| LOWER QUARTILE | 8300 | 8600 | 8950 | 9250 | 9600 | 9900 | 10150 | 10450 | 10700 |
| LOWER DECILE | 7850 | 8100 | 8300 | 8500 | 8750 | 8950 | 9150 | 9350 | 9600 |
| MEAN | 9250 | 9600 | 9950 | 10300 | 10650 | 10950 | 11300 | 11600 | 11900 |
| TOTAL NUMBER | 7 | 6 | 31 | 38 | 48 | 51 | 44 | 68 | 71 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15000 | 16000 | 16800 | 17500 | 18000 | 18350 | 18600 | 18800 | 18950 |
| UPPER QUARTILE | 13750 | 14600 | 15300 | 15900 | 16350 | 16700 | 16950 | 17200 | 17350 |
| MEDIAN | 12200 | 12450 | 13450 | 13900 | 14300 | 14650 | 14900 | 15150 | 15300 |
| LOWER QUARTILE | 11200 | 11800 | 12250 | 12600 | 12850 | 13000 | 13150 | 13200 | 13250 |
| LOWER DECILE | 10000 | 10550 | 11050 | 11500 | 11850 | 12100 | 12250 | 12350 | 12300 |
| MEAN | 12450 | 13150 | 13750 | 14250 | 14600 | 14900 | 15100 | 15250 | 15350 |
| TOTAL NUMBER | 156 | 150 | 164 | 170 | 179 | 210 | 215 | 353 | 345 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 3 | 3 | 0 | 11 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



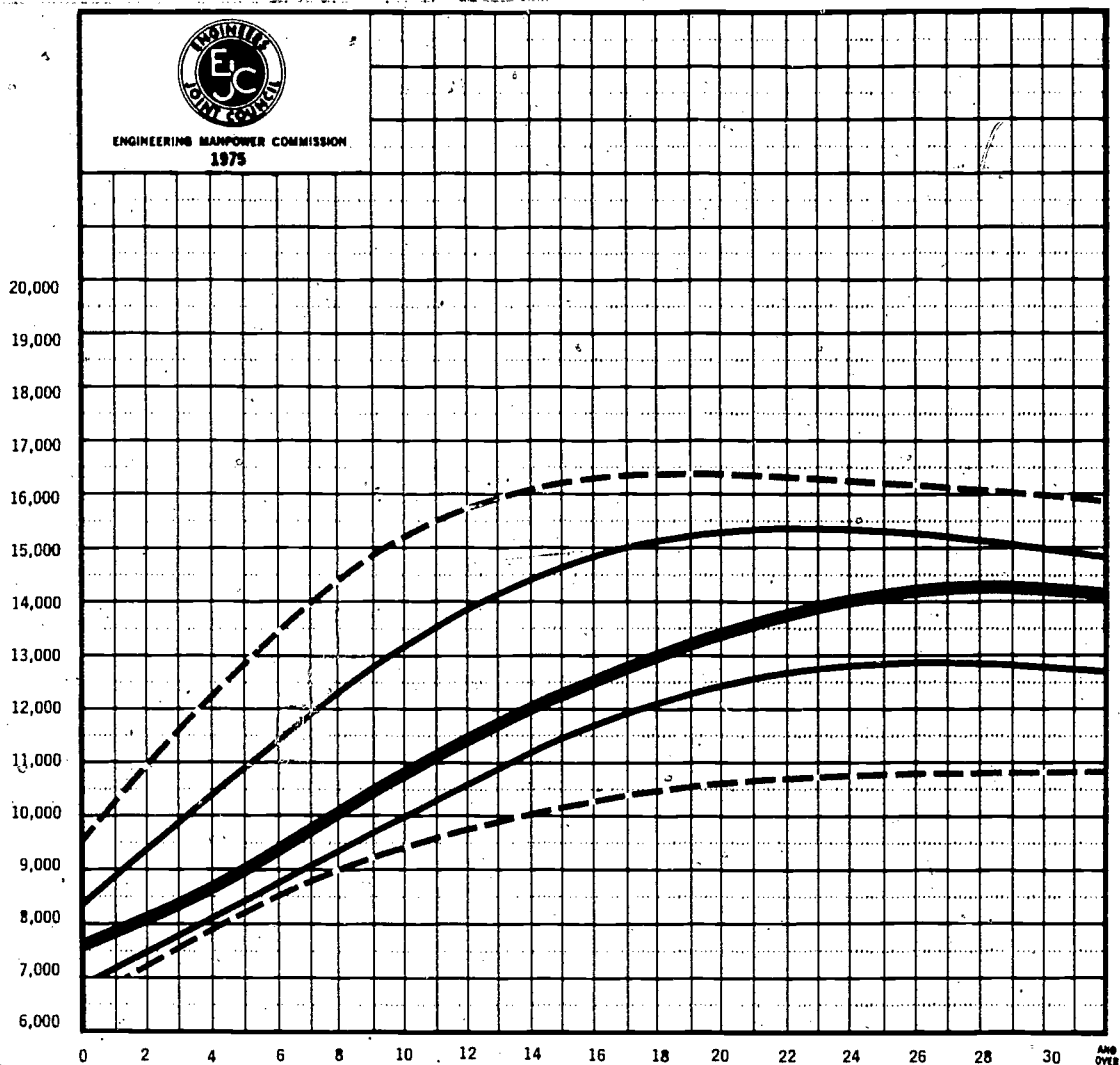
NUMBER OF TECHNICIANS COVERED - 2706

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

R & D LABORATORIES

ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9600 | 10700 | 10950 | 11600 | 12250 | 12850 | 13450 | 13950 | 14450 |
| UPPER QUARTILE | 8400 | 8900 | 9400 | 9900 | 10400 | 10850 | 11350 | 11850 | 12300 |
| MEDIAN | 7600 | 7850 | 8150 | 8450 | 8750 | 9100 | 9430 | 9750 | 10050 |
| LOWER QUARTILE | | 7150 | 7450 | 7750 | 8050 | 8400 | 8700 | 9050 | 9350 |
| LOWER DECILE | | | 7250 | 7550 | 7900 | 8200 | 8450 | 8750 | 9000 |
| MEAN | 7850 | 8250 | 8650 | 9000 | 9400 | 9800 | 10200 | 10550 | 10900 |
| TOTAL NUMBER | 28 | 30 | 35 | 52 | 42 | 32 | 64 | 51 | 38 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 11 | 9 | 1 | 0 | 0 | 1 | 0 | 0 | 0 |

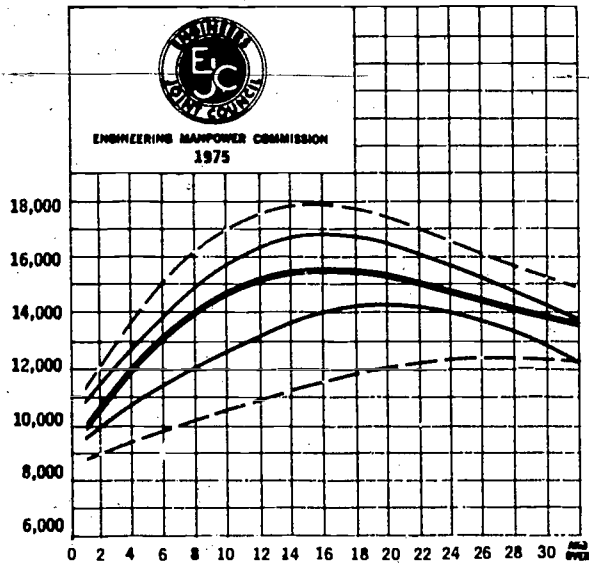
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15200 | 16000 | 16350 | 16400 | 16350 | 16200 | 16050 | 15900 | 15750 |
| UPPER QUARTILE | 13150 | 14200 | 14900 | 15250 | 15400 | 15300 | 15150 | 14850 | 14500 |
| MEDIAN | 10700 | 11650 | 12500 | 13200 | 13750 | 14100 | 14200 | 14050 | 13350 |
| LOWER QUARTILE | 10000 | 10900 | 11650 | 12250 | 12650 | 12850 | 12850 | 12650 | 12100 |
| LOWER DECILE | 9400 | 9900 | 10250 | 10500 | 10650 | 10750 | 10800 | 10850 | 10850 |
| MEAN | 11600 | 12450 | 13100 | 13550 | 13750 | 13800 | 13750 | 13650 | 13400 |
| TOTAL NUMBER | 89 | 111 | 122 | 67 | 70 | 76 | 63 | 79 | 133 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1162

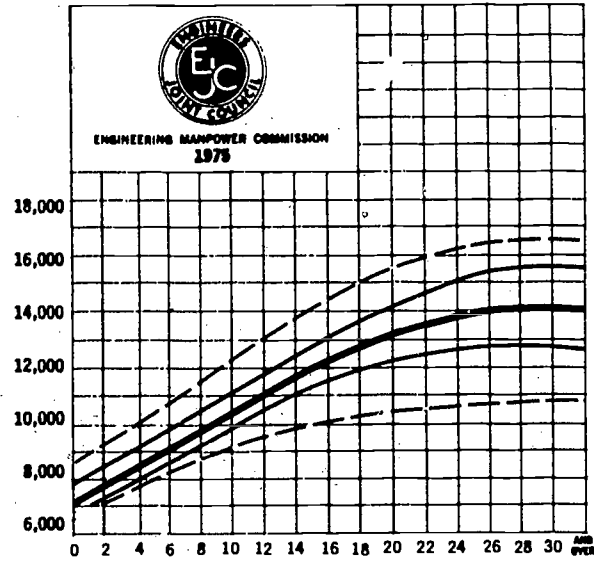
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

R & D LABORATORIES

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 11250 | 12000 | 12750 | 13500 | 14250 | 14950 | 15550 | 16150 |
| UPPER QUARTILE | 0 | 10850 | 11450 | 12050 | 12650 | 13250 | 13800 | 14350 | 14850 |
| MEDIAN | 0 | 9950 | 10600 | 11250 | 11850 | 12450 | 13000 | 13500 | 13950 |
| LOWER QUARTILE | 0 | 9650 | 9950 | 10700 | 10650 | 11000 | 11300 | 11650 | 12000 |
| LOWER DECILE | 0 | 8750 | 8960 | 9100 | 9300 | 9500 | 9700 | 9900 | 10100 |
| MEAN | 0 | 10200 | 10700 | 11150 | 11600 | 12100 | 12550 | 12950 | 13350 |
| TOTAL NUMBER | 4 | 11 | 11 | 7 | 8 | 10 | 9 | 16 | 13 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| UPPER DECILE | 17050 | 17850 | 17950 | 17600 | 0 | 16350 | 0 | 15100 | 0 |
| UPPER QUARTILE | 15700 | 16550 | 16850 | 16650 | 0 | 15400 | 0 | 13700 | 0 |
| MEDIAN | 14700 | 15350 | 15500 | 15300 | 0 | 14500 | 0 | 13650 | 0 |
| LOWER QUARTILE | 12600 | 11450 | 14050 | 14350 | 0 | 13950 | 0 | 12150 | 0 |
| LOWER DECILE | 10500 | 11050 | 11500 | 11900 | 0 | 12400 | 0 | 12250 | 0 |
| MEAN | 14100 | 14900 | 15350 | 15400 | 0 | 14600 | 0 | 13200 | 0 |
| TOTAL NUMBER | 38 | 31 | 24 | 14 | 3 | 6 | 2 | 5 | 2 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 214

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|------|------|------|-------|-------|-------|-------|-------|
| UPPER DECILE | 8650 | 8950 | 9300 | 9650 | 10000 | 10350 | 10750 | 11100 | 11450 |
| UPPER QUARTILE | 7900 | 8200 | 8500 | 8800 | 9100 | 9400 | 9700 | 10050 | 10350 |
| MEDIAN | 7100 | 7400 | 7700 | 8000 | 8350 | 8650 | 9000 | 9350 | 9650 |
| LOWER QUARTILE | 6400 | 6700 | 7000 | 7300 | 7600 | 7900 | 8200 | 8500 | 8800 |
| LOWER DECILE | 5700 | 6000 | 6300 | 6600 | 6900 | 7200 | 7500 | 7800 | 8100 |
| MEAN | 7450 | 7750 | 8050 | 8350 | 8650 | 8950 | 9300 | 9600 | 9950 |
| TOTAL NUMBER | 24 | 19 | 24 | 45 | 74 | 22 | 55 | 35 | 25 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 11 | 9 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12200 | 13300 | 14350 | 15200 | 15900 | 16350 | 16550 | 16450 | 15700 |
| UPPER QUARTILE | 11050 | 12050 | 13050 | 13950 | 14700 | 15250 | 15500 | 15450 | 14400 |
| MEDIAN | 10350 | 11350 | 12250 | 13050 | 13600 | 13950 | 14100 | 14000 | 13400 |
| LOWER QUARTILE | 9800 | 10700 | 11650 | 12100 | 12550 | 12800 | 12850 | 12700 | 12100 |
| LOWER DECILE | 9200 | 9700 | 10100 | 10350 | 10550 | 10650 | 10750 | 10800 | 10800 |
| MEAN | 10550 | 11500 | 12300 | 13000 | 13500 | 13800 | 13950 | 13850 | 13350 |
| TOTAL NUMBER | 51 | 80 | 98 | 53 | 67 | 70 | 61 | 74 | 131 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 968

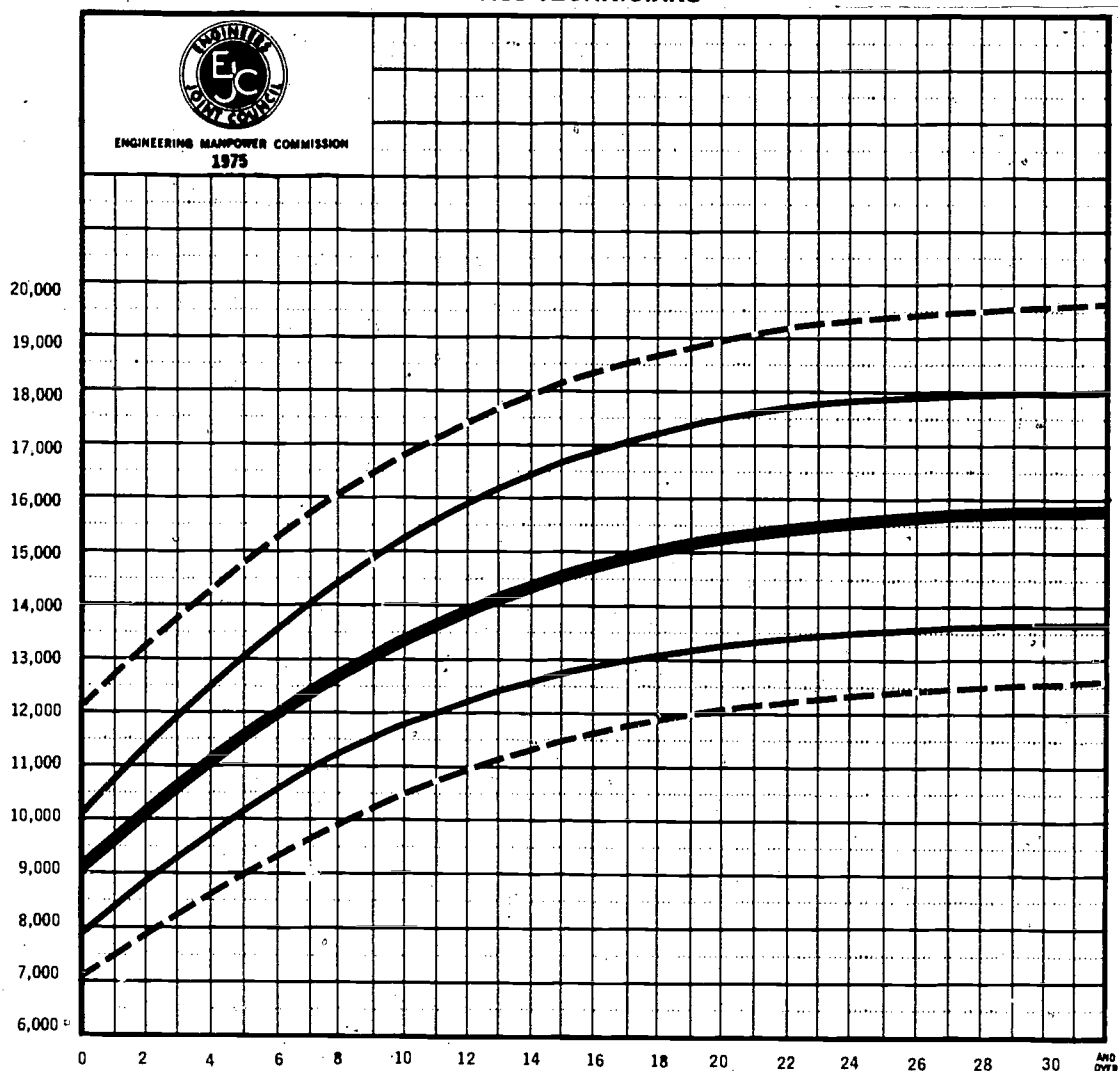
LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

UTILITIES ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12100 | 12650 | 13200 | 13750 | 14300 | 14750 | 15250 | 15700 | 16100 |
| UPPER QUARTILE | 10100 | 10750 | 11350 | 11950 | 12500 | 13050 | 13600 | 14050 | 14500 |
| MEDIAN | 9050 | 9550 | 10050 | 10550 | 11000 | 11450 | 11900 | 12300 | 12650 |
| LOWER QUARTILE | 7950 | 8400 | 8850 | 9300 | 9700 | 10100 | 10500 | 10850 | 11200 |
| LOWER DECILE | 7100 | 7500 | 7850 | 8250 | 8600 | 8950 | 9250 | 9600 | 9900 |
| MEAN | 9300 | 9800 | 10300 | 10800 | 11250 | 11650 | 12100 | 12450 | 12850 |
| TOTAL NUMBER | 65 | 120 | 180 | 186 | 217 | 221 | 277 | 275 | 274 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 7 | 2 | 2 | 1 | 1 | 1 | 5 | 1 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16850 | 17750 | 18400 | 18850 | 19200 | 19400 | 19500 | 19600 | 19650 |
| UPPER QUARTILE | 15300 | 16250 | 16900 | 17350 | 17650 | 17850 | 17950 | 18000 | 18050 |
| MEDIAN | 13350 | 14150 | 14750 | 15150 | 15450 | 15600 | 15700 | 15800 | 15850 |
| LOWER QUARTILE | 11750 | 12400 | 12900 | 13200 | 13400 | 13500 | 13600 | 13650 | 13650 |
| LOWER DECILE | 10450 | 11100 | 11650 | 12000 | 12250 | 12400 | 12500 | 12600 | 12650 |
| MEAN | 13500 | 14250 | 14850 | 15250 | 15500 | 15700 | 15800 | 15900 | 15950 |
| TOTAL NUMBER | 721 | 510 | 468 | 396 | 371 | 434 | 377 | 441 | 416 |
| NUMBERS OVER \$20000 | 3 | 2 | 7 | 6 | 12 | 20 | 22 | 27 | 32 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

NUMBER OF TECHNICIANS COVERED - 5949

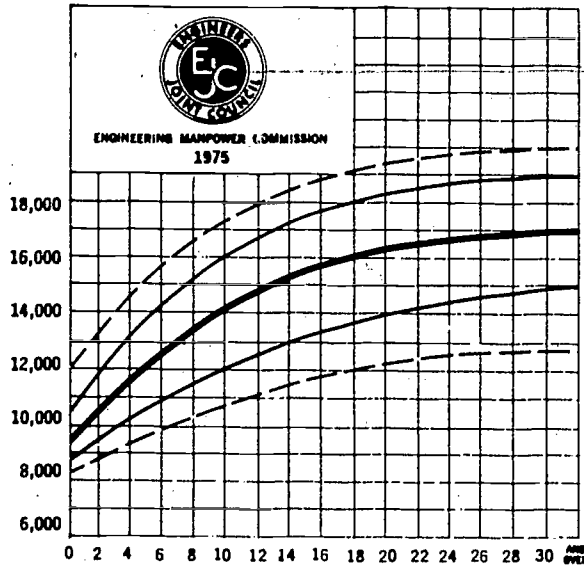
*Base year (0 years since graduation) is 1975. For
equivalent to age 20, For

associate degrees and non-graduates this is considered
the equivalent age is 22.

UTILITIES

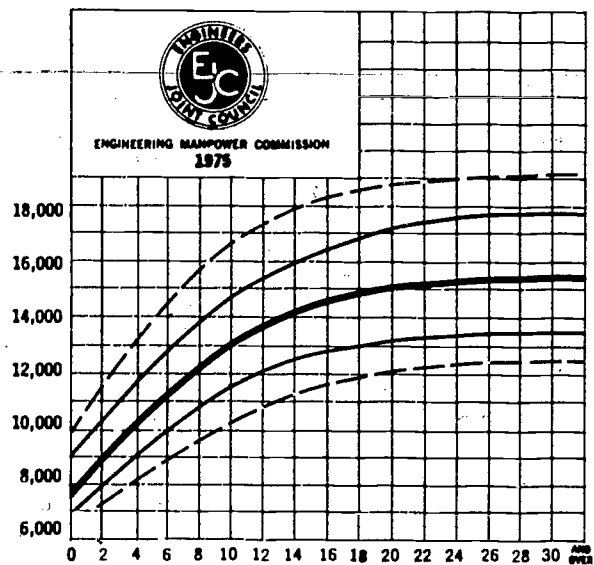
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12050 | 12700 | 13300 | 13900 | 14500 | 15050 | 15550 | 16050 | 16450 |
| UPPER QUARTILE | 10550 | 11200 | 11850 | 12500 | 13100 | 13650 | 14200 | 14700 | 15200 |
| MEDIAN | 9400 | 9950 | 10450 | 11000 | 11500 | 12000 | 12450 | 12900 | 13300 |
| LOWER QUARTILE | 8850 | 9200 | 9500 | 9850 | 10200 | 10500 | 10800 | 11100 | 11400 |
| LOWER DECILE | 8350 | 8600 | 8850 | 9100 | 9300 | 9550 | 9750 | 10000 | 10200 |
| MEAN | 9900 | 10400 | 10850 | 11300 | 11700 | 12150 | 12550 | 12950 | 13300 |
| TOTAL NUMBER | 35 | 92 | 122 | 123 | 111 | 113 | 147 | 123 | 131 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17250 | 18200 | 18850 | 19300 | 19600 | 19800 | 19950 | 20000 | |
| UPPER QUARTILE | 16000 | 17000 | 17750 | 18250 | 18550 | 18800 | 18900 | 19000 | 19000 |
| MEDIAN | 14050 | 15000 | 15700 | 16200 | 16550 | 16750 | 16900 | 17000 | 17050 |
| LOWER QUARTILE | 12000 | 12700 | 13350 | 13850 | 14250 | 14550 | 14600 | 15000 | 15150 |
| LOWER DECILE | 10650 | 11250 | 11750 | 12150 | 12400 | 12600 | 12700 | 12750 | 12600 |
| MEAN | 13950 | 14800 | 15450 | 15950 | 16300 | 16550 | 16750 | 16850 | 16900 |
| TOTAL NUMBER | 275 | 179 | 137 | 95 | 88 | 101 | 71 | 77 | 72 |
| NUMBERS OVER \$20000 | 2 | 2 | 2 | 3 | 6 | 11 | 8 | 13 | 16 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 2099

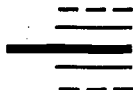
NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10000 | 10850 | 11650 | 12450 | 13200 | 13950 | 14600 | 15200 | 15750 |
| UPPER QUARTILE | 9100 | 9750 | 10400 | 11050 | 11650 | 12250 | 12800 | 13350 | 13850 |
| MEDIAN | 7600 | 8250 | 8900 | 9550 | 10150 | 10750 | 11300 | 11800 | 12250 |
| LOWER QUARTILE | | 7450 | 8000 | 8550 | 9100 | 9600 | 10050 | 10500 | 10900 |
| LOWER DECILE | | | 7300 | 7700 | 8100 | 8500 | 8900 | 9250 | 9600 |
| MEAN | 8100 | 8700 | 9300 | 9900 | 10450 | 11000 | 11550 | 12000 | 12450 |
| TOTAL NUMBER | 30 | 28 | 58 | 63 | 99 | 108 | 130 | 152 | 143 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 5 | 2 | 2 | 1 | 1 | 0 | 2 | 1 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16650 | 17650 | 18300 | 18700 | 18900 | 19050 | 19100 | 19150 | 19150 |
| UPPER QUARTILE | 14750 | 15800 | 16550 | 17050 | 17400 | 17600 | 17750 | 17800 | 17850 |
| MEDIAN | 13050 | 13950 | 14500 | 14900 | 15100 | 15200 | 15300 | 15350 | 15350 |
| LOWER QUARTILE | 11600 | 12150 | 12850 | 13150 | 13300 | 13400 | 13450 | 13500 | 13500 |
| LOWER DECILE | 10250 | 11000 | 11600 | 12000 | 12250 | 12400 | 12500 | 12550 | 12600 |
| MEAN | 13200 | 14100 | 14700 | 15050 | 15300 | 15450 | 15550 | 15600 | 15600 |
| TOTAL NUMBER | 446 | 331 | 331 | 301 | 283 | 333 | 306 | 364 | 344 |
| NUMBERS OVER \$20000 | 1 | 0 | 5 | 3 | 6 | 9 | 14 | 14 | 16 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

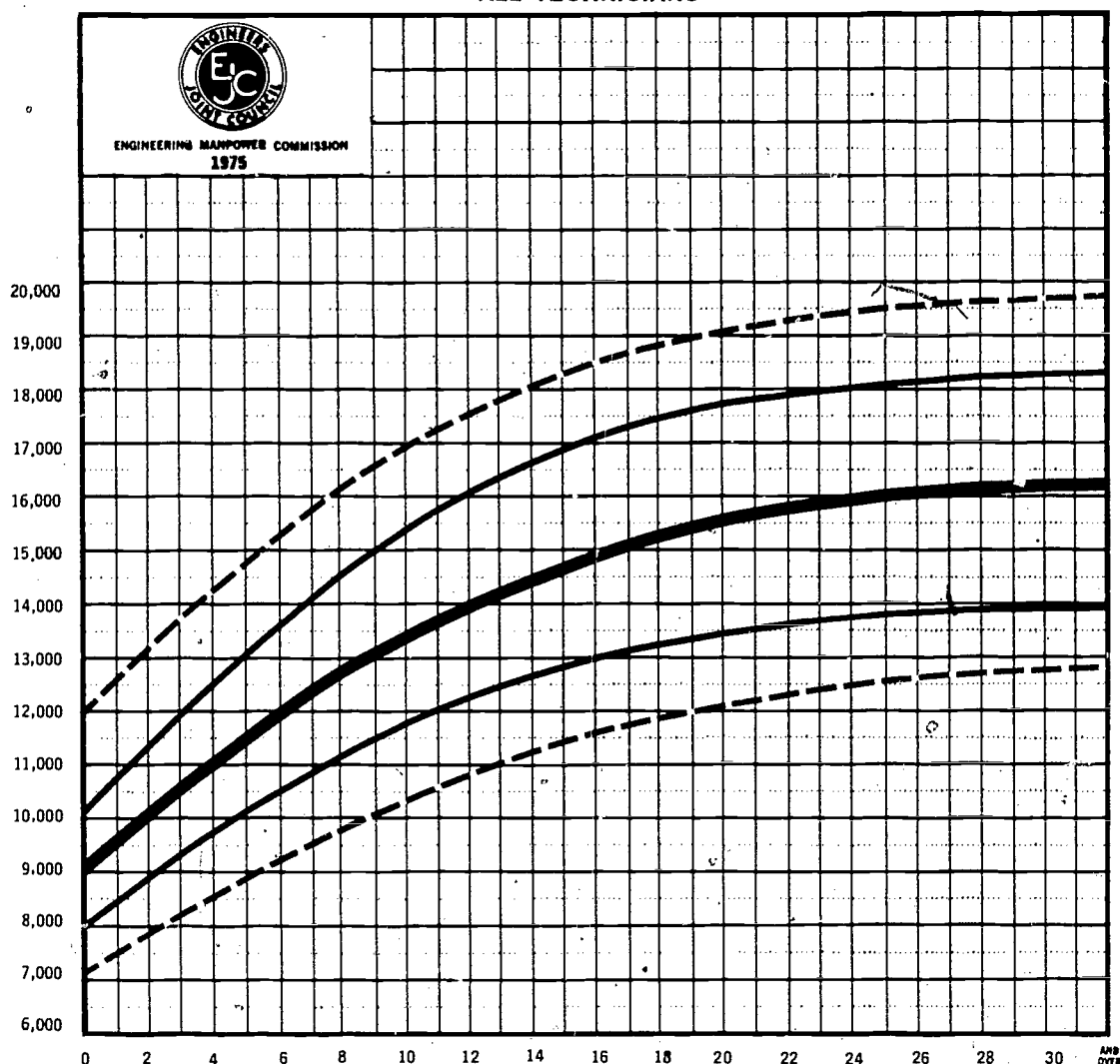


NUMBER OF TECHNICIANS COVERED - 3850

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ELECTRIC & COMBINED UTILITIES ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12050 | 12600 | 13200 | 13750 | 14250 | 14750 | 15250 | 15700 | 16150 |
| UPPER QUARTILE | 10200 | 10800 | 11400 | 12000 | 12550 | 13100 | 13600 | 14100 | 14550 |
| MEDIAN | 9050 | 9550 | 10050 | 10550 | 11000 | 11450 | 11900 | 12300 | 12700 |
| LOWER QUARTILE | 8000 | 8400 | 8850 | 9250 | 9650 | 10050 | 10400 | 10750 | 11100 |
| LOWER DECILE | 7100 | 7500 | 7850 | 8150 | 8500 | 8850 | 9150 | 9500 | 9800 |
| MEAN | 9350 | 9850 | 10300 | 10750 | 11200 | 11650 | 12050 | 12450 | 12850 |
| TOTAL NUMBER | 58 | 133 | 174 | 172 | 193 | 199 | 235 | 242 | 237 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 7 | 2 | 2 | 1 | 1 | 1 | 5 | 1 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16900 | 17850 | 18500 | 19000 | 19300 | 19500 | 19650 | 19750 | 19800 |
| UPPER QUARTILE | 15400 | 16350 | 17100 | 17600 | 17900 | 18150 | 18250 | 18350 | 18400 |
| MEDIAN | 13400 | 14300 | 14950 | 15400 | 15750 | 15950 | 16100 | 16200 | 16250 |
| LOWER QUARTILE | 11700 | 12450 | 13000 | 13350 | 13600 | 13800 | 13900 | 13950 | 14000 |
| LOWER DECILE | 10300 | 11050 | 11600 | 12000 | 12350 | 12550 | 12700 | 12850 | 12900 |
| MEAN | 13500 | 14350 | 14950 | 15400 | 15700 | 15950 | 16050 | 16150 | 16200 |
| TOTAL NUMBER | 615 | 420 | 355 | 286 | 254 | 301 | 271 | 329 | 306 |
| NUMBERS OVER \$20000 | 3 | 1 | 4 | 5 | 11 | 14 | 18 | 21 | 23 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

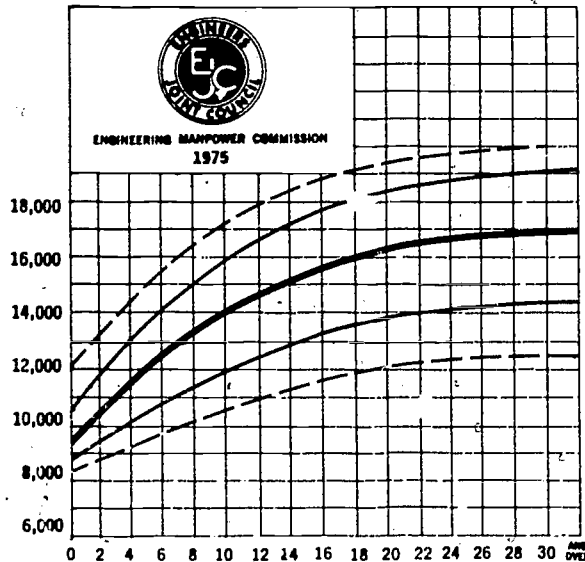
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

NUMBER OF TECHNICIANS COVERED - 4760

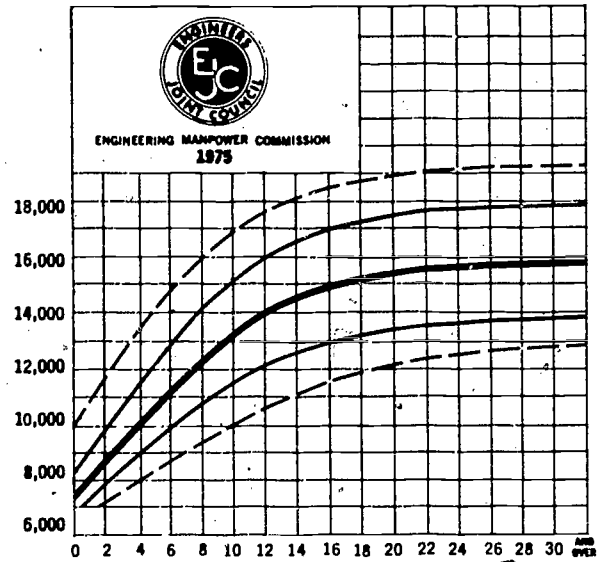
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ELECTRIC & COMBINED UTILITIES

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12050 | 12650 | 13250 | 13850 | 14400 | 14950 | 15450 | 15950 | 16400 |
| UPPER QUARTILE | 10600 | 11200 | 11800 | 12400 | 13000 | 13550 | 14050 | 14550 | 15050 |
| MEDIAN | 9400 | 9900 | 10450 | 10950 | 11450 | 11900 | 12350 | 12800 | 13200 |
| LOWER QUARTILE | 8850 | 9200 | 9500 | 9800 | 10150 | 10450 | 10750 | 11050 | 11350 |
| LOWER DECILE | 8350 | 8600 | 8800 | 9050 | 9300 | 9500 | 9750 | 10000 | 10200 |
| MEAN | 9900 | 10350 | 10800 | 11250 | 11650 | 12050 | 12450 | 12850 | 13200 |
| TOTAL NUMBER | 35 | 91 | 121 | 118 | 112 | 105 | 118 | 114 | 129 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17700 | 18150 | 18850 | 19350 | 19650 | 19850 | 19950 | | |
| UPPER QUARTILE | 15900 | 16900 | 17700 | 18200 | 18600 | 18850 | 19000 | 19100 | 19150 |
| MEDIAN | 13950 | 14850 | 15550 | 16100 | 16450 | 16700 | 16850 | 16950 | 17000 |
| LOWER QUARTILE | 11900 | 12650 | 13250 | 13700 | 14000 | 14200 | 14300 | 14300 | 14200 |
| LOWER DECILE | 10600 | 11200 | 11650 | 12050 | 12300 | 12500 | 12550 | 12550 | 12400 |
| MEAN | 13850 | 14700 | 15350 | 15850 | 16200 | 16450 | 16650 | 16800 | 16850 |
| TOTAL NUMBER | 260 | 171 | 128 | 86 | 76 | 91 | 63 | 62 | 54 |
| NUMBERS OVER \$20000 | 2 | 1 | 2 | 2 | 6 | 10 | 8 | 12 | 14 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1954

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10050 | 10950 | 11800 | 12650 | 13400 | 14150 | 14850 | 15450 | 16000 |
| UPPER QUARTILE | 8300 | 9150 | 9950 | 10750 | 11500 | 12250 | 12950 | 13550 | 14150 |
| MEDIAN | 7450 | 8100 | 8750 | 9400 | 10050 | 10650 | 11200 | 11750 | 12250 |
| LOWER QUARTILE | | 7350 | 7850 | 8400 | 8900 | 9400 | 9850 | 10300 | 10750 |
| LOWER DECILE | | | 7250 | 7650 | 8000 | 8400 | 8750 | 9100 | 9400 |
| MEAN | 7950 | 8550 | 9200 | 9800 | 10400 | 10950 | 11500 | 12000 | 12450 |
| TOTAL NUMBER | 23 | 22 | 53 | 54 | 81 | 94 | 97 | 128 | 108 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 5 | 2 | 2 | 1 | 1 | 0 | 2 | 1 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16900 | 17900 | 18500 | 19050 | 19500 | 19850 | 19950 | 19250 | 19250 |
| UPPER QUARTILE | 15150 | 16250 | 16950 | 17400 | 17650 | 17800 | 17850 | 17900 | 17900 |
| MEDIAN | 13150 | 14100 | 14800 | 15250 | 15500 | 15650 | 15750 | 15800 | 15800 |
| LOWER QUARTILE | 11500 | 12350 | 12950 | 13350 | 13600 | 13750 | 13800 | 13850 | 13900 |
| LOWER DECILE | 10050 | 10450 | 11500 | 12000 | 12350 | 12600 | 12750 | 12900 | 12950 |
| MEAN | 13300 | 14250 | 14850 | 15300 | 15550 | 15750 | 15800 | 15850 | 15900 |
| TOTAL NUMBER | 355 | 249 | 227 | 200 | 178 | 210 | 208 | 267 | 252 |
| NUMBERS OVER \$20000 | 1 | 0 | 2 | 3 | 5 | 4 | 10 | 9 | 9 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 2806

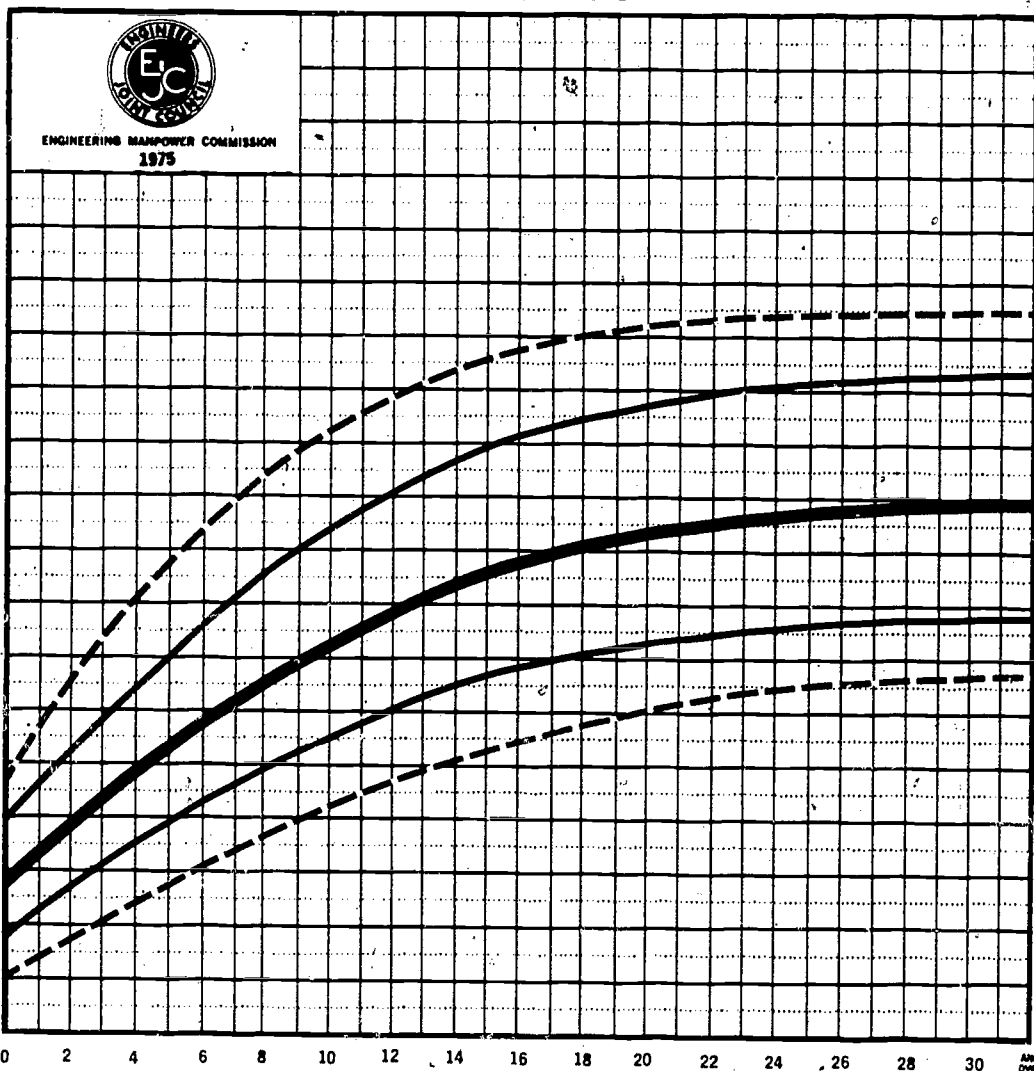
LEGEND

| | |
|----------------|-----|
| Upper Decile | --- |
| Upper Quartile | --- |
| Median | --- |
| Lower Quartile | --- |
| Lower Decile | --- |

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ELECTRIC UTILITIES ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10750 | 11650 | 12450 | 13250 | 14050 | 14700 | 15300 | 15900 | 16400 |
| UPPER QUARTILE | 10050 | 10700 | 11300 | 11900 | 12500 | 13100 | 13600 | 14100 | 14600 |
| MEDIAN | 8850 | 9350 | 9850 | 10350 | 10800 | 11250 | 11650 | 12100 | 12450 |
| LOWER QUARTILE | 7800 | 8250 | 8650 | 9100 | 9500 | 9900 | 10250 | 10600 | 10950 |
| LOWER DECILE | 7050 | 7400 | 7750 | 8050 | 8400 | 8750 | 9050 | 9350 | 9650 |
| MEAN | 8950 | 9500 | 10050 | 10550 | 11050 | 11500 | 11950 | 12350 | 12750 |
| TOTAL NUMBER | 35 | 90 | 135 | 142 | 152 | 158 | 168 | 182 | 187 |
| NUMBERS OVER \$20,000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7,000 | 6 | 2 | 0 | 0 | 1 | 1 | 5 | 1 | 0 |

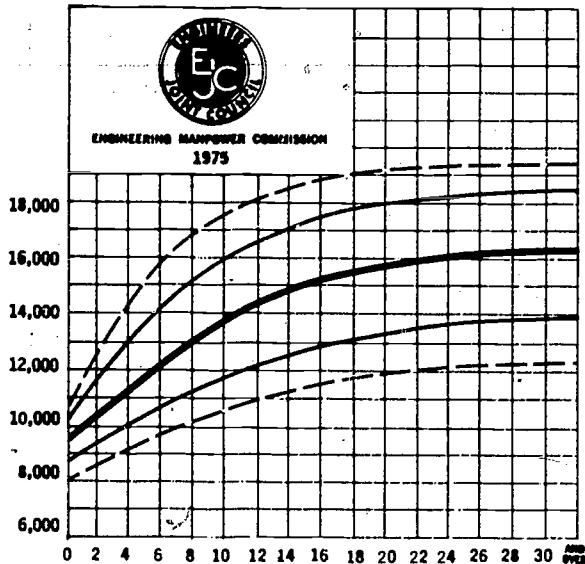
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17250 | 18150 | 18750 | 19100 | 19390 | 19400 | 19450 | 19500 | 19500 |
| UPPER QUARTILE | 15400 | 16400 | 17150 | 17650 | 17950 | 18200 | 18300 | 18400 | 18400 |
| MEDIAN | 13150 | 14050 | 14700 | 15150 | 15500 | 15750 | 15850 | 15950 | 16000 |
| LOWER QUARTILE | 11500 | 12250 | 12800 | 13150 | 13450 | 13600 | 13700 | 13800 | 13850 |
| LOWER DECILE | 10200 | 10900 | 11450 | 11900 | 12200 | 12450 | 12600 | 12700 | 12700 |
| MEAN | 13450 | 14300 | 14900 | 15350 | 15600 | 15800 | 15900 | 16000 | 16000 |
| TOTAL NUMBER | 471 | 329 | 272 | 215 | 183 | 206 | 200 | 244 | 214 |
| NUMBERS OVER \$20,000 | 1 | 0 | 3 | 5 | 6 | 11 | 11 | 18 | 18 |
| NUMBERS UNDER \$7,000 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 3603

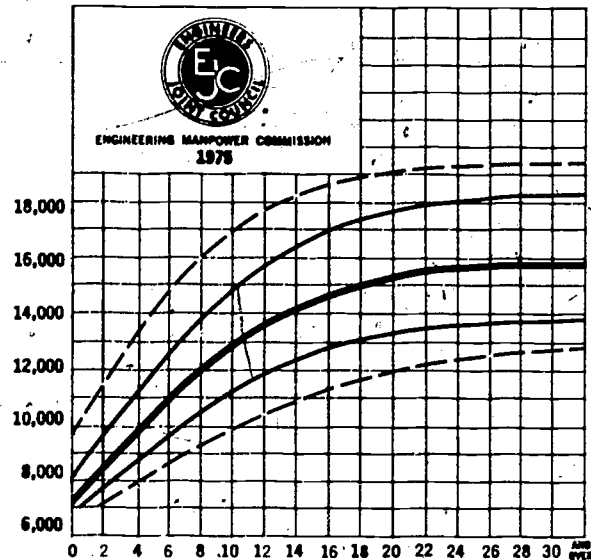
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ELECTRIC UTILITIES

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10750 | 11700 | 12600 | 13450 | 14250 | 14950 | 15600 | 16200 | 16700 |
| UPPER QUARTILE | 10250 | 10950 | 11650 | 12300 | 12950 | 13550 | 14150 | 14650 | 15100 |
| MEDIAN | 9650 | 10150 | 10600 | 11100 | 11550 | 11950 | 12350 | 12750 | 13100 |
| LOWER QUARTILE | 8750 | 9100 | 9450 | 9750 | 10100 | 10400 | 10700 | 10950 | 11250 |
| LOWER DECILE | 8050 | 8300 | 8600 | 8850 | 9150 | 9400 | 9650 | 9900 | 10100 |
| MEAN | 9600 | 10100 | 10600 | 11100 | 11550 | 12000 | 12400 | 12800 | 13150 |
| TOTAL NUMBER | 13 | 69 | 93 | 98 | 91 | 82 | 111 | 87 | 111 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 2 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17500 | 18350 | 18800 | 19100 | 19250 | 19350 | 19750 | 19400 | 19400 |
| UPPER QUARTILE | 15450 | 16150 | 17500 | 17900 | 18150 | 18300 | 18400 | 18450 | 18450 |
| MEDIAN | 13750 | 14550 | 15150 | 15600 | 15900 | 16100 | 16200 | 16300 | 16350 |
| LOWER QUARTILE | 11750 | 12400 | 12900 | 13250 | 13500 | 13700 | 13800 | 13900 | 13950 |
| LOWER DECILE | 10550 | 11100 | 11500 | 11800 | 12050 | 12200 | 12300 | 12400 | 12450 |
| MEAN | 13400 | 14600 | 15150 | 15550 | 15850 | 16000 | 16100 | 16200 | 16200 |
| TOTAL NUMBER | 209 | 152 | 105 | 66 | 60 | 68 | 45 | 50 | 43 |
| NUMBERS OVER \$20000 | 0 | 0 | 1 | 2 | 4 | 9 | 4 | 11 | 13 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1553

NON-GRADUATES

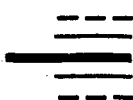
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9700 | 10600 | 11550 | 12450 | 13300 | 14100 | 14800 | 15450 | 16050 |
| UPPER QUARTILE | 8200 | 8950 | 9700 | 10450 | 11150 | 11850 | 12550 | 13200 | 13800 |
| MEDIAN | 7250 | 7900 | 8550 | 9150 | 9800 | 10350 | 10950 | 11500 | 12000 |
| LOWER QUARTILE | | 7350 | 7800 | 8300 | 8750 | 9200 | 9650 | 10100 | 10500 |
| LOWER DECILE | | | 7250 | 7600 | 7950 | 8300 | 8650 | 8950 | 9300 |
| MEAN | 7800 | 8400 | 9000 | 9600 | 10200 | 10750 | 11300 | 11800 | 12300 |
| TOTAL NUMBER | 22 | 21 | 42 | 44 | 61 | 76 | 77 | 95 | 76 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 4 | 2 | 2 | 0 | 1 | 0 | 2 | 1 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17000 | 18050 | 18650 | 19000 | 19200 | 19300 | 19750 | 19400 | 19400 |
| UPPER QUARTILE | 14850 | 16100 | 16950 | 17550 | 17900 | 18100 | 18250 | 18300 | 18300 |
| MEDIAN | 12900 | 13900 | 14650 | 15100 | 15400 | 15600 | 15700 | 15750 | 15750 |
| LOWER QUARTILE | 11200 | 12100 | 12750 | 13200 | 13450 | 13600 | 13700 | 13800 | 13800 |
| LOWER DECILE | 9900 | 10650 | 11350 | 11850 | 12200 | 12500 | 12700 | 12850 | 12950 |
| MEAN | 13100 | 14100 | 14800 | 15250 | 15550 | 15750 | 15850 | 15900 | 15950 |
| TOTAL NUMBER | 262 | 177 | 167 | 149 | 173 | 138 | 155 | 194 | 171 |
| NUMBERS OVER \$20000 | 1 | 0 | 2 | 3 | 4 | 2 | 3 | 7 | 5 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 2050

LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

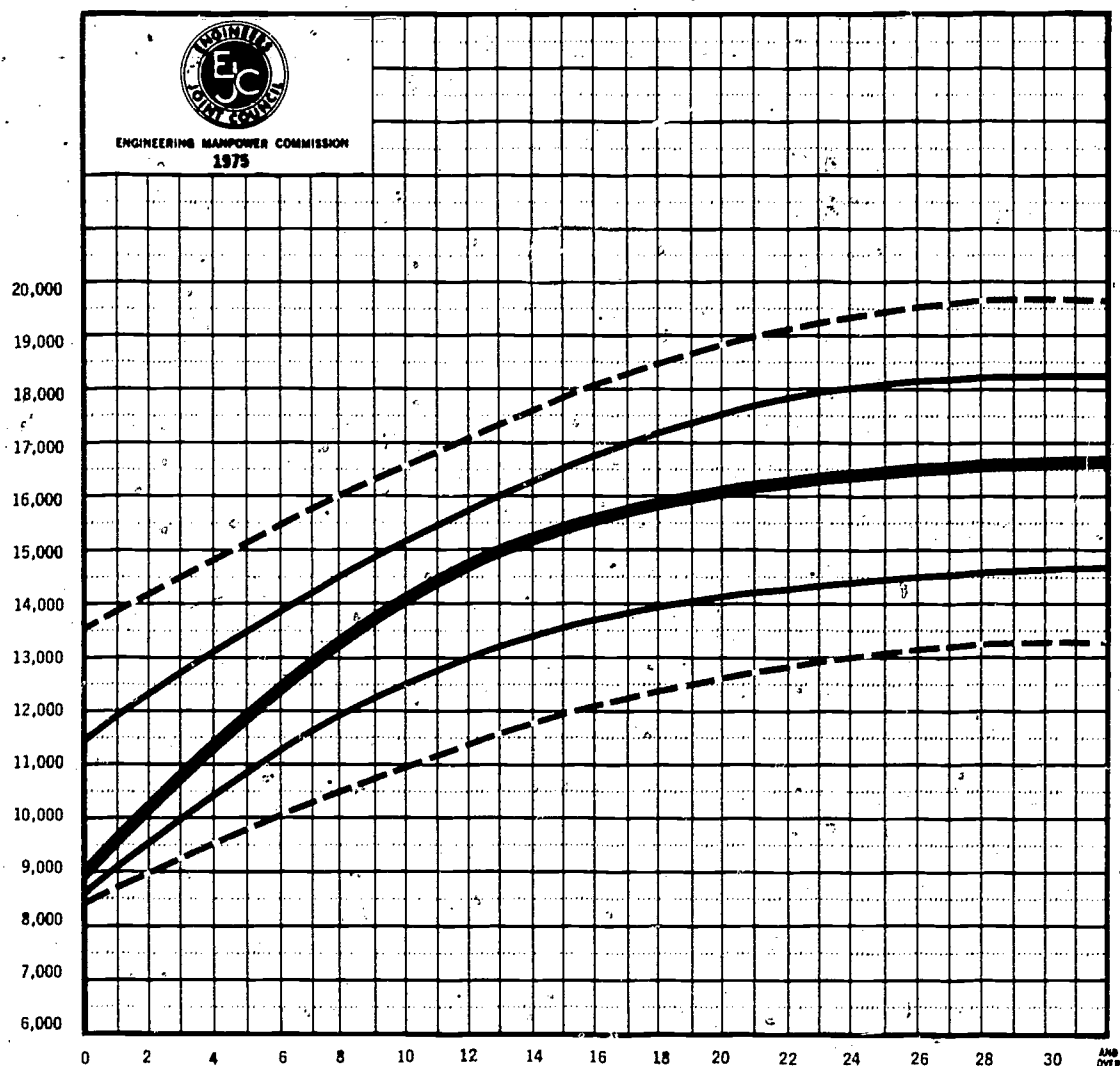


*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

COMBINED ELECTRIC & GAS UTILITIES

ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13550 | 13900 | 14200 | 14500 | 14800 | 15100 | 15400 | 15700 | 16000 |
| UPPER QUARTILE | 11500 | 11900 | 12250 | 12650 | 13050 | 13400 | 13750 | 14150 | 14500 |
| MEDIAN | 9050 | 9650 | 10200 | 10800 | 11350 | 11850 | 12350 | 12850 | 13250 |
| LOWER QUARTILE | 8600 | 9050 | 9500 | 9950 | 10400 | 10800 | 11200 | 11550 | 11900 |
| LOWER DECILE | 8450 | 8750 | 9000 | 9250 | 9500 | 9750 | 10000 | 10250 | 10500 |
| MEAN | 10300 | 10650 | 11050 | 11400 | 11800 | 12150 | 12500 | 12850 | 13200 |
| TOTAL NUMBER | 23 | 23 | 39 | 40 | 41 | 41 | 47 | 60 | 50 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |

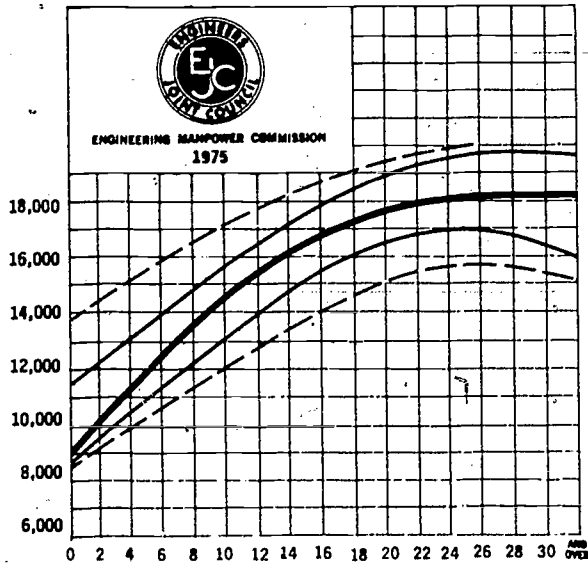
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16550 | 17350 | 18050 | 18650 | 19100 | 19450 | 19600 | 19650 | 19250 |
| UPPER QUARTILE | 15150 | 16100 | 16850 | 17450 | 17900 | 18150 | 18250 | 18250 | 18000 |
| MEDIAN | 14050 | 14900 | 15550 | 16000 | 16300 | 16450 | 16550 | 16650 | 16650 |
| LOWER QUARTILE | 12500 | 13250 | 13750 | 14150 | 14350 | 14500 | 14600 | 14650 | 14700 |
| LOWER DECILE | 10950 | 11550 | 12100 | 12500 | 12800 | 13050 | 13200 | 13250 | 13200 |
| MEAN | 13800 | 14600 | 15250 | 15700 | 16050 | 16250 | 16350 | 16350 | 16300 |
| TOTAL NUMBER | 144 | 91 | 83 | 71 | 71 | 95 | 71 | 85 | 92 |
| NUMBERS OVER \$20000 | 2 | 1 | 1 | 0 | 3 | 3 | 7 | 3 | 5 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1157

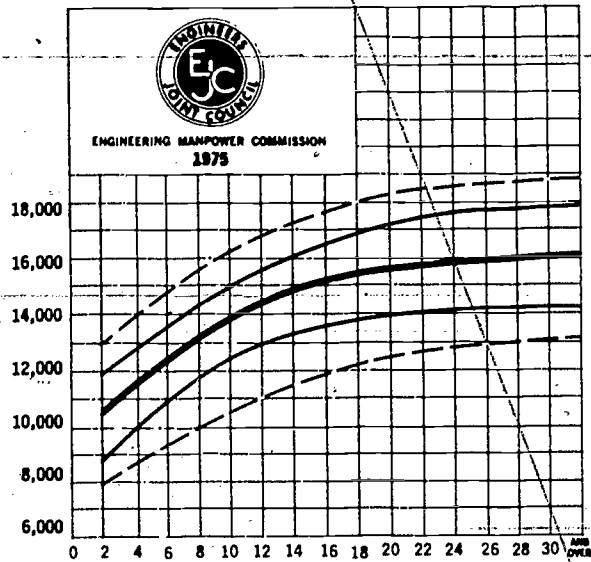
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

COMBINED ELECTRIC & GAS UTILITIES

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13800 | 14150 | 14500 | 14800 | 15150 | 15500 | 15850 | 16150 | 16450 |
| UPPER QUARTILE | 11500 | 11900 | 12300 | 12700 | 13100 | 13550 | 13950 | 14350 | 14750 |
| MEDIAN | 9050 | 9600 | 10150 | 10700 | 11250 | 11800 | 12350 | 12900 | 13450 |
| LOWER QUARTILE | 8800 | 9200 | 9600 | 10000 | 10400 | 10850 | 11250 | 11700 | 12150 |
| LOWER DECILE | 8550 | 8950 | 9250 | 9600 | 9900 | 10250 | 10600 | 10950 | 11300 |
| MEAN | 10450 | 10800 | 11200 | 11600 | 12000 | 12400 | 12800 | 13200 | 13600 |
| TOTAL NUMBER | 22 | 22 | 28 | 20 | 21 | 23 | 27 | 27 | 18 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17100 | 17950 | 18650 | 19250 | 19700 | 19950 | | | |
| UPPER QUARTILE | 15600 | 16750 | 17800 | 18650 | 19300 | 19700 | 19800 | 19650 | 18800 |
| MEDIAN | 14450 | 15750 | 16750 | 17450 | 17900 | 18100 | 18150 | 18150 | 18050 |
| LOWER QUARTILE | 13050 | 14300 | 15450 | 16350 | 16850 | 17000 | 16750 | 15950 | 14000 |
| LOWER DECILE | 12000 | 13000 | 14000 | 14800 | 15400 | 15650 | 15650 | 15100 | 13150 |
| MEAN | 14400 | 15500 | 16500 | 17300 | 17850 | 18150 | 18200 | 17900 | 16950 |
| TOTAL NUMBER | 51 | 19 | 23 | 20 | 16 | 23 | 18 | 12 | 11 |
| NUMBERS OVER \$20000 | 2 | 1 | 1 | 0 | 2 | 1 | 0 | 1 | 1 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 401

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|---|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 12950 | 13450 | 13900 | 14350 | 14750 | 15150 | 15500 |
| UPPER QUARTILE | 0 | 0 | 11900 | 12300 | 12700 | 13100 | 13500 | 13900 | 14250 |
| MEDIAN | 0 | 0 | 10450 | 10950 | 11450 | 11950 | 12450 | 12750 | 13150 |
| LOWER QUARTILE | 0 | 0 | 8700 | 9300 | 9850 | 10400 | 10900 | 11350 | 11750 |
| LOWER DECILE | 0 | 0 | 7900 | 8250 | 8650 | 8950 | 9300 | 9650 | 9950 |
| MEAN | 0 | 0 | 10450 | 10900 | 11350 | 11800 | 12200 | 12550 | 12900 |
| TOTAL NUMBER | 1 | 1 | 11 | 10 | 20 | 18 | 20 | 33 | 32 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16200 | 17000 | 17600 | 18100 | 18400 | 18600 | 18750 | 18850 | 18850 |
| UPPER QUARTILE | 14950 | 15800 | 16550 | 17050 | 17400 | 17650 | 17750 | 17850 | 17850 |
| MEDIAN | 13800 | 14600 | 15150 | 15500 | 15750 | 15900 | 16000 | 16050 | 16100 |
| LOWER QUARTILE | 12450 | 13150 | 13600 | 13850 | 14050 | 14100 | 14150 | 14200 | 14200 |
| LOWER DECILE | 10500 | 11250 | 11850 | 12300 | 12650 | 12850 | 13000 | 13150 | 13200 |
| MEAN | 13550 | 14300 | 14900 | 15300 | 15550 | 15750 | 15850 | 15950 | 16000 |
| TOTAL NUMBER | 93 | 72 | 60 | 51 | 45 | 72 | 57 | 73 | 81 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 2 | 7 | 2 | 4 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 |

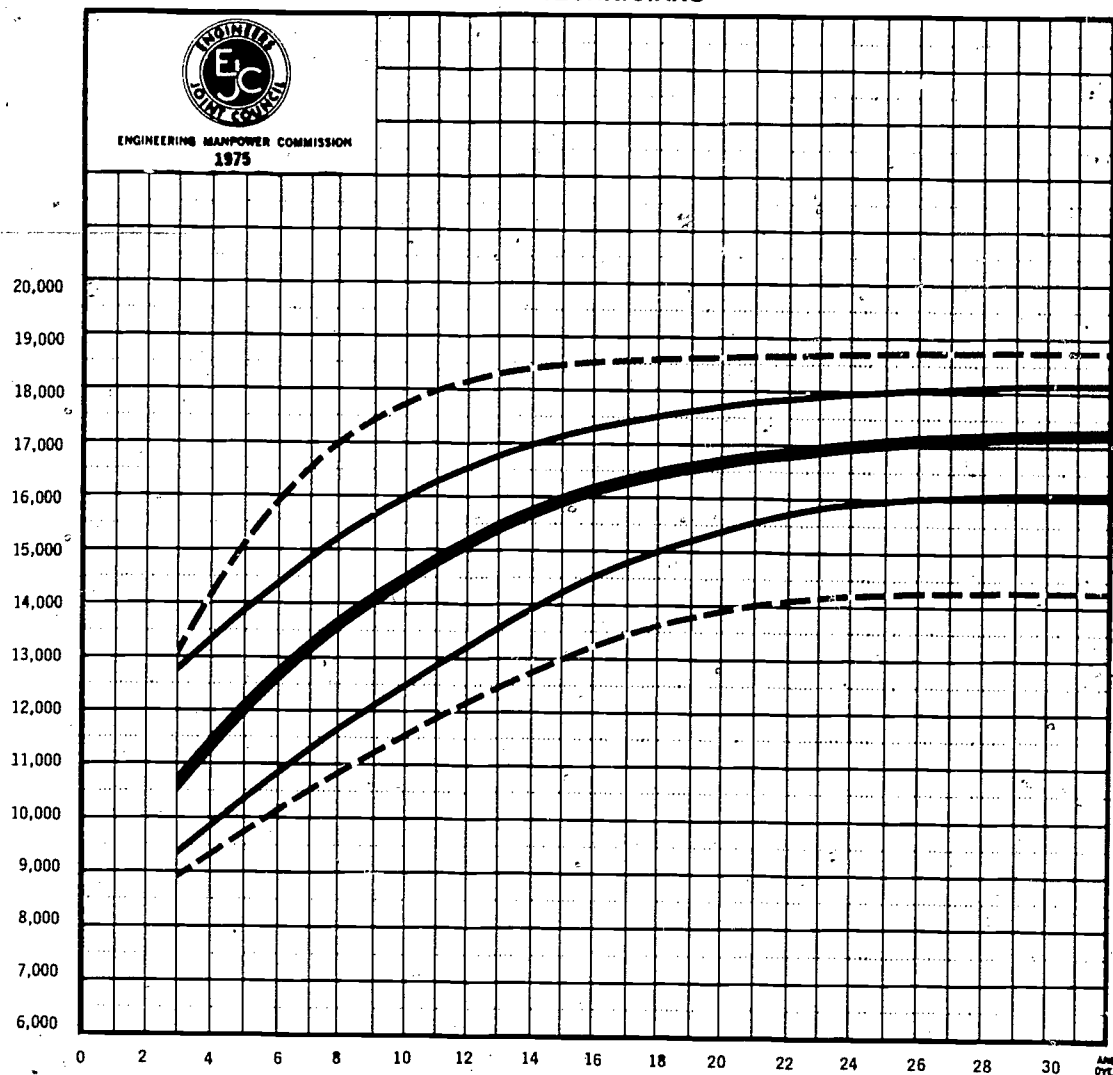
LEGEND

Upper Decile — — — —
Upper Quartile — — — —
Median — — — —
Lower Quartile — — — —
Lower Decile — — — —

NUMBER OF TECHNICIANS COVERED - 756

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

COMMUNICATIONS ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|---|---|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 0 | 13100 | 14200 | 15100 | 15900 | 16500 | 17000 |
| UPPER QUARTILE | 0 | 0 | 0 | 12850 | 13400 | 13950 | 14450 | 14900 | 15300 |
| MEDIAN | 0 | 0 | 0 | 10650 | 11300 | 11950 | 12500 | 13050 | 13600 |
| LOWER QUARTILE | 0 | 0 | 0 | 9400 | 9850 | 10300 | 10750 | 11200 | 11650 |
| LOWER DECILE | 0 | 0 | 0 | 8950 | 9300 | 9700 | 10100 | 10450 | 10850 |
| MEAN | 0 | 0 | 0 | 11050 | 11600 | 12150 | 12650 | 13150 | 13600 |
| TOTAL NUMBER | 3 | 3 | 2 | 10 | 12 | 9 | 21 | 12 | 5 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17700 | 18250 | 18500 | 18600 | 18650 | 18700 | 18700 | 18700 | 18700 |
| UPPER QUARTILE | 16000 | 16800 | 17350 | 17700 | 17900 | 18050 | 18100 | 18150 | 18200 |
| MEDIAN | 14450 | 15500 | 16150 | 16600 | 16900 | 17050 | 17150 | 17200 | 17200 |
| LOWER QUARTILE | 12500 | 13650 | 14550 | 15250 | 15700 | 15950 | 16050 | 16050 | 15950 |
| LOWER DECILE | 11550 | 12450 | 13200 | 13750 | 14100 | 14250 | 14300 | 14300 | 14150 |
| MEAN | 14400 | 15300 | 15950 | 16350 | 16650 | 16800 | 16900 | 16950 | 16950 |
| TOTAL NUMBER | 39 | 29 | 38 | 32 | 21 | 40 | 17 | 17 | 21 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

LEGEND

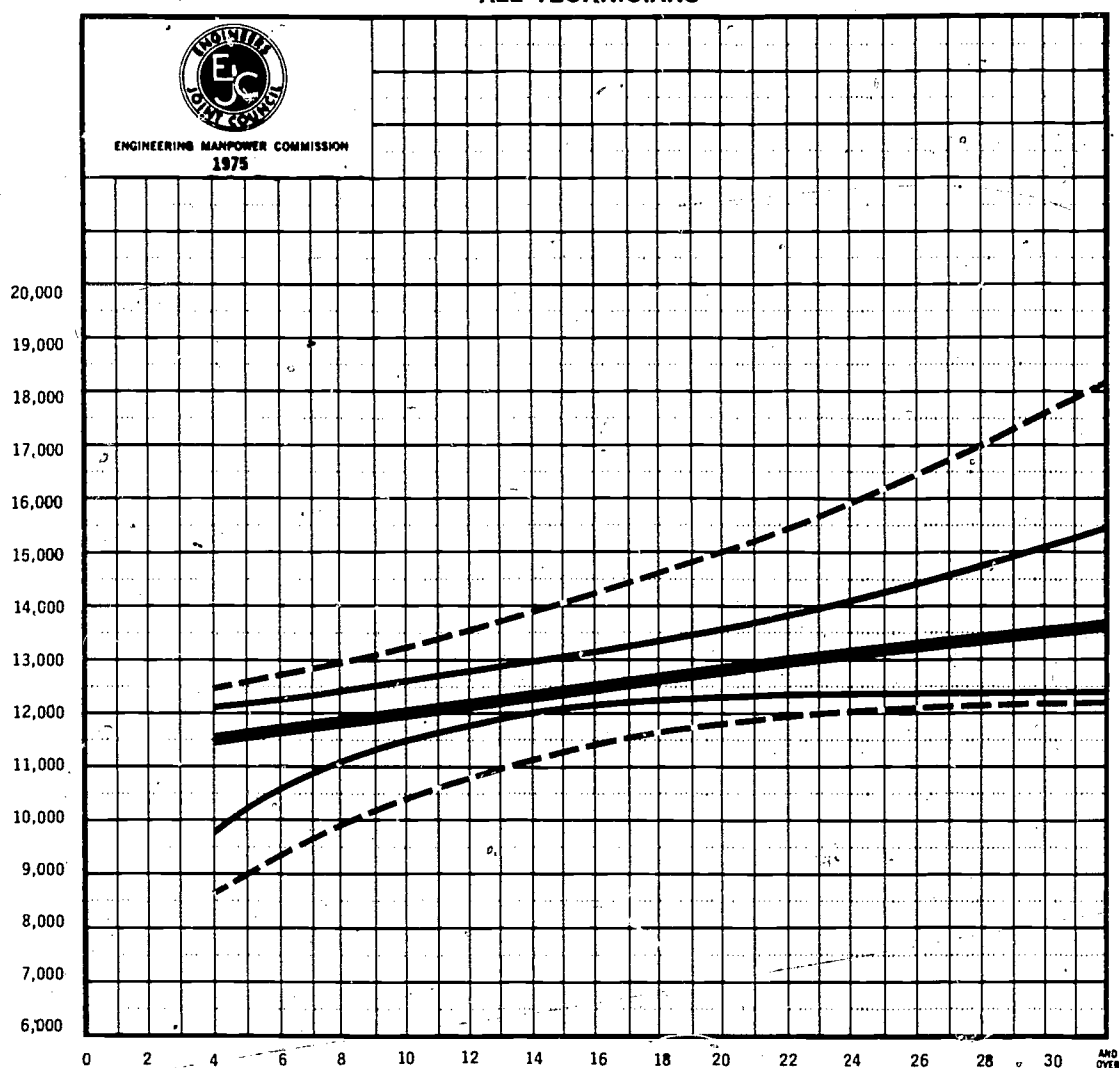
Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

NUMBER OF TECHNICIANS COVERED 326

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

GAS UTILITIES & PIPELINES ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|---|---|---|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 0 | 0 | 12450 | 12550 | 12700 | 12800 | 12950 |
| UPPER QUARTILE | 0 | 0 | 0 | 0 | 12100 | 12200 | 12250 | 12300 | 12400 |
| MEDIAN | 0 | 0 | 0 | 0 | 11500 | 11600 | 11650 | 11750 | 11850 |
| LOWER QUARTILE | 0 | 0 | 0 | 0 | 9750 | 10150 | 10500 | 10800 | 11100 |
| LOWER DECILE | 0 | 0 | 0 | 0 | 8650 | 8950 | 9300 | 9600 | 9900 |
| MEAN | 0 | 0 | 0 | 0 | 11200 | 11350 | 11450 | 11550 | 11700 |
| TOTAL NUMBER | 4 | 3 | 4 | 1 | 8 | 9 | 15 | 13 | 19 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

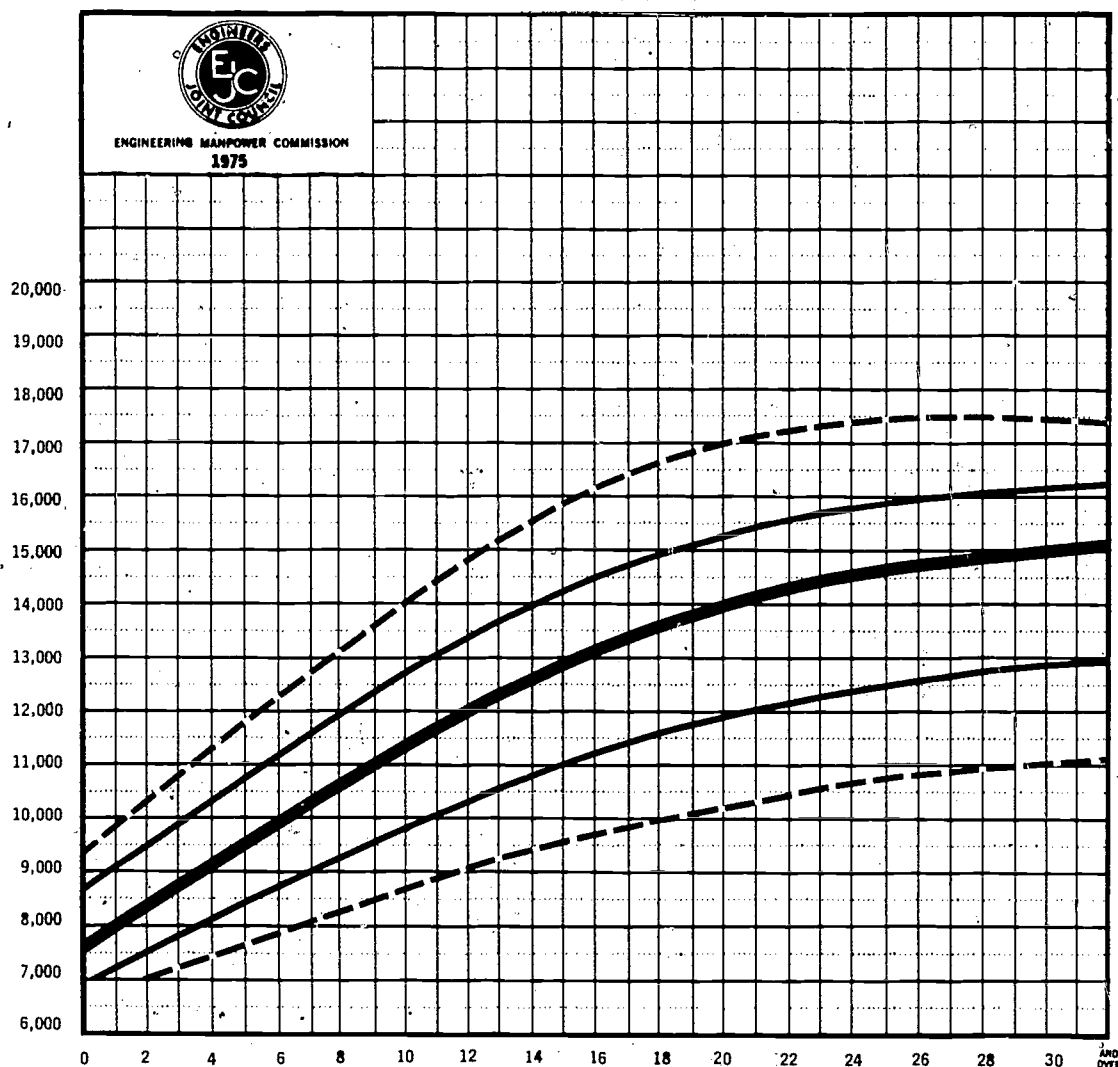
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13200 | 13700 | 14200 | 14800 | 15450 | 16200 | 17000 | 18100 | |
| UPPER QUARTILE | 12550 | 12800 | 13100 | 13400 | 13800 | 14200 | 14700 | 15450 | 17050 |
| MEDIAN | 12000 | 12200 | 12450 | 12700 | 12900 | 13150 | 13350 | 13600 | 14050 |
| LOWER QUARTILE | 11500 | 11950 | 12150 | 12300 | 12350 | 12400 | 12400 | 12450 | 12450 |
| LOWER DECILE | 10400 | 11000 | 11400 | 11750 | 11950 | 12050 | 12150 | 12200 | 12200 |
| MEAN | 11900 | 12250 | 12600 | 12950 | 13300 | 13600 | 13950 | 14350 | 15000 |
| TOTAL NUMBER | 41 | 45 | 44 | 52 | 75 | 64 | 52 | 64 | 57 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 3 | 6 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 563

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

FEDERAL GOVERNMENT ALL TECHNICIANS



LEGEND

Upper Decile — — — —
Upper Quartile — — — —
Median — — — —
Lower Quartile — — — —
Lower Decile — — — —

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9450 | 9900 | 10400 | 10850 | 11300 | 11800 | 12250 | 12700 | 13150 |
| UPPER QUARTILE | 8650 | 9050 | 9500 | 9900 | 10350 | 10750 | 11150 | 11600 | 11950 |
| MEDIAN | 7600 | 7950 | 8350 | 8700 | 9100 | 9500 | 9850 | 10250 | 10600 |
| LOWER QUARTILE | | 7250 | 7550 | 7800 | 8100 | 8400 | 8700 | 8950 | 9250 |
| LOWER DECILE | | | 7000 | 7200 | 7450 | 7650 | 7850 | 8050 | 8250 |
| MEAN | 7850 | 8200 | 8550 | 8900 | 9300 | 9650 | 10000 | 10350 | 10700 |
| TOTAL NUMBER | 104 | 121 | 146 | 150 | 135 | 171 | 186 | 198 | 216 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 23 | 14 | 10 | 7 | 9 | 10 | 4 | 3 | 2 |

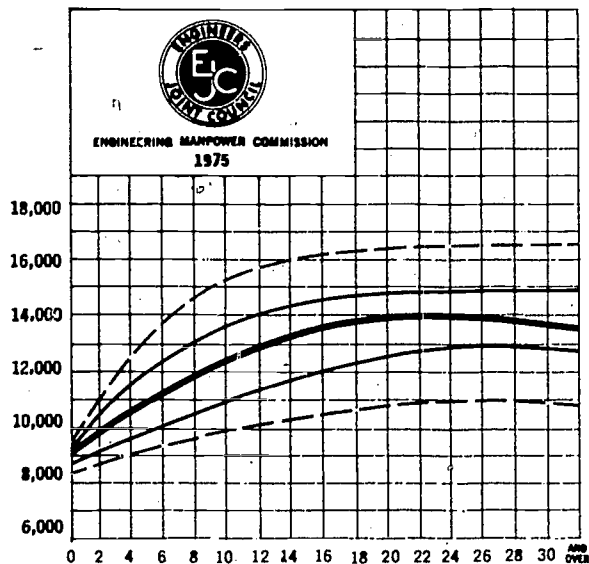
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14050 | 15200 | 16150 | 16800 | 17250 | 17450 | 17500 | 17400 | 17150 |
| UPPER QUARTILE | 12700 | 13700 | 14500 | 15100 | 15550 | 15850 | 16050 | 16250 | 16350 |
| MEDIAN | 11300 | 12250 | 13100 | 13750 | 14250 | 14600 | 14850 | 15050 | 15200 |
| LOWER QUARTILE | 9850 | 10500 | 11200 | 11750 | 12150 | 12500 | 12750 | 12950 | 13150 |
| LOWER DECILE | 8650 | 9200 | 9700 | 10100 | 10450 | 10700 | 10950 | 11100 | 11300 |
| MEAN | 11350 | 12250 | 12950 | 13550 | 13950 | 14250 | 14400 | 14550 | 14600 |
| TOTAL NUMBER | 537 | 557 | 517 | 450 | 350 | 326 | 288 | 386 | 808 |
| NUMBERS OVER \$20000 | 0 | 1 | 3 | 4 | 1 | 1 | 3 | 8 | 7 |
| NUMBERS UNDER \$7000 | 6 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 1 |

NUMBER OF TECHNICIANS COVERED - 5646

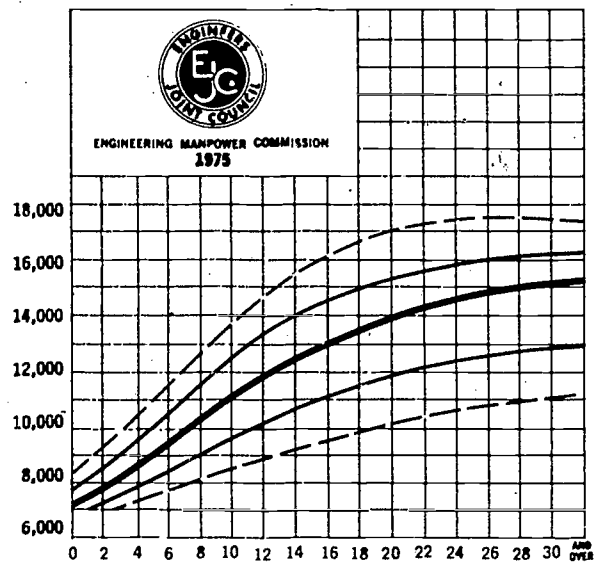
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

FEDERAL GOVERNMENT

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9550 | 10750 | 11150 | 11650 | 12500 | 13100 | 13650 | 14100 | 14500 |
| UPPER QUARTILE | 9200 | 9850 | 10450 | 11000 | 11500 | 12000 | 12400 | 12800 | 13150 |
| MEDIAN | 9100 | 9450 | 9800 | 10150 | 10500 | 10800 | 11150 | 11450 | 11750 |
| LOWER QUARTILE | 8750 | 8950 | 9150 | 9400 | 9600 | 9800 | 10050 | 10250 | 10450 |
| LOWER DECILE | 8400 | 8550 | 8700 | 8850 | 9000 | 9200 | 9300 | 9450 | 9600 |
| MEAN | 9200 | 9500 | 9850 | 10200 | 10550 | 10850 | 11200 | 11500 | 11800 |
| TOTAL NUMBER | 20 | 42 | 50 | 56 | 28 | 51 | 47 | 43 | 35 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 15150 | 15100 | 16200 | 16400 | 16500 | 16550 | 16550 | 16600 | 16600 |
| UPPER QUARTILE | 13650 | 14200 | 14550 | 14700 | 14800 | 14900 | 14900 | 14900 | 14950 |
| MEDIAN | 12350 | 13050 | 13600 | 13900 | 14000 | 14000 | 13800 | 13500 | 12900 |
| LOWER QUARTILE | 10900 | 11450 | 12000 | 12450 | 12750 | 12950 | 12950 | 12750 | 11850 |
| LOWER DECILE | 9900 | 10250 | 10550 | 10600 | 10950 | 11000 | 11000 | 10800 | 10100 |
| MEAN | 12400 | 13100 | 13600 | 13950 | 14050 | 14050 | 13900 | 13550 | 13000 |
| TOTAL NUMBER | 94 | 42 | 51 | 31 | 33 | 18 | 15 | 11 | 8 |
| NUMBERS OVER \$20000 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 715

NON-GRADUATES

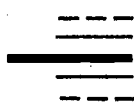
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|------|------|------|-------|-------|-------|-------|-------|
| UPPER DECILE | 8400 | 8900 | 9450 | 9950 | 10500 | 11050 | 11600 | 12150 | 12700 |
| UPPER QUARTILE | 7750 | 8200 | 8650 | 9100 | 9600 | 10100 | 10600 | 11050 | 11500 |
| MEDIAN | 7100 | 7500 | 7850 | 8250 | 8650 | 9050 | 9450 | 9850 | 10250 |
| LOWER QUARTILE | | 7000 | 7250 | 7550 | 7850 | 8150 | 8450 | 8750 | 9050 |
| LOWER DECILE | | | | 7100 | 7300 | 7500 | 7700 | 7900 | 8100 |
| MEAN | 7300 | 7650 | 8050 | 8400 | 8800 | 9200 | 9600 | 10000 | 10350 |
| TOTAL NUMBER | 84 | 79 | 96 | 94 | 107 | 120 | 139 | 155 | 181 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 23 | 14 | 10 | 7 | 8 | 10 | 4 | 3 | 2 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13700 | 15050 | 16100 | 16800 | 17250 | 17400 | 17450 | 17350 | 17150 |
| UPPER QUARTILE | 12400 | 13550 | 14500 | 15200 | 15650 | 15950 | 16150 | 16250 | 16300 |
| MEDIAN | 11050 | 12100 | 13000 | 13700 | 14250 | 14650 | 14950 | 15150 | 15250 |
| LOWER QUARTILE | 9600 | 10400 | 11100 | 11700 | 12150 | 12500 | 12750 | 12950 | 13150 |
| LOWER DECILE | 8500 | 9050 | 9550 | 10000 | 10400 | 10700 | 10900 | 11150 | 11350 |
| MEAN | 11100 | 12050 | 12900 | 13550 | 14000 | 14250 | 14450 | 14550 | 14600 |
| TOTAL NUMBER | 443 | 475 | 466 | 419 | 317 | 304 | 273 | 375 | 800 |
| NUMBERS OVER \$20000 | 0 | 0 | 1 | 4 | 1 | 1 | 3 | 8 | 7 |
| NUMBERS UNDER \$7000 | 6 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 1 |

NUMBER OF TECHNICIANS COVERED - 4931

LEGEND

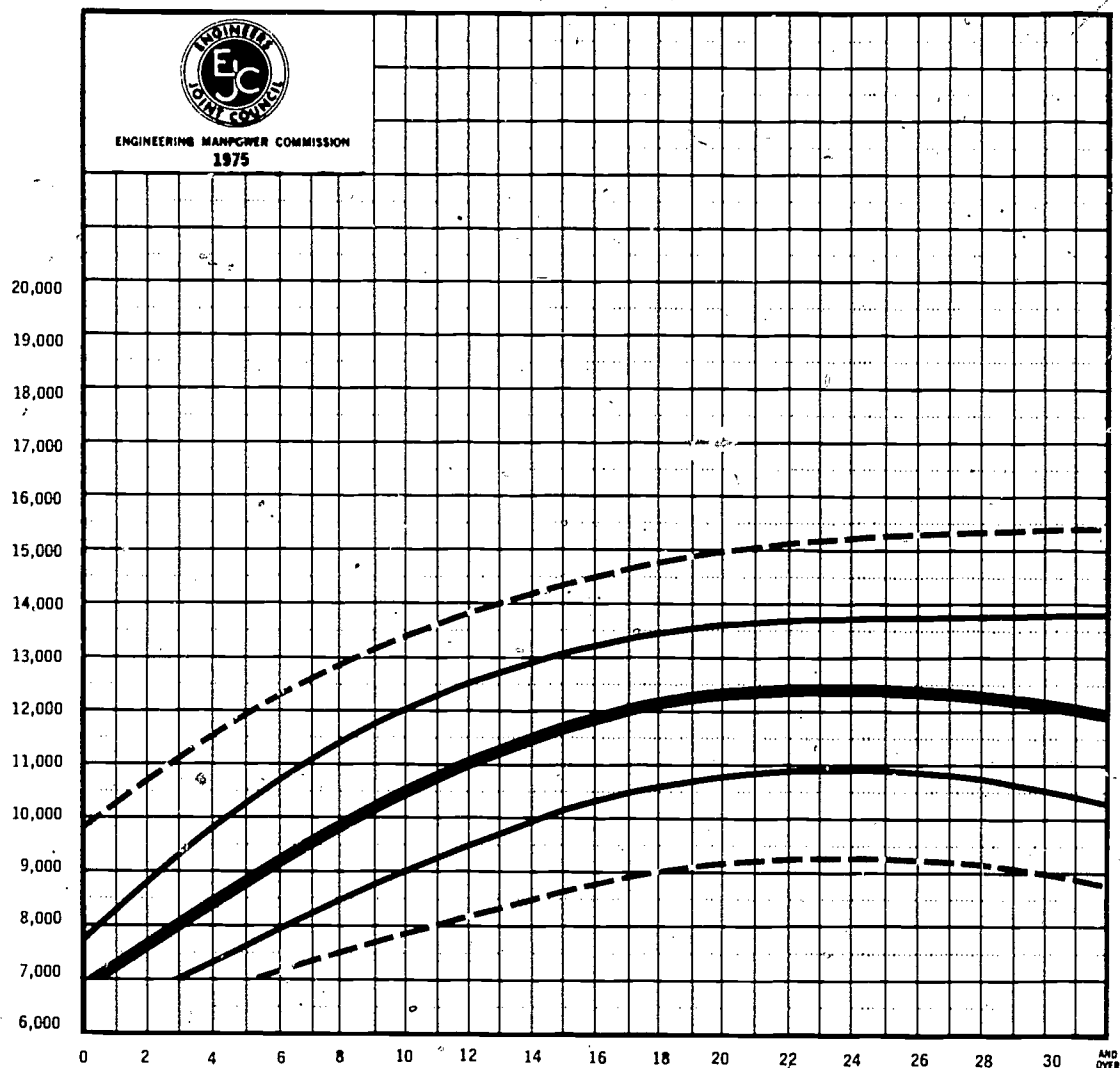
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

STATE GOVERNMENT ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9900 | 10350 | 10750 | 11150 | 11500 | 11850 | 12200 | 12550 | 12850 |
| UPPER QUARTILE | 7750 | 8100 | 8550 | 9000 | 9450 | 9900 | 10350 | 10800 | 11250 |
| MEDIAN | 7700 | 8000 | 8300 | 8550 | 8850 | 9150 | 9450 | 9750 | 10000 |
| LOWER QUARTILE | 7700 | 8000 | 8300 | 8550 | 8850 | 9150 | 9450 | 9750 | 10000 |
| LOWER DECILE | 7700 | 8000 | 8300 | 8550 | 8850 | 9150 | 9450 | 9750 | 10000 |
| MEAN | 7700 | 8000 | 8300 | 8550 | 8850 | 9150 | 9450 | 9750 | 10000 |
| TOTAL NUMBER | 234 | 243 | 299 | 334 | 372 | 359 | 348 | 504 | 543 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 162 | 127 | 123 | 131 | 109 | 75 | 63 | 77 | 54 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11350 | 14000 | 14500 | 14450 | 15100 | 15250 | 15350 | 15450 | 15500 |
| UPPER QUARTILE | 12000 | 12700 | 13200 | 13500 | 13650 | 13750 | 13800 | 13850 | 13850 |
| MEDIAN | 10500 | 11350 | 11900 | 12250 | 12400 | 12350 | 12270 | 11900 | 11500 |
| LOWER QUARTILE | 9000 | 9750 | 10350 | 10750 | 10900 | 10900 | 10750 | 10350 | 9500 |
| LOWER DECILE | 7850 | 8350 | 8750 | 9050 | 9200 | 9250 | 9100 | 8700 | 7600 |
| MEAN | 10550 | 11250 | 11850 | 12200 | 12450 | 12500 | 12400 | 12150 | 11600 |
| TOTAL NUMBER | 1231 | 1346 | 1178 | 1171 | 846 | 658 | 505 | 678 | 1028 |
| NUMBERS OVER \$20000 | 2 | 0 | 0 | 10 | 16 | 13 | 12 | 14 | 19 |
| NUMBERS UNDER \$7000 | 76 | 52 | 30 | 24 | 29 | 13 | 11 | 32 | 79 |

LEGEND

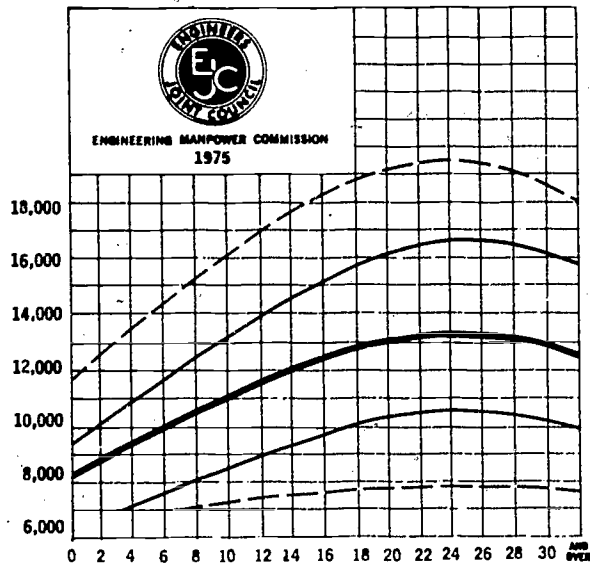
Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

NUMBER OF TECHNICIANS COVERED - 11921

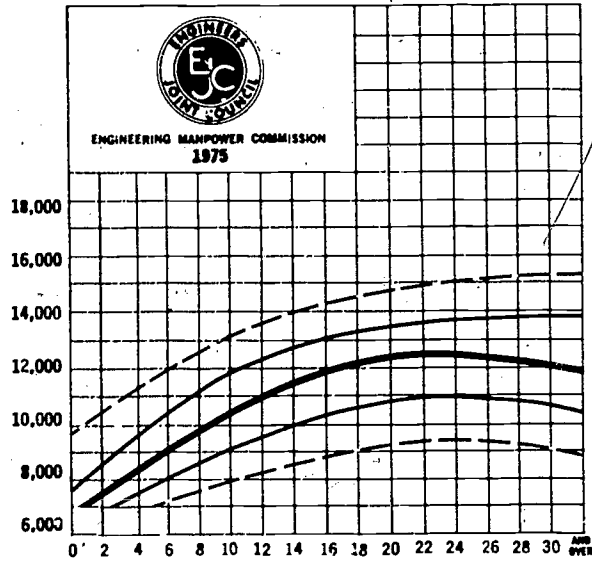
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

STATE GOVERNMENT

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11750 | 12150 | 12550 | 13000 | 13400 | 13850 | 14300 | 14750 | 15200 |
| UPPER QUARTILE | 9500 | 9800 | 10150 | 10500 | 10900 | 11250 | 11600 | 12000 | 12350 |
| MEDIAN | 8250 | 8500 | 8800 | 9050 | 9350 | 9650 | 9900 | 10200 | 10500 |
| LOWER QUARTILE | | | | | 7100 | 7350 | 7550 | 7800 | 8050 |
| LOWER DECILE | | | | | | | | | 7050 |
| MEAN | 8500 | 8800 | 9050 | 9300 | 9600 | 9900 | 10150 | 10450 | 10700 |
| TOTAL NUMBER | 35 | 63 | 92 | 94 | 95 | 100 | 96 | 88 | 83 |
| NUMBERS OVER \$20000 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 15 | 23 | 30 | 31 | 29 | 31 | 17 | 29 | 14 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16050 | 17300 | 18350 | 19150 | 19550 | 19550 | 19150 | 18000 | 15150 |
| UPPER QUARTILE | 13100 | 14200 | 15150 | 15950 | 16450 | 16650 | 16450 | 15700 | 13450 |
| MEDIAN | 11050 | 11800 | 12450 | 12950 | 13200 | 13250 | 13100 | 12550 | 11100 |
| LOWER QUARTILE | 9500 | 9150 | 9750 | 10200 | 10500 | 10600 | 10450 | 10050 | 8600 |
| LOWER DECILE | 7200 | 7450 | 7600 | 7750 | 7800 | 7800 | 7750 | 7600 | 7100 |
| MEAN | 11250 | 12050 | 12700 | 13200 | 13500 | 13550 | 13350 | 12750 | 11100 |
| TOTAL NUMBER | 139 | 82 | 70 | 69 | 70 | 46 | 22 | 38 | 79 |
| NUMBERS OVER \$20000 | 2 | 9 | 7 | 6 | 9 | 7 | 5 | 3 | 0 |
| NUMBERS UNDER \$7000 | 16 | 11 | 4 | 5 | 5 | 2 | 1 | 3 | 13 |

NUMBER OF TECHNICIANS COVERED - 1351

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9700 | 10100 | 10500 | 10900 | 11300 | 11650 | 12000 | 12350 | 12650 |
| UPPER QUARTILE | 7650 | 8150 | 8700 | 9200 | 9650 | 10100 | 10500 | 10900 | 11250 |
| MEDIAN | | 7150 | 7500 | 7850 | 8250 | 8650 | 9000 | 9350 | 9750 |
| LOWER QUARTILE | | | | 7150 | 7400 | 7700 | 7950 | 8250 | 8500 |
| LOWER DECILE | | | | | | 7000 | 7200 | 7400 | 7550 |
| MEAN | 7300 | 7600 | 7950 | 8300 | 8650 | 8950 | 9300 | 9600 | 9950 |
| TOTAL NUMBER | 203 | 180 | 207 | 240 | 277 | 259 | 302 | 416 | 460 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 167 | 104 | 93 | 100 | 80 | 44 | 46 | 48 | 40 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17150 | 18450 | 19300 | 19700 | 19900 | 15100 | 15200 | 15300 | 15300 |
| UPPER QUARTILE | 11900 | 12600 | 13100 | 13450 | 13650 | 13750 | 13800 | 13850 | 13850 |
| MEDIAN | 10400 | 11250 | 11900 | 12250 | 12400 | 12350 | 12200 | 11900 | 11500 |
| LOWER QUARTILE | 9050 | 9800 | 10350 | 10750 | 10950 | 10950 | 10750 | 10350 | 9550 |
| LOWER DECILE | 7900 | 8400 | 8850 | 9150 | 9400 | 9350 | 9200 | 8850 | 7750 |
| MEAN | 10500 | 11250 | 11750 | 12100 | 12250 | 12300 | 12200 | 12050 | 11750 |
| TOTAL NUMBER | 1092 | 1264 | 1108 | 1102 | 776 | 612 | 443 | 640 | 949 |
| NUMBERS OVER \$20000 | 0 | 0 | 2 | 4 | 7 | 6 | 7 | 11 | 19 |
| NUMBERS UNDER \$7000 | 60 | 41 | 26 | 19 | 24 | 11 | 10 | 29 | 66 |

NUMBER OF TECHNICIANS COVERED - 10570

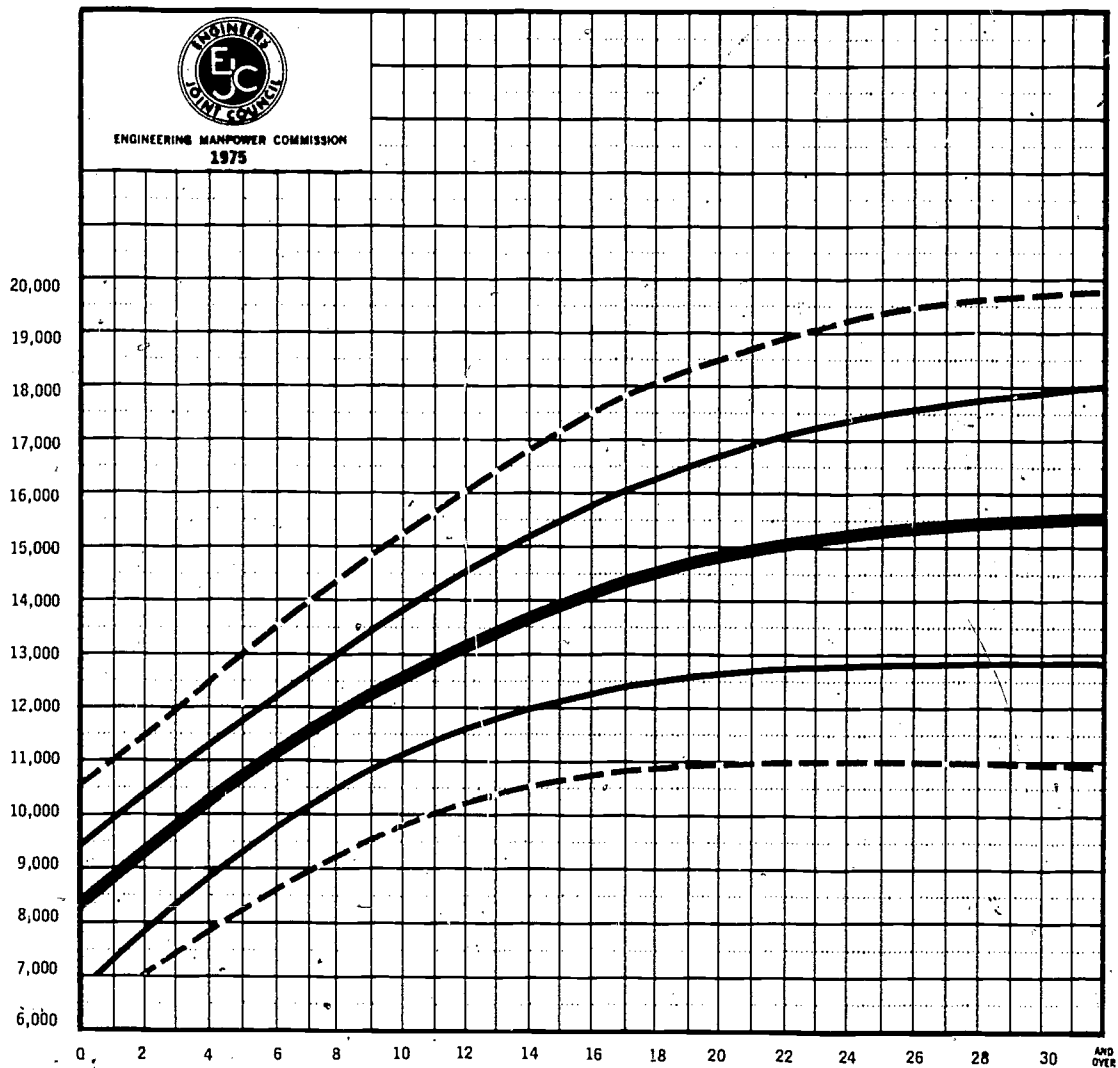
LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

LOCAL GOVERNMENT ALL TECHNICIANS



LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10550 | 11100 | 11550 | 12000 | 12450 | 12950 | 13400 | 13850 | 14350 |
| UPPER QUARTILE | 9500 | 9950 | 10400 | 10850 | 11300 | 11750 | 12200 | 12600 | 13000 |
| MEDIAN | 8400 | 8950 | 9300 | 9750 | 10200 | 10600 | 11050 | 11400 | 11800 |
| LOWER QUARTILE | 7150 | 7400 | 7600 | 7850 | 8050 | 8250 | 8400 | 8550 | 8750 |
| LOWER DECILE | 6350 | 6550 | 6700 | 6850 | 7050 | 7250 | 7400 | 7550 | 7750 |
| MEAN | 8350 | 8950 | 9300 | 9750 | 10200 | 10650 | 11050 | 11450 | 11850 |
| TOTAL NUMBER | 20 | 18 | 19 | 38 | 49 | 74 | 57 | 46 | 63 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 0 | 1 | 0 | 1 | 0 | 11 | 0 | 0 | 0 |

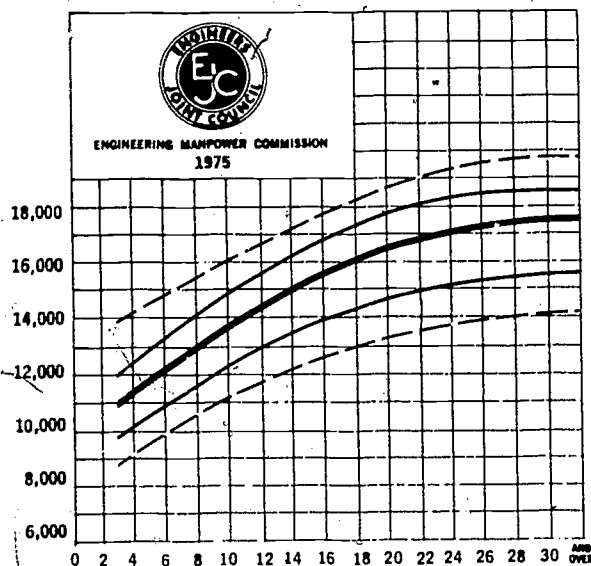
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16200 | 16450 | 17500 | 18350 | 18950 | 19350 | 19600 | 19700 | 19600 |
| UPPER QUARTILE | 13800 | 14450 | 15750 | 16450 | 17050 | 17450 | 17750 | 18000 | 18150 |
| MEDIAN | 12500 | 13400 | 14100 | 14600 | 15000 | 15250 | 15450 | 15550 | 15650 |
| LOWER QUARTILE | 11100 | 11750 | 12250 | 12500 | 12700 | 12800 | 12850 | 12850 | 12850 |
| LOWER DECILE | 9800 | 10400 | 10750 | 10950 | 11000 | 11000 | 10950 | 10900 | 10800 |
| MEAN | 12550 | 13400 | 14100 | 14550 | 14900 | 15150 | 15300 | 15400 | 15450 |
| TOTAL NUMBER | 154 | 97 | 123 | 116 | 102 | 117 | 111 | 144 | 143 |
| NUMBERS OVER \$20000 | 0 | 2 | 2 | 5 | 5 | 8 | 9 | 13 | 9 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1492

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

LOCAL GOVERNMENT

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|---|---|-------|---|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 0 | 13A50 | 0 | 14450 | 14750 | 15050 | 15350 |
| UPPER QUARTILE | 0 | 0 | 0 | 11950 | 0 | 12800 | 13200 | 13600 | 14000 |
| MEDIAN | 0 | 0 | 0 | 10900 | 0 | 11700 | 12100 | 12500 | 12850 |
| LOWER QUARTILE | 0 | 0 | 0 | 9A50 | 0 | 10600 | 10950 | 11300 | 11650 |
| LOWER DECILE | 0 | 0 | 0 | 8750 | 0 | 9450 | 9800 | 10150 | 10450 |
| MEAN | 0 | 0 | 0 | 11150 | 0 | 11850 | 12250 | 12600 | 12950 |
| TOTAL NUMBER | 0 | 0 | 4 | 5 | 4 | 7 | 10 | 7 | 7 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 16000 | 16900 | 17700 | 18450 | 19050 | 19500 | 19750 | 19800 | 19800 |
| UPPER QUARTILE | 14750 | 15450 | 16750 | 17500 | 18050 | 18400 | 18550 | 18550 | 18750 |
| MEDIAN | 13600 | 14650 | 15500 | 16250 | 16750 | 17100 | 17350 | 17450 | 17400 |
| LOWER QUARTILE | 12300 | 13200 | 13900 | 14500 | 14900 | 15200 | 15400 | 15600 | 15700 |
| LOWER DECILE | 11170 | 11900 | 12600 | 13100 | 13500 | 13800 | 14000 | 14150 | 14300 |
| MEAN | 13650 | 14550 | 15400 | 16050 | 16500 | 16850 | 17050 | 17100 | 17050 |
| TOTAL NUMBER | 25 | 20 | 27 | 32 | 23 | 30 | 32 | 29 | 41 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 2 | 1 | 2 | 4 | 2 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 303

NON-GRADUATES

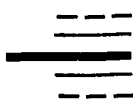
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10550 | 11000 | 11450 | 11900 | 12300 | 12750 | 13200 | 13650 | 14050 |
| UPPER QUARTILE | 9600 | 10000 | 10400 | 10800 | 11200 | 11600 | 11950 | 12350 | 12700 |
| MEDIAN | 8150 | 8650 | 9150 | 9650 | 10100 | 10500 | 10900 | 11300 | 11650 |
| LOWER QUARTILE | | 7150 | 7650 | 8150 | 8600 | 9100 | 9500 | 9900 | 10300 |
| LOWER DECILE | | | 7100 | 7450 | 7800 | 8150 | 8500 | 8800 | 9100 |
| MEAN | 8250 | 8700 | 9200 | 9650 | 10050 | 10500 | 10900 | 11300 | 11650 |
| TOTAL NUMBER | 20 | 19 | 15 | 33 | 45 | 67 | 47 | 39 | 56 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NUMBERS UNDER \$7000 | 9 | 1 | 0 | 1 | 0 | 11 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14850 | 16070 | 16950 | 17800 | 18450 | 19000 | 19400 | 19750 | 20000 |
| UPPER QUARTILE | 13400 | 14350 | 15200 | 15900 | 16450 | 16850 | 17200 | 17450 | 17650 |
| MEDIAN | 12250 | 13000 | 13500 | 13A50 | 14100 | 14200 | 14300 | 14350 | 14350 |
| LOWER QUARTILE | 10900 | 11550 | 11900 | 12050 | 12100 | 12100 | 12050 | 12050 | 12000 |
| LOWER DECILE | 9650 | 10200 | 10500 | 10750 | 10750 | 10700 | 10650 | 10550 | 10450 |
| MEAN | 12300 | 13100 | 13700 | 14100 | 14400 | 14600 | 14750 | 14850 | 14850 |
| TOTAL NUMBER | 129 | 77 | 96 | 84 | 79 | 87 | 79 | 115 | 102 |
| NUMBERS OVER \$20000 | 0 | 2 | 2 | 3 | 4 | 6 | 5 | 11 | 9 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1139

LEGEND

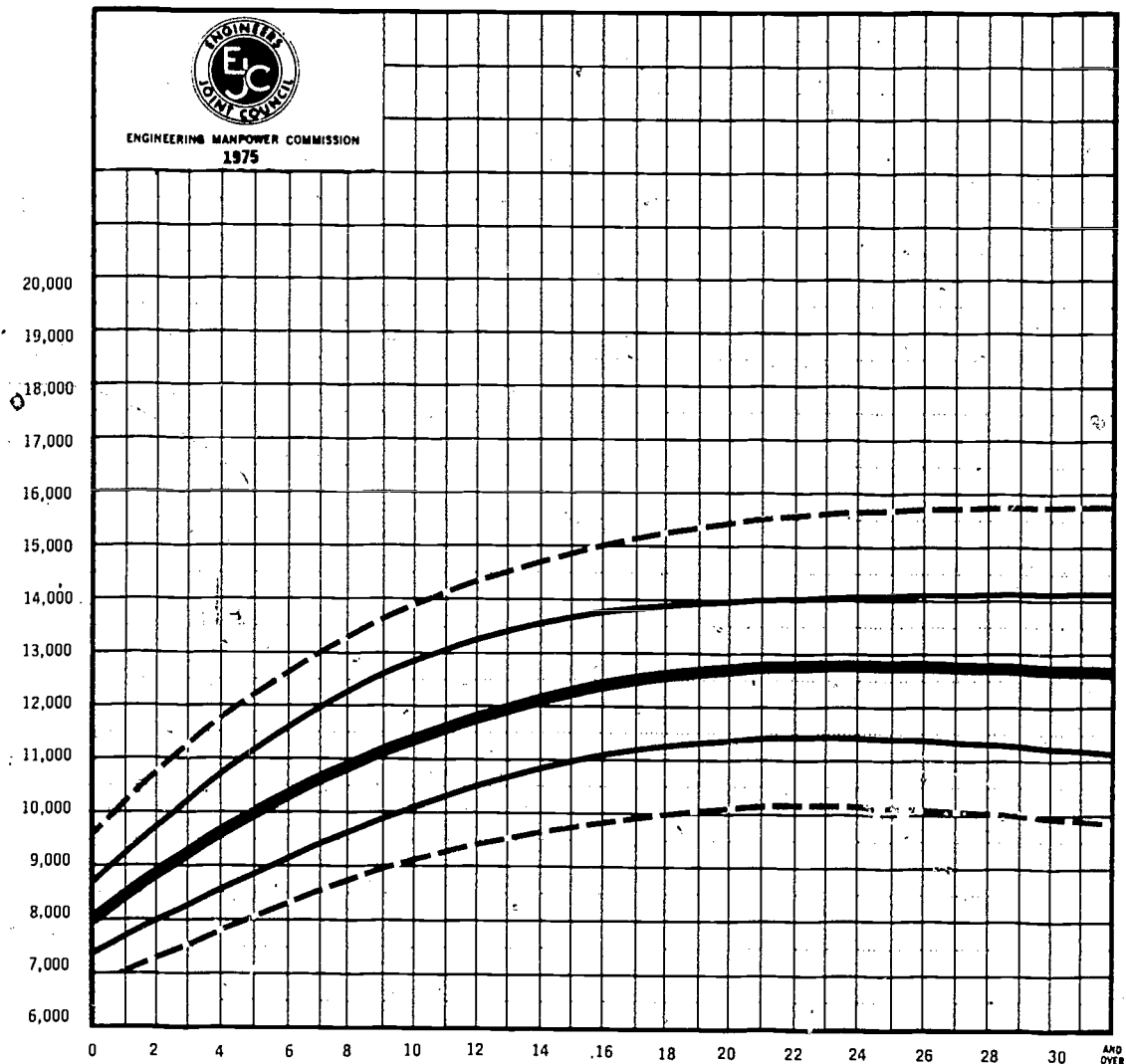
Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

EDUCATION ALL TECHNICIANS



LEGEND

Upper Decile ---
Upper Quartile ---
Median ---
Lower Quartile ---
Lower Decile ---

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9600 | 10150 | 10700 | 11250 | 11700 | 12150 | 12600 | 13000 | 13350 |
| UPPER QUARTILE | 8650 | 9150 | 9700 | 10200 | 10700 | 11150 | 11550 | 11950 | 12250 |
| MEDIAN | 8000 | 8400 | 8800 | 9150 | 9550 | 9900 | 10200 | 10550 | 10850 |
| LOWER QUARTILE | 7400 | 7700 | 7950 | 8250 | 8550 | 8850 | 9100 | 9350 | 9600 |
| LOWER DECILE | | 7050 | 7300 | 7550 | 7800 | 8000 | 8250 | 8450 | 8700 |
| MEAN | 8100 | 8500 | 8900 | 9250 | 9650 | 10000 | 10350 | 10650 | 10950 |
| TOTAL NUMBER | 9 | 11 | 18 | 26 | 26 | 37 | 18 | 30 | 30 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 |

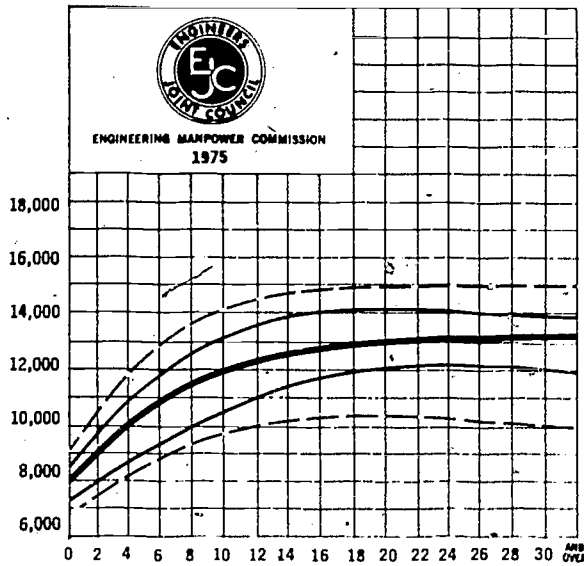
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13950 | 14600 | 15050 | 15350 | 15550 | 15650 | 15700 | 15750 | 15750 |
| UPPER QUARTILE | 12850 | 13400 | 13750 | 13950 | 14000 | 14050 | 14100 | 14100 | 14100 |
| MEDIAN | 11350 | 12000 | 12350 | 12600 | 12700 | 12700 | 12650 | 12600 | 12550 |
| LOWER QUARTILE | 10050 | 10650 | 11050 | 11300 | 11400 | 11400 | 11300 | 11150 | 10850 |
| LOWER DECILE | 9050 | 9550 | 9850 | 10650 | 10150 | 10160 | 10050 | 9850 | 9600 |
| MEAN | 11500 | 12100 | 12450 | 12700 | 12750 | 12800 | 12750 | 12750 | 12700 |
| TOTAL NUMBER | 79 | 91 | 98 | 85 | 106 | 90 | 93 | 174 | 274 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 2 | 2 |
| NUMBERS UNDER \$7000 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 3 |

NUMBER OF TECHNICIANS COVERED - 1295

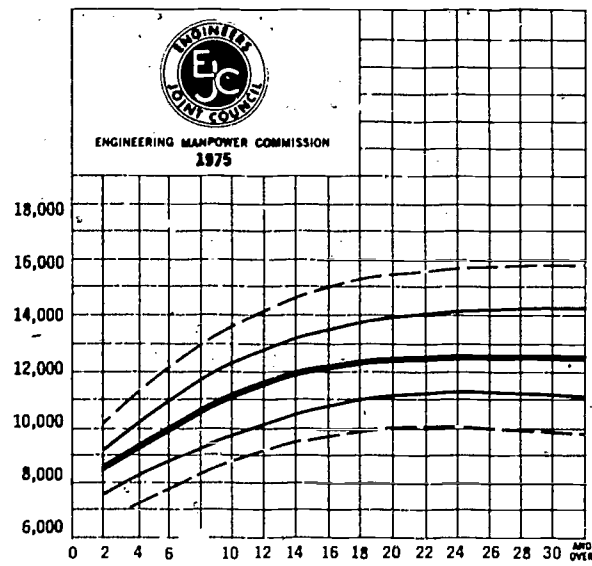
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

EDUCATION

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9150 | 9900 | 10600 | 11250 | 11850 | 12350 | 12850 | 13250 | 13600 |
| UPPER QUARTILE | 8550 | 9200 | 9750 | 10300 | 10800 | 11300 | 11750 | 12150 | 12550 |
| MEDIAN | 8050 | 8600 | 9100 | 9600 | 10050 | 10450 | 10800 | 11150 | 11450 |
| LOWER QUARTILE | 7300 | 7650 | 8000 | 8300 | 8650 | 9000 | 9300 | 9650 | 9950 |
| LOWER DECILE | | 7150 | 7500 | 7850 | 8200 | 8500 | 8800 | 9100 | 9350 |
| MEAN | 8100 | 8550 | 9000 | 9450 | 9900 | 10300 | 10650 | 11050 | 11350 |
| TOTAL NUMBER | 5 | 8 | 12 | 19 | 17 | 21 | 7 | 20 | 12 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14150 | 14600 | 14850 | 14900 | 14950 | 14950 | 14950 | 14950 | 14950 |
| UPPER QUARTILE | 13150 | 13750 | 14050 | 14100 | 14100 | 14000 | 13900 | 13850 | 13750 |
| MEDIAN | 11900 | 12400 | 12750 | 12900 | 13050 | 13100 | 13150 | 13150 | 13150 |
| LOWER QUARTILE | 10500 | 11200 | 11700 | 12000 | 12150 | 12150 | 12100 | 11950 | 11750 |
| LOWER DECILE | 9750 | 10150 | 10350 | 10350 | 10300 | 10200 | 10100 | 10000 | 9900 |
| MEAN | 11900 | 12450 | 12800 | 12950 | 12950 | 12950 | 12900 | 12850 | 12800 |
| TOTAL NUMBER | 37 | 35 | 19 | 27 | 31 | 25 | 17 | 36 | 16 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED = 404

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|---|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 0 | 10200 | 10700 | 11250 | 11700 | 12150 | 12600 | 13000 |
| UPPER QUARTILE | 0 | 0 | 9200 | 9650 | 10100 | 10550 | 10950 | 11350 | 11700 |
| MEDIAN | 0 | 0 | 8400 | 8800 | 9200 | 9550 | 9900 | 10250 | 10550 |
| LOWER QUARTILE | 0 | 0 | 7600 | 7900 | 8200 | 8450 | 8750 | 9000 | 9250 |
| LOWER DECILE | 0 | 0 | | | 7200 | 7500 | 7750 | 8050 | 8300 |
| MEAN | 0 | 0 | 8350 | 8750 | 9150 | 9550 | 9950 | 10300 | 10650 |
| TOTAL NUMBER | 4 | 3 | 6 | 7 | 9 | 16 | 11 | 10 | 18 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13650 | 14450 | 15000 | 15350 | 15600 | 15700 | 15800 | 15850 | 15900 |
| UPPER QUARTILE | 12300 | 13000 | 13500 | 13850 | 14050 | 14150 | 14250 | 14300 | 14300 |
| MEDIAN | 11100 | 11750 | 12150 | 12350 | 12450 | 12450 | 12450 | 12400 | 12300 |
| LOWER QUARTILE | 9700 | 10300 | 10750 | 11050 | 11200 | 11200 | 11150 | 11050 | 10800 |
| LOWER DECILE | 8600 | 9350 | 9750 | 9950 | 10050 | 10050 | 9950 | 9800 | 9650 |
| MEAN | 11200 | 11850 | 12300 | 12500 | 12650 | 12700 | 12700 | 12700 | 12700 |
| TOTAL NUMBER | 42 | 56 | 59 | 58 | 75 | 65 | 76 | 138 | 238 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 2 | 2 |
| NUMBERS UNDER \$7000 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 3 |

LEGEND

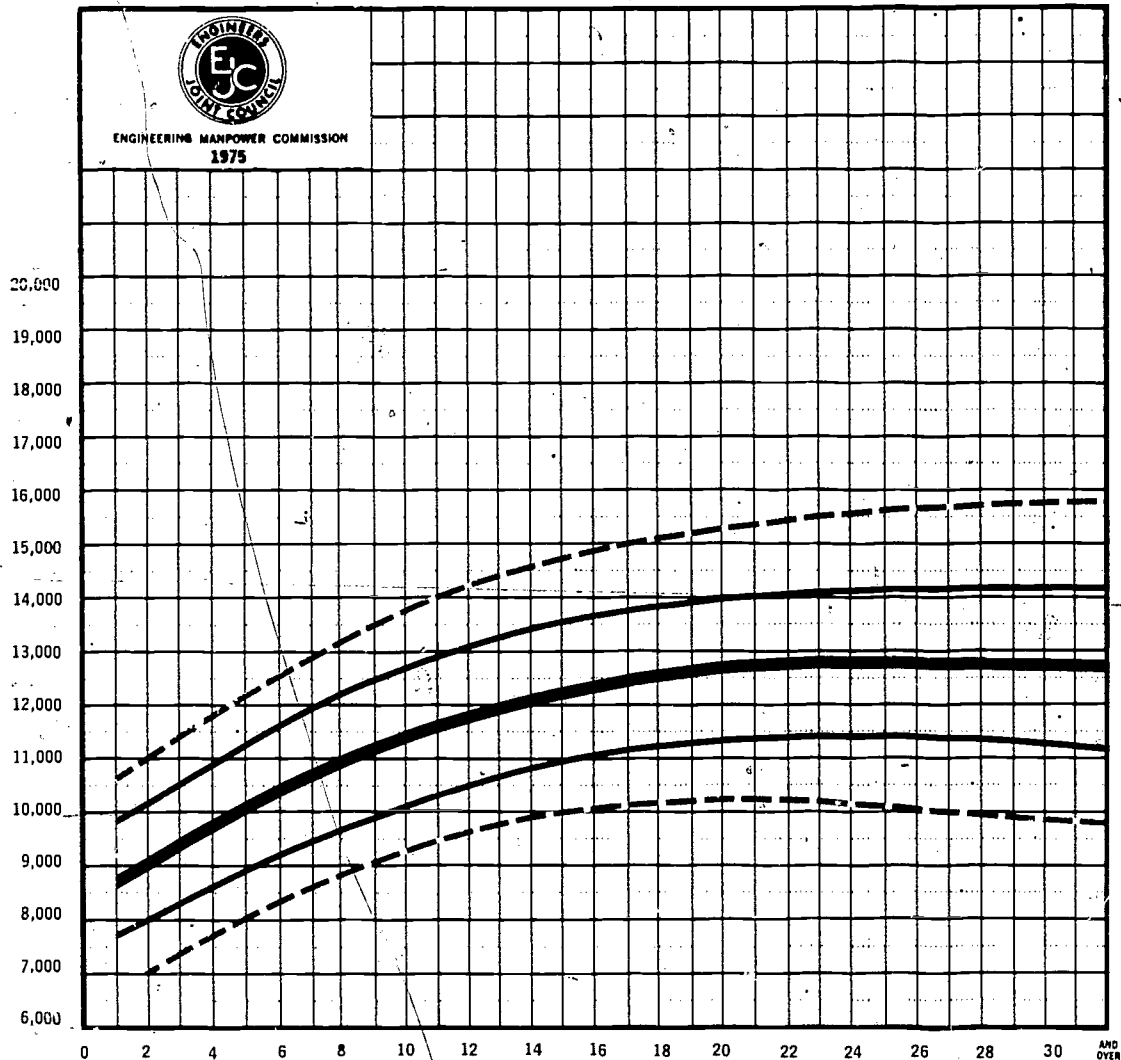
Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

NUMBER OF TECHNICIANS COVERED = 891

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ENGINEERING SCHOOLS ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|---|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 0 | 10550 | 10950 | 11400 | 11800 | 12150 | 12500 | 12850 | 13150 |
| UPPER QUARTILE | 0 | 9850 | 10250 | 10600 | 10950 | 11300 | 11600 | 11900 | 12200 |
| MEDIAN | 0 | 8750 | 9100 | 9400 | 9750 | 10050 | 10350 | 10600 | 10900 |
| LOWER QUARTILE | 0 | 7750 | 8050 | 8300 | 8600 | 8850 | 9100 | 9350 | 9600 |
| LOWER DECILE | 0 | | 7000 | 7300 | 7650 | 7950 | 8250 | 8550 | 8800 |
| MEAN | 0 | 8700 | 9050 | 9400 | 9750 | 10050 | 10350 | 10650 | 10950 |
| TOTAL NUMBER | 4 | 6 | 8 | 12 | 13 | 25 | 12 | 24 | 22 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 0 |

LEGEND

Upper Decile ———
Upper Quartile ———
Median ———
Lower Quartile ———
Lower Decile ———

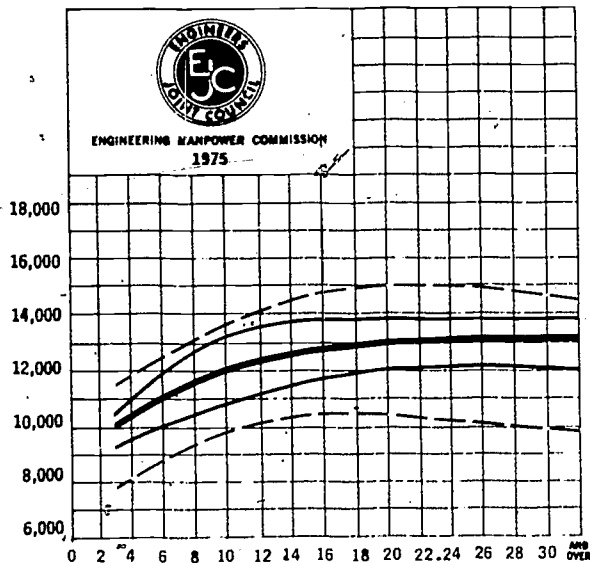
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13700 | 14400 | 14850 | 15200 | 15450 | 15600 | 15700 | 15800 | 15850 |
| UPPER QUARTILE | 12700 | 13300 | 13650 | 13900 | 14050 | 14100 | 14100 | 14100 | 14100 |
| MEDIAN | 11400 | 11950 | 12350 | 12600 | 12750 | 12750 | 12700 | 12650 | 12500 |
| LOWER QUARTILE | 10050 | 10600 | 11050 | 11300 | 11400 | 11400 | 11350 | 11150 | 10850 |
| LOWER DECILE | 9250 | 9750 | 10050 | 10150 | 10150 | 10050 | 9950 | 9800 | 9600 |
| MEAN | 11450 | 12050 | 12450 | 12700 | 12800 | 12850 | 12800 | 12750 | 12650 |
| TOTAL NUMBER | 63 | 76 | 85 | 77 | 98 | 80 | 87 | 162 | 249 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 2 | 2 |
| NUMBERS UNDER \$7000 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 3 |

NUMBER OF TECHNICIANS COVERED - 1103

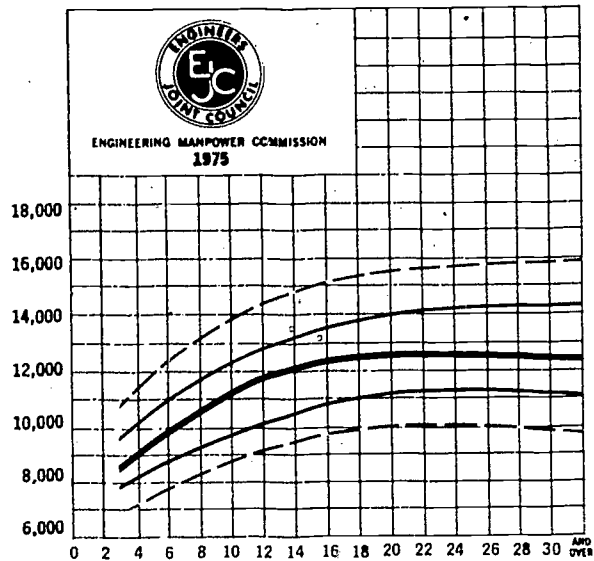
*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ENGINEERING SCHOOLS

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11500 | 11850 | 12150 | 12400 | 12650 | 12900 | 13150 | 13400 | 13650 |
| UPPER QUARTILE | 10500 | 10800 | 11100 | 11400 | 11700 | 12000 | 12300 | 12600 | 12900 |
| MEDIAN | 9500 | 9850 | 10200 | 10550 | 10900 | 11250 | 11600 | 11950 | 12300 |
| LOWER QUARTILE | 8500 | 8850 | 9200 | 9550 | 9900 | 10250 | 10600 | 10950 | 11300 |
| LOWER DECILE | 7500 | 7850 | 8200 | 8550 | 8900 | 9250 | 9600 | 9950 | 10300 |
| MEAN | 9850 | 10200 | 10550 | 10900 | 11250 | 11600 | 11950 | 12300 | 12650 |
| TOTAL NUMBER | 2 | 4 | 4 | 7 | 6 | 12 | 2 | 14 | 6 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13600 | 14250 | 14700 | 14900 | 15000 | 14900 | 14700 | 14400 | 13950 |
| UPPER QUARTILE | 13200 | 13600 | 13750 | 13750 | 13750 | 13750 | 13750 | 13750 | 13750 |
| MEDIAN | 12050 | 12500 | 12750 | 12900 | 13000 | 13050 | 13100 | 13100 | 13100 |
| LOWER QUARTILE | 10750 | 11250 | 11650 | 11900 | 12100 | 12150 | 12150 | 12000 | 11650 |
| LOWER DECILE | 9850 | 10250 | 10400 | 10350 | 10250 | 10150 | 10000 | 9900 | 9850 |
| MEAN | 11900 | 12400 | 12750 | 12900 | 12950 | 12900 | 12800 | 12700 | 12600 |
| TOTAL NUMBER | 27 | 26 | 25 | 27 | 24 | 20 | 17 | 32 | 35 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 297

NON-GRADUATES

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10800 | 11350 | 11850 | 12300 | 12700 | 13100 | 13500 | 13900 | 14300 |
| UPPER QUARTILE | 9700 | 10150 | 10550 | 10950 | 11350 | 11750 | 12150 | 12550 | 12950 |
| MEDIAN | 8550 | 9000 | 9450 | 9900 | 10350 | 10800 | 11250 | 11700 | 12150 |
| LOWER QUARTILE | 7850 | 8150 | 8450 | 8750 | 9050 | 9350 | 9650 | 9950 | 10250 |
| LOWER DECILE | 7050 | 7400 | 7700 | 8050 | 8400 | 8750 | 9100 | 9450 | 9800 |
| MEAN | 8700 | 9100 | 9500 | 9900 | 10300 | 10700 | 11100 | 11500 | 11900 |
| TOTAL NUMBER | 2 | 2 | 4 | 5 | 7 | 13 | 10 | 10 | 16 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13800 | 14550 | 15100 | 15450 | 15650 | 15800 | 15850 | 15900 | 15950 |
| UPPER QUARTILE | 12300 | 13050 | 13550 | 13850 | 14100 | 14200 | 14300 | 14350 | 14350 |
| MEDIAN | 11200 | 11850 | 12250 | 12400 | 12450 | 12450 | 12400 | 12350 | 12300 |
| LOWER QUARTILE | 9700 | 10350 | 10800 | 11100 | 11250 | 11250 | 11200 | 11050 | 10800 |
| LOWER DECILE | 8750 | 9400 | 9850 | 10050 | 10100 | 10050 | 9950 | 9800 | 9600 |
| MEAN | 11200 | 11900 | 12350 | 12600 | 12750 | 12750 | 12750 | 12700 | 12650 |
| TOTAL NUMBER | 36 | 50 | 57 | 54 | 70 | 60 | 73 | 130 | 214 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 2 | 2 |
| NUMBERS UNDER \$7000 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 3 |

LEGEND

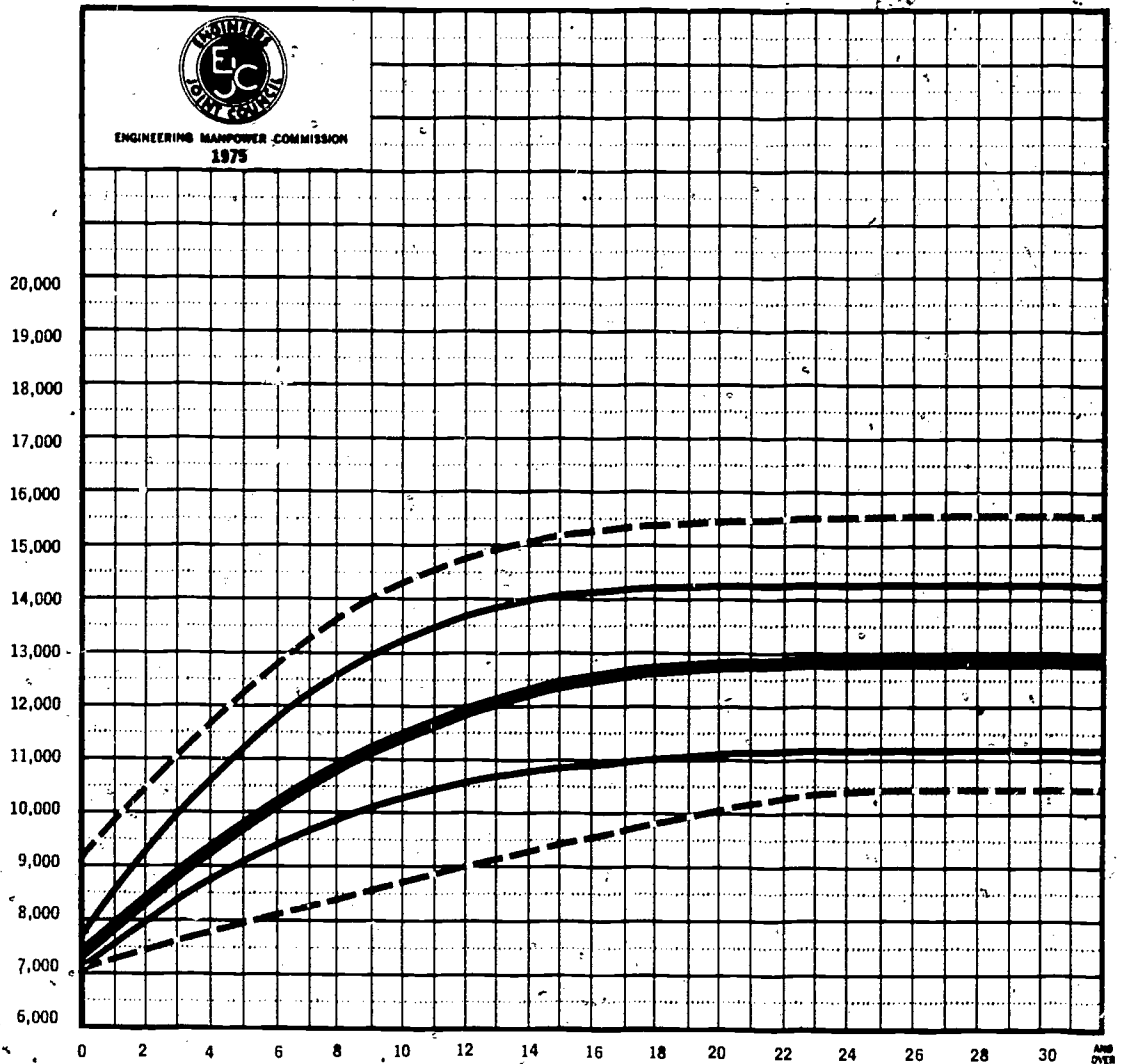
| | |
|----------------|-----|
| Upper Decile | --- |
| Upper Quartile | --- |
| Median | --- |
| Lower Quartile | --- |
| Lower Decile | --- |

NUMBER OF TECHNICIANS COVERED - 810

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

TECHNICIAN SCHOOLS ALL TECHNICIANS



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|------|------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 9100 | 9800 | 10500 | 11150 | 11750 | 12350 | 12850 | 13300 | 13700 |
| UPPER QUARTILE | 7750 | 8500 | 9200 | 9800 | 10550 | 11150 | 11700 | 12200 | 12600 |
| MEDIAN | 7450 | 7900 | 8400 | 8850 | 9300 | 9700 | 10150 | 10500 | 10850 |
| LOWER QUARTILE | 7100 | 7500 | 7950 | 8350 | 8700 | 9050 | 9350 | 9600 | 9850 |
| LOWER DECILE | 7200 | 7350 | 7500 | 7650 | 7800 | 7950 | 8100 | 8250 | 8400 |
| MEAN | 7650 | 8200 | 8700 | 9200 | 9650 | 10050 | 10450 | 10750 | 11050 |
| TOTAL NUMBER | 5 | 5 | 10 | 14 | 13 | 12 | 6 | 6 | 8 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 |

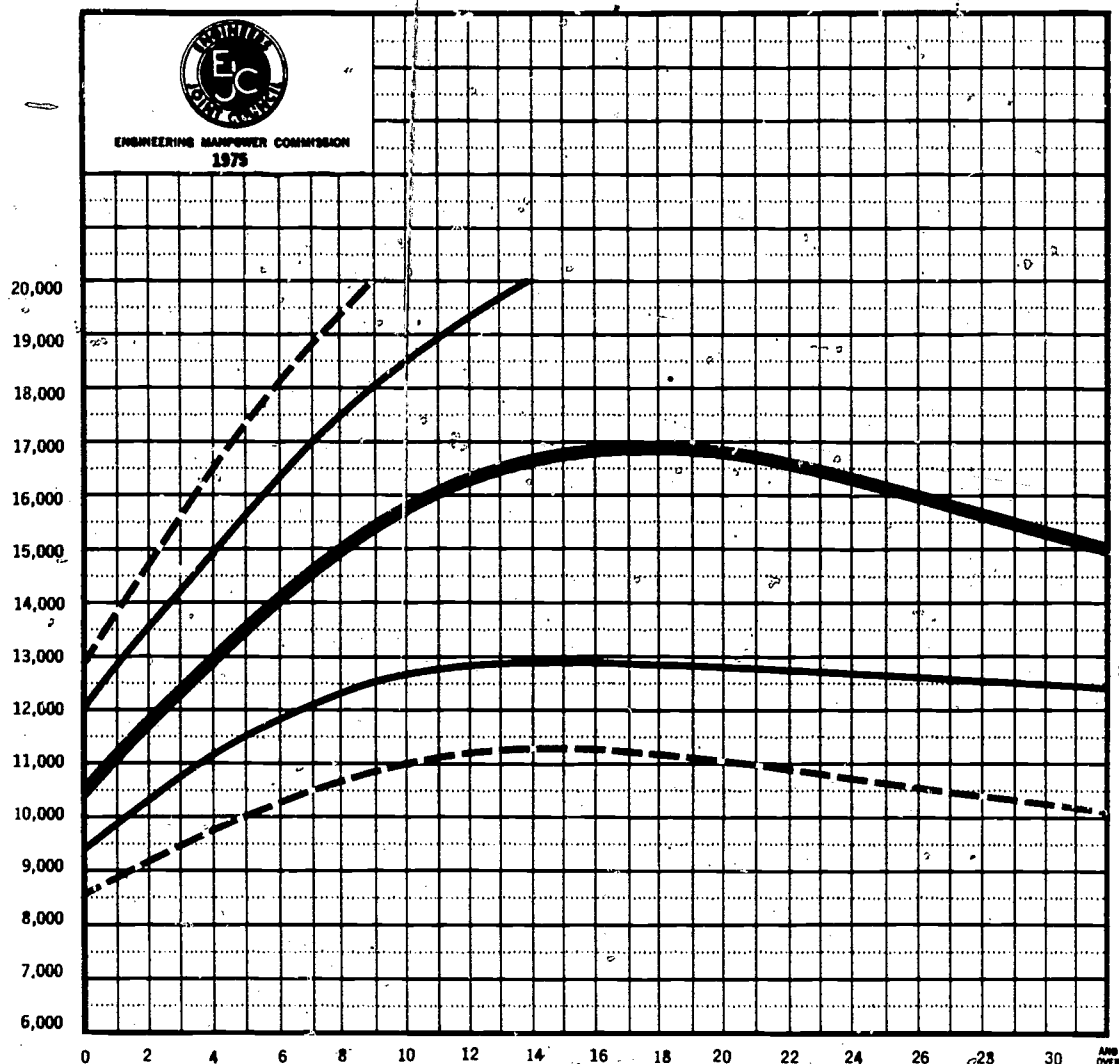
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14350 | 15000 | 15300 | 15450 | 15500 | 15550 | 15560 | 15550 | 15550 |
| UPPER QUARTILE | 13250 | 13850 | 14100 | 14200 | 14250 | 14250 | 14250 | 14250 | 14200 |
| MEDIAN | 11450 | 12150 | 12550 | 12750 | 12850 | 12850 | 12850 | 12850 | 12800 |
| LOWER QUARTILE | 10250 | 10650 | 10900 | 11000 | 11100 | 11100 | 11150 | 11150 | 11150 |
| LOWER DECILE | 8700 | 9150 | 9550 | 9900 | 10150 | 10350 | 10450 | 10450 | 10000 |
| MEAN | 11550 | 12050 | 12400 | 12550 | 12700 | 12750 | 12750 | 12800 | 12800 |
| TOTAL NUMBER | 16 | 15 | 13 | 8 | 9 | 10 | 6 | 12 | 25 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 192

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates, this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary, Equivalent
Years Since Graduation
from Technical Institute*

WEIGHTED NATIONAL AVERAGE BACHELOR OF TECHNOLOGY GRADUATES



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12950 | 13900 | 14850 | 15750 | 16600 | 17400 | 18200 | 18850 | 19400 |
| UPPER QUARTILE | 12050 | 12800 | 13500 | 14250 | 14900 | 15600 | 16300 | 16900 | 17500 |
| MEDIAN | 10500 | 11100 | 11700 | 12300 | 12850 | 13450 | 13950 | 14500 | 14950 |
| LOWER QUARTILE | 9450 | 9950 | 10400 | 10850 | 11250 | 11600 | 11900 | 12150 | 12350 |
| LOWER DECILE | 8500 | 8950 | 9250 | 9550 | 9850 | 10100 | 10350 | 10550 | 10750 |
| MEAN | 10750 | 11350 | 11950 | 12550 | 13100 | 13600 | 14100 | 14500 | 14900 |
| TOTAL NUMBER | 433 | 970 | 939 | 1556 | 933 | 932 | 769 | 631 | 789 |
| NUMBERS OVER \$20000 | 0 | 7 | 7 | 14 | 0 | 7 | 5 | 43 | 16 |
| NUMBERS UNDER \$7000 | 5 | 1 | 4 | 0 | 1 | 1 | 1 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 18500 | 19600 | 16950 | 16000 | 16600 | 16150 | 15600 | 15000 | 14300 |
| UPPER QUARTILE | 15750 | 16600 | 16950 | 16000 | 16600 | 16150 | 15600 | 15000 | 14300 |
| MEDIAN | 12650 | 12900 | 12900 | 12850 | 12700 | 12600 | 12500 | 12400 | 12350 |
| LOWER QUARTILE | 11000 | 11250 | 11250 | 11100 | 10900 | 10850 | 10400 | 10100 | 9800 |
| LOWER DECILE | 15550 | 16200 | 16450 | 16400 | 16250 | 16000 | 15750 | 15500 | 15250 |
| MEAN | 15550 | 16200 | 16450 | 16400 | 16250 | 16000 | 15750 | 15500 | 15250 |
| TOTAL NUMBER | 1281 | 777 | 649 | 565 | 402 | 390 | 195 | 396 | 399 |
| NUMBERS OVER \$20000 | 148 | 105 | 123 | 212 | 181 | 127 | 67 | 109 | 73 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

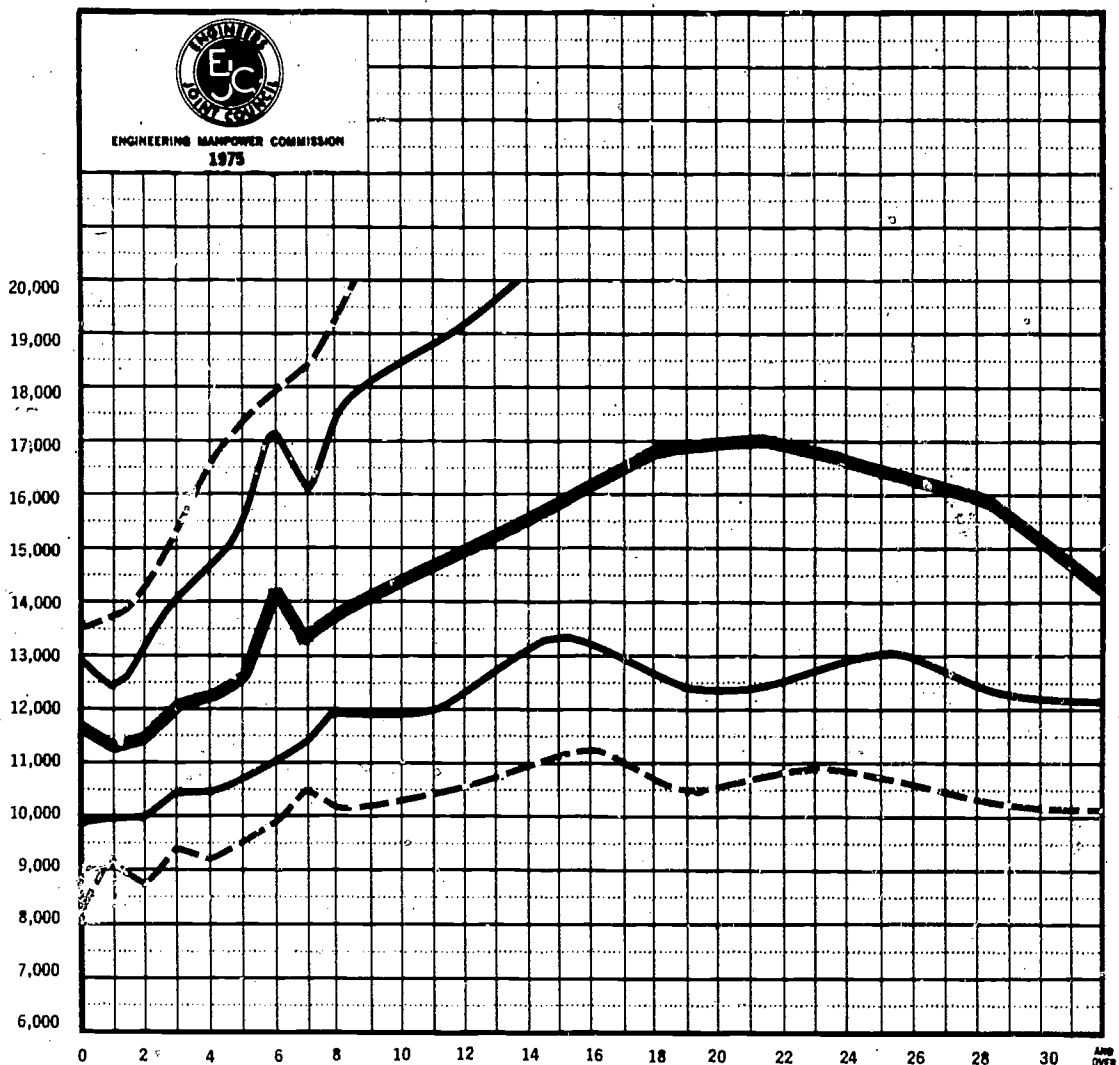
NUMBER OF TECHNICIANS COVERED - 13102

Unweighted total - 2,398

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL RESPONDENTS BACHELOR OF TECHNOLOGY GRADUATES



RAW DATA

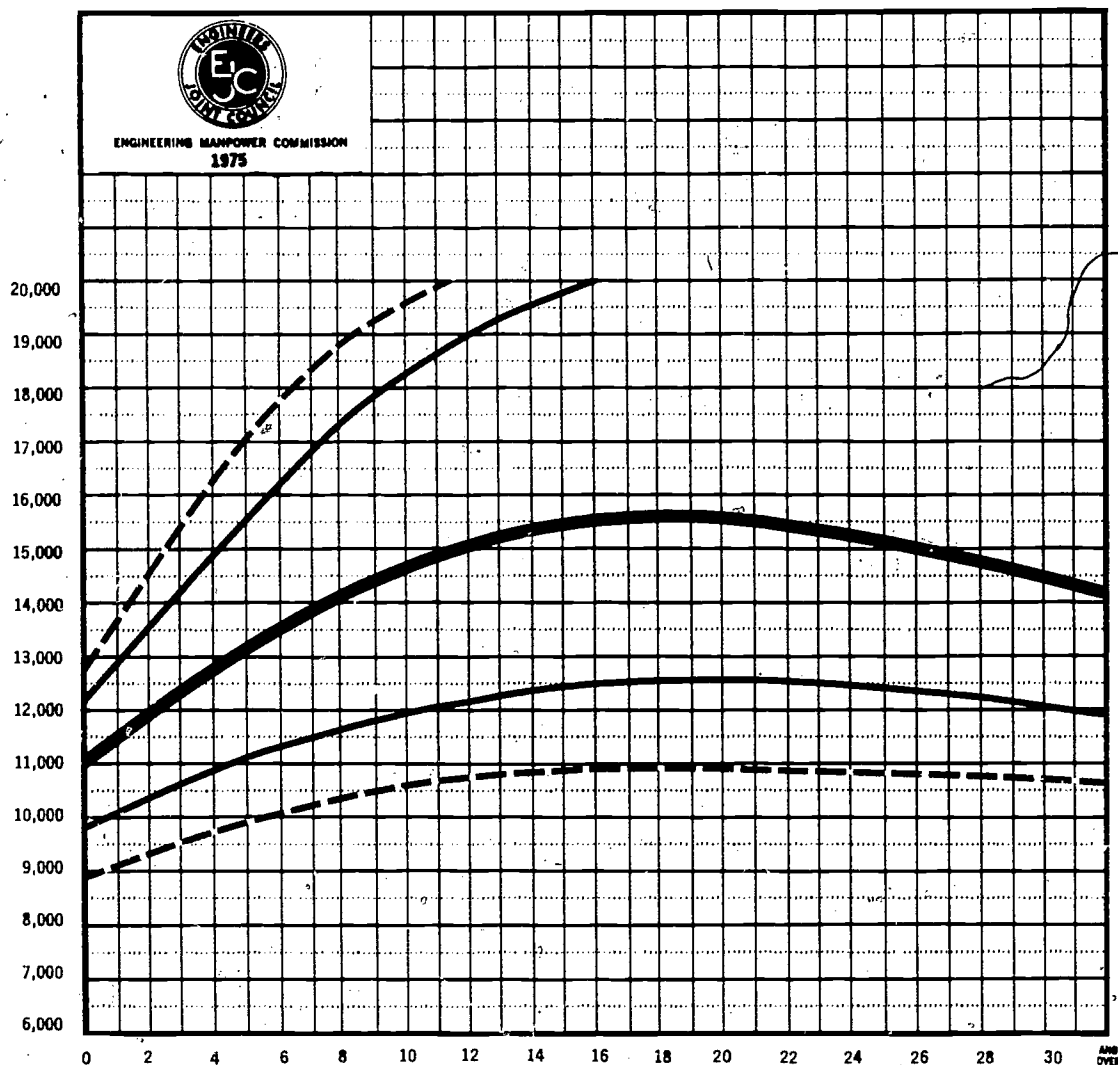
| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13650 | 13650 | 14450 | 15400 | 16550 | 17350 | 18000 | 18700 | 19250 |
| UPPER QUARTILE | 12850 | 12450 | 13250 | 14150 | 14550 | 15500 | 17150 | 16000 | 17300 |
| MEDIAN | 11550 | 11200 | 11450 | 12150 | 12250 | 12600 | 14200 | 17150 | 13850 |
| LOWER QUARTILE | 9850 | 10100 | 9950 | 10500 | 10450 | 10750 | 11100 | 11250 | 11900 |
| LOWER DECILE | 8100 | 9200 | 8750 | 9400 | 9250 | 9550 | 9700 | 10500 | 10200 |
| MEAN | 11150 | 11450 | 11600 | 12300 | 12600 | 13000 | 14000 | 13800 | 14400 |
| TOTAL NUMBER | 91 | 103 | 205 | 182 | 171 | 161 | 167 | 101 | 112 |
| NUMBERS OVER \$20000 | 0 | 1 | 0 | 1 | 0 | 1 | 7 | 4 | 5 |
| NUMBERS UNDER \$7000 | 5 | 1 | 4 | 0 | 1 | 1 | 1 | 1 | 1 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 18450 | 19700 | 16100 | 17000 | 17000 | 16350 | 16000 | 14300 | 19150 |
| UPPER QUARTILE | 14350 | 15150 | 16100 | 17000 | 17000 | 16350 | 16000 | 14300 | 13450 |
| MEDIAN | 11700 | 12700 | 17400 | 12400 | 12450 | 13050 | 12400 | 12200 | 11700 |
| LOWER QUARTILE | 10750 | 10750 | 11250 | 10400 | 10950 | 10700 | 11400 | 10100 | 10550 |
| LOWER DECILE | 10750 | 10750 | 11250 | 10400 | 10950 | 10700 | 11400 | 10100 | 10550 |
| MEAN | 14950 | 15800 | 15200 | 16350 | 16250 | 16250 | 16100 | 15200 | 15050 |
| TOTAL NUMBER | 224 | 144 | 108 | 92 | 124 | 98 | 64 | 87 | 83 |
| NUMBERS OVER \$20000 | 32 | 28 | 23 | 39 | 44 | 35 | 21 | 20 | 19 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 2398

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

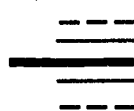
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL INDUSTRY BACHELOR OF TECHNOLOGY GRADUATES



LEGEND

Upper Decile
Upper Quartile
Median
Lower Quartile
Lower Decile



| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12550 | 13750 | 14700 | 15550 | 16350 | 17100 | 17850 | 18450 | 18950 |
| UPPER QUARTILE | 12100 | 12800 | 13500 | 14150 | 14850 | 15500 | 16100 | 16700 | 17250 |
| MEDIAN | 11050 | 11500 | 11900 | 12300 | 12700 | 13050 | 13400 | 13750 | 14050 |
| LOWER QUARTILE | 9850 | 10100 | 10350 | 10600 | 10850 | 11050 | 11250 | 11450 | 11600 |
| LOWER DECILE | 8950 | 9200 | 9400 | 9600 | 9750 | 9950 | 10100 | 10250 | 10350 |
| MEAN | 11050 | 11500 | 12000 | 12450 | 12900 | 13300 | 13700 | 14050 | 14400 |
| TOTAL NUMBER | 72 | 165 | 165 | 146 | 135 | 122 | 112 | 83 | 94 |
| NUMBERS OVER \$20000 | 0 | 1 | 0 | 0 | 0 | 1 | 3 | 4 | 3 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 19850 | 18250 | 19750 | 20000 | 19550 | 18500 | 17500 | 16200 | 13450 |
| UPPER QUARTILE | 14600 | 15200 | 15500 | 15550 | 15400 | 15100 | 14750 | 14200 | 13450 |
| MEDIAN | 11950 | 12300 | 12500 | 12550 | 12550 | 12400 | 12250 | 11950 | 11500 |
| LOWER QUARTILE | 10600 | 10800 | 10950 | 10950 | 10950 | 10850 | 10750 | 10600 | 10400 |
| LOWER DECILE | 10600 | 10800 | 10950 | 10950 | 10950 | 10850 | 10750 | 10600 | 10400 |
| MEAN | 15000 | 15650 | 16000 | 16100 | 16000 | 15750 | 15500 | 15150 | 14700 |
| TOTAL NUMBER | 184 | 107 | 75 | 63 | 77 | 57 | 42 | 55 | 55 |
| NUMBERS OVER \$20000 | 26 | 16 | 21 | 23 | 22 | 17 | 10 | 12 | 14 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1812

*Base year (0 years since graduation) is 1975. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

BACHELOR OF TECHNOLOGY GRADUATES RAW DATA TABLES

ALL MFG. INDUSTRY BACH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13700 | 13650 | 13950 | 16400 | 15350 | 14900 | 16500 | 18550 | 14350 |
| UPPER QUARTILE | 13200 | 12750 | 13000 | 14700 | 13000 | 12650 | 14400 | 16600 | 17150 |
| MEDIAN | 12100 | 11700 | 11100 | 11500 | 11750 | 11000 | 11700 | 12200 | 13000 |
| LOWER QUARTILE | 10300 | 10150 | 9750 | 10200 | 10700 | 10500 | 10700 | 10900 | 11400 |
| LOWER DECILE | 9200 | 9000 | 8950 | 9350 | 9400 | 9650 | 9650 | 10150 | 9900 |
| MEAN | 11750 | 11450 | 11450 | 12150 | 12010 | 11700 | 12600 | 13500 | 13850 |
| TOTAL NUMBER | 33 | 81 | 94 | 86 | 73 | 52 | 50 | 49 | 56 |
| NUMBERS OVER \$20000 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 1 |
| NUMBERS UNDER \$7000 | 0 | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 18550 | 19500 | 16200 | 14000 | 12900 | 16400 | 17650 | 15250 | 15750 |
| UPPER QUARTILE | 13450 | 14500 | 12900 | 12900 | 13300 | 12450 | 12500 | 13650 | 13650 |
| MEDIAN | 11550 | 12000 | 13400 | 11900 | 11750 | 11600 | 11750 | 11550 | 11750 |
| LOWER QUARTILE | 10220 | 9450 | 11500 | 9700 | 10650 | 10250 | 10600 | 9950 | 10500 |
| LOWER DECILE | 14850 | 15550 | 16300 | 14950 | 14500 | 14250 | 14600 | 13600 | 11950 |
| MEAN | 121 | 76 | 50 | 44 | 43 | 39 | 32 | 34 | 40 |
| TOTAL NUMBER | 12 | 7 | 14 | 14 | 10 | 5 | 7 | 3 | 5 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 1062

ALL MECHANICAL PROD BACH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17850 | 14900 | 15500 | 16650 | 15800 | 16100 | 17100 | 19300 | 18000 |
| UPPER QUARTILE | 13600 | 13200 | 14550 | 14500 | 13250 | 13400 | 13900 | 17550 | 17600 |
| MEDIAN | 12000 | 12000 | 12950 | 12500 | 11900 | 11750 | 12250 | 16250 | 16500 |
| LOWER QUARTILE | 10750 | 10700 | 11400 | 10750 | 11650 | 10900 | 10550 | 13200 | 13200 |
| LOWER DECILE | 10000 | 10350 | 11250 | 9500 | 11500 | 10650 | 9750 | 11350 | 12300 |
| MEAN | 12000 | 12600 | 13050 | 12750 | 12450 | 12400 | 12900 | 15500 | 15650 |
| TOTAL NUMBER | 10 | 22 | 15 | 20 | 24 | 9 | 9 | 17 | 21 |
| NUMBERS OVER \$20000 | 0 | 1 | 3 | 0 | 0 | 0 | 0 | 1 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 19950 | 19700 | 19250 | 17000 | 16500 | 16500 | 19500 | 18500 | 18500 |
| UPPER QUARTILE | 14550 | 14550 | 14000 | 14000 | 13750 | 13750 | 14250 | 13250 | 13250 |
| MEDIAN | 16500 | 14450 | 16000 | 14000 | 12050 | 13000 | 17750 | 14250 | 13250 |
| LOWER QUARTILE | 13000 | 12450 | 14000 | 12000 | 12050 | 13000 | 19350 | 9800 | 12800 |
| LOWER DECILE | 17750 | 17700 | 18350 | 17400 | 17250 | 16900 | 18600 | 16000 | 16000 |
| MEAN | 50 | 41 | 20 | 20 | 11 | 10 | 7 | 6 | 6 |
| TOTAL NUMBER | 15 | 3 | 11 | 10 | 5 | 3 | 5 | 1 | 1 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 314

ELEC + ELFX BACH WTD

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17550 | 12900 | 13600 | 15050 | 13550 | 16250 | 17050 | 14850 | 18300 |
| UPPER QUARTILE | 12900 | 12150 | 13100 | 14500 | 12900 | 13300 | 15100 | 14900 | 12950 |
| MEDIAN | 11950 | 10650 | 11700 | 11950 | 11400 | 11150 | 12600 | 11900 | 11750 |
| LOWER QUARTILE | 10100 | 9850 | 10150 | 10300 | 10150 | 10500 | 10450 | 10550 | 10750 |
| LOWER DECILE | 9200 | 8950 | 9150 | 9400 | 9200 | 9500 | 10150 | 9950 | 9350 |
| MEAN | 11550 | 10900 | 11600 | 12350 | 11500 | 12000 | 13050 | 11600 | 12450 |
| TOTAL NUMBER | 37 | 72 | 106 | 94 | 56 | 51 | 57 | 26 | 34 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 18050 | 15000 | 16850 | 14900 | 14450 | 14550 | 17550 | 13600 | 14100 |
| UPPER QUARTILE | 14550 | 12500 | 15150 | 12250 | 12700 | 12650 | 12600 | 12100 | 11850 |
| MEDIAN | 11900 | 10750 | 11050 | 10450 | 11650 | 11850 | 11650 | 10850 | 10900 |
| LOWER QUARTILE | 9850 | 9500 | 11750 | 9300 | 10700 | 9950 | 10450 | 9700 | 10200 |
| LOWER DECILE | 13050 | 13350 | 15200 | 17600 | 13550 | 12550 | 13450 | 11850 | 12100 |
| MEAN | 79 | 46 | 37 | 27 | 37 | 28 | 29 | 28 | 28 |
| TOTAL NUMBER | 6 | 6 | 4 | 6 | 4 | 0 | 2 | 0 | 0 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 866

Unweighted total - 638

BACHELOR OF TECHNOLOGY GRADUATES RAW DATA TABLES

ALL MANUFACTURING INDUSTRY RICH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14000 | 13100 | 14450 | 15350 | 17150 | 17800 | 19200 | 18600 | 19550 |
| UPPER QUARTILE | 13150 | 12350 | 13550 | 14150 | 15400 | 16650 | 17650 | 16150 | 18150 |
| MEDIAN | 11800 | 11650 | 12200 | 12700 | 13500 | 13900 | 15500 | 14800 | 14500 |
| LOWER QUARTILE | 10900 | 10200 | 10550 | 11650 | 11250 | 11850 | 12600 | 12400 | 12950 |
| LOWER DECILE | 9450 | 9600 | 9400 | 10500 | 9800 | 10500 | 9900 | 11100 | 11950 |
| MEAN | 11800 | 11450 | 12000 | 12800 | 13350 | 14200 | 15150 | 14650 | 15400 |
| TOTAL NUMBER | 39 | 84 | 74 | 60 | 62 | 70 | 62 | 34 | 30 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 2 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 18200 | 16650 | 16150 | 14500 | 19150 | 19000 | 18000 | 14300 | 17750 |
| UPPER QUARTILE | 15950 | 13950 | 14800 | 15900 | 15650 | 16500 | 14250 | 11350 | 14750 |
| MEDIAN | 13000 | 13050 | 14100 | 12950 | 13450 | 10400 | 13750 | 11350 | 14750 |
| LOWER QUARTILE | 12150 | 13050 | 14100 | 12950 | 13450 | 10400 | 13750 | 11350 | 14750 |
| LOWER DECILE | 12150 | 13050 | 14100 | 12950 | 13450 | 10400 | 13750 | 11350 | 14750 |
| MEAN | 15900 | 16900 | 16900 | 17950 | 17900 | 17600 | 17350 | 17650 | 18750 |
| TOTAL NUMBER | 67 | 31 | 25 | 19 | 29 | 18 | 10 | 17 | 15 |
| NUMBERS OVER \$20000 | 8 | 9 | 7 | 9 | 12 | 7 | 3 | 9 | 9 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 750

CONST & CONSULT RICH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 14250 | 13150 | 14400 | 16050 | 16950 | 17850 | 19200 | 18800 | 19800 |
| UPPER QUARTILE | 13750 | 12400 | 13400 | 14700 | 15450 | 16400 | 17500 | 15000 | 18850 |
| MEDIAN | 11100 | 11400 | 12150 | 12200 | 12100 | 13000 | 15000 | 14000 | 16000 |
| LOWER QUARTILE | 10750 | 9900 | 10100 | 10700 | 10600 | 11200 | 10900 | 11250 | 12900 |
| LOWER DECILE | 8500 | 9150 | 9000 | 9750 | 9650 | 9850 | 9700 | 10600 | 12200 |
| MEAN | 12050 | 11350 | 11750 | 12600 | 12800 | 13700 | 14350 | 13650 | 16050 |
| TOTAL NUMBER | 20 | 47 | 50 | 29 | 31 | 34 | 26 | 12 | 14 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 19250 | 16500 | 15900 | 18500 | 18000 | 18500 | 20000 | 20000 | 18150 |
| UPPER QUARTILE | 17150 | 13750 | 14450 | 16250 | 15000 | 17250 | 14250 | 9400 | 14650 |
| MEDIAN | 12900 | 12700 | 13000 | 10450 | 13000 | 16000 | 13400 | 9400 | 14650 |
| LOWER QUARTILE | 12550 | 12700 | 13000 | 10450 | 13000 | 16000 | 13400 | 9400 | 14650 |
| LOWER DECILE | 12550 | 12700 | 13000 | 10450 | 13000 | 16000 | 13400 | 9400 | 14650 |
| MEAN | 16300 | 16650 | 16750 | 17800 | 17400 | 17850 | 18000 | 17950 | 18750 |
| TOTAL NUMBER | 27 | 18 | 19 | 9 | 20 | 10 | 6 | 8 | 13 |
| NUMBERS OVER \$20000 | 6 | 5 | 5 | 4 | 7 | 4 | 3 | 6 | 8 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 393

R&D ALL SECTORS RICH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 13800 | 13050 | 11900 | 15000 | 13450 | 16900 | 15850 | 12900 | 16400 |
| UPPER QUARTILE | 13150 | 11050 | 13300 | 14450 | 13150 | 15250 | 15150 | 12900 | 16500 |
| MEDIAN | 12000 | 10550 | 12650 | 13000 | 12500 | 13400 | 13500 | 12500 | 15000 |
| LOWER QUARTILE | 10250 | 10200 | 10650 | 10700 | 11500 | 10950 | 10750 | 11750 | 11400 |
| LOWER DECILE | 9600 | 9950 | 9450 | 9650 | 10100 | 10550 | 9700 | 11300 | 11150 |
| MEAN | 11900 | 10900 | 12100 | 12500 | 12200 | 13450 | 12850 | 13550 | 14150 |
| TOTAL NUMBER | 14 | 19 | 36 | 42 | 12 | 11 | 14 | 6 | 6 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
| UPPER DECILE | 17100 | 15300 | 18500 | 0 | 0 | 0 | 0 | 0 | 0 |
| UPPER QUARTILE | 14900 | 14150 | 16750 | 0 | 0 | 0 | 0 | 0 | 0 |
| MEDIAN | 12750 | 12250 | 13750 | 0 | 0 | 0 | 0 | 0 | 0 |
| LOWER QUARTILE | 11150 | 10300 | 11150 | 0 | 0 | 0 | 0 | 0 | 0 |
| LOWER DECILE | 8950 | 9850 | 12250 | 0 | 0 | 0 | 0 | 0 | 0 |
| MEAN | 12900 | 12350 | 14850 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL NUMBER | 9 | 7 | 5 | 2 | 3 | 2 | 1 | 1 | 1 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 191

BACHELOR OF TECHNOLOGY GRADUATES RAW DATA TABLES

UTILITIES BACH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 12600 | 13000 | 15000 | 14800 | 17350 | 17850 | 17900 | 17650 | 19050 |
| UPPER QUARTILE | 12000 | 12500 | 13900 | 14200 | 15650 | 17150 | 17500 | 15950 | 16650 |
| MEDIAN | 11700 | 11750 | 13000 | 12950 | 14150 | 14850 | 16250 | 15100 | 14300 |
| LOWER QUARTILE | 11300 | 11450 | 11750 | 12600 | 13200 | 13100 | 14350 | 14150 | 13650 |
| LOWER DECILE | 10700 | 9900 | 11800 | 12100 | 11300 | 11850 | 12350 | 11950 | 12650 |
| MEAN | 11650 | 11800 | 13000 | 13300 | 14300 | 14900 | 15750 | 15050 | 14900 |
| TOTAL NUMBER | 17 | 31 | 20 | 25 | 26 | 32 | 31 | 17 | 19 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| UPPER DECILE | 18250 | 18400 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UPPER QUARTILE | 16950 | 16750 | 0 | 17900 | 0 | 0 | 0 | 18500 | 0 |
| MEDIAN | 15650 | 16300 | 0 | 17250 | 20000 | 0 | 0 | 17500 | 0 |
| LOWER QUARTILE | 13650 | 13750 | 0 | 15250 | 16500 | 0 | 0 | 14400 | 0 |
| LOWER DECILE | 12250 | 13300 | 0 | 12750 | 17800 | 0 | 0 | 14150 | 0 |
| MEAN | 15350 | 16650 | 0 | 16750 | 18550 | 0 | 0 | 17100 | 0 |
| TOTAL NUMBER | 25 | 6 | 4 | 5 | 6 | 3 | 4 | 6 | 1 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 3 | 0 | 0 | 1 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 278

ALL GOVT BACH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 10400 | 17050 | 15850 | 13100 | 17250 | 17450 | 17700 | 13350 | |
| UPPER QUARTILE | 10200 | 15300 | 13500 | 11650 | 15100 | 15550 | 17300 | 13150 | 14650 |
| MEDIAN | 9500 | 10750 | 10250 | 10500 | 10650 | 12250 | 13250 | 12500 | 12650 |
| LOWER QUARTILE | | 9700 | 8250 | 8650 | 8950 | 8950 | 10400 | 11250 | 11900 |
| LOWER DECILE | | 9150 | 6800 | 7450 | 7600 | 7850 | 8800 | | 8550 |
| MEAN | 8600 | 12050 | 10800 | 10350 | 11500 | 12450 | 13500 | 11500 | 13300 |
| TOTAL NUMBER | 12 | 19 | 24 | 18 | 23 | 23 | 31 | 6 | 11 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| NUMBERS UNDER \$7000 | 5 | 1 | 4 | 0 | 1 | 1 | 1 | 1 | 1 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | | | | | | | | | |
| UPPER QUARTILE | 17750 | | | | | | | 18650 | |
| MEDIAN | 11650 | 14650 | 16000 | | | | | 15750 | 17000 |
| LOWER QUARTILE | 10650 | 12200 | 11250 | 14250 | 15250 | 15150 | 16350 | 13450 | 13000 |
| LOWER DECILE | 9750 | 10850 | 10100 | 12200 | 11950 | 13150 | 15000 | 9250 | 10300 |
| MEAN | 13700 | 15850 | 15900 | 17650 | 17850 | 18050 | 18300 | 15500 | 16150 |
| TOTAL NUMBER | 29 | 31 | 22 | 24 | 39 | 33 | 20 | 19 | 16 |
| NUMBERS OVER \$20000 | 6 | 11 | 7 | 14 | 21 | 21 | 11 | 4 | 5 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 400

EDUCATION BACH

| YEARS | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 11650 | 10900 | 13950 | 16200 | 16700 | 17400 | 19000 | 16000 | 19650 |
| UPPER QUARTILE | 10650 | 10700 | 13400 | 14750 | 15600 | 15000 | 18000 | 15750 | 19150 |
| MEDIAN | 8450 | 10250 | 11650 | 12400 | 14650 | 12500 | 15000 | 15000 | 15500 |
| LOWER QUARTILE | 8200 | 8800 | 10650 | 11900 | 17550 | 10650 | 13000 | 11500 | 10400 |
| LOWER DECILE | 8100 | 7950 | 9100 | 9950 | 10150 | 8300 | 11000 | 10600 | 8350 |
| MEAN | 9250 | 9800 | 11800 | 13300 | 14100 | 12900 | 14850 | 13850 | 14850 |
| TOTAL NUMBER | 7 | 9 | 13 | 18 | 13 | 16 | 20 | 12 | 7 |
| NUMBERS OVER \$20000 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEARS | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| UPPER DECILE | 17800 | | 18750 | | | | 0 | | 16800 |
| UPPER QUARTILE | 17450 | 14750 | 18300 | | 18000 | 20000 | 0 | | 13000 |
| MEDIAN | 13250 | 13250 | 12950 | 15500 | 11750 | 14000 | 0 | 20000 | 12250 |
| LOWER QUARTILE | 10950 | 12250 | 12600 | 14650 | 10500 | 13000 | 0 | 13250 | 11250 |
| LOWER DECILE | 10550 | 8800 | 11050 | 11750 | 9400 | 11400 | 0 | 12400 | 9800 |
| MEAN | 14250 | 13900 | 14750 | 16800 | 13150 | 15550 | 0 | 16950 | 12650 |
| TOTAL NUMBER | 11 | 6 | 11 | 5 | 8 | 8 | 2 | 8 | 12 |
| NUMBERS OVER \$20000 | 0 | 1 | 0 | 2 | 1 | 2 | 0 | 4 | 0 |
| NUMBERS UNDER \$7000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NUMBER OF TECHNICIANS COVERED - 186

APPENDIX

MATRIX TABLES ALL RESPONDENTS

ALL RESPONDENTS GRAD

TABLE 1

| SAL* | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ | TOTAL | |
|-------|-----|-----|-----|-----|-----|-----|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|
| 20000 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 3 | 13 | 27 | 42 | 27 | 29 | 28 | 25 | 33 | 28 | 0 | 258 |
| 19000 | 1 | 0 | 0 | 2 | 3 | 0 | 1 | 1 | 4 | 12 | 21 | 25 | 18 | 23 | 32 | 23 | 24 | 20 | 0 | 208 |
| 18000 | 0 | 0 | 0 | 0 | 3 | 1 | 1 | 4 | 9 | 34 | 58 | 62 | 44 | 28 | 24 | 31 | 20 | 20 | 0 | 349 |
| 17000 | 1 | 1 | 3 | 2 | 11 | 11 | 14 | 22 | 1 | 92 | 89 | 66 | 66 | 50 | 59 | 34 | 38 | 37 | 0 | 627 |
| 16000 | 1 | 0 | 3 | 6 | 7 | 26 | 34 | 41 | 3 | 127 | 107 | 108 | 95 | 51 | 54 | 38 | 43 | 25 | 0 | 821 |
| 15000 | 9 | 4 | 6 | 16 | 25 | 41 | 73 | 71 | 74 | 159 | 154 | 140 | 105 | 65 | 74 | 66 | 54 | 59 | 0 | 1197 |
| 14500 | 0 | 1 | 3 | 7 | 17 | 23 | 33 | 32 | 44 | 90 | 107 | 79 | 54 | 45 | 34 | 30 | 47 | 28 | 0 | 610 |
| 14000 | 1 | 1 | 11 | 31 | 35 | 39 | 43 | 44 | 45 | 117 | 107 | 79 | 60 | 52 | 40 | 35 | 52 | 56 | 0 | 872 |
| 13500 | 7 | 12 | 20 | 38 | 39 | 59 | 59 | 58 | 72 | 162 | 123 | 92 | 86 | 79 | 66 | 58 | 67 | 115 | 0 | 1192 |
| 13000 | 2 | 14 | 21 | 59 | 58 | 57 | 69 | 58 | 66 | 176 | 110 | 88 | 88 | 67 | 64 | 58 | 76 | 77 | 0 | 1212 |
| 12500 | 7 | 19 | 59 | 103 | 57 | 61 | 61 | 66 | 69 | 165 | 121 | 92 | 97 | 85 | 70 | 57 | 89 | 76 | 0 | 1351 |
| 12000 | 3 | 35 | 64 | 70 | 65 | 60 | 72 | 64 | 78 | 192 | 155 | 110 | 87 | 92 | 65 | 88 | 106 | 113 | 0 | 1527 |
| 11500 | 9 | 42 | 64 | 47 | 52 | 62 | 61 | 84 | 82 | 204 | 175 | 123 | 100 | 74 | 67 | 64 | 97 | 115 | 0 | 1522 |
| 11000 | 6 | 40 | 76 | 81 | 66 | 71 | 86 | 92 | 102 | 200 | 134 | 78 | 58 | 65 | 42 | 28 | 51 | 53 | 0 | 1331 |
| 10500 | 4 | 47 | 76 | 90 | 75 | 77 | 61 | 86 | 87 | 172 | 124 | 61 | 62 | 50 | 45 | 27 | 46 | 62 | 0 | 1252 |
| 10000 | 6 | 48 | 91 | 94 | 58 | 60 | 95 | 99 | 64 | 117 | 78 | 34 | 45 | 27 | 29 | 17 | 40 | 47 | 0 | 1053 |
| 9500 | 20 | 101 | 113 | 92 | 94 | 94 | 86 | 64 | 61 | 110 | 49 | 27 | 37 | 27 | 21 | 18 | 33 | 24 | 0 | 1073 |
| 9000 | 57 | 105 | 109 | 84 | 80 | 56 | 56 | 34 | 51 | 73 | 31 | 25 | 29 | 23 | 14 | 19 | 22 | 28 | 0 | 888 |
| 8500 | 39 | 127 | 79 | 45 | 44 | 42 | 50 | 33 | 36 | 35 | 29 | 18 | 14 | 16 | 16 | 18 | 26 | 20 | 0 | 687 |
| 8000 | 57 | 63 | 55 | 25 | 31 | 41 | 24 | 12 | 13 | 22 | 13 | 17 | 9 | 7 | 8 | 6 | 10 | 8 | 0 | 421 |
| 7500 | 27 | 30 | 14 | 24 | 14 | 15 | 13 | 9 | 7 | 17 | 10 | 4 | 4 | 7 | 4 | 4 | 2 | 2 | 0 | 217 |
| 7000 | 12 | 8 | 12 | 6 | 8 | 1 | 8 | 5 | 5 | 2 | 0 | 0 | 0 | 3 | 4 | 0 | 2 | 5 | 0 | 93 |
| 6500 | 33 | 30 | 34 | 37 | 31 | 35 | 20 | 32 | 17 | 17 | 13 | 4 | 5 | 5 | 3 | 1 | 3 | 13 | 0 | 333 |
| TOTAL | 305 | 732 | 919 | 969 | 165 | 942 | 1016 | 1031 | 1078 | 2290 | 1798 | 1344 | 1181 | 970 | 893 | 745 | 981 | 1031 | 0 | 19094 |

*SALARY FIGURES IN THIS COLUMN ARE LOWER BOUNDARIES OF BRACKETS.

ALL RESPONDENTS NONGRAD

TABLE 2

| SAL* | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ | TOTAL | |
|-------|-----|-----|-----|-----|------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|
| 20000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 6 | 11 | 37 | 55 | 78 | 75 | 77 | 112 | 168 | 0 | 621 |
| 19000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 7 | 15 | 58 | 72 | 94 | 104 | 139 | 143 | 129 | 0 | 783 |
| 18000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4 | 27 | 112 | 152 | 182 | 156 | 149 | 145 | 204 | 165 | 0 | 1297 |
| 17000 | 0 | 0 | 0 | 2 | 1 | 1 | 4 | 17 | 20 | 93 | 130 | 169 | 175 | 164 | 169 | 176 | 229 | 218 | 0 | 1538 |
| 16000 | 0 | 0 | 1 | 1 | 4 | 4 | 8 | 15 | 24 | 93 | 120 | 151 | 208 | 178 | 213 | 200 | 339 | 592 | 0 | 2151 |
| 15000 | 0 | 0 | 2 | 3 | 9 | 6 | 22 | 36 | 46 | 162 | 242 | 298 | 300 | 279 | 294 | 276 | 380 | 311 | 0 | 2616 |
| 14500 | 0 | 0 | 0 | 3 | 10 | 11 | 4 | 14 | 23 | 121 | 156 | 202 | 216 | 176 | 164 | 151 | 194 | 178 | 0 | 1667 |
| 14000 | 1 | 0 | 0 | 2 | 12 | 14 | 28 | 25 | 48 | 143 | 187 | 207 | 198 | 198 | 206 | 140 | 205 | 222 | 0 | 1836 |
| 13500 | 1 | 0 | 0 | 6 | 12 | 35 | 49 | 73 | 103 | 251 | 342 | 330 | 323 | 281 | 248 | 225 | 243 | 421 | 0 | 2943 |
| 13000 | 0 | 1 | 4 | 11 | 15 | 36 | 29 | 41 | 82 | 252 | 226 | 216 | 235 | 162 | 183 | 132 | 218 | 219 | 0 | 2052 |
| 12500 | 1 | 3 | 10 | 17 | 36 | 40 | 59 | 88 | 101 | 285 | 119 | 328 | 258 | 202 | 183 | 157 | 237 | 233 | 0 | 2557 |
| 12000 | 1 | 4 | 11 | 21 | 45 | 49 | 67 | 110 | 127 | 340 | 318 | 242 | 227 | 228 | 166 | 136 | 241 | 223 | 0 | 2601 |
| 11500 | 3 | 7 | 18 | 43 | 51 | 67 | 84 | 121 | 97 | 318 | 336 | 254 | 208 | 155 | 120 | 112 | 151 | 166 | 0 | 2311 |
| 11000 | 4 | 25 | 44 | 59 | 79 | 82 | 103 | 120 | 127 | 305 | 249 | 186 | 190 | 150 | 110 | 108 | 147 | 197 | 0 | 2285 |
| 10500 | 2 | 23 | 44 | 62 | 75 | 102 | 110 | 137 | 178 | 381 | 369 | 250 | 175 | 135 | 100 | 78 | 110 | 174 | 0 | 2405 |
| 10000 | 6 | 26 | 57 | 70 | 92 | 101 | 125 | 137 | 138 | 214 | 196 | 126 | 105 | 91 | 77 | 60 | 90 | 125 | 0 | 1840 |
| 9500 | 17 | 56 | 86 | 95 | 105 | 115 | 103 | 122 | 168 | 261 | 183 | 133 | 112 | 57 | 64 | 52 | 73 | 135 | 0 | 1940 |
| 9000 | 39 | 52 | 110 | 95 | 111 | 123 | 122 | 134 | 112 | 173 | 121 | 87 | 82 | 64 | 50 | 40 | 32 | 78 | 0 | 1571 |
| 8500 | 21 | 42 | 56 | 69 | 94 | 104 | 96 | 90 | 78 | 137 | 87 | 57 | 63 | 32 | 26 | 25 | 32 | 74 | 0 | 1184 |
| 8000 | 53 | 64 | 72 | 84 | 91 | 90 | 85 | 80 | 61 | 121 | 66 | 42 | 25 | 11 | 23 | 16 | 34 | 49 | 0 | 1067 |
| 7500 | 60 | 54 | 79 | 71 | 67 | 60 | 57 | 51 | 32 | 60 | 40 | 36 | 17 | 9 | 18 | 8 | 18 | 24 | 0 | 762 |
| 7000 | 76 | 44 | 77 | 55 | 44 | 34 | 34 | 24 | 26 | 23 | 21 | 12 | 7 | 14 | 14 | 7 | 11 | 21 | 0 | 554 |
| 6500 | 274 | 151 | 122 | 132 | 102 | 72 | 54 | 56 | 44 | 73 | 43 | 39 | 22 | 24 | 17 | 13 | 32 | 73 | 0 | 1342 |
| TOTAL | 563 | 597 | 785 | 914 | 1052 | 1156 | 1243 | 1490 | 1637 | 3451 | 3889 | 3618 | 3437 | 2924 | 2763 | 2465 | 3481 | 4190 | 0 | 40045 |

*SALARY FIGURES IN THIS COLUMN ARE LOWER BOUNDARIES OF BRACKETS.

ALL RESPONDENTS BACH

TABLE 4

| SAL* | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9-11 | 12-14 | 15-17 | 18-20 | 21-23 | 24-26 | 27-29 | 30-34 | 35+ | TOTAL | |
|-------|----|-----|-----|-----|-----|-----|-----|-----|-----|------|-------|-------|-------|-------|-------|-------|-------|-----|-------|------|
| 20000 | 0 | 1 | 0 | 1 | 0 | 1 | 3 | 4 | 5 | 32 | 28 | 28 | 39 | 44 | 35 | 21 | 20 | 19 | 0 | 281 |
| 19000 | 0 | 1 | 1 | 0 | 1 | 3 | 7 | 4 | 8 | 8 | 27 | 2 | 1 | 5 | 5 | 1 | 3 | 2 | 0 | 79 |
| 18000 | 0 | 1 | 0 | 1 | 2 | 2 | 6 | 3 | 8 | 28 | 6 | 12 | 2 | 5 | 3 | 2 | 3 | 5 | 0 | 89 |
| 17000 | 0 | 2 | 3 | 2 | 11 | 16 | 29 | 7 | 10 | 18 | 1 | 2 | 4 | 8 | 2 | 4 | 3 | 3 | 0 | 125 |
| 16000 | 0 | 0 | 2 | 7 | 7 | 11 | 7 | 7 | 5 | 9 | 4 | 11 | 3 | 3 | 6 | 4 | 4 | 3 | 0 | 93 |
| 15000 | 0 | 5 | 8 | 12 | 17 | 14 | 14 | 11 | 10 | 11 | 7 | 12 | 6 | 6 | 3 | 5 | 4 | 5 | 0 | 150 |
| 14500 | 1 | 1 | 6 | 15 | 5 | 6 | 11 | 8 | 3 | 4 | 4 | 3 | 3 | 1 | 6 | 0 | 2 | 1 | 0 | 80 |
| 14000 | 4 | 4 | 7 | 11 | 6 | 3 | 7 | 2 | 5 | 6 | 11 | 4 | 4 | 5 | 4 | 4 | 5 | 1 | 0 | 93 |
| 13500 | 6 | 6 | 15 | 9 | 12 | 8 | 5 | 0 | 6 | 6 | 9 | 6 | 1 | 6 | 2 | 2 | 2 | 2 | 0 | 103 |
| 13000 | 10 | 12 | 20 | 10 | 10 | 8 | 4 | 6 | 5 | 6 | 7 | 4 | 2 | 4 | 8 | 1 | 7 | 9 | 0 | 133 |
| 12500 | 6 | 14 | 18 | 11 | 9 | 10 | 7 | 5 | 12 | 17 | 7 | 8 | 3 | 5 | 4 | 3 | 4 | 6 | 0 | 149 |
| 12000 | 6 | 21 | 9 | 18 | 10 | 3 | 5 | 6 | 5 | 10 | 6 | 2 | 5 | 8 | 1 | 4 | 7 | 4 | 0 | 130 |
| 11500 | 14 | 21 | 12 | 12 | 17 | 15 | 11 | 8 | 9 | 20 | 5 | 1 | 4 | 7 | 5 | 6 | 4 | 4 | 0 | 175 |
| 11000 | 4 | 13 | 11 | 12 | 10 | 12 | 8 | 10 | 7 | 11 | 4 | 4 | 1 | 4 | 1 | 3 | 2 | 7 | 0 | 124 |
| 10500 | 7 | 21 | 20 | 16 | 10 | 19 | 12 | 10 | 1 | 13 | 7 | 4 | 4 | 5 | 5 | 1 | 3 | 4 | 0 | 162 |
| 10000 | 9 | 26 | 20 | 12 | 15 | 6 | 4 | 4 | 3 | 10 | 1 | 2 | 4 | 4 | 3 | 2 | 1 | 3 | 0 | 131 |
| 9500 | 4 | 18 | 12 | 13 | 8 | 9 | 8 | 4 | 3 | 9 | 4 | 1 | 1 | 1 | 2 | 1 | 3 | 4 | 0 | 105 |
| 9000 | 5 | 12 | 15 | 9 | 8 | 4 | 6 | 0 | 2 | 1 | 3 | 2 | 3 | 1 | 0 | 0 | 3 | 1 | 0 | 75 |
| 8500 | 1 | 8 | 11 | 3 | 5 | 2 | 3 | 0 | 3 | 2 | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 42 |
| 8000 | 6 | 8 | 4 | 3 | 1 | 3 | 1 | 0 | 1 | 2 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 24 |
| 7500 | 3 | 5 | 5 | 2 | 4 | 5 | 2 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 31 |
| 7000 | 0 | 0 | 2 | 3 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 9 |
| 6500 | 5 | 1 | 4 | 0 | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| TOTAL | 91 | 193 | 205 | 182 | 171 | 161 | 163 | 101 | 112 | 224 | 144 | 108 | 92 | 124 | 98 | 64 | 82 | 83 | 0 | 2398 |

*SALARY FIGURES IN THIS COLUMN ARE LOWER BOUNDARIES OF BRACKETS.

LIST OF PARTICIPANTS

AEROSPACE

- R ARO, Inc.
- Avco Corporation, Tycoming Div.
- Boeing Vertol Co.
- Fairchild Industries, Space & Electronics Co.
- Grumman Aerospace Company
- Hayes International Corporation
- R Hercules Inc.
- Teledyne CAE

CHEMICALS

- Allied Chemical Corporation
- Ansul Company
- Atlantic Richfield Hanford Company
- Bacon Industries, Inc.
- R Clorox Company, Technical Ctr.
- Dart Industries
- E. I. du Pont de Nemours & Company
- E B Industries Inc.
- Engelhard Minerals & Chemicals Corp.
- FMC Corporation
- R B. F. Goodrich
- Goodyear Atomic Corporation
- J. M. Huber Corporation
- Johnson & Johnson
- Mississippi Chemical Corporation
- R Monsanto Research Corp.
- Rohm & Haas Company
- Story Chemical Corp.
- Uniroyal Chemical
- Stauffer Chemical Company
- R U.S. Borax & Chemical Corporation

ELECTRICAL EQUIPMENT

- Acme Electric Corporation
- AMF, Electrical Products Development Div.
- Automatic Switch Co.
- Bodine Electric Co.
- Boston Insulated Wire & Cable Co.
- R ESB Inc.
- FMC Corp., Power Control Div.
- General Electric Co.
- Heinemann Electric Co.
- Ionics Inc.
- P. R. Mallory & Co., Inc.
- McGraw-Edison, Power Systems Div.
- Milwaukee Electric Tool Co.
- Ranco, Controls Div.
- Sunbeam Appliance Co.
- Western Electric Company
- WABCO, Union Switch & Signal Div.

ELECTRONIC EQUIPMENT

- American District Telegraph Co.
- American Electronic Laboratories Inc.
- American Sign & Indicator Corp.
- Astrodata Inc.
- Automatic Signal Co.
- R Bell Telephone Laboratories
- A Bendix Corporation, Bendix Avionics Div.
- Bendix Corporation, Communications Div.
- A Bendix Corporation, Instrument & Life Support Div.
- R Bendix Corporation, Research Labs
- A Bourns, CAI Div.
- Cardion Electronics

- Cognos Corp.
- Collins Radio Group
- R Commercial Data Systems
- Communications Industries
- Dale Electronics Inc.
- Decision Data CPR Co.
- Eagle Signal Co.
- Fischer & Porter Co.
- John Fluke Mfg. Company
- Frequency Engineering Laboratories
- Frequency Sources, Inc.
- General Dynamics, Electronics Div.
- R GTE Laboratories, Inc.
- Harris Corporation, Electronic Systems Div.
- Heath Co.
- Infrared Industries
- Instrumentation Laboratory, Inc.
- R IRT Corporation
- A Ithaco Inc.
- E. F. Johnson Co.
- Keithley Instruments Inc.
- Key Tronic Corp.
- A King Radio Corp.
- Motorola Inc.
- R North American Philips Corp., Philips Laboratories
- R North Electric Co., Paul H. Henson Research Ctr.
- Nuclear Data Inc.
- PRD Electronics Inc.
- RCA Corporation, Government & Commercial Systems
- Revere Corporation of America
- R F Communication Div.
- R F Systems Inc.
- Rockland Systems
- Sciaky Bros. Inc.
- R Scope Electronics Inc.
- R Singer Company, Corporate R&D Labs
- Sybron Corporation, Taylor Instrument PCD.
- Texas Instruments Inc.
- Threshold Technology Inc.
- Victory Engineering Corp.
- Warwick Electronics Inc.
- A Westinghouse Electric Corp., D&E Ctr.
- Wilcox Electric, Inc.

METALS, BASIC & MINING

- R ASARCO, Incorporated
- Cleveland-Cliffs Iron Company
- R Colt Industries, Crucible Materials Research Ctr.
- Foote Mineral Company
- Hecla Mining Co.
- Homestake Mining Co.
- International Nickel Company, Inc.
- National Lead Co. of Ohio
- R N L Industries, Inc. Corporate R&D Dept.
- St. Joe Mineral Corp.
- Wheeling-Pittsburgh Steel Corporation
- White Pine Copper Co.

MACHINERY

- Artisan Industries Inc.
- Barber-Colman Company
- Borg-Warner Corp., York Div.
- Buffalo Forge Co.
- Colt Industries, Power Systems Div.
- Cryogenic Technology Inc.
- Deere & Company

Deister Concentrator Co., Inc.
 Delavan Mfg. Co.
 R Dymo Industries Inc.
 Houdaille, Viking Div.
 Hyster Company
 Ingersoll-Rand
 Intertherm Inc.
 Joy Manufacturing Company
 Moog Inc.
 Pako Corporation
 Trane Company
 Vendo Company
 Weber Marking Systems, Inc.

METALS, FABRICATED

Acco, Chain Div.
 Airtherm Mfg.
 R American Can Company, R&D Ctr.
 Amron Corp.
 Anaconda Company, Wire/Cable Div.
 R Babcock & Wilcox Company, Alliance Research Ctr.
 R Babcock & Wilcox Company, Lynchburg Research Ctr.
 Babcock & Wilcox Company, Power Generation Group
 Brush Wellman, Inc.
 Butler Manufacturing Company
 Caldwell Mfg. Co.
 CB/Southern
 Colt Industries, Holley Carburetor Div.
 Combustion Engineering, Inc.
 DEC International, Dairy Equipment Co.
 Dravo Corporation, (Metal Fabrication)
 Electric Furnace Co.
 FMC Corporation, Northern Ordnance Div.
 Kelsey Hayes Co., French & Hecht Div.
 Fruehauf Corp., Paceco
 General Dynamics Co., Electric Boat Div.
 W. L. Gore & Assoc., Inc.
 Walter Kidde & Co., Belleville Div.
 Lakeside Bridge & Steel Co.
 Maryland Shipbuilding & Drydock Co.
 Maytag Company
 Midland-Ross Corporation, National Castings Div.
 Modine Mfg. Co.
 Norris Industries
 Nutting Truck & Caster Co.
 Pacific Scientific Company
 Peterson Mfg. Co.
 Phelps Dodge Magnet Wire Company, (2 Divs.)
 Pittsburgh Canfield Co.
 Power Regulator Co.
 Rapistan Incorporated
 Reed Rolled Thread Die Co.
 Rexnord, Inc.
 Riley-Beaird, Inc.
 Stewart-Warner Corp.
 Welch Allyn, Inc.
 Westinghouse Electric Corporation
 Worcester Controls Corporation
 Youngstown Sheet & Tube Co.

PAPER

Consolidated Papers, Inc.
 Container Corporation of America
 Conwed Corporation
 Georgia-Pacific Corp., Woodland Div.
 Gulf States Paper Corporation
 Mead Corp., Chillicothe Div.
 R Mead Corp., Dayton Div.
 Nekoosa Edwards Paper Co., Inc.
 Temple-Eastex Inc., Eastex Div.
 R Weyerhaeuser Company

PETROLEUM

Amerada Hess Corporation
 Cities Service Oil Company, Lake Charles Oper.
 Cities Service Co.
 Continental Oil Co., Wrenshall Refinery
 Equity Oil Co.
 R Institute of Gas Technology
 Mobil Oil Corporation, Beaumont Refinery
 Skelly Oil Company
 R Standard Oil Co. (Indiana), Amoco Research Ctr.
 Standard Oil of Ohio
 Sun Oil Co.
 Superior Oil Co.
 Terra Resources, Inc.
 Tesoro Petroleum Corp.
 R UOP, Inc., Corporate Research
 Witco Chemical Corporation, Kendall/Amalie Div.

MANUFACTURING, OTHER

Standard Brands, Clinton Corn Products
 Corning Glass Works
 Hiram Walker & Sons, Inc.
 Kurz-Kasch Inc.
 Lenox China, Inc.
 Nabisco Inc.
 Olga Company
 Pellerin Milnor Corp.
 Rogers Corp.
 R J. P. Stevens & Co., Inc.

COMMUNICATIONS

R Comsat General Corporation
 General Telephone Company
 General Telephone Company of the Midwest
 Indiana Bell Telephone Company
 Lincoln Telephone Company

CONSTRUCTION

M. K. Eby Construction Company
 Al Johnson Construction Co.
 W. M. Lyles Co.
 L. E. Myers Co., High Voltage Systems
 Pendleton Construction Corp.
 Prestressed Concrete Products Co., Inc.

CONSTRUCTION & DESIGN

Dravo Corporation, (Construction & Design)
 Koppers Company, Inc.
 Lummus Corp.
 Arthur G. McKee & Company
 Rust Engineering Company
 Scientific Design Company

CONSULTANTS

Allen & Hoshall, Inc.
 Austin, Tsutsumi & Associates, Inc.
 Barge, Waggoner, Sumner & Cannon
 Benedict, Bowman, Craig & Moos
 Alfred Benesch & Co.
 Black & Veatch
 Buchart-Horn
 Burgess & Niple, Limited
 Burns & McDonnell Engineering Co.
 Camp Dresser & McKee Inc.
 Capitol Engineering Corporation
 Caudill Rowlett Scott
 CH2M Hill, Inc.
 Conkey & Associates, Inc.
 Homer L. Chastain & Associates
 Clark Dietz & Associates
 Computran Systems

LeRoy Crandall & Associates
 Crandall Dry Dock Engineering
 Crawford Murphy & Tilly Inc.
 Daily & Associates, Engineers Inc.
 Dames & Moore
 E. D'Appolonia Consulting Engineers, Inc.
 Day & Zimmermann, Inc.
 Edwards & Kelcey, Inc., (2 Divs.)
 Engineering Consultants
 Ewing Engineering Co.
 Eustis Engineering Co.
 Fairbrother & Gunther, Inc.
 Fenix & Scisson, Inc.
 Friede & Goldman, Inc.
 Fromherz Engineers, Inc.
 Gannett Fleming Corddry & Carpenter
 Gilbert Associates
 Goodkind & O'Dea, Inc.
 Greeley & Hansen
 Greiner Engineering Sciences Inc.
 Gwin Engineers Inc.
 Hardesty & Hanover
 Harza Engineering Co.
 Havens & Emerson, Ltd.
 Hayes Seay Mattern & Mattern
 Hazelet & Erdal
 Horner & Shifrin, Inc.
 Howard Needles Tammen & Bergendorf, (All Divs.)
 Hudson Engineering Corp.
 Jenks & Adamson
 Edward C. Jordan Co., Inc.
 McClelland Engineers, Inc.
 Henry, Meisenheimer & Gende, Inc.
 Metcalf & Eddy, Inc.
 Meuser, Rutledge, Wentworth & Johnston
 Murphy Engineering
 O'Brien & Gere Engineers Inc.
 Oyster, Imus & Assoc. Inc.
 Palmer Clark & Woerner Inc.
 Perkins & Will Inc.
 Post, Buckley, Schuh & Jernigan Inc.
 E. S. Preston Associates, Inc.
 John G. Reutter Assoc.
 Richardson, Gordon & Associates
 Ross, Saarinen, Bolton & Wilder, Inc.
 Ruth & Going - Norton S. Curtis, Inc.
 Severud-Perrone-Sturm-Bandel
 Shaffer, Johnston, Lichtenwalter & Assoc., Inc.
 Shannon & Wilson Inc.
 Stanley Consultants, Inc.
 Sverdrup & Parcel & Associates, Inc.
 Synergo Company
 Trygve Hoff & Associates
 Ulteig Engineers Inc.
 URS Forrest & Cotton
 Van Zelm, Heywood & Shadford
 C. R. Velzy Assoc. Inc.
 Wallace Holland Kastler Schmitz & Co.
 Warren & Van Praag, Inc.
 H. V. Weeks, Inc.
 C. E. Williams & Associates, Inc.

ENGINEERING SERVICES, OTHER

Dayton T. Brown, Inc.
 Conserv Inc.
 P Core Laboratories, Inc.
 P Dresser Engineering Co.
 R Factory Mutual Engineering
 R GARD, Inc.
 R Quest Research Corporation

Portland Cement Assoc.
 Russell Film Laboratories, Inc.
 P Schlumberger Well Services
 Telcom, Inc.
 Teledyne Materials Research
 Transaction Technology, Inc.

RESEARCH & DEVELOPMENT

Battelle-Northwest
 Calspan Corporation
 ENSCO, Inc.
 Georgia Institute of Technology (Engrg. Exper. Sta.)
 Midwest Research Institute
 Mitre Corporation
 RE/SPEC Inc.
 Sandia Laboratories (2 Divs.)
 Southwest Research Institute
 University of Dayton Research Institute

ELECTRIC UTILITIES

Alabama Power Company
 American Electric Power Service Corp.
 Anoka Electric Cooperative
 Appalachian Power Company
 Carolina Power & Light Co.
 Central Lincoln People's Utility Dist.
 Central Maine Power Company
 Central Nebraska Public Power & Irrigation Dist.
 Commonwealth Edison Company
 Clay Electric Coop, Inc.
 Cowlitz Public Utility Dist.
 Dairyland Power Cooperative
 Dayton Power & Light Company
 Delmarva Power Co.
 Detroit Edison Company
 Duke Power Company
 Duquesne Light Company
 Electric Power Board of Chattanooga
 Florida Power Corporation
 Green Mountain Power Corp.
 Idaho Power Company
 Indiana Michigan Electric Co.
 Iowa Electric Light & Power Company
 Jackson County Rural Electric
 Jersey Central Power & Light Company
 Kansas City Power & Light Company
 Maine Public Service Company
 New Mexico Electric Service Company
 Northeast Utilities Service Company
 Northwest Electric
 Pacific Power & Light Company
 Pennsylvania Power & Light Company
 Public Service Co. of New Hampshire
 Public Service Co. of New Mexico
 Savannah Electric & Power Co.
 Southern Services, Inc.
 Southwestern Electric Power Co.
 Southwestern Public Service Company
 Tampa Electric Company
 Texas Electric Service Company
 Washington Water Power Company
 West Penn Power Company
 Wisconsin Electric Power Company

ELECTRIC & GAS UTILITIES

Arkansas Power & Light Co.
 Central Hudson Gas & Electric Corporation
 Cincinnati Gas & Electric
 Illinois Power Company
 Iowa-Illinois Gas & Electric Company

Iowa Southern Utilities Co.
 Kansas Gas & Electric Co.
 Long Island Lighting Company
 Louisville Gas & Electric Company
 Montana Power Company
 Public Service Company of Colorado
 Public Service Electric & Gas Company
 Rochester Gas & Electric Co.
 Sierra Pacific Power Company
 South Carolina Electric & Gas Company
 Virginia Electric & Power Company

GAS UTILITIES & PIPELINES

P Bay State Gas Company
 P Consolidated Gas Supply
 P El Paso Natural Gas Company
 P Panhandle Eastern Pipe Line Co..
 P Portland Pipe Line Corporation
 P Southern Union Gas Company
 P Texas Gas Transmission Corp.
 P Texas Eastern Transmission Co.
 P United Gas Pipe Line Company

OTHER NON-MANUFACTURING

Chicago Rock Island & Pacific Railroad Co.
 Missouri Pacific Railroads & Subsidiaries
 Norfolk & Western Railway Company
 United Airlines

FEDERAL GOVERNMENT

R Argonne National Laboratory
 Bonneville Power Administration
 Federal Highway Administration
 R Fermi National Accelerator Laboratory
 Hill Air Force Base
 Tennessee Valley Authority
 US Army Aviation Systems Command
 R USDA, Western Regional Research Ctr.
 US Dept. of Army, Civilian Personnel Div.
 US Dept. of the Interior, Bureau of Mines
 US Public Health Service, Indian Health Service

STATE GOVERNMENT

State of Alabama, Highway Dept.
 State of Arkansas, Highway Dept.
 State of California, Off. of Arch. & Construct.
 State of Louisiana, Dept. of Highways
 State of Maine, Transportation Dept.
 State of Massachusetts, Public Works Dept.
 State of Mississippi, Dept. of Highways
 State of Missouri, Dept. of Highways
 State of Montana, Dept. of Highways
 State of New Mexico, Highway Dept.
 State of New York, Dept. of Transportation
 State of South Carolina Highway Dept.
 State of Utah, Dept. of Transportation
 State of Virginia, Dept. of Highways & Transport.
 State of Wisconsin, Dept. of Transportation
 State of Wyoming, Highway Dept.

LOCAL GOVERNMENT

Atlantic City Sewerage Co.
 City of Akron
 City of Akron, Public Utilities Bureau
 City of Albuquerque, Public Works Dept.
 City of Chesapeake, Dept. of Public Works
 City of Cincinnati, Dept. of Public Works
 City of Cincinnati, Div. of Air Pollution Control
 City of Dallas
 City of Dayton
 City of Dayton, Dept. of Water

City of Flint
 City of Fort Worth
 City of Grand Rapids
 City of Houston
 City of Kansas City, Missouri
 City of Milwaukee
 City of Norfolk, Dept. of Utilities
 City of Oklahoma City
 City of Philadelphia
 City of Portland, Water Works Bureau
 City of Providence, Dept. of Public Works
 City of Providence, Traffic Engrg. Dept.
 City of St. Paul, Public Works Dept.
 City of St. Paul, Water Utility
 City of San Francisco, Water Dept.
 City of Seattle, Water Dept.
 City of Syracuse
 City of Virginia Beach
 Connecticut Water Co.
 County of Milwaukee, Public Works Dept.
 County of San Diego, Public Works Agency
 Dallas Water Utilities
 Denver Board of Water Commissioners
 East Baton Rouge Parish, Dept of Public Works
 Grant County Public Utility Dist.
 Lakeland, Dept. of Elec. & Water Utilities
 Los Angeles County, Communications Dept.
 Los Angeles County, Flood Control Dist.
 Los Angeles County, Road Dept.
 Metropolitan District, Connecticut
 Milwaukee Water Works
 North Jersey Dist., Water Supply Comm.
 Port of Long Beach
 San Diego Unified Port Dist.
 Springfield Utility Board
 Union County Park Commission

ENGINEERING COLLEGES - PHD

Air Force Institute of Technology
 Arizona State University
 Auburn University
 Brigham Young University
 Brown University
 Clarkson College of Technology
 Drexel University
 Duke University
 Georgia Institute of Technology
 Institute of Paper Chemistry
 Iowa State University
 Louisiana State University
 Marquette University
 Massachusetts Institute of Technology
 Michigan State University
 Mississippi State University
 Montana State University
 New Mexico State University
 Northwestern University
 Ohio State University
 Ohio University
 Oklahoma State University
 Oregon State University
 Rensselaer Polytechnic Institute
 Rutgers University
 South Dakota School of Mines & Technology
 South Dakota State University
 SUNY Stony Brook
 SUNY College of Ceramics at Alfred
 Syracuse University
 Texas Technological University
 University of Alabama - Birmingham
 University of Alabama - University

University of Arizona
 University of Connecticut
 University of Hawaii
 University of Houston
 University of Iowa
 University of Kansas
 University of Maryland
 University of Michigan - Dearborn
 University of Mississippi
 University of Nevada - Reno
 University of New Mexico
 University of Notre Dame
 University of Oklahoma
 University of Rhode Island
 University of Rochester
 University of South Carolina
 University of Texas - Arlington
 University of Toledo
 University of Vermont
 University of Washington
 University of Wisconsin - Madison
 Utah State University
 Virginia Polytechnic Institute
 Washington State University
 Wayne State University
 West Virginia University
 Wichita State University

ENGINEERING COLLEGE - NON-PHD

Boston University
 Bradley University
 Bucknell University
 California State Polytechnic University
 California State University - Los Angeles
 California State University - Northridge
 California State University - Sacramento
 The Citadel
 Cleveland State University
 Florida Atlantic University
 Florida Institute of Technology
 Florida Technological University
 Gannon College
 Harvey Mudd College
 Lafayette College
 LeTourneau College
 Lowell Technological Institute
 Loyola Marymount University
 McNeese State University
 North Dakota State University
 Northern Arizona State University
 Norwich University
 Oakland University
 Parks College of St. Louis University
 Portland State University
 Pratt Institute
 Rochester Institute of Technology
 Seattle University
 Southeastern Massachusetts University
 Southern Illinois University - Carbondale
 Southern Illinois University - Edwardsville
 SUNY Maritime College
 Swarthmore College
 Trinity University
 U.S. Coast Guard Academy
 U.S. Naval Academy
 University of Bridgeport
 University of New Haven
 University of North Carolina - Chapel Hill
 University of the Pacific
 University of Tennessee - Chattanooga
 University of Texas - El Paso

University of Virginia - Charlottesville
 University of Wisconsin - Milwaukee
 Virginia Military Institute
 Webb Institute of Naval Architecture
 West Coast University
 Western New England College
 Youngstown State University

TECHNICAL SCHOOLS

Academy of Aeronautics
 Arizona State University
 Broome Community College
 California Maritime Academy
 Capitol Institute of Technology
 Chattanooga State Technical & Community College
 Colorado Technical College
 DeVry Institute of Technology - Chicago
 Florence-Darlington Technical College
 Florissant Valley Community College
 Hartford State Technical College
 Hudson Valley Community College
 Guilford Technical Institute
 Kansas State College
 Kansas Technical Institute
 Lamar University
 Michigan Technological University
 Missouri Western State College
 Mohawk Valley Community College
 Murray State University
 Nashville State Technical Institute
 Northern Michigan University
 Parkland College
 Purdue University
 Queensborough Community College
 Ricks College
 Southern Technical Institute
 Southwest Minnesota State College
 Spring Garden College
 State Technical Institute at Memphis
 SUNY A&T - Alfred
 SUNY A&T - Canton
 Technical Institute of Alamance
 Temple University
 University of Akron
 University of Nebraska - Omaha
 University of Nevada - Reno
 University of Tennessee - Martin
 Vermont Technical College
 Washington Technical Institute
 Wayne State University
 Wentworth Institute
 Western Kentucky University
 Western Washington State College

ENGINEERS JOINT COUNCIL

345 EAST 47TH STREET, NEW YORK, N. Y. 10017
(212) 752-6800

ENGINEERING MANPOWER COMMISSION.

July, 1975

To Corporate Salary Administrators:

As an employer of technical personnel you are undoubtedly interested in obtaining nation-wide salary statistics. We therefore invite you to participate in our 1975 survey of the salaries of engineering technicians and technologists. This is a continuation of our biennial survey program started in 1969 and we want to make it as comprehensive and useful as possible.

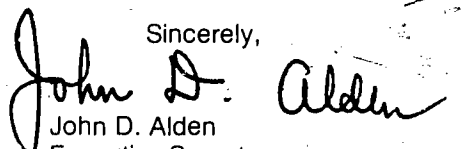
We recognize that the job of an engineering technician varies from industry to industry, and our definition is therefore a general one. As a bench mark we use graduation from a two-year college-level curriculum (usually resulting in an associate degree or certificate) in some branch of engineering or industrial technology including engineering drafting. The attached questionnaire form is designed to facilitate reporting on this basis. Graduates of formal two-year technician education programs, who are working as technicians and have not been promoted to engineering or managerial positions, are to be reported in the first section of the form.

Technicians performing work that would normally require this education, but who do not have the formal academic qualifications, are to be reported in the second section.

The third section is for graduates of bachelor's degree programs in *engineering technology* or *industrial technology*. These programs are rather new and may not be familiar to some employers. Bachelor of technology graduates may be employed in a variety of capacities under different job titles, and we are interested in their salaries wherever they are employed. Please note that graduates of regular engineering programs are *not* intended to be included in this survey.

Participants in the survey will be sent a complimentary copy of the curves for their own industry group. We hope you will join our other survey participants in helping to make this survey a success.

Sincerely,


John D. Alden
Executive Secretary
Engineering Manpower Commission

HOW WE KEEP YOUR SALARY DATA CONFIDENTIAL

Outsiders can NOT gain access to your confidential salary data when you participate in the Engineering Manpower Commission surveys of engineers salaries. Why can't this happen with the EMC surveys? Because EMC is an independent "third party" with no vested interest in any particular employer's salary data. Our parent organization, Engineers Joint Council, is a non-profit federation of engineering societies, whose members are professionals. Since EJC cannot become involved in collective bargaining between a company and a union, neither side can claim a right to information in our hands.

We think this is important, because outside parties may legally obtain data you thought was confidential if you exchange salary data with other employers by mail or phone. If one of the participating companies is bargaining with a union, all of the survey information—including that identified with each company—may have to be furnished to the union.

But we want to be absolutely sure. Even though no respondent's confidence has ever been violated since our surveys were started in 1953, we are now eliminating all employer identification from the salary data forms. Once we have checked off receipt of a reply on our surveys list (necessary to avoid follow-up of employers who have already replied as well as to identify participants in each survey) no one will be able to tell what data came from what respondent. It's something we don't need in order to produce salary curves and we think participants will be glad of the assurance that no one else will be able to find it out from us.

SALARIES OF ENGINEERING TECHNICIANS - 1975

A survey being conducted by the
ENGINEERING MANPOWER COMMISSION
of Engineers Joint Council

Please complete and
return this form to:

ENGINEERING MANPOWER COMMISSION
345 East 47th Street
New York, N. Y. 10017

as promptly as
possible

IN ORDER TO ASSURE COMPLETE CONFIDENTIALITY of employers' returns, please observe the following new procedure:

DO NOT put your name and address on this part of the form, but fill in the information for questions 1-5 to enable correct classification of your reply.

FILL OUT THE TEAR-OFF STRIP on the right, giving the name of the reporting organization and the person to contact. **DO NOT DETACH** the strip, but return the entire completed form to EMC.

If we do not receive a name and address strip with your return, we will have to send you an unnecessary follow-up mailing. Unidentified returns will not be included in the survey results. For further information see the sheet entitled "EMC Policy Regarding Salary Survey Participants."

1. Product or service of organization (see back page for preferred categories): _____
2. Total number of employees in organization or unit covered by this report (approx): _____
3. Total number of engineering technicians employed in organization or unit: _____
4. Please indicate state in which these technicians are predominantly employed, for purposes of determining regional salary differences: _____
5. If any employed engineering technicians are NOT included in this report, please give such additional number and reason for omission:
Number: _____ Reason: _____

ENGINEERS JOINT COUNCIL

MEMBER SOCIETIES

AMERICAN ASSOCIATION OF COST ENGINEERS
AMERICAN INSTITUTE OF CHEMICAL ENGINEERS
AMERICAN INSTITUTE OF INDUSTRIAL ENGINEERS
AMERICAN INSTITUTE OF MINING, METALLURGICAL
AND PETROLEUM ENGINEERS
AMERICAN INSTITUTE OF PLANT ENGINEERS
AMERICAN SOCIETY OF AGRICULTURAL ENGINEERS
AMERICAN SOCIETY OF CIVIL ENGINEERS
AMERICAN SOCIETY FOR ENGINEERING EDUCATION
AMERICAN SOCIETY OF MECHANICAL ENGINEERS
AMERICAN SOCIETY FOR METALS
AMERICAN SOCIETY FOR QUALITY CONTROL
INSTRUMENT SOCIETY OF AMERICA
NATIONAL INSTITUTE OF CERAMIC ENGINEERS
SOCIETY FOR EXPERIMENTAL STRESS ANALYSIS
SOCIETY OF FIRE PROTECTION ENGINEERS
SOCIETY OF MANUFACTURING ENGINEERS

ASSOCIATE SOCIETIES

AIR POLLUTION CONTROL ASSOCIATION
AMERICAN CONCRETE INSTITUTE
AMERICAN CONSULTING ENGINEERS COUNCIL
AMERICAN SOCIETY OF GAS ENGINEERS
AMERICAN SOCIETY FOR NON-DESTRUCTIVE TESTING
CLEVELAND ENGINEERING SOCIETY
DANVILLE ENGINEERS CLUB
ENGINEERING SOCIETIES OF NEW ENGLAND
HARTFORD ENGINEERS CLUB
INTERNATIONAL MATERIAL MANAGEMENT SOCIETY
INTERNATIONAL MATERIALS MANAGEMENT SOCIETY
(NEW JERSEY CHAPTER)
LOS ANGELES COUNCIL OF ENGINEERS AND SCIENTISTS
LOUISIANA ENGINEERING SOCIETY
NATIONAL ASSOCIATION OF CORROSION ENGINEERS
SOCIETY OF ALLIED WEIGHT ENGINEERS
SOCIETY OF AMERICAN MILITARY ENGINEERS
SOCIETY FOR THE HISTORY OF TECHNOLOGY
SOCIETY OF PACKAGING AND HANDLING ENGINEERS
SOCIETY OF WOMEN ENGINEERS
STANDARDS ENGINEERING SOCIETY
WASHINGTON SOCIETY OF ENGINEERS
WESTERN SOCIETY OF ENGINEERS

ENGINEERS JOINT COUNCIL
345 East 47th St., New York, N.Y. 10017

SALARIES OF ENGINEERING TECHNICIANS - 1975

IMPORTANT - please read carefully before filling out form.

This form gives the distribution of employed engineering technicians as a function of salary bracket, years of experience as measured by age or years since graduation, and formal education received. Separate sections of the form are set aside for three different levels of education. Each individual is to be reported only in the section corresponding to the highest educational level achieved, in the column corresponding to his year of graduation. (See example on reverse.) If year of graduation cannot be ascertained, report by age. Be sure to indicate which method you used.

SALARY - should include base salary before deductions, and any predictable supplementary payments such as cost of living differential, etc. Do not include unpredictable payments for overtime work, bonuses, etc.

ENGINEERING TECHNICIANS - Technicians as defined for this survey perform work which requires the application of scientific and engineering principles and practical technology, and may include some functions customarily performed by engineers or scientists. Their responsibilities do not fit the definition of "professional" of the Fair Labor Standards Act but do require at least two years of full-time technical education beyond high school or the equivalent in industrial training and experience. They may or may not work under the direction of engineers or scientists.

| | ANNUAL SALARY | ASSOCIATE DEGREE GRADUATES' Indicate whether by year of degree _____ or age _____ | | | | | | | | | | | | | | | | | |
|-----|-------------------|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| | | 1975 (20) | 1974 (21) | 1973 (22) | 1972 (23) | 1971 (24) | 1970 (25) | 1969 (26) | 1968 (27) | 1967 (28) | 1964- 1966 (29-31) | 1961- 1963 (32-34) | 1958- 1960 (35-37) | 1955- 1957 (38-40) | 1952- 1954 (41-43) | 1949- 1951 (44-46) | 1946- 1948 (47-49) | 1941- 1945 (50-54) | up to 1940 (55+) |
| 101 | \$20 000 & over | | | | | | | | | | | | | | | | | | |
| 102 | \$19 000-19 999 | | | | | | | | | | | | | | | | | | |
| 103 | \$18 000-18 999 | | | | | | | | | | | | | | | | | | |
| 104 | \$17 000-17 999 | | | | | | | | | | | | | | | | | | |
| 105 | \$16 000-16 999 | | | | | | | | | | | | | | | | | | |
| 106 | \$15 000-15 999 | | | | | | | | | | | | | | | | | | |
| 107 | \$14 500-14 999 | | | | | | | | | | | | | | | | | | |
| 108 | \$14 000-14 499 | | | | | | | | | | | | | | | | | | |
| 109 | \$13 500-13 999 | | | | | | | | | | | | | | | | | | |
| 110 | \$13 000-13 499 | | | | | | | | | | | | | | | | | | |
| 111 | \$12 500-12 999 | | | | | | | | | | | | | | | | | | |
| 112 | \$12 000-12 499 | | | | | | | | | | | | | | | | | | |
| 113 | \$11 500-11 999 | | | | | | | | | | | | | | | | | | |
| 114 | \$11 000-11 499 | | | | | | | | | | | | | | | | | | |
| 115 | \$10 500-10 999 | | | | | | | | | | | | | | | | | | |
| 116 | \$10 000-10 499 | | | | | | | | | | | | | | | | | | |
| 117 | \$9 500-9 999 | | | | | | | | | | | | | | | | | | |
| 118 | \$9 000-9 499 | | | | | | | | | | | | | | | | | | |
| 119 | \$8 500-8 999 | | | | | | | | | | | | | | | | | | |
| 120 | \$8 000-8 499 | | | | | | | | | | | | | | | | | | |
| 121 | \$7 500-7 999 | | | | | | | | | | | | | | | | | | |
| 122 | \$7 000-7 499 | | | | | | | | | | | | | | | | | | |
| 123 | Less than \$7 000 | | | | | | | | | | | | | | | | | | |

| | ANNUAL SALARY | NON-GRADUATES' BY AGE | | | | | | | | | | | | | | | | | |
|-----|-------------------|-----------------------|------|------|------|------|------|------|------|------|---------|---------|---------|---------|---------|---------|---------|---------|-------|
| | | (20) | (21) | (22) | (23) | (24) | (25) | (26) | (27) | (28) | (29-31) | (32-34) | (35-37) | (38-40) | (41-43) | (44-46) | (47-49) | (50-54) | (55+) |
| 201 | \$20,000 & over | | | | | | | | | | | | | | | | | | |
| 202 | \$19,000-19,999 | | | | | | | | | | | | | | | | | | |
| 203 | \$18,000-18,999 | | | | | | | | | | | | | | | | | | |
| 204 | \$17,000-17,999 | | | | | | | | | | | | | | | | | | |
| 205 | \$16,000-16,999 | | | | | | | | | | | | | | | | | | |
| 206 | \$15,000-15,999 | | | | | | | | | | | | | | | | | | |
| 207 | \$14,500-14,999 | | | | | | | | | | | | | | | | | | |
| 208 | \$14,000-14,499 | | | | | | | | | | | | | | | | | | |
| 209 | \$13,500-13,999 | | | | | | | | | | | | | | | | | | |
| 210 | \$13,000-13,499 | | | | | | | | | | | | | | | | | | |
| 211 | \$12,500-12,999 | | | | | | | | | | | | | | | | | | |
| 212 | \$12,000-12,499 | | | | | | | | | | | | | | | | | | |
| 213 | \$11,500-11,999 | | | | | | | | | | | | | | | | | | |
| 214 | \$11,000-11,499 | | | | | | | | | | | | | | | | | | |
| 215 | \$10,500-10,999 | | | | | | | | | | | | | | | | | | |
| 216 | \$10,000-10,499 | | | | | | | | | | | | | | | | | | |
| 217 | \$9,500-9,999 | | | | | | | | | | | | | | | | | | |
| 218 | \$9,000-9,499 | | | | | | | | | | | | | | | | | | |
| 219 | \$8,500-8,999 | | | | | | | | | | | | | | | | | | |
| 220 | \$8,000-8,499 | | | | | | | | | | | | | | | | | | |
| 221 | \$7,500-7,999 | | | | | | | | | | | | | | | | | | |
| 222 | \$7,000-7,499 | | | | | | | | | | | | | | | | | | |
| 223 | Less than \$7,000 | | | | | | | | | | | | | | | | | | |

| | ANNUAL SALARY | BACHELORS OF TECHNOLOGY DEGREE GRADUATES* | | | | | | | | | | | | | | | | | Indicate whether by year of degree _____ or age _____ | |
|-----|-------------------|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---|--|
| | | 1975 (22) | 1974 (23) | 1973 (24) | 1972 (25) | 1971 (26) | 1970 (27) | 1969 (28) | 1968 (29) | 1967 (30) | 1964- 1966 (31-33) | 1961- 1963 (34-36) | 1958- 1960 (37-39) | 1955- 1957 (40-42) | 1952- 1954 (43-45) | 1949- 1951 (46-48) | 1946- 1948 (49-51) | 1941- 1945 (52-56) | up to 1940 (57+) | |
| 301 | \$20 000 & over | | | | | | | | | | | | | | | | | | | |
| 302 | \$19 000-19 999 | | | | | | | | | | | | | | | | | | | |
| 303 | \$18 000-18 999 | | | | | | | | | | | | | | | | | | | |
| 304 | \$17 000-17 999 | | | | | | | | | | | | | | | | | | | |
| 305 | \$16 000-16 999 | | | | | | | | | | | | | | | | | | | |
| 306 | \$15 000-15 999 | | | | | | | | | | | | | | | | | | | |
| 307 | \$14 500-14 999 | | | | | | | | | | | | | | | | | | | |
| 308 | \$14 000-14 499 | | | | | | | | | | | | | | | | | | | |
| 309 | \$13 500-13 999 | | | | | | | | | | | | | | | | | | | |
| 310 | \$13 000-13 499 | | | | | | | | | | | | | | | | | | | |
| 311 | \$12 500-12 999 | | | | | | | | | | | | | | | | | | | |
| 312 | \$12 000-12 499 | | | | | | | | | | | | | | | | | | | |
| 313 | \$11 500-11 999 | | | | | | | | | | | | | | | | | | | |
| 314 | \$11 000-11 499 | | | | | | | | | | | | | | | | | | | |
| 315 | \$10 500-10 999 | | | | | | | | | | | | | | | | | | | |
| 316 | \$10 000-10 499 | | | | | | | | | | | | | | | | | | | |
| 317 | \$9 500-9 999 | | | | | | | | | | | | | | | | | | | |
| 318 | \$9 000-9 499 | | | | | | | | | | | | | | | | | | | |
| 319 | \$8 500-8 999 | | | | | | | | | | | | | | | | | | | |
| 320 | \$8 000-8 499 | | | | | | | | | | | | | | | | | | | |
| 321 | \$7 500-7 999 | | | | | | | | | | | | | | | | | | | |
| 322 | \$7 000-7 499 | | | | | | | | | | | | | | | | | | | |
| 323 | Less than \$7 000 | | | | | | | | | | | | | | | | | | | |

1. Technical institute education usually embraces a two-year post high school program leading to an associate degree or certificate in some branch of engineering technology. Include graduates of technical programs in community colleges or other institutions.
2. Non graduate engineering technicians are those who are qualified by training and experience to perform work that would normally require a two-year technical institute education, but do not have a formal degree.
3. Four-year programs leading to a bachelor's degree in engineering technology or industrial technology, but not an engineering degree.

SURVEY CATEGORIES USUALLY REPORTED BY EMC

Manufacturing

Aerospace
 Chemicals, drugs
 Electrical machinery & equipment
 Electronic equipment
 Instruments (precision)
 Machinery (other than electrical) and mechanical equipment
 Metal products, fabricated
 Metals, basic
 Petroleum
 Other manufactured products (specify)

Non-Manufacturing

Communication services
 Construction
 Engineering & architectural consultants
 Engineering services, other
 Mining
 Research organizations & laboratories
 Transportation services
 Electric utilities
 Gas utilities
 Other non-manufacturing (specify)

Government

Federal
 State
 Local

Educational Institutions

Colleges and universities
 Technical institutes & junior colleges

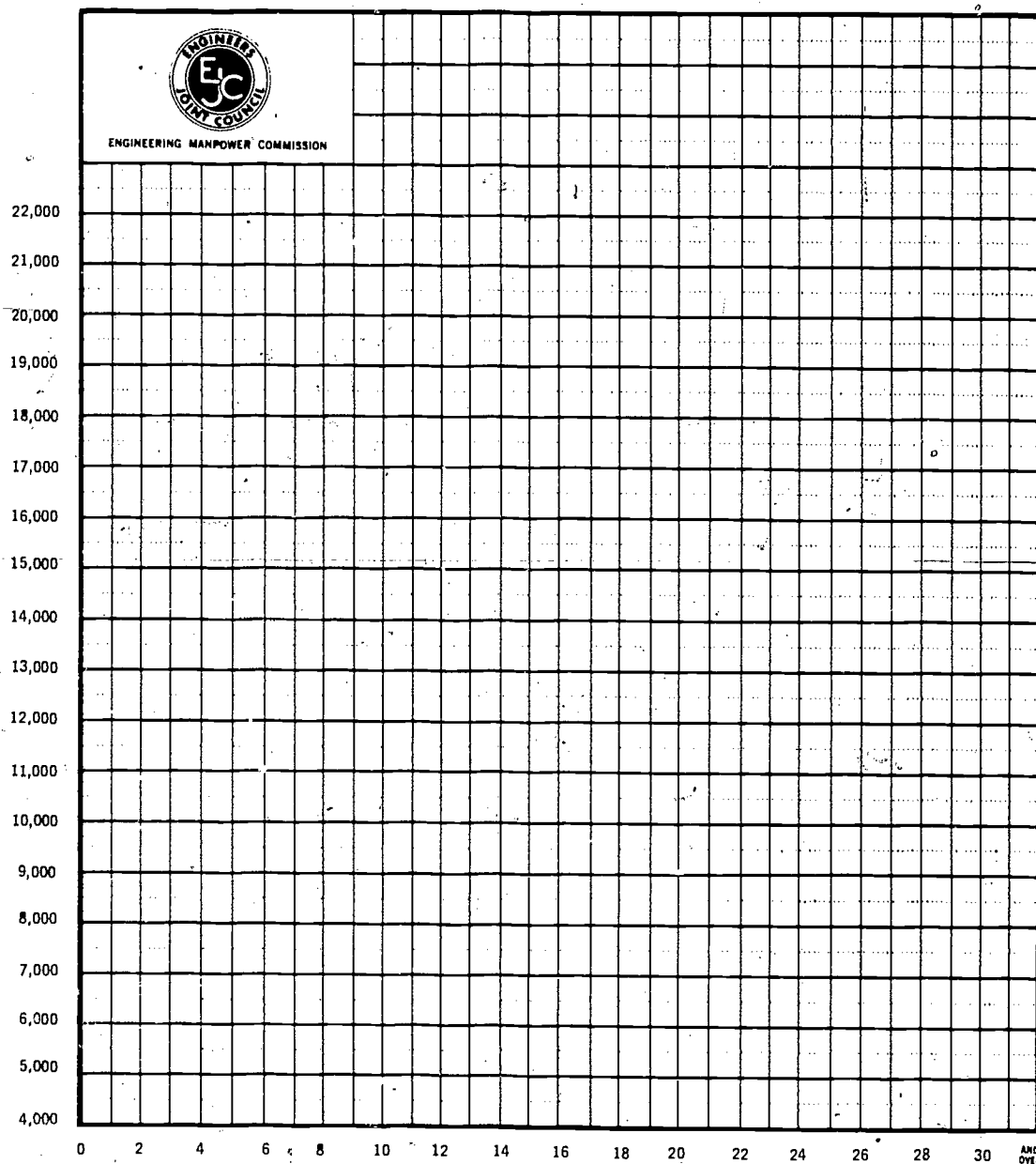
Note: Academic salaries should be reported on a 12-month basis and for the 1975-76 school year.

Example of Completed form:

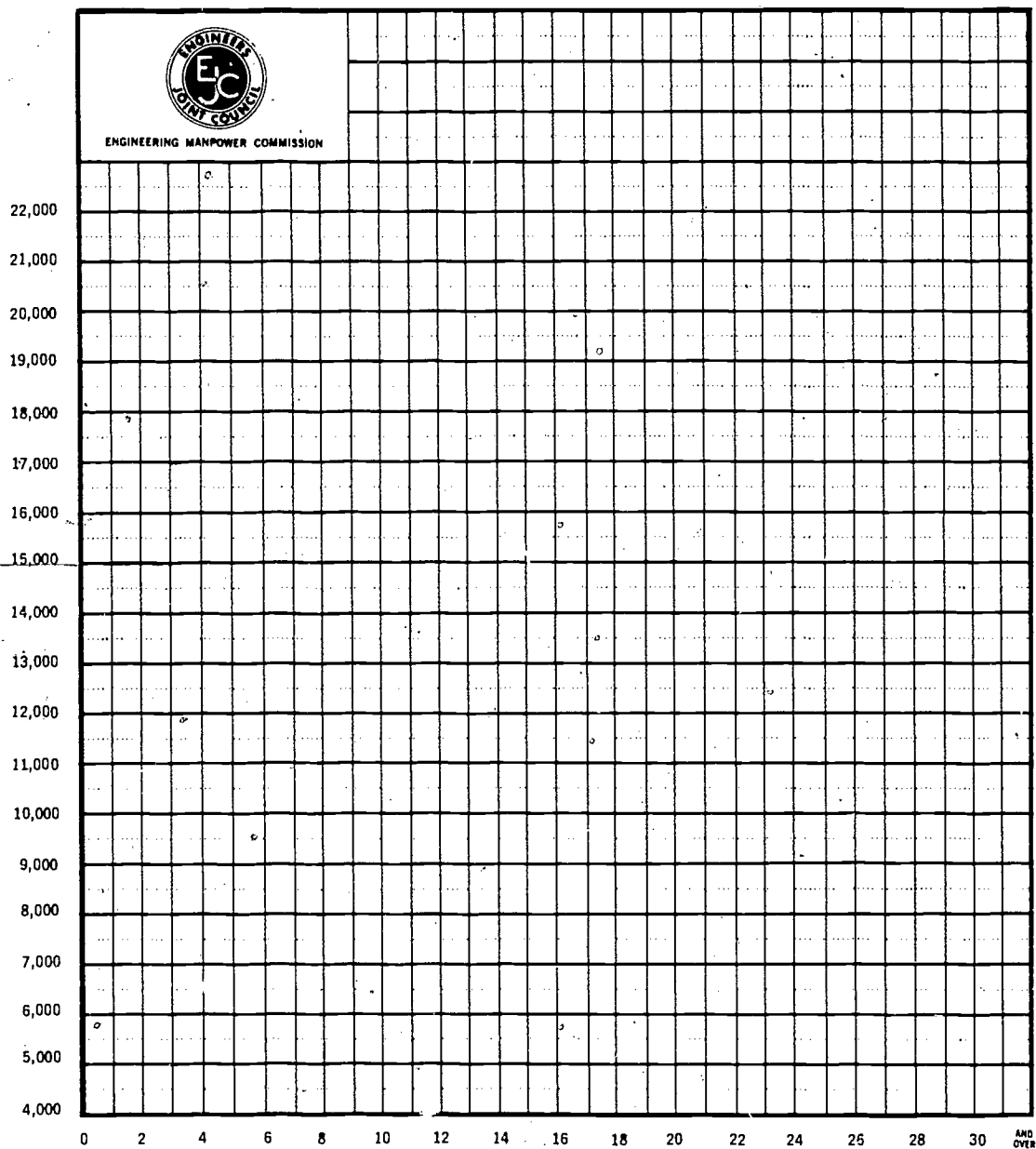
Please report the number of individuals in each appropriate block as indicated below. Use numerals, not tick marks.

| | ANNUAL SALARY | ASSOCIATE DEGREE GRADUATES ¹ Indicate whether by year of degree _____ or age _____ | | | | | | | | | | | | |
|-----|-----------------|---|------|------|------|------|------|------|------|------|-----------|-----------|-----------|-----------|
| | | 1975 | 1974 | 1973 | 1972 | 1971 | 1970 | 1969 | 1968 | 1967 | 1964-1966 | 1961-1963 | 1958-1960 | 1955-1957 |
| | | (20) | (21) | (22) | (23) | (24) | (25) | (26) | (27) | (28) | (29-31) | (32-34) | (35-37) | (38-40) |
| 101 | \$20,000 & over | | | | | | | | | | | | | 1 |
| 102 | \$19,000-19,999 | | | | | | | | | | | | | 1 |
| 103 | \$18,000-18,999 | | | | | | | | | | | | | |
| 104 | \$17,000-17,999 | | | | | | | | | | | | | |
| 105 | \$16,000-16,999 | | | | | | | | | | | | | |
| 106 | \$15,000-15,999 | | | | | | | | | | | | | |
| 107 | \$14,500-14,999 | | | | | | | | | | | | | |
| 108 | \$14,000-14,499 | | | | | | | | | | | | | |
| 109 | \$13,500-13,999 | | | | | | | | | | | | | |
| 110 | \$13,000-13,499 | | | | | | | | | | | | | |
| 111 | \$12,500-12,999 | | | | | | | | | | | | | |
| 112 | \$12,000-12,499 | | | | | | | | | | | | | |
| 113 | \$11,500-11,999 | | | | | | | | | | | | | |
| 114 | \$11,000-11,499 | | | | | | | | | | | | | |
| 115 | \$10,500-10,999 | | | | | | | | | | | | | |

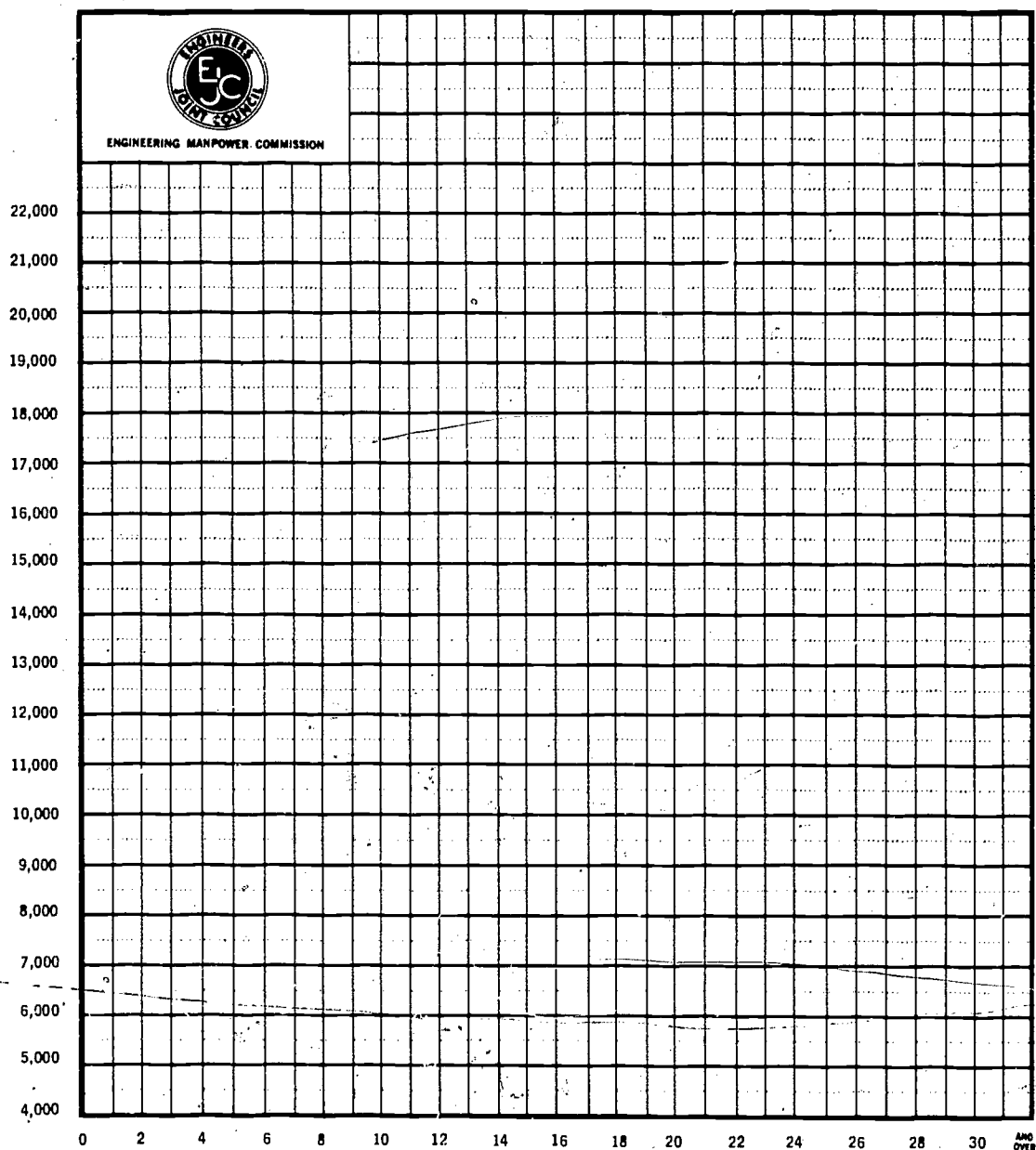
Annual Salary by Years
Since Baccalaureate Degree



Annual Salary by Years
Since Baccalaureate Degree



Annual Salary by Years
Since Baccalaureate Degree



Membership of the **ENGINEERS JOINT COUNCIL**

MEMBER SOCIETIES

| | |
|-------|--|
| ASCE | American Society of Civil Engineers |
| AIME | American Institute of Mining, Metallurgical, and Petroleum Engineers |
| ASME | American Society of Mechanical Engineers |
| ASAE | American Society of Agricultural Engineers |
| SME | Society of Manufacturing Engineers |
| ISA | Instrument Society of America |
| ASQC | American Society for Quality Control |
| AIIE | American Institute of Industrial Engineers |
| SFPE | Society of Fire Protection Engineers |
| AIPE | American Institute of Plant Engineers |
| AACE | American Association of Cost Engineers |
| AICHE | American Institute of Chemical Engineers |
| NICE | National Institute of Ceramic Engineers |
| ASEE | American Society for Engineering Education |

ASSOCIATE SOCIETIES

| | |
|---------|---|
| APCA | Air Pollution Control Association |
| ASNT | American Society for Nondestructive Testing |
| SPHE | Society of Packaging and Handling Engineers |
| IMMS | International Material Management Society |
| SWE | Society of Women Engineers |
| SHOT | Society for the History of Technology |
| WSE | Western Society of Engineers |
| LES | Louisiana Engineering Society |
| WSE-DC | Washington Society of Engineers |
| ESNE | Engineering Societies of New England |
| LACES | Los Angeles Council of Engineers and Scientists |
| HEC | Hartford Engineers Club |
| IMMS/NJ | International Material Management Society (New Jersey Chapter) |
| CES | Cleveland Engineering Society |
| SAME | Society of American Military Engineers |
| SAWE | Society of Allied Weight Engineers |
| ACI | American Concrete Institute |
| DEC | Danville Engineers Club |
| ACEC | American Consulting Engineers Council |
| NACE | National Association of Corrosion Engineers |
| ASGE | American Society of Gas Engineers |
| SES | Standards Engineers Society |
| SESA | Society for Experimental Stress Analysis |